Vittoria Assicurazioni

SOCIETÀ PER AZIONI REGISTERED OFFICES: VIA IGNAZIO GARDELLA, 2 - 20149 MILAN - ITALY SHARE CAPITAL: EURO 67,378,924 FULLY PAID-UP FISCAL CODE AND MILAN COMPANIES REGISTER NO. 01329510158 - REA NO. 54871 COMPANY REGISTERED TO REGISTER OF INSURANCE AND REINSURANCE COMPANIES – SECTION I NO.1.00014 PARENT COMPANY OF VITTORIA ASSICURAZIONI GROUP REGISTERED TO REGISTER OF INSURANCE GROUPS NO.008

94th year of business

2015 Annual Report & Accounts



Please note that the original Report is in Italian. In case of doubt the Italian version prevails.

General Shareholders' Meeting calling

The Shareholders of Vittoria Assicurazioni S.p.A. are called to attend the Ordinary and Extraordinary Shareholders' Meeting at the registered office in Milan, Via Ignazio Gardella No. 2, on Wednesday 27th April 2016 at 10.30 a.m. on first call and, if necessary, on Thursday 28th April 2016 at the same time and place, on second call, to discuss and resolve on the following

AGENDA

Ordinary meeting

- 1. Financial Statements as at 31 December 2015, report of the Board of Directors and the Board of Statutory Auditors; relative resolutions.
- 2. Appointment of the Board of Directors:
- i. determination of the number of members;
- ii. determination of the duration of their office;
- iii. appointment of Directors using the list vote procedures;
- iv. determination of the remuneration of the Board of Directors
- 3. Appointment of the Board of Statutory Auditors:
- i. appointment of Board of Statutory Auditors using the list vote procedures;
- ii. appointment of the Chairman of the Board of Statutory Auditors;
- iii. determination of the remuneration of the Statutory Auditors.
- 4. Remuneration Report pursuant to art. 123-ter of Legislative Decree 58/1998 and ISVAP Regulation No. 39/2001; related resolutions.

Extraordinary meeting

- 1. Proposal to amend Article 11 (Corporate Offices) and Article 18 (Legal Representation of the Company) of the Articles of Association; related resolutions.
- 2. Proposal for abrogation of transitional clauses relating to gender quotas set forth in Article 10, paragraph 11 (Board of Directors) and Article 17, paragraph 7 (Board of Statutory Auditors) of the Articles of Association; related resolutions.

RIGHT TO ATTEND THE SHAREHOLDERS' MEETING AND TO EXERCISE VOTING RIGHTS DURING THE SHAREHOLDERS' MEETING

Pursuant to article 83-sexies of Legislative Decree 58 of 24 February 1998, the persons who are entitled to attend the Meeting and to exercise their right to vote are those for whom the Company has received appropriate communication from an authorised intermediary based on evidence at the end of the accounting day of **Monday 18 April 2016 (record date)**, which is the seventh open market day preceding the date set for the Shareholders' Meeting on first call.

Credits and debits booked in the accounts after this date shall not be considered for the purpose of legitimising the exercise of voting rights at the Shareholders' Meeting: persons who become shareholders after this date will not therefore have a right to attend and vote at the Shareholders' Meeting.

Holders of Vittoria Assicurazioni S.p.A. shares that are not centralised by Monte Titoli S.p.A. are hereby reminded that they can only exercise their rights subject to such shares being deposited with an intermediary for registration into the centralised management system of dematerialised shares by the record date (18 April 2016).

REPRESENTATION AT THE MEETING

- Ordinary Proxy

Those who have the right to vote can be represented at the Meeting as per applicable Law, with the possibility to use for such purpose the Proxy form that is available on the Company internet website at <u>www.vittoriaassicurazioni.com</u> (Investor Relations - Shareholders' Meetings).

The proxy must be notified to the company in any one of the following three ways:

(i) by post, to the registered offices in Via Ignazio Gardella 2, 20149 Milan, addressing the communication to the attention of the Corporate Service - Shareholders' Meeting

(ii) by e-mail to the following certified mail box: <u>assemblea.azionisti@pec.vittoriaassicurazioni.it</u>

(iii) by using the application for such purpose available in the same section of the above mentioned internet website.

The proxy holder attending the meeting must however attest the conformity of the copy notified to the original version.

- Proxy in favour of the company designated representative

In accordance with the applicable regulation, those shareholders with voting rights may delegate, free of charge, Mrs Camilla Poggiani as the representative designated by the Company, pursuant to article 135undecies of the Italian Consolidated Finance Act (TUF), who may be substituted by the Mrs Rossella Cardone. The proxy must be granted by signing the applicable form, available on the internet website <u>www.vittoriaassicurazioni.com</u> (Investor Relations - Shareholders' Meetings).

The original form must reach the company-designated representative also by registered post in Via Agnello 18, 20121 Milan, by the second open market day preceding the date set for the Shareholders' Meeting on first call or, as applicable, on the second call call (more precisely: in the case of the first call the proxy must be received by Monday 25th April 2016 and however, being a Italian public holiday, will be accepted proxies sent by that date even if received up to 12.00 p.m. on the 26th April 2016; in the case of the second call the proxy must be received by 26th April 2016). Proxy is not valid for matters for which voting instructions have not been given. The proxy and voting instructions can be revoked by the same date as set out above.

RIGHT TO ASK QUESTIONS

Shareholders may ask questions on items on the agenda even before the Shareholders' Meeting by submitting them in one of the following two ways

(i) by post, to the registered offices in Via Ignazio Gardella 2, 20149 Milan, addressing the communication to the attention of "Servizio Societario – Assemblea degli Azionisti"

(ii) by e-mail to the following certified mail box: <u>assemblea.azionisti@pec.vittoriaassicurazioni.it</u>

Questions can be submitted up to five days before the Meeting. Answers to questions received within such deadline will be provided to the applicant Shareholder and published on the internet website www.vittoriaassicurazioni.com (Investor Relations - Shareholders' Meetings) two days before the Meeting. Answers made available to the Shareholders, on paper format, at the beginning of the Shareholders' Meeting, are considered as given during the Meeting itself.

ADDITIONS TO THE AGENDA OF THE SHAREHOLDERS' MEETING AND PRESENTATION OF NEW PROPOSED RESOLUTIONS

Shareholders who, individually or jointly, represent at least one fortieth of the share capital may request the addition of an item on the agenda within ten days of the publication of this convening notice, specifying in their request the additional topics proposed, or submit proposals for resolutions on matters that are already on the agenda.

Questions, together with the certifications issued by qualified intermediary attesting that the shareholder/s hold/s at least 2.5% of the share capital and indicating the corporate rights that may be exercised, shall be submitted in writing and delivered to the Company in any one of the following two ways:

(i) by post, to the registered offices in Via Ignazio Gardella 2, 20149 Milan, to the attention of Servizio Societario – Assemblea degli Azionisti

(ii) by e-mail to the following certified mail box: <u>assemblea.azionisti@pec.vittoriaassicurazioni.it</u>,

No additions to the agenda shall be allowed in relation to topics for which resolutions have been proposed for the Meeting by the Directors in compliance with the provisions of Law, or in relation to projects or reports recommended by them, other than as provided in the first Paragraph of Article 125-ter of the Italian Consolidated Finance Act (TUF).

By the same date and in the same manner, shareholders requesting the addition of items on the agenda shall send a report to the Board of Directors with the reasons for adopting resolutions on the additional topics that they recommend for discussion, or the reasons for additional resolution proposals for matters that are already on the agenda.

Any additions to the agenda or additional resolution proposals on matters that are already on the agenda will be disclosure in the same manner as set forth by Law for convening notices, within the term set forth by the applicable regulations, i.e. by 12th April 2016. At the same time the reports of the Shareholders who requested the additions will be made available to the public together with eventual comments of the Board of Directors, as the provisions of the article 125-ter of the Italian Consolidated Finance Act (TUF).

APPOINTMENT OF THE BOARD OF DIRECTORS AND FILING OF LIST OF CANDIDATES

Lists of candidates for appointment on the Board of Directors may be presented by one or a group of shareholders who hold an overall shareholding of 2.5% of the share capital. Ownership of the minimum shareholding quota for the purpose of presenting a list of candidates is determined with reference to the shares that are registered in the name of the shareholder/s as of the day when the list is submitted to the company.

Candidate lists underwritten by those shareholders presenting them must be delivered by the **17.30 hrs** of the Saturday 2nd April 2016 (twenty-five days before the Meeting) at the registered offices of the company in Milan in Via Ignazio Gardella No. 2. Candidate lists can also be filed by email at the following registered email address <u>assemblea.azionisti@pec.vittoriaassicurazioni.it</u>, together with information that identifies the individual depositing the list.

A list of candidates must be filed together with:

- information related to the identity of the shareholder/s presenting the list, with an indication of the overall shareholding;

- declarations of each single candidate whereby they accept the nomination and attest under their own responsibility to the fact that nothing precludes them from being elected, that there are no grounds for incompatibility, and that they have the required requisites for their respective nominations;

- a curriculum vitae with the personal and professional characteristics of each candidate including a possible indication of the characteristics that qualify them as independent.

- the relevant certificate issued by an authorised intermediary proving ownership, at the time of submission of the list, of the number of shares necessary for the presentation of the same. This certification could be filed subsequent to the submission of the list, provided by 6 April 2016.

As per the provisions of the By-laws in relation to conformance with the applicable regulation governing gender equality, those lists with a number of candidates that is equal or greater than three must include candidates of both sexes in such a way that at least one third (rounded up) of the candidates are of the least represented sex.

Candidate lists that do not conform to the above conditions shall be deemed not to have been presented. Shareholders are requested to take into account the recommendations of Consob Notice DEM/9017893

dated 26th February 2009, particularly with reference to the declaration claiming absence of any relationship, even indirect, with the shareholders that hold a controlling stake in the company.

The list of candidates presented and the relative supporting documentation will be made available to the public at the registered offices of the company and on the company internet website <u>www.vittoriaassicurazioni.com</u> (Investor Relations - Shareholders' meetings) by Wednesday **6th April 2016**.

For further information refer to the Explanatory Report of the Directors at item 2 of the agenda which is published together with this notice, as well as to the applicable statutory and legal provisions.

APPOINTMENT OF THE BOARD OF STATUTORY AUDITORS AND FILING OF LIST OF CANDIDATES

Lists of candidates for appointment on the Board of Statutory Auditors may be presented by one or a group of shareholders who hold an overall shareholding of 2.5% of the share capital. Ownership of the minimum shareholding quota for the purpose of presenting a list of candidates is determined with reference to the shares that are registered in the name of the shareholder/s as of the day when the list is presented to the company.

Candidate lists underwritten by those shareholders presenting the list must be delivered by **17.30 hrs of Saturday 2 April 2016** (twenty-five days before the Meeting) to the registered offices of the company in Milan in Via Ignazio Gardella No. 2. Candidate lists can also be deposited by email at the following registered email address: <u>assemblea.azionisti@pec.vittoriaassicurazioni.it</u>, together with information that identifies the individual depositing the list.

A list of candidates must be filed together with:

- information related to the identity of the shareholder/s presenting the list, with an indication of the overall shareholding;

- a declaration of the shareholders who do not individually or jointly hold a controlling or relative majority stake, attesting to the fact that they do not have a relationship as provided in the applicable regulations, with shareholders holding a controlling or relative majority stake.

- a detailed memorandum on the personal characteristics of the candidates, together with a declaration of the candidates where they attest to the fact that they hold the necessary requisites required by Law and that they accept the nomination, as well as a list of any administrative and auditing posts held in other companies.

- the relevant certificate issued by an authorised intermediary proving ownership, at the time of submission of the list, of the number of shares necessary for the presentation of the same. This certification could be filed subsequent to the submission of the list, provided by 6 April 2016.

In the event that at the end of the term for the presentation of lists of candidates, only one list has been presented, or there are only lists presented by shareholders with whom there exists a pro-tempore significant relationship in place for the purpose of applicable laws and regulations, then other lists may be presented up to the third day following such end of term, i.e. up to **17.30 hrs on 5th April 2016**; and in such case the aforementioned 2.5% ownership threshold for presenting a list of candidates shall be reduced to 1.25%.

The list of candidates must be made up of two sections: one for the appointment of standing Statutory Auditors and the other for the appointment of substitute Statutory Auditors. The lists must have a number of candidates that is not greater than the number of members to be appointed, listed with a progressive number.

Those lists with a number of candidates that is equal or greater than three must include candidates of both sexes in such a way that at least one fifth (rounded up) of the candidates to serve as effective members and one third (rounded up) of the candidates to serve as substitute members are of the least represented sex.

Candidate lists that do not conform to the above conditions shall be deemed not to have been presented. The list of candidates submitted and the relative supporting documentation will be made available to the public at the registered offices of the company and on the company internet website <u>www.vittoriaassicurazioni.com</u> (Investor Relations - Shareholders' Meetings) by Wednesday 6th April 2016.

For further information refer to the Explanatory Report of the Directors at item 3 of the agenda which is published together with this notice, as well as to the applicable statutory and legal provisions.

DOCUMENTATION

The Directors report and the proposed resolutions regarding the items on the agenda shall be made available to the public at the registered offices of the company in Milan in Via Ignazio Gardella No. 2, and on the company internet website <u>www.vittoriaassicurazioni.com</u> (Investor Relations - Shareholders' Meeting), as provided by applicable regulations as follows:

1. together with this notice:

- The Report of the Board of Directors in matters on the Ordinary and Extraordinary Shareholders' Meeting prepared pursuant to art. 125-ter of Legislative Decree no. 24 February 1998, n. 58,

2. by the 30^{th} March 2016:

- The 2015 annual Financial Report including the draft annual Financial Statement, the Consolidated Financial Statements, the Report on operations and certification pursuant to Article 154-bis, paragraph 5 of the Italian Consolidated Finance Act (TUF), together with the report of the Board of Statutory Auditors and the external auditors as well as the Report on Corporate Governance and Ownership Structure;

- 3. by the 6^{th} April 2016:
- The Report on remuneration policies.

The summary report of key figures from the last Financial Statements of subsidiaries and affiliates prepared pursuant to article 2429 of the Italian Civil Code will be available at the company's registered offices by the 12th April 2016.

INFORMATION ON SHARE CAPITAL

The share capital currently stands at 67.378.924,00 euro divided into 67.378.924 shares of a nominal value of 1 euro each; each share gives the right to one vote. The company does not own any of its own shares.

For and on behalf of the Board of Directors The Managing Director Roberto Guarena

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BOARD OF DIRECTORS

Luigi GUATRI Giorgio Roberto COSTA

Andrea ACUTIS Carlo ACUTIS

Roberto GUARENA

Adriana ACUTIS BISCARETTI di RUFFIA Francesco BAGGI SISINI Marco BRIGNONE Fulvia FERRAGAMO VISCONTI Bernd GIERL Lorenza GUERRA SERÀGNOLI Pietro Carlo MARSANI Giorgio MARSIAJ Lodovico PASSERIN d'ENTREVES Luca PAVERI FONTANA Giuseppe SPADAFORA Anna STRAZZERA Honorary Chairman Chairman

Executive Deputy Chairman Executive Deputy Chairman

Managing Director

Director Independent director Director Independent director Independent director

Mario RAVASIO

Secretary

BOARD OF STATUTORY AUDITORS

Alberto GIUSSANI

Giovanni MARITANO Francesca SANGIANI

Michele CASO' Maria Filomena TROTTA President

Standing statutory auditor Standing statutory auditor

Substitute statutory auditor Substitute statutory auditor

GENERAL MANAGEMENT

Cesare CALDARELLI Claudio RAMPIN Mario RAVASIO

Luca ARENSI Matteo CAMPANER Paolo NOVATI Enzo VIGHI General Manager Joint General Manager Joint General Manager

Central Manager Central Manager Central Manager Central Manager

INDEPENDENT AUDITOR

Deloitte & Touche S.p.A.

APPOINTMENTS AND REMUNERATION COMMITTEE

Lodovico PASSERIN d'ENTREVES

Francesco BAGGI SISINI Luca PAVERI FONTANA

CONTROL AND RISK COMMITTEE

Giuseppe SPADAFORA Pietro Carlo MARSANI

Luca PAVERI FONTANA Anna STRAZZERA Independent non-executive president

Independent non-executive member Non-executive member

Independent non-executive president Non-executive deputy president

Non-executive member Independent director

FINANCE COMMITTEE

Andrea ACUTIS

Adriana ACUTIS BISCARETTI di RUFFIA Carlo ACUTIS Giorgio Roberto COSTA Roberto GUARENA Luca PAVERI FONTANA Giuseppe SPADAFORA Executive president

Non-executive member Executive member Non-executive member Non-executive member Independent non-executive member

REAL ESTATE COMMITTEE

Andrea ACUTIS

Adriana ACUTIS BISCARETTI di RUFFIA Carlo ACUTIS Francesco BAGGI SISINI Giorgio Roberto COSTA Roberto GUARENA Luca PAVERI FONTANA Anna STRAZZERA

Executive president

Non-executive member Executive member Independent non-executive member Non-executive member Executive member Non-executive member Independent non-executive member

RELATED PARTIES COMMITTEE

Pietro Carlo MARSANI

Marco BRIGNONE Giuseppe SPADAFORA Independent non-executive president

Independent non-executive member Independent non-executive member

Directors' report

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| Main Key Performance Indicators | | | | | | |
|------------------------------------------------------------|---------------|------------|---------|--|--|--|
| | 31/12/2015 | 31/12/2014 | Δ | | | |
| Non Life bisiness | | | | | | |
| Gross Premiums written - direct Non Life business | 1,069.1 | 1,033.0 | 3.5% | | | |
| (1) - Loss Ratio (retained) | 63.9% | 65.5% | (1.6) | | | |
| (2) - Combined Ratio (retained) | 89.1% | 90.7% | (1.6) | | | |
| (3) - Expense Ratio (retained) | 24.8% | 24.9% | (0.1) | | | |
| Non Life business technical balance (before transferral of | | | | | | |
| technical profits from investments) | 119.6 | 98.8 | 21.1% | | | |
| Life business | | | | | | |
| Gross Premiums written - direct Life business | 218.3 | 250.6 | (12.9)% | | | |
| (4) Annual Premium Equivalent (APE) | 30.6 | 33.9 | (9.7)% | | | |
| Segregated fund performance: Rendimento Mensile | 3.21% | 3.57% | (0.36) | | | |
| Segregated fund performance: Valore Crescente | 3.84% | 4.00% | (0.16) | | | |
| Segregated funds assets | 947.4 | 868.7 | 20.4% | | | |
| Index/Unit - linked and Pension funds assets | 58.6 | 61.8 | (5.2)% | | | |
| Life business technical balance | 0.6 | (1.2) | n.s. | | | |
| | 440 | 100 | 1 | | | |
| Total Agencies | 413 | 409 | 4 | | | |
| Average of employees | 527 | 514 | 13 | | | |
| Investments with the risk borne by the Company | 2,575.9 | 2,322.9 | 10.9% | | | |
| Overhead costs as a % of GPW - direct business | 9.0% | 7.8% | 1.2 | | | |
| Total net ordinary and extraordinary income from | 50.7 | | | | | |
| investments with risk borne by the Company | 52.7 120.1 | 56.0 | (5.9)% | | | |
| Profit (loss) before taxation | | 121.6 | (1.2)% | | | |
| Net profit (loss) | 66.3 | 74.9 | (11.6)% | | | |
| Shareholders' equity | 539.2 | 485.8 | 11.0% | | | |
| ROE | 12.9% | 16.5% | (3.6) | | | |
| Dividend per share | 0.2 | 0.19 | 5.3% | | | |
| RATIO SOLVENCY | ′ | | | | | |
| | 31/12/2015 | 31/12/2014 | Δ% | | | |
| Non Life business | 2.5 | 2.2 | 0.3 | | | |
| Life business | 1.7 | 1.6 | 0.1 | | | |
| Solvency Ratio | 2.3 | 2.0 | 0.3 | | | |

Legend

- 1) Loss Ratio retained business: is the ratio of current year claims to current year earned premiums;
- 2) Combined Ratio retained business: is the ratio of (current year claims + operating costs + intangible assets amortization + technical charges) to current year earned premiums;
- 3) Expense Ratio retained business: is the ratio of (operating costs + intangible assets amortization + net technical charges) to current year gross premiums written;
- 4) APE: Annual Premium Equivalent, is a measure of the new business volume which includes 100% of sales of regular recurring premium business and 10% of sales of single premium business.

Shareholders,

The financial statements for our 94rd financial year submitted for your approval show a net profit of 66,269 thousand euro (-11.60% compared with the net profit of 74,935 thousand euro for the previous year). The net result was negatively affected by the restatement of prepaid and deferred tax, following the recent reduction in IRES from 27.5% to 24.0%, with an impact of 8,974 thousand euro. Without the effect of this recalculation, the result would have amounted to 75,243 thousand euro, an increase of 0.4% compared to 31 December 2014.

The result is mainly due to the net contribution of the Non-Life business, presenting a growth of 21.1% in the technical result, which rose from 98,784 thousand euro at 31 December 2014 to 119,626 thousand euro at 31 December 2015, broken down as follows according to line of business:

| Thousand euro | <u>2015</u> | <u>2014</u> | <u>Var%</u> |
|--------------------|-------------|-------------|-------------|
| Motor lines | 68,731 | 74,052 | -7.2 |
| Non - Marine lines | 76,788 | 48,008 | 59.9 |
| Specialty lines | -25,893 | -23,276 | 11.2 |

The Motor and Non-Marine lines continue to generate a very positive result. The slight decrease of the Motor lines is offset by a significant improvement in Non-Marine lines who benefited from a reduction in the loss ratio due to the increase in premiums (+ 3.8%) and lower incidence of damage from serious claims.

The situation of economic crisis persists in adversely affect the result of the credit and specialty lines , for which the company is starting a progressive rebalancing of the technical result.

The company during the year started important projects to overhaul the application system of Direction "New Age", either aimed at supporting new sales methods of insurance services through mobile devices, either to exploit the opportunities offered by the regulatory changes regarding dematerialization and electronic signature. In light of these projects, which will lead to the gradual overcoming of existing systems, it was considered necessary to review the residual life of the "New Age" system, recording higher depreciation totalling 10,880 thousand euro. Following this operation, overhead costs as a percentage of total direct insurance premiums rose from 7.8% last year to 9.0%.

The loss ratio and the combined ratio for retained business, without considering the higher amortisation described above, are respectively, 63.9% and 89.1% (65.5% and 90.7% in the previous year), which is the result of a prudent underwriting policy and a particular and constant focus on the rationalisation of administrative and commercial costs.

Thanks to the consolidation and development of the existing portfolio, premium income showed a slight increase compared to the previous year: total premiums written on 31 December 2015 amounted to 1,287,543 thousand euro (1,283,786 thousand euro at 31 December 2014) with an increase of 3.5% in the Non-Life and a decrease of 12.9% in Life business due to the revised growth strategies aimed at decreasing single premium products of segregated funds.

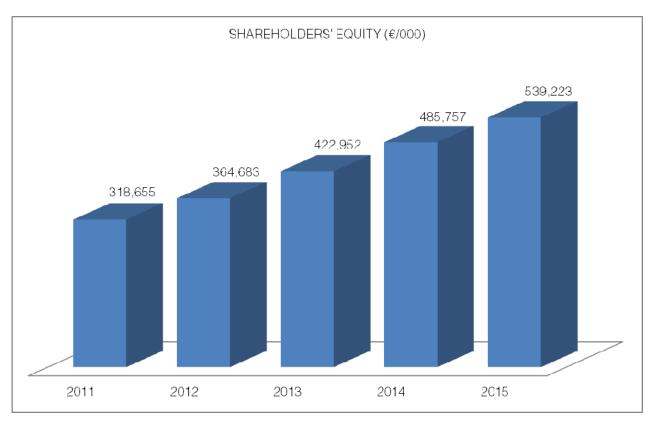
The period of generalised crisis had also an impact on investment that the company owns in real estate, leading to impairment of stocks and shares for a total of 12,829 thousand euro.

The result of the year takes advantage of extraordinary capital gains of 9,376 thousand euro following the sale of government bonds classified as long-term portfolio for 44,995 thousand euro . This operation was made in order to limit the risk associated with interest rates, steps were taken to a realignment of the portfolio's duration in Life and Non-Life business.

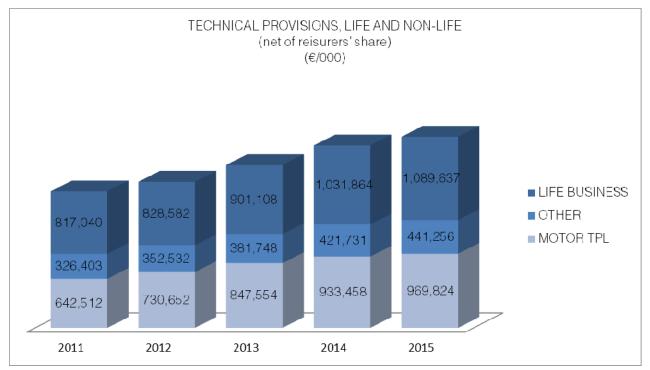
Investments, in more detail exhibited in the chapter "Investment assets", totalled 2,634,578 thousand euro (+10.5% compared with 31 December 2014). Ordinary and extraordinary income from investments with risk borne by the company totalled 52,653 thousand euro, down by 5.9% compared with 31 December 2014, following the impairments described above.

Group shareholders' equity (IAS/IFRS accounting standards) totalled 691,244 thousand euro, up 12.5% on the 614,528 thousand euro recorded at 31 December 2014.

Group's net profit totalled 70,620 thousand euro (-2,4% compared with the net profit of 72,329 thousand euro for the previous year).



The following charts show local shareholders' equity trend and technical provisions amount in the last five FYs:



The Strategy

The Company is managed with a view to achieving underwriting profitability and to maintaining an adequate combined ratio, a measure showing the degree of coverage of claims, commercial costs and Non-life operating costs.

On the other hand, the Company is strengthening its existing portfolio, by focusing on so-called "affinity groups" (homogeneous customer groups) and the development of customer loyalty through integrated products and services. The Company's strategic goal is to increase its market share in the non-life market, especially the non-auto segment, the acquisition of new policies in the Life business and risk diversification in light of the segmentation of the customer portfolio. In particular, even though great attention is paid to the risks affecting people and small/medium enterprises, activities are undertaken also in the large enterprise segment, for which adequate reinsurance coverage is in place.

The Company has developed a new commercial organization model, which has allowed human resources to work on the basis of well-defined, yet flexible and dynamic, roles and guidelines. To adapt the organizational structure to the Company's growth plans, changes were made to expand the agent network and to improve local supervision. In this way, the Company was able to meet with resolve a period of significant market challenges, obtaining substantial results, both in terms of expansion of the sales network and improvement of customer service, especially in the claim management phase.

In keeping with the commercial development plan, the Agency Network has always been considered to be strategic by the company for the purpose of achieving the objectives set. With careful and selective underwriting and a constant and continuous search for common objectives it was possible to achieve significant results, thanks also to well established roots in the territory.

At year-end 2015, the Company had 413 agencies and 966 sub-agencies (compared with 409 and 922, respectively, in the previous year) throughout Italy.

Objectives

Vittoria Assicurazioni operates in all lines of insurance, and founds its activities on a long experience in the insurance field, gained since 1921, for the protection of individuals, families and companies.

The main objective of the company is to honour in proper time contractual commitments to policyholders, realizing a reasonable profit margin.

This goal is supported by the achievement of technical profitability, a policy of consolidation of the portfolio acquired, the loyalty of existing customers, but also by the increase in market share in non-life (core business of Vittoria Assicurazioni) and the acquisition of new production in the Life business.

In carrying out its insurance activities, the company pays attention to the management of its risk profile, principally through:

- an accurate risk pricing;
- a careful diversification of risks based on customer segmentation. In particular, although preferring the risks of personal lines and small / medium businesses, it is not neglected segment of large companies, on which are provided adequate reinsurance covers;
- diversification of sales channels achieved through careful geographical segmentation of markets;
- the continuous training of the agency network that determines a careful portfolio selection and a constant search for common objectives.

Next to the insurance business, the company implements low-risk investment policies that ensure an adequate return without departing from its risk appetite goals. Investment management, led by the profile of the insurance liabilities, pays particular attention to the protection of the financial strength of the company (most of the profits are reinvested in the company), without disregarding the search for adequate returns with a positive contribution to development of assets, favouring investments in the Eurozone, in government securities with fixed yield and in the real estate segment.

The company also pursues other strategic objectives, such as:

- the comprehensive development of the Company;
- the stabilization of the real estate segment;
- the optimization of costs in the medium term;
- the realization of profit for shareholders.

Risk management

The system of risk management of the company is regularly adjusted on the basis of the changing macroeconomic and regulatory scenarios; the latter are represented, in particular, by the entry into force of Solvency II regulations.

The company determines the significance of the risks on the basis of the possible impact that these may have on:

- A. the total Solvency Capital Requirement evaluated through Solvency II Standard Formula metrics;
- B. achieving the strategic and business goals;
- C. the continuity of business operations.

A. Standard Formula Risks (Solvency II)

Both quantitative and qualitative analysis led until 2015 and the forecasts for next years, pointed out that the main risks modules are:

<u>Underwriting Risk (underwriting and pricing) Non-Life:</u> it reflects the possibility that premiums are not sufficient to cover claims plus expenses and it depends on the selection of risks and events covered (including catastrophe) as well as by results in the actual loss experience compared to the estimated one. <u>Reserving Risk Non-Life:</u> it is derived from quantification and development of technical reserves and considers the possibility that the provisions will not be appropriate in respect of commitments to policyholders and injured parties. The claims reserve represents the ultimate cost of the company to pay off all obligations derived from claims notifications already received or estimated (IBNR claims) and is determined according to documentation and actuarial valuations available at the time of financial statement closing. Reserving risk is constantly monitored through actuarial analysis similar to those used for the determination of reserves, observing the development of the ultimate cost and varying coherently the reserves.

<u>Equity Risk</u>: it reflects possible adverse changes in the level and volatility of the market value of financial instruments and equities. The company is exposed to equity risk related to equities and investments in listed and unlisted companies and units in investment funds and mutual funds.

<u>Operational Risk:</u> possible losses resulting from inefficiencies of people, processes and systems, including those used for distance selling, or from external events, such as fraud or the activities of service providers. The operational risks of the company and of the group are linked to internal factors (e.g. inefficiency of people, inadequacy of processes, systems or internal fraud) and external events (e.g. external fraud and activities of outsourcers).

<u>Real Estate Risk:</u> it reflects possible adverse changes in level and volatility of market prices of real estate. The company is exposed to real estate risk with reference to lands, buildings, rights on properties and to direct and indirect investments in real estate companies. The estate properties for own use of the company are included in this type of risk.

Other minor risks

Disaster Risk Non-Life

Reinsurance cover in place to reduce the earthquake risk exposure have been calculated using the main tools available on the market, depending on the evidence of the maximum probable loss on the portfolio of the Fire and other Damage to Property (technological risks segment) calculated for a return period of 250 years, which is the one most widely used in the Italian market. The protection purchased is higher than the requirement shown for the worst-case scenario.

For exposures to hail risk is a cover was purchased for exposure to the risks present in the land vehicle hulls line, far higher than the worst claim that occurred in this line.

Exposure to catastrophic flood risk was calculated based on an assessment model used by other market operators and the capacity purchased, as in the case of the earthquake risk, far exceeds the worst hypothesis of the model.

<u>Life Business Risks</u>

Insurance risks related to mortality, longevity, disability and long-term care, in addition to those arising from changes in contractual and business expenses and redemption related to the abnormal exit of the contracts are valued conservatively in the product pricing phase, culminating in the adoption of assumptions (the first order technical bases) that are considered the best to cover the risks taken, taking into account both the financial component for both the demographic, regulatory restrictions (eg, maximum limits financial guarantee) and the latest information on demographic trends (eg, mortality and / or survivorship) and portfolio trends (eg cancellations and surrenders, etc.).

The pricing phase, which is implemented by means of profit testing techniques, also requires the definition of further assumptions (second order assumptions) obtained from the Parent Company's own experience or from the market if not available.

These assumptions are integrated with macro-economic assumptions like trends in market interest rates, inflation, cash flow discount rates and assets' rate of return, mortality and expected portfolio trends and industrial hypothesis on levels of commercial and administrative costs and expenses.

As part of such valuations, sensitivity analyses are performed of how the result varies according to changes in the above assumptions.

A similar procedure is applied when moving from the ex-ante valuation to the ex post valuation carried out on the entire portfolio in order to check the valuations made when designing the product.

With regards to reserve calculation, this is performed according to formulae included in the notes and technical reports kept by the company as first order technical bases. The pricing structure with a greater impact on the company portfolio and those related to new products are checked on the basis of the same method of calculation.

Moreover, periodic monitoring is carried out on portfolio movement by ministerial category, through an analysis of cash inflows and outflows that determine a variation of the technical reserves from the beginning of the accounting term until the date of the new provisioning.

B. Potential threat to the strategic goals and business

The risks that could hinder the achievement of strategic objectives and business are mainly the following categories:

<u>Risk of Non Compliance with Standards</u>, defined as the risk of incurring legal or administrative sanctions, significant financial losses or reputational damage as a result of infringements of obligatory rules (laws, regulations), of self-regulatory standards (e.g. statutes, codes of conduct, self-regulatory codes, etc.) or the risk arising from adverse changes in the law or legal guidelines.

<u>Reputational risk related to Risk of Non-Conformity to Standards</u>; is the risk of impact on earnings or capital arising from a part of its main stakeholders negative perception of the Company or the Group (customers, shareholders, investors, lenders, regulatory authorities, employees, partners, distribution network, suppliers, general public, etc.). The appreciation judgment is usually tied to the organization's quality, the characteristics and behaviours that derive from experience, from hearsay or from the observation of past actions of the organization.

<u>Risk of Asset Liability Management (A.L.M.)</u>: derived by the inadequate alignment of the characteristics of the assets with that of liabilities from which it can derive a financial and/or income unbalance.

<u>Credit risk</u>: reflects the possible losses generated by an unexpected default or deterioration in the credit standing of the counterparties and debtors of the company and the group. The company exposures to which the risk of default is applicable mainly regard: reinsurance agreements, receivables from other companies, cash at bank or the post office, receivables from intermediaries (e.g. receivables from agents) and customers (e.g.: for premiums, deductibles for) and loans (residential mortgage).

Liquidity risk: reflects the possible losses arising from the difficulty of honouring the cash commitments, expected or unexpected, to counterparties. The risk arises mainly from the "Liquidity Mismatch Risk", that is the lack of alignment between the cash inflows and cash outflows, or poor management of the treasury and the "Market Liquidity Risk", or the sale of assets (such as for example, less liquid assets) in economic and unfair timing conditions, accordingly impacting the Net Asset Value of the parent company.

<u>Government risk</u>: the risk arising from the possibility that States issuers of Government securities are not able to fulfil efficiently the commitments made through the issuance of the same, as well as the risk resulting from a change in the implied spread. The company for the management of this specific risk uses specific methodologies and monitoring activities.

<u>Insurance Risk Retention</u>: derives from the definition and implementation of an inadequate reinsurance policy that can lead to a sub-optimal level of retention and an inefficient mitigate exposure to risks.

<u>Risks related to the Group</u> or the risk of "contagion", i.e. the risk that, as a result of the relationship between the company and other group entities, difficult situations that arise in an entity of the same group can propagate with negative effects on the solvency of the company itself. In the present case it is included the risk of conflict of interest, which is managed by the Related Parties Procedure adopted by the company which defines the rules, the procedures and principles necessary to ensure the transparency and substantial and procedural fairness of transactions carried out with related parties of the parent company.

C. Business continuity Risks

The risks that might impede the business operations continuity are mainly due to these types, belonging to the category of operational risk:

- IT Risk;
- Business continuity;
- Risk of inefficiency or inadequacy of processes and people;
- Fraud risk;
- Risk of activities of outsourcers.

Capital Management

The company quantifies the capital required by supervisory regulations and its own funds eligible until 31 December 2015 with Solvency I criteria and, from 1st January 2016, based on the Solvency II regulations.

It has been prepared a specific policy and a medium-term capital management plan, which provides for the continuous monitoring of the levels of capitalization.

Review of operating performance

The following table compares, for each line, premiums written in FYs 2015 and 2014 and their contribution to the total portfolio mix:

COMPARISON BETWEEN GROSS PREMIUMS WRITTEN IN 2015 AND 2014 DIRECT AND INDIRECT BUSINESS

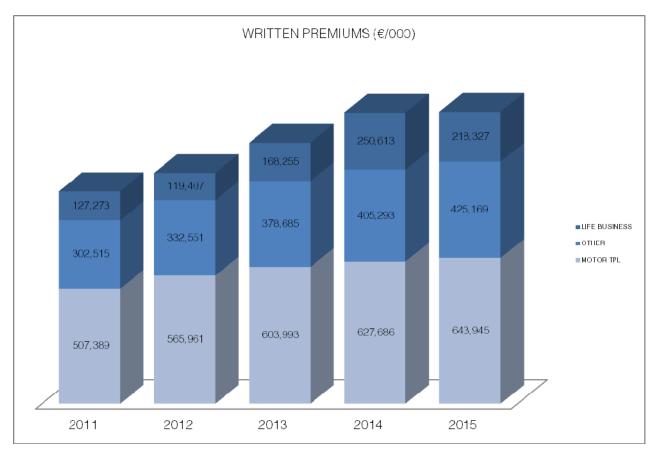
| DIRECT AND INDIRECT BUSINESS | | | | | (€/000) |
|---------------------------------------------------|--------------------------|--------------------------|-----------------------|-------------------|--------------------|
| | | | YoY | % (| of |
| | Year | Year | change | total b | ook |
| | 2015 | 2014 | % | 2015 | 2014 |
| Domestic direct business | | | | | |
| Life business | | | | | |
| I Whole- and term life | 192,404 | 228,784 | -15.9 | 14.9 | 17.8 |
| III Unit-linked policies | 4,337 | 174 | n.s. | 0.3 | 0.0 |
| IV Health (long-term care) | 642 | 581 | 10.5 | 0.0 | 0.0 |
| V Capitalisation | 19,370 | 19,958 | -3.0 | 1.5 | 1.6 |
| VI Unit trust management | 1,574 | 1,116 | 41.0 | 0.1 | 0.1 |
| Total Life business | 218,327 | 250,613 | -12.9 | 16.8 | 19.5 |
| Non-Life business | | | | | |
| Accident | 80,099 | 76,094 | 5.3 | 6.2 | 5.9 |
| Health | 12,357 | 11,903 | 3.8 | 1.0 | 0.9 |
| Fire and natural events | 49,109 | 47,039 | 4.4 | 3.8 | 3.7 |
| Miscellaneous damage | 42,299 | 43,683 | -3.2 | 3.3 | 3.4 |
| General TPL (third-party liability) | 50,277 | 48,287 | 4.1 | 3.9 | 3.8 |
| Pecuniary losses | 48,459 | 45,334 | 6.9 | 3.8 | 3.5 |
| Legal protection | 4,626 | 4,303 | 7.5 | 0.4 | 0.3 |
| Total non-marine lines (exc. specialty and motor) | 287,226 | 276,643 | 3.8 | 22.4 | 21.5 |
| Railway rolling stock | - | 2 | n.v | 0.0 | 0.0 |
| Aircraft hulls | 1 | 1 | 0.0 | 0.0 | 0.0 |
| Marine hulls | 1,185 | 1,227 | -3.4 | 0.1 | 0.1 |
| Cargo insurance | 1,286 | 1,275 | 0.9 | 0.1 | 0.1 |
| Aviation TPL | 2 | 2 | 0.0 | 0.0 | 0.0 |
| Credit insurance | 54 | 859 | -93.7 | 0.0 | 0.1 |
| Bond insurance | 7,492 | 11,152 | -32.8 -31.0 | 0.6 0.8 | 0.9 1.2 |
| Total specialty lines | 10,020 | 14,518 | | | |
| Third-party motor liability | 643,945 | 627,686 | 2.6 | 50.0 | 48.9 |
| Third-party marine liability | 914 | 831 | 10.0 | 0.1 | 0.1 |
| Motor vehicle hulls | 106,489 | 96,350 | 10.5 | 8.3 1.6 | 7.5 |
| Support and assistance Total motor lines | 20,520 771,868 | 16,951 741,818 | 21.1 4.1 | 60.0 | 1.3 57.8 |
| Total Non-Life business | 1,069,114 | 1,032,979 | 3.5 | 83.2 | 80.5 |
| Total direct business | 1,287,441 | 1,283,592 | 0.3 | 100.0 | 100.0 |
| Domestic indirect business | .,, | ·,, | | | |
| | | | | | |
| Life business | - | 82 | n.v | 0.0 | 0.0 |
| Non-Life business | 102 | 112 | -8.9 | 0.0 | 0.0 |
| Total indirect business | 102 | 194 | -47.4 | 0.0 | 0.0 |
| Grand Total | 1,287,543 | 1,283,786 | 0.3 | 100.0 | 100.0 |

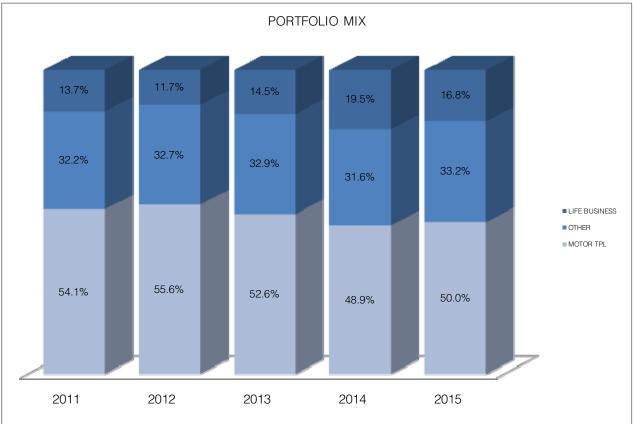
The Company operates in France on the basis of the free-provision-of-services regime; during the year there has been no significant premium collection.

With regard to the Italian insurance market, it is noted that the premiums as at 30 September 2015 (latest data IVASS) show, compared to the same period of last year, an increase of the life business of +4,5% and a decrease of the Non-Life business of the -2.3% (of which Motor Third Party Liability -6.7%).

The following charts highlight premium volume and portfolio breakdown in the last five FYs.

Italian Direct Business





Life business

The products currently marketed by the company cover all insurance business lines, from savings ("revaluable" policies relating to segregated accounts), protection (policies covering risks of death, disability, and non-self-sufficiency (i.e. long-term care) and supplementary pension plans (individual pension schemes and open-ended pension fund). The product range also includes unit-linked financial policies. The lines marketed include policies that envisage the possibility of converting the benefit accrued into an annuity. Conversion takes place at the conditions in force when the option is exercised. The types of tariffs used are those for endowment, whole-life and term-life policies, on both an annual and singlepremium basis, and fixed term policies, plus group tariffs for whole/term life and/or disability policies. Contractual terms are updated constantly and are in line with those commonly offered by the market.

The key features of FY2015 are summarised in the following table, where they are compared with data for the previous FY:

| LIFE Business - 2015 Results - Net of reinsurance | | | | | | (€/000) | | |
|---------------------------------------------------|--------------|------------|----------|--------------|------------|----------|---------|-------|
| | 20 | 15 Results | | 20 | 14 Results | | Change | % |
| | Non - linked | Linked | Total | Non - linked | Linked | Total | | |
| Premium Income | 211,207 | 5,911 | 217,118 | 248,170 | 1,290 | 249,460 | -32,342 | -13.0 |
| Other technical Income/(Costs) | -249 | 445 | 196 | 589 | 481 | 1,070 | -874 | -81.6 |
| Change in Technical Provisions | -56,620 | 3,017 | -53,603 | -126,959 | 3,129 | -123,830 | -70,227 | -56.7 |
| Claims paid | -165,055 | -13,140 | -178,195 | -131,530 | -8,114 | -139,644 | -38,551 | 27.6 |
| Overheads | -15,260 | -403 | -15,663 | -16,122 | -339 | -16,461 | 798 | -4.8 |
| Ordinary and Exstraordinary Investment net income | 27,384 | 4,073 | 31,457 | 28,325 | 3,672 | 31,997 | -540 | -1.7 |
| Operating Profit before Tax | 1,407 | -97 | 1,310 | 2,473 | 119 | 2,592 | -1,282 | -49.5 |

In FY2015 the funds relating to segregated funds achieved the following returns. The rate of return allocated to policyholders complies with the specific contractual terms stipulated.

| | | | | (€/000) |
|-----------------------------|----------------|--------------|----------------|--------------|
| | Rate of return | Total Assets | Rate of return | Total Assets |
| | 2015 | 2015 | 2014 | 2014 |
| Vittoria Rendimento Mensile | 3.21% | 759,774 | 3.57% | 644,162 |
| Vittoria Valore Crescente | 3.84% | 134,916 | 4.00% | 188,080 |
| Vittoria Liquinvest* | 4.30% | 1,993 | 3.98% | 2,393 |
| Vittoria Previdenza* | 3.90% | 51,936 | 4.58% | 34,023 |

* Observation period: 01/10/2014 - 30/09/2015

For non-Italian readers: with the Italian "revaluable" policy, which is of the endowment type, the insurance company, at the end of each year, grants a bonus that is credited to mathematical reserves and depends on the performance of an investment portfolio. This bonus is determined in such a way that total interest credited to the insured is equal to a given percentage of the annual return of the reference portfolio and in any case does not fall below the minimum interest rate guaranteed. The "revaluable" policy is therefore of the participating type.

Premiums

The Premiums for direct Life business amounted to 218.327 thousand euro, against 250.613 thousand euro in the previous year (-12.9%) and are broken down as follows:

| | | | | | (€/000) |
|---------------------|---------|---------|--------|---------|---------|
| | | | YoY | % (| of |
| | Year | Year | change | total b | ook |
| | 2015 | 2014 | % | 2015 | 2014 |
| | | | | | |
| Annual premiums | 57,898 | 54,812 | 5.6 | 26.5 | 21.9 |
| Single premiums | 160,429 | 195,801 | -18.1 | 73.5 | 78.1 |
| Total Life business | 218,327 | 250,613 | -12.9 | 100.0 | 100.0 |

Claims, accrued capital sums & annuities, and surrenders

The following table summarises, for direct business, claims, accrued capital sums & annuities, plus surrenders as at 31 December 2015, compared with the previous FY's figures, for Classes I (whole/term life), IV (long-term care), and V (capital redemption).

| (€/000) | | | | |
|----------------------------------|------------|------------|--------------|--|
| | 31/12/2015 | 31/12/2014 | YoY change % | |
| Claims | 23,123 | 26,256 | (11.9) | |
| Accrued capital sums & annuities | 99,129 | 63,054 | 57.2 | |
| Surrenders | 42,835 | 42,428 | 1.0 | |
| Total | 165,087 | 131,738 | 25.3 | |

Surrenders and claims relating to investments for which policyholders bear the risk (Classes III unit- and index-linked policies) and VI (open-ended pension fund) totalled 13,056 thousand euro vs. 8,102 thousand euro in FY2014.

Reinsurance

Outward reinsurance

In the Life business, the main treaties in place, which relate to Class 1 (whole/term life), are as follows:

- Excess of claims;

- Pure office premiums - treaties set up in 1996 and 1997.

Ceded premiums in the FY2015 amounted to 1,209 thousand euro vs. 1,234 thousand euro in FY2014.

Inward reinsurance

With respect to the life business, there is a traditional pure-premium treaty no longer fed with new business, which merely records changes occurring in the related portfolio and a commercial premium treaty that refers to a portfolio of policies that have revaluable annual premiums.

Non-Life business

Technical result

The following table shows – in total and by line of business – the technical results of direct and indirect business, net of related outward reinsurance, equalisation (i.e. smoothing) reserves – compared with the same data for the previous FY. The result shown does not take allocation of investment income earned during the FY into account.

| Non L | ife Business - 2015 Results | | | (€/000) |
|---------|------------------------------|--------------------------|--------------------------|--------------|
| Code | Line of business Description | 2015 Technical result | 2014 Technical result | YoY Change % |
| 01 | Accident | 27,020 | 18,282 | 47.8 |
| 02 | Health | 471 | 294 | 60.0 |
| 03 | Land motor vehicle hulls | 13,829 | 4,750 | n.s. |
| 04 | Railway rolling stock | 0 | 3 | -100.0 |
| 05 | Aircraft hulls | 0 | 27 | -100.0 |
| 06 | Marine hulls | -526 | -85 | n.s. |
| 07 | Cargo insurance | 25 | 222 | -88.7 |
| 08 | Fire and natural events | 10,997 | 6,084 | 80.8 |
| 09 | Miscellaneous damage | -5,045 | -5,734 | -12.0 |
| 10 | Motor TPL | 48,942 | 63,440 | -22.9 |
| 11 | Aviation TPL | -16 | 4 | n.s. |
| 12 | Marine TPL | -272 | 170 | n.s. |
| 13 | General TPL | 7,493 | -791 | n.s. |
| 14 | Credit insurance | -4,840 | -12,063 | -59.9 |
| 15 | Bond insurance | -20,536 | -11,384 | 80.4 |
| 16 | Pecuniary losses | 34,033 | 28,319 | 20.2 |
| 17 | Legal protection | 1,819 | 1,553 | 17.1 |
| 18 | Support and assistance | 6,232 | 5,692 | 9.5 |
| Total N | lon-Life businesses | 119,626 | 98,784 | 21.1 |

The technical performance shows a positive result, an improvement compared to the previous year, thanks to a continuous review of the risks in the portfolio, a careful policy of new risks underwriting and a steady rate review.

The analysis for the different lines of business is set out below:

NON-MARINE BUSINESSES

Overall Non Marine business recorded an increase in premiums, thanks to the acquisition of new customers and to a policy of consolidation and development of monoline motor customers portfolio in Non Marine business.

The overall technical result, despite a higher incidence of claims due to atmospheric hazards, significantly improved compared to the previous year, thanks to a lower incidence of serious claims .

More specifically, individual lines of business featured the following technical results:

Accident: the business shows 5.3% growth in terms of premium compared to the previous year, thanks to the development of the sale of the collateral injuries of the driver in combination with the motor policies. The technical result shows a further improvement compared to the previous year (+47.8%), despite higher incidence of serious claims.

Health: the line registered a 3.8% increase in premiums, with a technical result improved compared to last year (+60%) despite higher incidence of serious claims.

Fire and natural events: This line of business shows an increase in premiums by 4.4% and a significant improvement in the technical result compared to the previous year (+80.8%).

Miscellaneous damages: premiums, including the risk of theft, hail and damage to electronic and technological equipment, recorded a slight decrease compared to previous year by 3.2%. The technical result, still negative, improved compared to the previous year (+12.0%), thanks to the first effects of actions previously undertaken in order to revise tariffs and risks in the portfolio.

General TPL: premiums increased by 4.1%. The technical result is positive, a marked improvement on the previous year, thanks to the effects of reform actions in progress and to the lower incidence of major claims, mostly related to the segment of the TP of professional.

Various pecuniary losses: premiums increased by 6.9%, with a positive technical result, a significant improvement compared to the previous year (+20.2%), thanks to an increase in premiums related to new ancillary Motor products with low loss ratio.

Legal protection: Premiums in this business line registered an increase by 7.5% with a positive technical result in further improvement on the previous year (+17.1%).

SPECIALTY BUSINESSES

The businesses showed a decrease in premiums of 31.0% with a negative technical balance, worse than that recorded in the previous year (-11.2%), mainly related to deposit business. In particular:

Credit: the branch includes only the risks related to the Salary-Backed Loans for which it has retained the right of recourse against the borrowers, in compliance with the provisions of Regulation No. 29/2009 IVASS.

Even in 2015 there is a decrease in premiums written, due to the continuing process of run-off of the line. This reduced activity resulted in a negative technical balance, also for 2015.

Bond insurance: premiums written showed a significant decrease of 32.8% compared to the previous year, the result of a thorough review of the underwriting policy that led to the acquisition of smaller risks in terms of exposure and the consequent lower average pricing. The risks taken are only marginally related to the realization of works of urbanization.

The increase in the number of claims compared to 2014, resulting in negative performance of the result of the line of business, is mainly due to risks taken in previous years for which it was not possible an early exit and related to real estate seriously depressed.

Watercraft (sea, lake and river) hulls and railway rolling stock: there was a slight decrease in the premiums recorded (3.4%), due to drop in sales in the watercraft segment.

The technical result was negative due to a major fire claim occurred to one of our insured shipyards.

Goods in transit: premiums advanced by 0.9%, with a positive technical result.

MOTOR BUSINESSES

The business saw a 4.1% rise in the premiums recorded, with an overall positive technical result.

The portfolio consolidation policy continued.

In particular:

Third-party liability for land motor vehicles and for watercraft (sea, lake, and river): Constant portfolio selection, tariff policies and careful claims management enabled the business to maintain a positive technical result. The decline in the result compared to the previous year is mainly attributable to the reduction in the average premium paid by policyholders (despite an overall increase in premiums written) with constant claims frequency; both phenomena are recorded in the entire Motor market.

Land motor vehicle hulls: premiums reported a growth by 10.5% on the previous year. The technical result was positive, a marked improvement over the previous year.

Assistance: premiums grew by 21.1% with a positive technical result increase compared to the previous year (+9.5%).

Claims

Reported claims

The following chart, concerning reported claims, has been prepared using data from positions opened during the year:

| (€/000) | | | | | | | |
|-------------------------------|---------|------------|---------|------------|----------|------------|--|
| | 31/12/2 | 2015 | 31/12/2 | 2014 | Change % | | |
| | number | total cost | number | total cost | number | total cost | |
| Accident insurance | 9,517 | 32,011 | 9,772 | 33,276 | -2.6 | -3.8 | |
| Health insurance | 3,729 | 6,969 | 4,285 | 7,382 | -13.0 | -5.6 | |
| Fire and natural events | 7,239 | 34,648 | 6,920 | 28,837 | 4.6 | 20.2 | |
| Miscellaneous damages | 17,579 | 35,076 | 18,302 | 34,655 | -4.0 | 1.2 | |
| Third-party general liability | 7,806 | 32,010 | 7,871 | 37,702 | -0.8 | -15.1 | |
| Pecuniary losses | 1,078 | 4,623 | 1,470 | 7,091 | -26.7 | -34.8 | |
| Legal protection | 368 | 269 | 342 | 254 | 7.6 | 5.9 | |
| Total non-marine businesses | 47,316 | 145,606 | 48,962 | 149,197 | -3.4 | -2.4 | |
| Third-party marine liability | 87 | 3,098 | 82 | 590 | 6.1 | n.s. | |
| Cargo insurance | 153 | 665 | 225 | 393 | -32.0 | 69.2 | |
| Credit insurance | 847 | 3,739 | 1,186 | 5,619 | -28.6 | -33.5 | |
| Bond insurance | 192 | 20,124 | 144 | 9,192 | 33.3 | n.s. | |
| Total Special businesses | 1,279 | 27,626 | 1,637 | 15,794 | -21.9 | 74.9 | |
| Third-party motor liability | 134,469 | 480,364 | 119,181 | 455,061 | 12.8 | 5.6 | |
| Third-party marine liability | 69 | 756 | 70 | 523 | -1.4 | 44.6 | |
| Motor vehicle hulls | 43,751 | 68,031 | 43,811 | 67,995 | -0.1 | 0.1 | |
| Support and assistance | 38,007 | 6,943 | 29,343 | 5,447 | 29.5 | 27.5 | |
| Total motor businesses | 216,296 | 556,094 | 192,405 | 529,026 | 12.4 | 5.1 | |
| Total Non-Life businesses | 264,891 | 729,326 | 243,004 | 694,017 | 9.0 | 5.1 | |

Claims settlement speed

The following table shows claims settlement speed based on the number of reported claims, net of claims eliminated without payout, split by present and aged claims for the main lines of insurance business:

| | (percentages) | | | | | |
|-------------------------------|---------------|------------|------------|-------------|--|--|
| | current g | eneration | previous g | generations | | |
| | 31/12/2015 | 31/12/2014 | 31/12/2015 | 31/12/2014 | | |
| Accident insurance | 54.62 | 55.06 | 69.82 | 72.35 | | |
| Health insurance | 83.39 | 80.88 | 70.44 | 84.13 | | |
| Motor vehicle hulls | 85.68 | 84.61 | 81.72 | 86.27 | | |
| Fire and natural events | 85.20 | 78.45 | 78.81 | 79.23 | | |
| Miscellaneous damages - theft | 87.28 | 86.27 | 87.95 | 89.15 | | |
| Third-party motor liability | 75.54 | 75.49 | 64.90 | 64.11 | | |
| Third-party general liability | 67.64 | 67.87 | 37.64 | 37.55 | | |

As regards Motor TPL reported claims, the following table shows data by claim handling type:

| | | | | | (€/000) |
|-----------------------------------|----------------------|------------|------------|------------|------------|
| | | 31/12/2015 | | 31/12/2014 | |
| Branch | Claim handling Type | Number | Total cost | Number | Total cost |
| | | | | | |
| Motor TPL - land | K-for-K - liable | 90,249 | 179,164 | 80,593 | 164,152 |
| Motor TPL - land | K-for-K - originator | 102,644 | 256,159 | 90,978 | 235,859 |
| Motor TPL - land | Non K-for-K claims | 44,220 | 226,822 | 38,588 | 221,113 |
| Motor TPL - watercraft | Non K-for-K claims | 69 | 756 | 70 | 523 |
| Total Motor T.P.L. claims handled | | 237,182 | 662,901 | 210,229 | 621,647 |

The company received no. 139,008 reports of claim events to be managed as originator (122,464 reports of claim in 2014), against which it will complete recoveries from other insurers for a total of 181,781 thousand euro (166,063 thousand euro in 2014: +9.47%), based on the forfeitary amounts established by the Ministry Technical Committee as per Article 13 of Italian Presidential Decree no. 254/2006.

Claims paid

The gross cost of all generations of claims, which comprises the cost of the claims handling organisation, is shown in Appendix 19 to the Explanatory Notes.

The following table shows the amount of claims paid for direct business, net of recoveries, and the amount charged to reinsurers:

| | - | | | | | | | | | (€/000) |
|--------------------------------|---------|----------------------------------|---------|---------------------|---------|---------------------------|---------|---------------------|---------------------------|---------------------------------------|
| | | Claims paid 31/12/2015 | | Claims recovered | | Claims paid 31/12/2014 | | Claims recovered | Change gross claims | Change claims recovered from |
| | Current | Previous | _ | from | Current | Previous | | from | % | reinsurers |
| | year | years | Total | reinsurers | year | years | Total | reinsurers | | % |
| Accident insurance | 6,088 | 14,975 | 21,063 | 271 | 6,715 | 15,206 | 21,921 | 823 | -3.9 | -67.1 |
| Health insurance | 3,906 | 3,115 | 7,021 | 31 | 3,912 | 3,485 | 7,397 | 33 | -5.1 | -5.6 |
| Fire and natural events | 13,935 | 8,269 | 22,204 | 2,788 | 10,991 | 10,515 | 21,506 | 4,283 | 3.3 | -34.9 |
| Miscellaneous damages | 23,075 | 7,083 | 30,158 | 3,107 | 26,081 | 7,223 | 33,304 | 6,301 | -9.5 | -50.7 |
| Third-party general liability | 4,747 | 14,904 | 19,651 | 392 | 4,748 | 16,369 | 21,117 | 1,052 | -6.9 | -62.7 |
| Pecuniary losses | 478 | 3,900 | 4,378 | 120 | 385 | 5,660 | 6,045 | 83 | -27.6 | 44.6 |
| Legal protection | 12 | 203 | 215 | 183 | 17 | 150 | 167 | 143 | 28.7 | 28.0 |
| Total non-marine businesses | 52,241 | 52,449 | 104,690 | 6,892 | 52,849 | 58,608 | 111,457 | 12,718 | -6.1 | -45.8 |
| Third-party aviation liability | - | - | - | - | - | -2 | -2 | -2 | n.s. | n.s. |
| Third-party marine liability | 330 | 1,345 | 1,675 | 992 | 221 | 10,613 | 10,834 | 10,253 | -84.5 | -90.3 |
| Cargo insurance | 238 | 441 | 679 | 38 | 77 | 321 | 398 | 30 | 70.6 | 26.7 |
| Third-party aviation liability | - | 2 | 2 | 2 | - | - | - | - | n.s. | n.s. |
| Credit insurance | 364 | 4,466 | 4,830 | - | 377 | 4,804 | 5,181 | - | -6.8 | n.s. |
| Bond insurance | 5,015 | 29,180 | 34,195 | 18,635 | 1,792 | 14,248 | 16,040 | 9,366 | n.s. | 99.0 |
| Total Special businesses | 5,947 | 35,434 | 41,382 | 19,667 | 2,467 | 29,984 | 32,451 | 19,647 | 27.5 | 0.1 |
| Third-party motor liability | 191,083 | 245,602 | 436,685 | 1,618 | 163,060 | 201,221 | 364,281 | 1,784 | 19.9 | -9.3 |
| Third-party marine liability | 141 | 260 | 401 | - | 125 | 170 | 295 | - | 35.9 | n.s. |
| Motor vehicle hulls | 42,579 | 12,898 | 55,477 | 250 | 43,169 | 16,523 | 59,692 | 2,970 | -7.1 | -91.6 |
| Support and assistance | 4,688 | 2,418 | 7,106 | 6,141 | 3,513 | 1,969 | 5,482 | 4,779 | 29.6 | 28.5 |
| Total motor businesses | 238,491 | 261,178 | 499,669 | 8,009 | 209,867 | 219,883 | 429,750 | 9,532 | 16.3 | -16.0 |
| Total non-life businesses | 296,679 | 349,061 | 645,740 | 34,568 | 265,183 | 308,475 | 573,658 | 41,898 | 12.6 | -17.5 |

The additional cost borne in 2015 for the road-accident victim guarantee fund was 15.267 thousand euro vs.14,885 thousand euro in the previous year.

Anti-fraud activities

Claims which are presumed to be possible cases of fraud are handled by the company's special Antifraud Unit.

Savings for the year in relation to the Motor TPL business, guantified in accordance with Law 27/2012 implemented by Regulation No IVASS. 44, amounted to 5.1 million euro. As a result of the deepening in relation to fraud risk, savings of 4.1 million euro were achieved for claims that have been defined without result and 1.0 million euro for claims settled definitively, compared to the assessed value posted to technical reserves.

Claims reserve run-off – Retained risks

The claims reserve existing at the beginning of FY2015, compared with costs borne in the year for previous years' claim events - consisting of payments made and year-end reserving for claims yet to be paid - showed, for the only direct business, a surplus of 13,426 thousand euro, i.e. 1.4% of opening reserves, as highlighted in the following table:

Retained Risks

| Retained Risks | | | (€/000) |
|-----------------------------------------------------------------------------------------------|---------------|------------------|----------|
| | | | YoY |
| | 2015 | 2014 | change % |
| Claims reserve brought forward | 987,303 | 874,948 | 12.8 |
| Amounts paid in the year related to claims occurred in previous years | (341,511) | (286,868) | 19.0 |
| Balance of claims recovered or to be recovered by policyholders | 7,771 | 6,078 | 27.8 |
| Claims reserve carried forward | (640,137) | (598,160) | 7.0 |
| Balance of portfolio transfers | 0 | 88 | (100.0) |
| Aggregate profit (loss) development table % of incidence on claims reserve brought forward | 13,426 1.4 | (3,914) (0.4) | |

Reinsurance

Outward reinsurance

Corporate policies concerning outward reinsurance are based on the same selection criteria as those applied for direct underwriting. They aim for development and size of the insurance book in relation to the entity of risks covered and for achievement of balanced net retention. Transactions are undertaken internationally with highly rated reinsurers.

The main existing treaties relate to:

| Non-life business | Type of treaty |
|--------------------------|------------------------------------------|
| Accident | Excess Claims |
| Motor vehicle hulls | Excess Claims |
| Marine hulls | Excess Claims |
| Cargo (goods in transit) | Excess Claims |
| Fire and natural events | Excess Claims |
| Miscellaneous damage | Pure premium for hail, single-multi-risk |
| | Pure premium for engineering risks |
| | Pure premium for ten year guarantees |
| Motor TPL | Excess Claims |
| General TPL | Excess Claims |
| Suretyship | Pure premium |
| Legal protection | Pure premium |
| Assistance | Pure premium |

Premiums ceded in the FY2015 totalled 28,586 thousand euro (36,018 thousand euro as at 31 December 2014).

Inward reinsurance

Acceptance of risks relating to the indirect business mainly arises from participation in syndicates and from acceptance of shares in Italian businesses, which are entered into voluntarily.

Commercial organisation

Development activity took the concrete form of the inauguration of 6 new Agencies and reorganisation of another 26, while 2 Agencies have been closed. As at 31 December 2015 the Company was nationally present with 413 General Agencies (409 as at 31 December 2014) and 966 professional Sub-Agencies (922 as at 31 December 2014).

The training activities are going on for the primary sales network (General Agencies) and for "second level" operators as sales clerk (producers and sub-agents). In addition, new training sessions were launched for agency employees.

In addition to courses provided directly by the Parent Company's internal trainers, in 2015 it was granted a series of professional training courses using external providers, selected on the basis of the requirements of Reg. 6/2014 Art. 14. The courses have had the following content: Non-Life - Motor, Non-Life - Accident and Health, Life – Protection and Saving, in the insurance and reinsurance technical areas and in the administrative and managerial area.

In 2015, was launched the second edition (the first three-year period ended in 2013) of the Project "Accademia Vittoria", which offers courses in managerial growth for agents, sub-agents and administrative workers.

Products – Research and development

During the year work continued on revamping products of the Non-Life and Life Business for technical operations and regulatory compliance in the sector (IVASS, COVIP, CONSOB).

As part of Non-Marine Businesses was introduced the new product "manufactured".

In the Life business, began the sale of new product at mixed tariff, called "Vittoria InvestiMeglio DoppiaEvoluzione".

Also, began the sale of new products at mixed tariff Line I, called "Vittoria InvestiMeglio Evoluz10ne continua", "Vittoria InvestiMeglio Evoluz10ne Reinvestimento" and "Vittoria InvestiMeglio Evolu7ione Coupon".

As part of the distribution channel differentiation they were included in the range and commercialized two new products for the banking channel: "Vittoria InvestiMeglio Evoluz10ne Coupon Banks" and "Vittoria InvestiMeglio Evoluz10ne Banks."

Overhead costs - direct business

The total amount of personnel costs, other costs, and depreciation & amortisation charges, before allocation to specific functions, i.e. claims handling, business production organisation, and asset administration, amounted to 115,884 thousand euro vs.100,523 thousand euro in 2014, with an increase of 15.3% YoY.

Besides current operating expenses, these costs also include amortisation of investments in IT structures and processes aimed at containing, in future, overheads burdening the HQ and the agency network, whilst also improving services for policyholders as regards insurance cover and claims settlement.

The following table shows the breakdown of these costs, with "Other costs" consisting primarily of office operating costs, IT costs, legal and legal-entity costs, mandatory contributions, and association membership fees.

| | | | (€/000) |
|--------------------------------|------------|------------|----------|
| | 31/12/2015 | 31/12/2014 | Change % |
| | | | |
| Personnel expenses | 51,442 | 51,405 | 0.1 |
| Other costs | 42,223 | 37,962 | 11.2 |
| Depreciations | 22,219 | 11,156 | 99.2 |
| Gross Operating Costs | 115,884 | 100,523 | 15.3 |
| Percentage of Premiums Written | 9.0% | 7.8% | 1.2 |

Overheads as a percentage of direct business premiums recorded was 9.0% (7.8% as at 31 December 2014). This increase is due to higher amortization totaling 10,880 thousand euro, charged entirely to the profit and loss, arising from the review of the residual life of the "New Age" system.

The item depreciation and amortisation does not include the amortization of operating buildings, such as the registered office in the Portello area of Milan. This depreciation is classified under the item "Capital and financial charges", as indicated in the explanatory notes to these financial statements.

Operating costs - direct business

The following table shows the breakdown of operating costs for direct business, calculated gross of commissions and reinsurer profit-sharing.

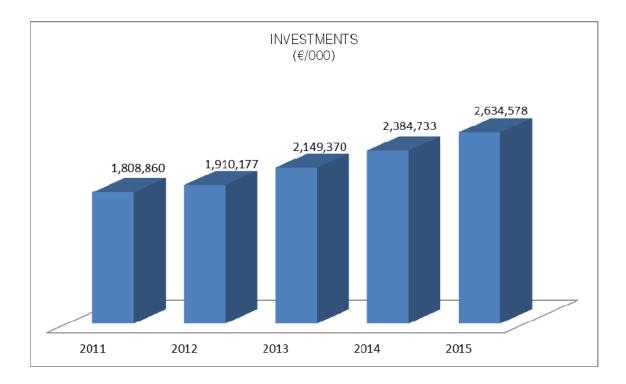
| | | | (€/000) |
|--------------------------------------------------------------------------------------------------------------------|------------|------------|----------|
| | 31/12/2015 | 31/12/2014 | Change % |
| Operating Costs, net of expenses tansferred to acquisition, claims handling and investment management expenses (A) | 68,331 | 66,493 | 2.8 |
| - Acquisition and collection costs | 174,463 | 165,433 | 5.5 |
| - Other acquisition costs | 19,926 | 19,641 | 1.4 |
| Total Acquisition Costs (B) | 194,388 | 185,074 | 5.0 |
| Total Overheads (A+B) | 262,719 | 251,567 | 4.4 |
| | | | |
| Percentage of Premiums Written | 20.4% | 19.6% | 0.8 |

Investments Assets

Investments reached a value of 2,634,578 thousand euro with an increase of 10.5% YoY.

Their breakdown is shown in the table below:

| | | | (€/000) |
|------------------------------------------------------------|------------|------------|---------|
| | | | Change |
| Investments | 31/12/2015 | 31/12/2014 | % |
| | 100.001 | | 0.7 |
| Land and buildings | 189,281 | 196,510 | -3.7 |
| Investments in group and other companies | | | |
| - Equity investments | 468,162 | 321,127 | 45.8 |
| - Loans | 15,783 | 6,000 | n.s. |
| Other financial investments: | | | |
| - Unit trust units | 48,408 | 28,404 | 70.4 |
| - Bonds and other fixed-interest securities | 1,845,030 | 1,763,827 | 4.6 |
| - Loans | 7,093 | 6,867 | 3.3 |
| - Deposits with banks | 2,010 | - | n.a. |
| Deposits with ceding companies | 175 | 175 | 0.0 |
| Total investments where the company bears the risk | 2,575,942 | 2,322,910 | 10.9 |
| Investments benefiting life policyholders bearing the risk | 58,636 | 61,823 | -5.2 |
| Total investments | 2,634,578 | 2,384,733 | 10.5 |
| Bank accounts and cash-in-hand | 138,206 | 174,593 | -20.8 |



The following table shows net income from investments by splitting them in ordinary and extraordinary part.

| | | | (€/000) |
|----------------------------------------------------------------------------|------------|------------|----------|
| | 31/12/2015 | 31/12/2014 | |
| Ordinary and extraordinary Income on investments (net of related costs) | Amount | Amount | Change % |
| Income on equity investments | 180 | (172) | n.s. |
| Income (cost) on other investments: | | | |
| - land and buildings | 1,795 | 282 | n.s. |
| - bonds and other fixed-interest securities | 63,192 | 64,051 | (1.3) |
| - income on unit trust units | 399 | 25 | n.s. |
| - interest on loans | 425 | 498 | (14.7) |
| - interest on deposits with ceding companies | (372) | (238) | 56.3 |
| Total net income | 65,619 | 64,446 | 1.8 |
| Adjustments to investment values: | | | |
| - land and buildings | (7,788) | (9,752) | (20.1) |
| - equity investments | (13,623) | (11,605) | 17.4 |
| - bonds and other fixed-interest securities | (1,042) | (461) | n.s. |
| Total net adjustments to investment values: | (22,453) | (21,818) | 2.9 |
| Ordinary profit (loss) on sale of investments: | | | |
| - bonds and other fixed-interest securities | 62 | (380) | n.s. |
| Total net profit on sale of investments | 62 | (380) | n.s. |
| Total net ordinary income on investments where the company bears | | | |
| the risk | 43,228 | 42,248 | 2.3 |
| Extraordinary profit (loss) on sale of investments: | | | |
| - equity investments | 49 | 423 | (88.4) |
| - unit trust units | (16) | 0 | n.a. |
| - bonds and other fixed-interest securities | 9,392 | 13,298 | (29.4) |
| Total net extraordinary profit on sale of investments | 9,425 | 13,721 | (31.3) |
| Total net ordinary and extraordinary income on investments where | | | |
| the company bears the risk | 52,653 | 55,969 | (5.9) |
| Net income on investments benefiting life policyholders bearing the | | | |
| risk | 4,238 | 3,763 | 12.6 |
| Grand Total | 56,891 | 59,732 | (4.8) |

The weighted average ordinary return of bonds and other fixed-income securities was 4.2% (4.7% in FY2014).

The result includes extraordinary income mainly due to gains of 9,376 thousand euro, following the sale of securities assigned to the non-current segment. This transaction took place in order to mitigate the risk of interest rate, by performing a realignment of the non-life portfolio duration, resulting in the sale of Italian government investment bonds assigned to the non-current segment for 44,995 thousand euro. Value adjustments on equity investments relate mainly to investments in subsidiaries operating in the real estate sector, which suffers from a moment of general crisis.

Real estate

As at 31 December 2015 real estate assets totalled 189,281 thousand euro (-3.7% compared to 196,510 thousand euro as at 31 December 2014).

The largest items which make up the balance are:

- 90,800 thousand euro relating to the company's registered office building;
- 85,648 thousand euro relating to the buildings in the Portello area of Milan, rented to third parties;
- 6,934 thousand euro relating to the buildings loaned free of charge to agencies;
- 5,026 thousand euro used by third parties.

The change from 31 December 2014 is chiefly due to the annual amortization for a total amount of 7,449 thousand euro, of which 3,728 thousand euro related to owner occupied properties and 3,721 thousand euro related owner not occupied properties; at December 31, 2015, they were operated write-downs on owner not occupied properties for 339 thousand euro.

Further details are provided in the explanatory notes.

Fixed-income securities, equity investments, and mutual investment funds

Bond Portfolio

Regarding the bond portfolio, new investments were concentrated in Italian Government Bonds for an amount of 495,352 thousand euro, of which 118,405 thousand euro in the non-current sector.

The redemption of bonds generated a cash flow for an amount of 364,230 thousand euro generating a net capital gains of 1,366 thousand euro.

In order to limit the risk associated with interest rates, steps were taken to a realignment of the non-life portfolio duration, that resulted in the sale of Italian government investment bonds assigned to the non-current segment for 44,995 thousand euro, generating a capital gain of 9,376 thousand euro.

As provided in the Company's investment policy, during the accounting term fixed interest securities for an amount of 113,515 thousand euro with a residual maturity of less than two years were transferred from the non-current to the current sector.

Have been cashed 16 thousand euro as partial payment of the liquidation process of Bond Swissair in default accounted as capital gains.

Mutual investment funds

During the financial year the changes relating to collective investment funds, for long-term use were as follows:

- 9,051 thousand euro were paid for fund recall and credits for the amount of 11,091 thousand euro were received as partial refund of units, with respect to Italian closed-end investment funds managed by Yarpa Investimenti SGR S.p.A., a 100% subsidiary of associate Yarpa S.p.A.;
- 13,000 thousand euro were paid for the subscription quotas of three Funds Alternative Investment open (Private Debt/Loans/High Yield fund);
- 12,423 thousand euro were paid for the subscription of closed-end investment funds and received reimbursements for 3,378 thousand euro with detection of 33 thousand euro of net capital gains.

Equity Portfolio

The following were the changes during the financial year with respect to the Equity Portfolio for long-term use, excluding controlled companies, associate Companies and Subsidiaries:

- Downall s.r.l. in liquidation: payment of 9 thousand euro for extinction of obligations for payment of share capital;
- Sofigea s.r.l. in liquidation: extinguishment of participation for approval of the liquidation balance sheet.

The following were the operations related to Controlled Companies, Associate Companies and Subsidiaries:

- Acacia 2000 S.r.l.: subscribed share capital increase of the Subsidiarie.In this transaction Vittoria Assicurazioni S.p.A. subscribed the stake of share capital increase, not taken up by other shareholders, thus becoming owner of a holding of 65.51% of the capital at a cost of 150,000 thousand euro. It was subsequently purchased, by a third party, an additional stake of 2.03% at a price of 4,650 thousand euro;
- Vittoria Immobiliare S.p.A.: recorded a write-down of the investment by 6,000 thousand euro for impairment;
- VP Sviluppo 2015 S.r.l.: payment to the future capital increase account for 3,000 thousand euro and recorded a write-down of the investment by 3,329 thousand euro for impairment;
- VAIMM Sviluppo S.r.l.: payment of capital for 3,000 thousand euro and recorded a write-down of the investment by 3,500 thousand euro for impairment;
- Touring Vacanze S.r.l.: purchase of a further 9.0% of the share capital to bring the investment up to 46%, for 1,800 thousand euro;
- Yarpa S.p.A.: reduction of the share capital through the release of members from the obligation of capital contributions and recognition of credits for 1,133 thousand euro;
- Movincom Servizi S.p.a.: recorded a write-down of the investment by 756 thousand euro to cover losses;
- Consorzio Movincom S.c.r.l.: payment of 38 thousand euro to cover past losses, with relative writedown of the investment;
- joined the Consorzio Servizi Assicurativi at a cost of 0.4 thousand euro.

Pursuant to the article 2428, paragraphs 3 and 4, it is certified that Vittoria Assicurazioni S.p.A. did not carry out any transaction, directly or indirectly, involving its own shares and shares of the Parent Company.

Investments benefiting Life policyholders who bear related risk and relating to pension fund management

As at 31 December 2015 these investments amounted to 58,636 thousand euro (61,823 thousand euro as 31 December 2014).

Of the total 8,247 thousand euro related to unit-linked policies linked to funds outside the company, 33,249 thousand euro to unit-linked policies linked to the company's internal funds, and 17,140 thousand euro to the Vittoria Formula Lavoro open-ended pension fund. The index-linked policies were fully reimbursed.

Overall net return was positive and totalled 4,238 thousand euro thanks to the positive trend in financial markets (3,763 thousand euro in 2014).

Investment and financial risk management & analysis policies

Financial risk management

The financial risk management system is designed to assure the company's capital soundness via monitoring of the risks inherent in asset portfolios due to adverse market conditions. In this perspective, specific investment policies have been designed and special procedures adopted.

Investment policies: objectives

A) Life and Non-Life investments with risk borne by the company

Investments are managed according to the following objectives:

- assure the company's capital soundness;
- for the Life segment, assure a stable return higher than the technical rate envisaged by contracts in force;
- for the Non-Life segment, assure a stable return in line with the forecasts factored into product tariffs and positive cash flows;
- distribute the securities portfolio's duration taking liabilities' duration into account;
- give preference to continuity of returns rather than to achievement of high returns in limited periods of time.

As regards Life segregated accounts, the fixed-investment securities portfolio takes treasury cash flows into account, consistently with what is envisaged in the company's plans, also considering the law of lapse of the portfolio due to natural and voluntary causes. As instead regards the Non-Life business, the investment choices made by the company, in terms of fixed-investment securities, are more than supported by the expectations of surplus liquidity generated by current operations, as factored into the company's development plans, and as in fact achieved in previous FYs. These expected flows are also able to address scenarios featuring any increase in claims settlement speed.

In order to protect investments' value from exchange-rate fluctuations, the company can use financial derivatives.

The company can purchase and retain warrants received as part of capital operations undertaken by the issuers of equities held in the portfolio.

B) Life investments with risks borne by policyholders

Investments benefiting policyholders who bear related risk (index- and unit-linked policies) and those relating to pension-fund management are managed according to the objectives envisaged by relevant policies and by pension funds' regulations, with the constraint of total transparency vis-à-vis policy holders and in compliance with specific legal regulations. In order to protect investments' value from exchange-rate fluctuations, the company can use financial derivatives.

Warrants in the internal funds linked to unit-linked policies can be bought and sold, if this is expressly envisaged by the fund's regulation.

Procedures

In order to keep its exposure to financial risks under control, the company has equipped itself with a structured system of procedures and activities. These assure regular reporting able to monitor:

- the market value of assets and their consequent potential losses vs. carrying value;
- macroeconomic and market-variable trends;
- for bond portfolios, issuers' rating of the issuers and analysis of sensitivity to interest-rate risk;
- compliance with the investment limits defined by the Board of Directors;
- overall exposure to the same issuer.

The company also performs ALM (asset-liability management) analyses the main objective of which, in a medium-term perspective, is to:

- provide joint dynamic projections of cash flows and of other asset and liability features in order to show any income-statement and/or financial mismatching;
- provide an indication for asset portfolios backing life insurance contracts of the expected trends in asset portfolios' rates of returns compared with contractual minimum returns;
- identify the variables (financial, actuarial and commercial) that may have a greater negative impact on results by performing specific stress tests and scenario analyses.

The results of the above activities and reports are regularly reviewed by the Finance Committee. This committee has been set up within the Board of Directors and has been delegated to supervise the securities portfolio's performance and to define investment strategies within the limits established by the Board in investment policies.

Financial risk analysis

In this chapter we describe the risks to which the company is exposed in relation to financial markets' movements. These risks are grouped in the three main categories, i.e. market risk, liquidity risk, and credit risk.

The chapter does not discuss investments benefiting policyholders who bear the risk of such investments and investments relating to pension-fund management, because these are strictly connected with related liabilities.

Securities portfolio breakdown

The following table shows the carrying value of the securities portfolio with risk borne by the company, broken down by investment type (debt securities, equity securities and CIU units). It also provides indicates concerning financial risk exposure and uncertainties of flows.

| | | | | (€/000) |
|------------------------------------|------------|-----------|------------|-----------|
| | Amount | % of | Amount | % of |
| Investment nature | 31/12/2015 | breakdown | 31/12/2014 | breakdown |
| DEBT SECURITIES | 1,845,030 | 96.0% | 1,763,827 | 96.8% |
| Listed treasury bonds: | 1,826,914 | 95.1% | 1,736,295 | 95.3% |
| Fixed-interest rate | 1,787,456 | 93.0% | 1,665,433 | 91.4% |
| Variable interest rate | 39,458 | 2.1% | 70,862 | 3.9% |
| Unlisted treasury bonds: | 1,173 | 0.1% | 1,374 | 0.1% |
| Variable interest rate | 1,173 | 0.1% | 1,374 | 0.1% |
| Listed corporate bonds: | 16,883 | 0.9% | 21,074 | 1.2% |
| Fixed-interest rate | 13,884 | 0.7% | 13,076 | 0.7% |
| Variable interest rate | 2,999 | 0.2% | 7,998 | 0.4% |
| Unlisted corporate bonds: | 60 | 0.0% | 85 | 0.0% |
| Fixed-interest rate | 60 | 0.0% | 85 | 0.0% |
| Bonds of supranational issuers: | - | 0.0% | 4,999 | 0.3% |
| Fixed-interest rate | - | 0.0% | 4,999 | 0.3% |
| of which | | | | |
| Total fixed-interest securities | 1,801,400 | 97.6% | 1,683,593 | 95.5% |
| Total variable-interest securities | 43,630 | 2.4% | 80,234 | 4.5% |
| Total debt securities | 1,845,030 | 100.0% | 1,763,827 | 100.0% |
| of which | | | | |
| Total listed securities | 1,843,797 | 99.9% | 1,762,368 | 99.9% |
| Total unlisted securities | 1,233 | 0.1% | 1,459 | 0.1% |
| Total debt securities | 1,845,030 | 100.0% | 1,763,827 | 100.0% |
| EQUITY INSTRUMENTS (*) | 28,918 | 1.5% | 29,615 | 1.5% |
| listed shares | 10,354 | 0.5% | 10,354 | 0.6% |
| unlisted equity instruments | 18,564 | 1.0% | 19,261 | 1.1% |
| OEIC UNITS | 48,408 | 2.5% | 28,404 | 1.7% |
| TOTAL | 1,922,356 | 100.0% | 1,821,846 | 100.0% |

(*) excluding investments in participating interests

The fixed-income securities portfolio has a duration of 4.4 years.

The following table summarises investment breakdown based on utilisation (investment and trading):

| | | | | (€/000) |
|-----------------------------------|------------|-----------|------------|-----------|
| Investment nature | Amount | % of | Amount | % of |
| | 31/12/2015 | breakdown | 31/12/2014 | breakdown |
| DEBT SECURITIES | 1,845,030 | 96.0% | 1,763,827 | 96.8% |
| FIXED INTEREST RATE SECURITIES | 1,801,400 | | 1,683,593 | |
| of which Investment portfolio | 1,258,002 | | 1,353,775 | |
| of which Trading portfolio | 543,398 | | 329,818 | |
| VARIABLE INTEREST RATE SECURITIES | 43,630 | | 80,234 | |
| of which Investment portfolio | 43,630 | | 48,528 | |
| of which Trading portfolio | 0 | | 31,706 | |
| EQUITY INSTRUMENTS (*) | 28,918 | 1.5% | 29,615 | 1.6% |
| OEIC UNITS | 48,408 | 2.5% | 28,404 | 1.6% |
| of which Investment portfolio | 48,408 | | 28,404 | |
| TOTAL | 1,922,356 | 100.0% | 1,821,846 | 100.0% |

(*) excluding investments in participating interests

Market risk

Market risk consists of interest rate risk, price risk and exchange rate risk.

Debt securities are exposed to interest-rate risk.

The interest-rate risk on fair value is the risk of a financial instrument's value varying due to changes in market interest rates.

A decrease in interest rates would cause an increase in the fair value of such securities, whereas an increase in rates would decrease their fair value.

The interest-rate risk on cash flows relates to possible changes in the coupons of floating-rate securities.

The carrying value of fixed-interest debt securities exposed to interest-rate risk on fair value totalled 1,801,400 thousand euro (97.6% of the bond portfolio with investment risk borne by the company), of which 1,258,002 thousand euro classified among investment securities (i.e. for long-lasting utilisation) and 543,398 thousand euro among trading securities (for temporary utilisation).

The carrying value of floating-rate debt securities exposed to interest-rate risk on cash flows totalled 43,630 thousand euro (2.4% of the bond portfolio with investment risk borne by the company), all classified to the non-current segment.

Life insurance contracts envisage a guaranteed minimum rate of interest and feature a direct link between investments and benefits to be paid to policyholders.

This direct link between obligations to policyholders and investments of assets associated with benefits is governed by means of the integrated asset-liability management (ALM) model mentioned earlier.

More specifically, the company manages interest-rate risk by matching asset and liability cash flows and by maintaining a balance between liabilities' duration and that of the securities portfolio directly related to such liabilities.

Duration is an indicator of the sensitivity of asset and liability fair value to changes in interest rates.

To complete disclosure, the following tables show the carrying value of fixed-rate securities by maturity and the carrying value of floating-rate securities by type of interest rate.

| Fixed - interest securities | | (€/000) |
|-------------------------------------------------------|-----------|----------------|
| Maturity | Amount | % of breakdown |
| < 1 year | 325,950 | 18.1% |
| 1 <x<2< td=""><td>310,040</td><td>17.2%</td></x<2<> | 310,040 | 17.2% |
| 2 <x<3< td=""><td>98,154</td><td>5.4%</td></x<3<> | 98,154 | 5.4% |
| 3 <x<4< td=""><td>147,254</td><td>8.2%</td></x<4<> | 147,254 | 8.2% |
| 4 <x<5< td=""><td>145,616</td><td>8.1%</td></x<5<> | 145,616 | 8.1% |
| 5 <x<10< td=""><td>580,185</td><td>32.2%</td></x<10<> | 580,185 | 32.2% |
| more | 194,201 | 10.8% |
| Total | 1,801,400 | 100.0% |

| Variable - interest secu | rities | | (€/000) |
|--------------------------|------------------------|--------|----------------|
| Tipe of rate | Indexation | Amount | % of breakdown |
| Constant mat. Swap | Euroswap 10Y | 24,998 | 57.3% |
| Constant mat. Swap | Euroswap 30Y | 7,998 | 18.3% |
| variabile | 3 months tresury bonds | 1,173 | 2.7% |
| Variable | 6 months tresury bonds | 9,461 | 21.7% |
| Total | | 43,630 | 100.0% |

The contractual rate refixing date for most of these securities is in the first half of the year.

Equity securities are exposed to price risk, i.e., the possibility of their fair value varying as a result of changes arising both from factors specific to the individual instrument or issuer and from those affecting all instruments traded on the market.

As at 31 December 2015, investments in equity securities (excluding equity interests in subsidiaries, affiliates, and associates) amounted to 28,918 thousand euro, of which 10,354 thousand euro relating to listed stocks and 18,564 thousand euro to unlisted stocks.

The company is not exposed to foreign exchange risk since, as at 31/12/2015, all investments for which it bears the risk are expressed in euro, observing the principle of consistency with technical reserves.

Liquidity risk

The company is daily required to execute payments arising from insurance and investment contracts stipulated.

The liquidity risk is the risk that available funds may not be sufficient to meet obligations. It is constantly monitored by means of the ALM procedure.

This risk may also arise as a result of inability to sell a financial asset fast at an amount close to its fair value.

The greater the weight is of financial assets listed in active and regulated markets, the less likely it is that this will happen.

As at 31 December 2015, as shown in the previous section "Securities portfolio breakdown", financial assets listed in a regulated market accounted for over 96% of financial assets owned.

Credit risk

In implementing its investment policy, the company limits its exposure to credit risk by investing in highlyrated issuers.

As can be seen in the table below, as at 31/12/2015 nearly all corporate bonds held by the group were rated as investment grade.

| Rating (Standard & Poor's) | | Amounts % c | of breakdown |
|----------------------------|------------------------|-------------|--------------|
| AA+/AA- | | 6,038 | 0.3% |
| BBB+/BBB- | | 1,838,991 | 99.7% |
| | Total investment grade | 1,845,029 | 100.0% |
| Non investment grade | | 1 | 0.0% |
| Totale | | 1,845,030 | 100.0% |

As regards credit risk, we highlight the fact that the company makes use of premier reinsurers. Rating companies of reference are Standard & Poor's, Moody's, Fitch and A.M. Best; the following table shows the balance sheet transactions in place as at reporting date, by rating

(€/000)

| | | | | (€/000) |
|------------------------------------|------------------------------------|--------------------------------------------------|-------------------------------------|-------------------|
| S&P/ A.M. Best / Moody's Rating | Current and Deposit accounts | Reinsurers' share of technical reserves | Total net balance sheet items | % of breakdown |
| AA+ | 167 | - | 167 | 0.4 |
| AA | 226 | 665 | 891 | 1.9 |
| AA- | -15,599 | 41,188 | 25,589 | 54.8 |
| A+ | -237 | 2,964 | 2,727 | 5.8 |
| A | 885 | 2,547 | 3,432 | 7.3 |
| A3* | -2,614 | 9,866 | 7,252 | 15.5 |
| A- | -124 | 1,971 | 1,847 | 4.0 |
| BBB+ | 192 | -186 | 6 | 0.0 |
| Not rated | 907 | 3,903 | 4,810 | 10.3 |
| Total | -16,197 | 62,918 | 46,721 | 100.0 |

* provided by Moody's

Human resources

As is spelt out in the Company's Code of Business Ethics, the Vittoria Assicurazioni safeguards and enhances the value of its human resources, while assuring respect individuals' moral and professional dignity.

We pursue this objective via:

- assessment of candidacies based on the match between requirements and the professional profiles to acquired. The priority for identification of resources is internal recruitment, to aid professional growth.
 When in-house candidacies consistent with the profile sought cannot be identified, external market recruitment processes are activated to hire particularly qualified people in terms of their academic background and/or professional experience acquired in the sector;
- commitment to providing training appropriate to the role covered by each person, consistently with the Company's objectives and strategies. The Vittoria Assicurazioni Group in fact believes that human resources play a key role in the value creation process and, because of this, it pays special attention to planning training and development activities;
- preference for forms of flexibility in organising work, respecting individual/family and company needs;
- prevention of all forms of discrimination;
- adoption of a reward system based on assignment of personal or group targets to specific professional figures and the careful supervision of the pay system, implemented either through careful remuneration policy is through the allocation of business objectives, group or personal formalized, Vittoria Assicurazioni is gradually extending to the entire workforce;
- constant commitment to achieving workplaces and units that not only comply with legal safety standards, to protect the health of those using them, but are also pleasant places in which to be.

Management and coordination

Vittoria Assicurazioni SpA is not subject to management and co-ordination activity pursuant to article 2497 *et seq.* of the Civil Code, insofar as the companies that directly and indirectly own a controlling stake in it (i.e. Vittoria Capital NV and its parent companies Yafa Holding BV and Yafa SpA) are equity holding companies and do not take part in defining Company strategy.

Vittoria Assicurazioni SpA – in the insurance group regulated by Articles 82 et seq. of Italian Legislative Decree, no. 209 of 7 September 2005 and by IVASS (Italian insurance regulator) Regulation no. 15 of 20 February 2008 – holds the role of Group Company and performs activities of direction and co-ordination of the following companies:

Real estate companies

Vittoria Immobiliare SpA – Milan Acacia 2000 SrI – Milan Immobiliare Bilancia SrI – Milan Immobiliare Bilancia Prima SrI - Milan V.R.G. Domus SrI – Turin Vittoria Properties SrI – Milan Valsalaria SrI – Rome Vaimm Sviluppo SrI – Milan Interimmobili SrI - Rome Gestimmobili SrI – Milan VP Sviluppo 2015 S.r.I. - Milan Service companies

Interbilancia Srl - Milan Aspevi Milano Srl - Milan Assiorvieto Servizi S.r.l. - Orvieto Plurico Srl - Milan

Infragroup and related-party transactions

The company has introduced a procedure for related-party transactions pursuant to Consob Resolution 17221 of 12 March 2010 and IVASS Regulation 25. The procedure is illustrated briefly in the report on corporate governance and proprietary assets which is available in its entirety in the Governance section of the Company internet web site www.vittoriaassicurazioni.com.

There were no financial or commercial transactions with the direct controlling company - Vittoria Capital S.p.A., or the indirect controlling shareholders, Yafa Holding S.p.A. and Yafa S.p.A.

The table below shows the balances resulting from the transactions carried out during the year with Group companies, involving mainly administration and management of the property portfolio, administrative and IT services, loans, and adjustments on equity investments.

| | | | | (€/000) |
|--------------------------------|--------------|------------|-------------|-------------|
| | Subsidiaries | Associated | Total as at | Total as at |
| | | | 31/12/2015 | 31/12/14 |
| Assets | | | | |
| Investments | 419,362 | 19,883 | 439,245 | 291,512 |
| Loans | 13,500 | 2,283 | 15,783 | 6,000 |
| Receivables and other assets | 3,957 | 3 | 3,960 | 15,836 |
| Total Assets | 436,819 | 22,168 | 458,987 | 313,348 |
| Liabilities | | | | |
| Payables and other liabilities | 5,782 | 745 | 6,527 | 5,034 |
| Total Liabilities | 5,782 | 745 | 6,527 | 5,034 |
| Commitments | - | _ | - | 20,500 |
| Dividends | - | 34 | 34 | - |
| Adjustments values | 12,829 | 794 | 13,623 | 11,181 |
| Revenues for service business | 725 | 124 | 849 | 665 |
| Costs for service business | 805 | 5,618 | 6,423 | 4,204 |
| Commissions | 3,938 | - | 3,938 | 7,377 |
| Net income on investments | 114 | 10 | 124 | 170 |

Loans receivable from subsidiaries refer to Immobiliare Bilancia Prima S.r.I., Vaimm Sviluppo S.r.I and VP Sviluppo 2015 S.r.I. while those from associated companies refer to SINT S.p.A. and Spefin Finanziaria S.p.A.

Receivables and other assets refer mainly to remittances to be issued from Aspevi Roma S.r.l..

Payables and other liabilities refer mainly to Group's VAT payables, and IRES stemming from tax consolidation.

Adjustments values on equity investments for a total of 13,623 thousand euro (11,605 thousand euro in 2014) refer to the above information in the comment on the equity portfolio.

Revenues from services relate to the chargeback of administrative expenses incurred by Vittoria Assicurazioni S.p.A. on behalf of Group companies.

Costs for services provided by subsidiaries refer to the management of property provided by the companies of the Vittoria Immobiliare Group and mainly from Gestimmobili S.r.l.. Costs for services provided by associated companies include 4,593 thousand euro for services rendered by Sint S.p.A..

Commissions were paid to subsidiaries Aspevi Roma S.r.l..

As recommended by the CONSOB in its memorandum no. 98015375 of 27 February 1998 and its subsequent memorandum no. 6064293 of 28/07/2006, we certify that the transactions carried out with Group companies referred to the normal course of business with use of specific professional services at market rates and did not include any unusual transactions.

A description of the Companies and additional disclosures are shown in the Notes, part C – other information and in the Consolidated Financial Statements.

Report on remuneration

(pursuant to Article 123-ter of Italian Legislative Decree, No. 58/1998 and IVASS Regulation no. 39)

Information concerning remuneration policy of members of the administrative body and board of control, general director and strategically accountable managers are shown in the Report on remuneration published pursuant to Art. 123-ter of Italian Legislative Decree, No. 58/1998.

Report on corporate governance and ownership structures (pursuant to Article 123/2 of T.U.F.)

The annual report on corporate governance and ownership structures established by article 123/2 of T.U.F. can be consulted on the company's website in the section "Governance" at the following address: <u>www.vittoriaassicurazioni.com</u>.

Relations with the Supervisory Authority

From 18 May to 2 October 2015, IVASS has carried out inspections at the Company involving the government, the management and control of investments and financial risks. On 3 December 2015 IVASS officials explained to the Company's Board of Directors the outcome of the investigation by asking for further information on the above subject. On 2 February 2016, the Company sent to IVASS its considerations, the overall action plan and the actions already undertaken.

Solvency II - implementation process

The main activities performed during 2015 and in progress in 2016 with reference to Pillar I (Quantitative requirements) and Pillar III (Information to supervisory stakeholders and supervisory reporting) are as follows:

- o a specific system is in use to produce calculation and reporting data required by the supervisory authority on quarter and annual basis;
- relating to data quality, the definition of the aspects of governance and the formalization of its policy will be completed in the course of 2016. These high level assumptions will be matched by the definition of the Guidelines on Data Quality, describing in great detail the operational activities of all the departments involved in the supply phases and / or use of business data. The definition of such guidelines have already been completed for what concerns the calculation process of Undertaking Specific Parameters (U.S.P.);
- o the process of calculating the U.S.P. is expected to be consolidated during 2016, starting from the preliminary sharing of assumptions and the scope of application. The instance for authorization by lvass is expected to be prepared by the first half of the year.

With regard to Pillar II (Governance), in 2015 it was created the Actuarial Function and is currently in progress the update process for the guidance policies already working, as well as the finalization of the remaining policies required by law.

Also as part of the Pillar II, the Parent Company, since 2014, adopted the framework ORSA (Own Risk and Solvency Assessment), made up of all processes of analysis, decision-making and strategic implemented, as well as the methods used to assess continuously and prospectively capital requirements and the availability of capital resources. This framework is connected to the specific risk profile and appetite of the parent company.

Performance in early months of FY2016 and business outlook

Business trend of first months of 2016 is in line with the targets

In January 2016, the Company participated in the establishment of a new company called Digital Touring srl active in the development of digital services. Partners in the initiative is Touring Club Italiano that, through its subsidiary Touring Servizi Srl, will hold the newly-formed company's control. The share capital of Digital Touring srl of 2,400 thousand euro was signed for 45% by Vittoria Assicurazioni spa and for 55% by Touring Servizi srl.

Allocation of earnings

Shareholders,

At the end of the Directors' Report, and considering the contents of the year-end financial statements and accounts, we submit the following allocation of the year's earnings pursuant to the article no. 20 of Social Statute as follows:

| Net profit of Non-Life Business | 66,079,315 |
|-------------------------------------------|------------|
| Net profit of Life Business | 189,278 |
| Total (equal to 0.9835 per share) | 66,268,593 |
| Allocation to Life Business Legal Reserve | 9,464 |
| Total available net profit of which: | 66,259,129 |
| Available net profit of Non-Life Business | 66,079,315 |
| Available net profit of Life Business | 179,814 |

Shareholders,

the operating plans that have been prepared lead us to make the following motion for allocation of net profit:

to each of the 67,378,924 shares comprising the entire share capital, 0.20 for a total of 13,475,785. Remaining, 52,783,344 which we propose to allocate the amount of 52,603,530 to increase the Available Reserve for Non-Life Business and the amount of 179,814 to increase the Available Reserve for Life Business.

The operating plans formulated for achieving the strategic objectives make it possible to adjust the dividend service every year.

If you agree with and approve our proposal, the dividend will be paid as from 6 May 2015 c/o custodian intermediaries with detachment of coupon no. 34 on 2 May 2016. Those who hold shares at the end of the record date of 3 May 2016, selected by the company in accordance with the Italian Stock Exchange's calendar, will be entitled to collect the dividend.

In concluding this report, we wish to thank shareholders and policyholders for the trust placed in the company, as well as employees, agents and their staff for their hard work and effort.

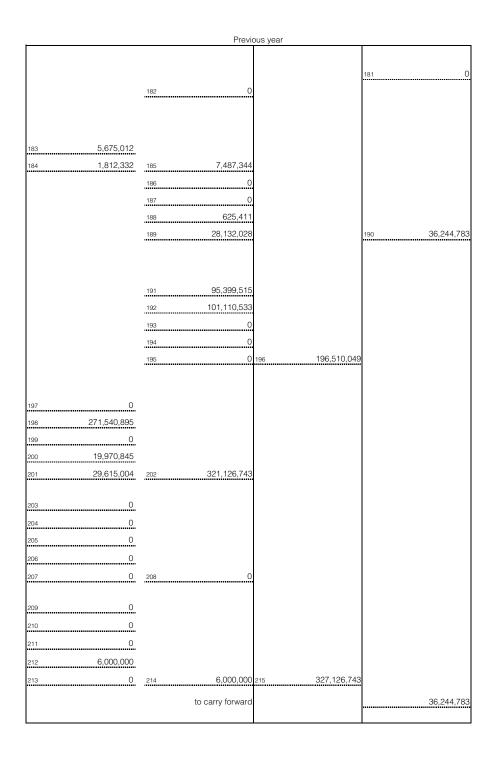
The Board of Directors

Milan, 10th March 2016

Financial statements as at and for the year ended 31 December 2015

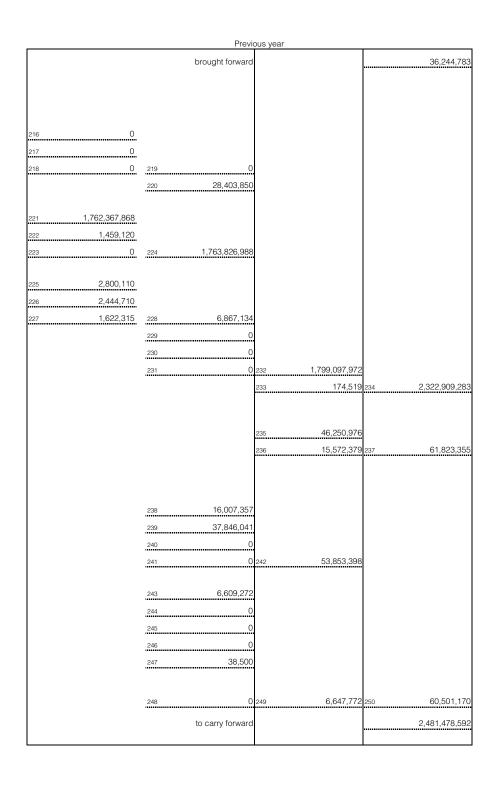
ASSETS

| | | | Current year | |
|-----------------------------------------|--------------------|------------------|----------------|-------------|
| SHARE CAPITAL PROCEEDS TO BE REC | | | | 4 |
| | JEIVED | 2 0 | | |
| of which: called-up | | 2 0 | | |
| INTANGIBLE ASSETS | | | | |
| 1. Acquisition commissions to be a | mortised | | | |
| a) life businesses | 3 5,790,536 | | | |
| b) non-life businesses | 4 0 | 5 5,790,536 | | |
| 2. Other acquisition costs | | 6 0 | | |
| 3. Start-up and capital costs | | 7 0 | | |
| 4. Goodwill | | 8 0 | | |
| 5. Other deferred costs | | 9 10,503,875 | | 10 16,294,4 |
| INVESTMENTS | | | | |
| I - Land and buildings | | | | |
| 1. Operating buildings | | 11 91,671,379 | | |
| 2. Buildings used by third parties | | 12 97,609,367 | | |
| 3. Other buildings | | 13 0 | | |
| 4. Other property rights | | 14 0 | | |
| 5. Assets under construction and p | ayments on account | | 16 189,280,746 | |
| II - Investments in group and other cor | | | | |
| 1. Equity investments in: | | | | |
| a) parent companies | 17 0 | | | |
| b) subsidiaries | 18 419,361,967 | | | |
| c) related companies | <u>19 O</u> | | | |
| d) associated companies | 20 19,882,600 | | | |
| e) other companies | 21 28,917,881 | 22 468,162,447 | | |
| 2. Bonds issued by: | | | | |
| a) parent companies | 23 0 | | | |
| b) subsidiaries | 24 0 | | | |
| c) related companies | 25 0 | | | |
| d) associated companies | 26 0 | • | | |
| e) other companies | | | | |
| 3. Loans to: | 27 0 | | 1 | |
| a) parent companies | 29 0 | | | |
| b) subsidiaries | 30 13,500,000 | | | |
| c) related companies | •••••• | • | | |
| | | | | |
| d) associated companies | 32 2,282,791 | | | |
| e) other companies | <u>33</u> 0 | 34 15,782,791 | 35 483,945,238 | |
| | | to carry forward | | 16,294,4 |



ASSETS

| | | | | | Currer | it year | 1 | |
|-----------|---------------------------------------------------------------|------------------|----|------------------|--------|------------|----|-----------------------|
| | | | | brought forward | | | | 16,294,41 |
| | /IENTS (continues) | | | | | | | |
| | ner financial investments: | | | | | | | |
| | Equity investments | | | | | | | |
| ; | a) Listed shares | 36 0 | | | | | | |
| ļ | b) Unlisted shares | 37 0 | | | | | | |
| , | c) Quotas | 38 0 | 39 | 0 | | | | |
| 2. L | Unit trust units | | 40 | 48,408,491 | | | | |
| 3. E | Bonds and other fixed-interest securi | ties | | | | | | |
| e | a) listed | 41 1,843,795,697 | | | | | | |
| t | c) unlisted | 42 1,233,855 | | | | | | |
| с | c) convertible bonds | 43 0 | 44 | 1,845,029,552 | | | | |
| 4. L | Loans | | | | | | | |
| e | a) secured loans | 45 2,313,063 | | | | | | |
| t | o) loans on policies | 46 1,650,739 | | | | | | |
| с | c) other loans | 47 3,129,531 | 48 | 7,093,334 | | | | |
| | Shares in investment pools | | 49 | 0 | | | | |
| | Deposits with banks | | 50 | 2,010,186 | | | | |
| | Other financial investments | | 51 | | 52 1,9 | 02,541,563 | | |
| | posits with ceding companies | | | ŭ | 53 | 174,519 | 54 | 2,575,942,06 |
| | · - · | | | | 55 | 174,010 | 54 | 2,010,042,00 |
| | MENTS BENEFITING LIFE POLICYHO K AND STEMMING FROM PENSION | | | | | | | |
| I - Inv | vestments relating to index-linked po | licies | | | 55 | 41,495,894 | | |
| ll - Inv | vestments relating to pension fund m | anagement | | | 56 | 17,140,405 | 57 | 58,636,29 |
| bis. REIN | NSURERS' SHARE OF TECHNICAL F | RESERVES | | | | | | |
| I - N | NON-LIFE BUSINESSES | | | | | | | |
| 1 | 1. Premium reserve | | 58 | 17,438,845 | | | | |
| 2 | 2. Claims reserve | | 59 | 39,581,007 | | | | |
| 3 | 3. Profit participation and reimbursen | nent reserve | 60 | 0 | | | | |
| 4 | 4. Other technical reserves | | 61 | 0 | 62 | 57,019,852 | | |
| 11 - | LIFE BUSINESSES | | | | | | | |
| 1 | 1. Mathematical reserves | | 63 | 6,965,872 | | | | |
| 2 | 2. Complementary insurance premiu | m reserve | 64 | 0 | | | | |
| а | 3. Reserve for payable amounts | | 65 | 0 | | | | |
| 4 | 4. Profit participation and reimbursen | nent reserve | 66 | 0 | | | | |
| 5 | 5. Other technical reserves | | 67 | | | | | |
| | 6. Technical reserves where investme | ent risk | | | | | | |
| | is borne by policyholders and rese pension fund management | | 68 | 0 | 69 | 6,997,359 | 70 | 64,017,2 ⁻ |
| | , | | | | | .,,, | 1 | |
| | | | | to carry forward | | | | 2,714,889,98 |



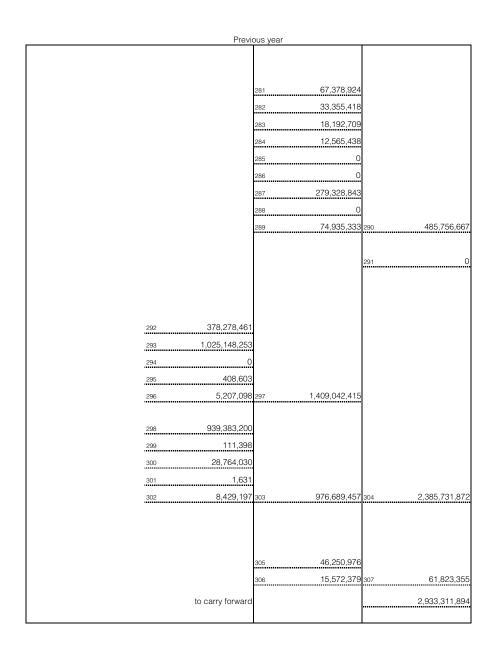
ASSETS

| | | Current year | - |
|------------------------------------------------------------------------------------------------------------------------|-----------------|------------------------------------|-------------------|
| | brought forward | | 2,714,889,990 |
| E. RECEIVABLES | | | |
| Receivables relating to direct insurance due from: | | | |
| 1. Policyholders | | | |
| a) premiums for the year 71 52,627,136 | | | |
| b) premiums for previous years 72 2,983,142 | 73 55,610,278 | | |
| 2. Insurance brokers and agents | | | |
| 3. Current account companies | | | |
| 4. Amounts to be recovered from policyholders and third parties | | | |
| | 76 27,064,334 | 100,201,100 | |
| II - Receivables relating to reinsurance due from: 1. Insurance and reinsurance companies | 78 6,333,123 | | |
| 2. Reinsurance brokers and agents | | 80 6,333,123 | |
| III Other receivables | 13 | 81 64,839,022 | . 259,433,306 |
| | | 04,000,022 | 200,400,000 |
| F. OTHER ASSETS | | | |
| I - Tangible assets and inventory: | | | |
| 1. Office furniture and machines and internal transport systems | 83 7,026,781 | | |
| 2. Registered chattel property | 84 89,778 | | |
| 3. Plant and machinery | 85 1,000,624 | | |
| 4. Inventory and other assets | 86 0 | 87 8,117,183 | |
| II - Liquid funds | | | |
| 1. Bank and postal accounts | 88 138,187,395 | | |
| 2. Cheques on hand and cash-in-hand | 89 18,453 | 90 138,205,848 | |
| III - Own shares or quotas | | 91 0 | |
| IV - Other assets | | | |
| 1. Suspense reinsurance accounts | 92 0 | | |
| 2. Sundry assets | 93 83,930,667 | 94 83,930,667 | 95 230,253,696 |
| | | | |
| G. PREPAYMENTS AND ACCRUED INCOME 1. Interest | | 06 00 004 770 | |
| 2. Rent instalments | | 96 <u>22,224,770</u> 07 725,270 | |
| | | 97 725,279 98 3,082,238 | 00 06 000 000 |
| 3. Other prepayments and accrued income | | 98 3,082,238 | 99 26,032,288 |
| TOTAL ASSETS | | | 100 3,230,609,280 |

| | Previ | ous year | |
|----------------|---------------------------------------------------------|-----------------|-------------------|
| | brought forward | | 2,481,478,592 |
| | | | |
| | | | |
| | | | |
| E4 070 100 | | | |
| 251 54,073,160 | EE 004 077 | | |
| 252 1,891,116 | 253 55,964,277 | | |
| | 254 103,886,334 255 6,541,238 | | |
| | | | |
| | 256 35,545,479 | 257 201,937,326 | |
| | 258 4,250,958 | | |
| | | 260 4,250,958 | |
| | | 261 51,859,719 | 262 258,048,005 |
| | | | |
| | | | |
| | | | |
| | 263 7,626,828 | | |
| | 264 128,198 | | |
| | 265 411,585 | | |
| | 266 0 | 267 8,166,610 | |
| | | | |
| | 268 174,580,310 | | |
| | 269 12,891 | 270 174,593,201 | |
| | | 271 0 | |
| | | | |
| | 272 0 | | |
| | 273 114,390,408 | 274 114,390,408 | 275 297,150,220 |
| | | | |
| | | | |
| | | 276 21,798,360 | |
| | | 277 795,763 | 070 05 107 500 |
| | | 278 2,593,399 | 279 25,187,522 |
| | | | 280 3,061,864,338 |
| | | | |

LIABILITIES AND SHAREHOLDERS' EQUITY

| I - Suil II - Sha III - Re IV - Leq V - Sta VI - Re VI - Re VI - Re X - Ne SUBORE . TECHNIC I I - NC 1. 2. | HOLDERS' EQUITY ubscribed share capital or equivalent fund hare premium reserve evaluation reserves egal reserve atutory reserves eserves for purchase of own shares and shares of parent company ther reserves etained earnings or losses carried forward et profit (loss) for the year | | | 101 102 103 104 105 106 107 108 109 | 67,378,924 33,355,418 18,192,709 12,619,027 0 341,408,592 0 66,268,593 | | |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|---------------|-------------------------------------------------------------|---------------------------------------------------------------------------------------------|-----|---------------|
| I - Suil II - Sha III - Re IV - Leq V - Sta VI - Re VI - Re VI - Re X - Ne SUBORE . TECHNIC I I - NC 1. 2. | ubscribed share capital or equivalent fund nare premium reserve evaluation reserves egal reserve atutory reserves eserves for purchase of own shares and shares of parent company ther reserves etained earnings or losses carried forward et profit (loss) for the year | | | 102 103 104 105 106 107 108 | 33,355,418 18,192,709 12,619,027 0 0 341,408,592 0 | | |
| II - Shi III - Re IV - Leg VI - Sta VI - Re VII - Ott VIII - Re IX - Ne . SUBORE . SUBORE I - NC 1. 2. | hare premium reserve evaluation reserves egal reserve atutory reserves eserves for purchase of own shares and shares of parent company ther reserves etained earnings or losses carried forward et profit (loss) for the year | | | 102 103 104 105 106 107 108 | 33,355,418 18,192,709 12,619,027 0 0 341,408,592 0 | | |
| III - Re IV - Leg V - Sta VI - Re VII - Ott VIII - Re IX - Ne SUBORE - NC I - NC 1. 2. | evaluation reserves egal reserve atutory reserves eserves for purchase of own shares and shares of parent company ther reserves etained earnings or losses carried forward et profit (loss) for the year | | | 103 104 105 106 107 108 | 18,192,709 12,619,027 0 0 341,408,592 0 | | |
| IV - Lee V - Stat VI - Re VII - Oth VIII - Re IX - Ne . SUBORE . TECHNIG I - NC 1. 2. | egal reserve atutory reserves eserves for purchase of own shares and shares of parent company ther reserves etained earnings or losses carried forward et profit (loss) for the year | | | 104 105 106 107 108 | 12,619,027 0 0 341,408,592 0 | | |
| V - Sta VI - Re VII - Ott VIII - Re IX - Ne . SUBORE . TECHNIG I - NC 1. 2. | atutory reserves eserves for purchase of own shares and shares of parent company ther reserves etained earnings or losses carried forward et profit (loss) for the year | | | 105 106 107 108 | 0 0 341,408,592 0 | | |
| VI - Re VII - Ott VIII - Re IX - Ne . SUBORE . TECHNII I - NC 1. 2. | eserves for purchase of own shares and shares of parent company ther reserves etained earnings or losses carried forward et profit (loss) for the year | | | 106 107 108 | 0 | | |
| VII - Ott VIII - Re IX - Ne . SUBORE . TECHNIK I - NC 1. 2. | ther reserves etained earnings or losses carried forward et profit (loss) for the year | | | 107 108 | 0 | | |
| VIII - Re IX - Ne . SUBORE . TECHNIG I - NC 1. 2. | etained earnings or losses carried forward et profit (loss) for the year | | | 108 | 0 | | |
| IX - Ne SUBORE TECHNIC I - NC 1. 2. | et profit (loss) for the year | | | | 0 66,268,593 | | |
| . SUBORE . TECHNIC I - NC 1. 2. | | | | 109 | 66,268,593 | | |
| . TECHNIC I - NC 1. 2. | DINATED LIABILITIES | | | | | 110 | 539,223,262 |
| . TECHNIC I - NC 1. 2. | DINATED LIABILITIES | | | | | | |
| I - NC 1. 2. | | | | | | 111 | 0 |
| I - NC 1. 2. | | | | | | | |
| 1. 2. | ICAL RESERVES | | | | | | |
| 2. | ON-LIFE BUSINESSES | | | | | | |
| | . Premium reserve | 112 | 393,874,571 | | | | |
| 3. | . Claims reserve | 113 | 1,068,076,486 | | | | |
| | . Profit participation and reimbursement reserve | 114 | 0 | | | | |
| 4. | . Other technical reserves | 115 | 408,603 | | | | |
| 5. | . Equalisation reserves | 116 | 5,741,069 | 117 | 1,468,100,729 | | |
| II - LIF | FE BUSINESSES | | | | | | |
| 1. | . Mathematical reserves | 118 | 1,002,404,497 | | | | |
| 2. | . Complementary insurance premium reserve | 119 | 90,706 | | | | |
| З. | . Reserve for payable amounts | 120 | 28,315,595 | | | | |
| 4. | . Profit participation and reimbursement reserve | 121 | 26,957 | | | | |
| 5. | . Other technical reserves | 122 | 7,160,976 | 123 | 1,037,998,730 | 124 | 2,506,099,459 |
| | ICAL RESERVES WHERE THE INVESTMENT RISK IS BORNE | | | | | | |
| | ICYHOLDERS AND RESERVES ARISING FROM PENSION FUND MAN | AGEMENT | | | | | |
| I - Re | leserves arising from index-linked policies | | | | | | |
| | | | | 125 | 41,495,894 | | |
| ll - Re | | | | 126 | 17,140,405 | 127 | 58,636,299 |
| | leserves arising from pension fund management | | | | | | |



LIABILITIES AND SHAREHOLDERS' EQUITY

| | | | Current year | 1 |
|-----------------------------------------------------------------------------|-----|------------------|----------------|----------------|
| | | brought forward | | 3,103,959,020 |
| | | | | |
| E. PROVISIONS FOR CONTINGENCIES AND OTHER CHARGES | | | | |
| 1 Pension and similar provisions | | | 128 0 | |
| 2 Provision for taxation | | | 129 998,331 | |
| 3 Other provisions | | | 130 5,092,307 | 131 6,090,63 |
| E. DEPOSITS FROM REINSURERS | | | | 132 14,424,890 |
| G. PAYABLES AND OTHER LIABILITIES | | | | |
| Payables arising from direct insurance business due to: | | | | |
| 1. Insurance brokers and agents | 133 | 3,951,696 | | |
| 2. Current account companies | 134 | 2,499,120 | | |
| 3. Guarantee deposits and premiums paid by policyholders | 135 | 705,250 | | |
| 4. Guarantee funds in favour of policyholders | 136 | 996,784 | 137 8,152,850 | |
| II - Payables arising from reinsurance business due to: | | | | |
| 1. Insurance and reinsurance companies | 138 | 8,280,095 | | |
| 2. Reinsurance brokers and agents | 139 | 0 | 140 8,280,095 | |
| III Bond issues | | | 141 0 | |
| IV - Due to banks and other financial institutions | | | 142 0 | |
| V - Secured debts | | | 143 0 | |
| VI - Sundry loans and other financial payables | | | 144 0 | |
| VII - Employees' leaving entitlement | | | 145 3,228,043 | 3 |
| VIII - Other sums payable | | | | |
| 1. Policyholders' tax due | 146 | 22,790,018 | | |
| 2. Other sums payable to taxation authorities | 147 | 2,246,823 | | |
| 3. Social security charges payable | 148 | 2,573,790 | | |
| 4. Sundry payables | 149 | 34,053,043 | 150 61,663,674 | Ļ |
| IX - Other liabilities | | | | |
| 1. Suspense reinsurance accounts | 151 | 0 | | |
| 2. Commissions on premiums under collection | 152 | 12,372,044 | | |
| 3. Other liabilities | 153 | 12,438,018 | 154 24,810,062 | 155 106,134,72 |
| | | to carry forward | | 3,230,609,28 |

| Previ | ous year | |
|------------------|----------------|-----------------|
| brought forward | | 2,933,311,894 |
| | | |
| | | |
| | 308 0 | |
| | 309 753,663 | |
| | 310 4,015,878 | 311 4,769,541 |
| | | |
| | | 312 15,855,832 |
| | | |
| | | |
| | | |
| 313 6,982,767 | | |
| 314 2,760,407 | | |
| 315 68,451 | | |
| 316 1,632,307 | 317 11,443,932 | |
| | | |
| 318 7,253,793 | | |
| 319 0 | 320 7,253,793 | |
| | 321 0 | |
| | 322 0 | |
| | 323 0 | |
| | 324 0 | |
| | 325 3,237,457 | |
| | | |
| 326 22,940,699 | | |
| 327 2,998,158 | | |
| 328 2,407,355 | | |
| 329 33,137,361 | 330 61,483,573 | |
| | | |
| 331 0 | | |
| 332 14,088,469 | | |
| 333 10,414,635 | | 335 107,921,858 |
| to carry forward | | 3,061,859,123 |
| to carry forward | | 0,001,000,120 |
| | | |

LIABILITIES AND SHAREHOLDERS' EQUITY

| | | Current year | |
|--------------------------------------------------------|-----------------|--------------|-------------------|
| t | prought forward | | 3,230,609,280 |
| H. ACCRUED EXPENSES AND DEFERRED INCOME 1. Interest | | 156 0 | |
| 2. Rent instalments | | 157 0 | |
| 3. Other accrued expenses and deferred income | | 158 0 | 159 0 |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | | | 160 3,230,609,280 |

BALANCE SHEET

GUARANTEES, COMMITMENTS AND OTHER MEMORANDUM AND CONTINGENCY ACCOUNTS

| | Current year |
|------------------------------------------------------------------------------------------|----------------|
| | |
| SUARANTEES, COMMITMENTS AND OTHER MEMORANDUM AND CONTINGENCY ACCOUNTS | |
| I - Guarantees given | |
| 1. Sureties | 161 |
| 2. Endorsements | 162 |
| 3. Other personal guarantees | 163 |
| 4. Collateral | 164 |
| II - Guarantees received | |
| 1. Sureties | 165 15,341,3 |
| 2. Endorsements | 166 |
| 3. Other personal guarantees | 167 |
| 4. Collateral | 168 2,330,0 |
| III - Guarantees given by third parties in the interest of the company | 169 |
| IV - Commitments | 170 61,091, |
| V - Third party assets | 171 534, |
| VI - Assets pertaining to pension funds managed in favour and on behalf of third parties | 172 17,140, |
| VII - Securities held by third parties | 173 1,962,767, |
| VIII - Other memorandum and contingency accounts | 174 |
| | |

| Previ | ous year | |
|-----------------|-----------|-------------------|
| brought forward | | 3,061,859,123 |
| | | |
| | 336 0 | |
| | 337 0 | |
| | 338 5,216 | 339 5,216 |
| | | 340 3,061,864,338 |
| | | |

| Previous year |
|-------------------|
| |
| |
| |
| 341 0 |
| 342 0 |
| 343 20,500,000 |
| 344 0 |
| |
| 345 13,286,575 |
| 346 0 |
| 347 0 |
| |
| 348 2,330,000 |
| |
| 350 35,251,145 |
| 351 1,397,991 |
| 352 15,572,379 |
| 353 1,879,150,331 |
| 354 0 |
| |

| | | | | Current year |
|----|----------------------------------------------------------------------------------------------|---------------------|-----------------|-----------------|
| | I. NON-LIFE BUSINESS TECHNICAL ACCOU | NT | | |
| 1 | PREMIUMS, NET OF OUTWARDS REINSURANCE | | | |
| | a) gross premiums accounted for | | 1 1,069,216,102 | |
| | b) (-) outwards reinsurance premiums | | 2 28,585,543 | |
| | c) Change in gross premium reserve | | 3 15,596,098 | |
| | d) Change in reinsurer premium reserve | | 4 1,431,488 | 5 1,026,465,949 |
| 2 | (+) INCOME ON INVESTMENTS TRANSFERRED FROM NON-TI | ECHNICAL ACCOUNT (C | Caption III.6) | 6 10,893,909 |
| 3 | OTHER TECHNICAL INCOME, NET OF OUTWARDS REINSURA | NCE | | 7 3,736,117 |
| 4 | CHARGES RELATING TO CLAIMS, NET OF RECOVERIES AND | OUTWARDS REINSURA | NCE | |
| | a) Amounts paid | | | |
| | aa) Gross amount paid | 8 661,988,943 | | |
| | bb) (-) reinsurers' share | 9 34,567,998 | 10 627,420,945 | |
| | b) Change in recoveries, net of reinsurers' share | | | |
| | aa) Gross amount recovered | 11 7,708,211 | | |
| | bb) (-) reinsurers' share | 12 -4,582,062 | 13 12,290,273 | |
| | c) Change in claims reserve | | | |
| | aa) Gross amount | 14 42,891,088 | | |
| | bb) (-) reinsurers' share | 15 1,699,101 | 16 41,191,986 | 17 656,322,658 |
| 5 | CHANGE IN OTHER TECHNICAL RESERVES, NET OF OUTWAI | RDS REINSURANCE | | 18 |
| 6 | REVERSALS AND PROFIT PARTICIPATION, NET OF OUTWARE | DS REINSURANCE | | 19 |
| 7 | OPERATING COSTS: | | | |
| | a) Acquisition commissions | | 20 156,478,100 | |
| | b) Other acquisition costs | | 21 50,435,242 | |
| | c) Change in commissions and other acquisition costs to be amortised | | 22 -1,812,332 | |
| | d) Premium collection commissions | | 23 10,352,282 | |
| | e) Other administrative costs | | 24 27,848,036 | |
| | f) (-) Profit participation and other commissions received | by reinsurers | 25 4,746,721 | 26 242,179,271 |
| 8 | OTHER TECHNICAL CHARGES, NET OF OUTWARDS REINSUF | RANCE | | 27 11,540,110 |
| 9 | CHANGE IN EQUALISATION RESERVES | | | 28 533,971 |
| 10 | RESULT OF NON-LIFE BUSINESS TECHNICAL ACCOUNT (Cap | otion III. 1) | | 29 130,519,965 |

| | Previ | ous year |
|----------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------|
| | 111 1,033,091,476 112 36,017,974 113 13,141,802 114 105,529 | 115 984,037,229 116 13,936,511 117 4,310,878 |
| 118 585,052,080 119 41,897,895 | 120 543,154,185 | |
| 121 7,116,548 122 -3,292,257 | 123 10,408,805 | |
| 124 99,066,091 125 -13,200,564 | 126 112,266,655 | 127 645,012,035 128 |
| | | 129 |
| | 130 148,509,970 131 50,214,708 132 -1,258,639 133 10,610,315 134 24,408,412 | |
| | 135 6,178,434 | 136 228,823,610 137 15,234,087 |
| | | 138 493,902 |
| | | 139 112,720,985 |

| | | | | Current year |
|---|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------|-----------------------|
| | II. LIFE BUSINESS TECHNICAL | ACCOUNT | | |
| | | | | |
| 1 | PREMIUMS, NET OF OUTWARDS REINSURAN | ICE: | | |
| | a) Gross premiums accounted for | | 30 218,326,625 | |
| | b) (-) outwards reinsurance premiums | | 31 1,208,927 | 32 217,117,698 |
| 2 | INCOME ON INVESTMENTS: | | | |
| | a) Income on equity investments | | 33 | |
| | | (of which: from group companies | 34) | |
| | b) Income on other investments: | | | |
| | aa) land and buildings | 35 2,769,678 | | |
| | bb) other investments | 36 38,503,147 | 37 41,272,826 | |
| | | (of which: from group companies | 38) | |
| | c) Adjustments to investment values | | 39 | |
| | d) Profit on sale of investments | | 40 307,412 | |
| | | (of which: from group companies | 41) | 42 41,580,237 |
| | | | | |
| 3 | INCOME AND NON-REALISED CAPITAL GAIN BEARING THE RISK AND INVESTMENTS STEM | | | 43 6,305,064 |
| 1 | OTHER TECHNICAL INCOME, NET OF OUTWA | ARDS REINSURANCE | | 44 609,875 |
| | | | | |
| 5 | CHARGES RELATING TO CLAIMS, NET OF OU | JTWARDS REINSURANCE: | | |
| 5 | CHARGES RELATING TO CLAIMS, NET OF OU a) Amounts paid | JTWARDS REINSURANCE: | | |
| 5 | | JTWARDS REINSURANCE: 45 179,407,074 | | |
| ō | a) Amounts paid | | 47 178,643,377 | |
| 5 | a) Amounts paid aa) Gross amount paid | 45 179,407,074 46 763,697 | 47 178,643,377 | |
| ō | a) Amounts paid aa) Gross amount paid bb) (-) reinsurers' share | 45 179,407,074 46 763,697 | 47 178,643,377 | |
| • | a) Amounts paid aa) Gross amount paid bb) (-) reinsurers' share b) Change in reserve for amounts payable | 45 179,407,074 46 763,697 | 47 178,643,377 50 -448,435 | 51 178,194,942 |
| | a) Amounts paid aa) Gross amount paid bb) (-) reinsurers' share b) Change in reserve for amounts payable aa) Gross amount | 45 179,407,074 46 763,697 48 -448,435 49 | | 51 178,194,942 |
| | a) Amounts paid aa) Gross amount paid bb) (-) reinsurers' share b) Change in reserve for amounts payable aa) Gross amount bb) (-) reinsurers' share | 45 179,407,074 46 763,697 48 -448,435 49 | | 51 178, 194,942 |
| | a) Amounts paid aa) Gross amount paid bb) (-) reinsurers' share b) Change in reserve for amounts payable aa) Gross amount bb) (-) reinsurers' share CHANGE IN MATHEMATICAL RESERVES AND NET OF OUTWARDS REINSURANCE a) Mathematical reserves: | 45 179,407,074 46 763,697 48 -448,435 49 0 OTHER TECHNICAL RESERVES, | | 51 178,194,942 |
| | a) Amounts paid aa) Gross amount paid bb) (-) reinsurers' share b) Change in reserve for amounts payable aa) Gross amount bb) (-) reinsurers' share CHANGE IN MATHEMATICAL RESERVES AND NET OF OUTWARDS REINSURANCE a) Mathematical reserves: aa) Gross amount | 45 179,407,074 46 763,697 48 -448,435 49 | 50 -448,435 | 51 178,194,942 |
| | a) Amounts paid aa) Gross amount paid bb) (-) reinsurers' share b) Change in reserve for amounts payable aa) Gross amount bb) (-) reinsurers' share CHANGE IN MATHEMATICAL RESERVES AND NET OF OUTWARDS REINSURANCE a) Mathematical reserves: aa) Gross amount bb) (-) reinsurers' share | 45 179,407,074 46 763,697 48 -448,435 49 - 0 OTHER TECHNICAL RESERVES, 52 52 58,403,987 53 356,599 | | <u>51 178,194,942</u> |
| | a) Amounts paid aa) Gross amount paid bb) (-) reinsurers' share b) Change in reserve for amounts payable aa) Gross amount bb) (-) reinsurers' share CHANGE IN MATHEMATICAL RESERVES AND NET OF OUTWARDS REINSURANCE a) Mathematical reserves: aa) Gross amount bb) (-) reinsurers' share b) (-) reinsurers' share | 45 179,407,074 46 763,697 48 -448,435 49 | 50 -448,435 | 51 178, 194,942 |
| | a) Amounts paid aa) Gross amount paid bb) (-) reinsurers' share b) Change in reserve for amounts payable aa) Gross amount bb) (-) reinsurers' share CHANGE IN MATHEMATICAL RESERVES ANEL NET OF OUTWARDS REINSURANCE a) Mathematical reserves: aa) Gross amount bb) (-) reinsurers' share b) (-) reinsurers' share b) Complementary insurance premium reserves: aa) Gross amount | 45 179,407,074 46 763,697 48 -448,435 49 - 0 OTHER TECHNICAL RESERVES, 52 58,403,987 53 356,599 serve: 55 -20,692 | <u>50</u> <u>-448,435</u> 54 <u>58,047,388</u> | 51 178,194,942 |
| | a) Amounts paid aa) Gross amount paid bb) (-) reinsurers' share b) Change in reserve for amounts payable aa) Gross amount bb) (-) reinsurers' share CHANGE IN MATHEMATICAL RESERVES AND NET OF OUTWARDS REINSURANCE a) Mathematical reserves: aa) Gross amount bb) (-) reinsurers' share b) Complementary insurance premium reserves: aa) Gross amount bb) (-) reinsurers' share | 45 179,407,074 46 763,697 48 -448,435 49 | 50 -448,435 | <u>51 178,194,942</u> |
| | a) Amounts paid aa) Gross amount paid bb) (-) reinsurers' share b) Change in reserve for amounts payable aa) Gross amount bb) (-) reinsurers' share CHANGE IN MATHEMATICAL RESERVES AND NET OF OUTWARDS REINSURANCE a) Mathematical reserves: aa) Gross amount bb) (-) reinsurers' share b) Complementary insurance premium reserves: aa) Gross amount bb) (-) reinsurers' share b) Complementary insurance premium reserves: aa) Gross amount bb) (-) reinsurers' share c) Other technical reserves | $ \frac{45}{46} \frac{179,407,074}{763,697} $ $ \frac{48}{49} - 448,435 $ $ \frac{49}{49} - 448,435 $ $ \frac{52}{58,403,987} $ $ \frac{52}{53} \frac{58,403,987}{356,599} $ serve: $ \frac{55}{56} - 20,692 $ | <u>50</u> <u>-448,435</u> 54 <u>58,047,388</u> | 51 178,194,942 |
| | a) Amounts paid aa) Gross amount paid bb) (-) reinsurers' share b) Change in reserve for amounts payable aa) Gross amount bb) (-) reinsurers' share CHANGE IN MATHEMATICAL RESERVES AND AND AND AND AND AND AND AND AND AND | 45 179,407,074 46 763,697 48 -448,435 49 - 0 OTHER TECHNICAL RESERVES, 52 58,403,987 53 356,599 serve: 55 -20,692 56 - - 58 -1,268,221 | 50 -448,435 54 58,047,388 57 -20,692 | 51 178, 194,942 |
| | a) Amounts paid aa) Gross amount paid bb) (-) reinsurers' share b) Change in reserve for amounts payable aa) Gross amount bb) (-) reinsurers' share CHANGE IN MATHEMATICAL RESERVES AND NET OF OUTWARDS REINSURANCE a) Mathematical reserves: aa) Gross amount bb) (-) reinsurers' share b) Complementary insurance premium reserves: aa) Gross amount bb) (-) reinsurers' share c) Other technical reserves aa) Gross amount bb) (-) reinsurers' share c) Other technical reserves aa) Gross amount bb) (-) reinsurers' share | 45 179,407,074 46 763,697 48 -448,435 49 - 0 OTHER TECHNICAL RESERVES, 52 53 356,599 serve: 55 -20,692 56 - 58 -1,268,221 59 -7,012 | <u>50</u> <u>-448,435</u> 54 <u>58,047,388</u> | 51 178,194,942 |
| | a) Amounts paid aa) Gross amount paid bb) (-) reinsurers' share b) Change in reserve for amounts payable aa) Gross amount bb) (-) reinsurers' share CHANGE IN MATHEMATICAL RESERVES AND AND AND AND AND AND AND AND AND AND | 45 179,407,074 46 763,697 48 -448,435 49 - 0 OTHER TECHNICAL RESERVES, 52 58,403,987 53 356,599 serve: 55 -20,692 56 - 58 -1,268,221 59 -7,012 sk is borne -7,012 | 50 -448,435 54 58,047,388 57 -20,692 | 51 178,194,942 |
| 5 | a) Amounts paid aa) Gross amount paid bb) (-) reinsurers' share b) Change in reserve for amounts payable aa) Gross amount bb) (-) reinsurers' share CHANGE IN MATHEMATICAL RESERVES AND NET OF OUTWARDS REINSURANCE a) Mathematical reserves: aa) Gross amount bb) (-) reinsurers' share b) Complementary insurance premium reserves: aa) Gross amount bb) (-) reinsurers' share c) Other technical reserves aa) Gross amount bb) (-) reinsurers' share c) Other technical reserves aa) Gross amount bb) (-) reinsurers' share d) Technical reserves where investment reserves | 45 179,407,074 46 763,697 48 -448,435 49 - 0 OTHER TECHNICAL RESERVES, 52 58,403,987 53 356,599 serve: 55 -20,692 56 - 58 -1,268,221 59 -7,012 sk is borne -7,012 | 50 -448,435 54 58,047,388 57 -20,692 | <u>51 178,194,942</u> |

| | Previo | ous year |
|-----------------------------------------------------------------------------------------|-------------------------------------------------------------------------|-----------------|
| | | |
| | 140 250,694,447 141 1,234,283 | 142 249,460,165 |
| (of which: from group companies | 143 144) | |
| 145 1.834,023 146 34,857,664 (of which: from group companies | 147 36,691,687 148) | |
| (of which: from group companies | 149 4,875 150 238,781 151) | 152 36,935,343 |
| | | 153 9,017,119 |
| | | 154 1,433,012 |
| 155 133,622,912 156 373,310 158 6,394,303 159 | 157 133,249,602 160 6,394,303 | 161 139,643,905 |
| 162 129,161,685 163 473,138 165 -22,235 | 164 128,688,548 | |
| 165 -22,235 166 | 167 -22,235 | |
| 168 -1,494,810 169 10,763 | 170 -1,505,573 | |
| 171 -3,303,793 172 | 173 -3,303,793 | 174 123,856,947 |

| | | | | Current year |
|---|-------------------------------------------------------------------------------------------------------|---------------------------------|---------------|---------------|
| | REVERSALS AND PROFIT PARTICIPATION, N | ET OF OUTWARDS REINSURANCE | | 65 25,32 |
| 3 | OPERATING COSTS: | | | |
| | a) Acquisition commissions | | 66 5,082,773 | |
| | b) Other acquisition costs | | 67 7,323,498 | |
| | c) Change in commissions and other acqu | lisition costs | | |
| | to be amortised | | 68 115,524 | |
| | d) Premium collection commissions | | 69 860,671 | |
| | e) Other administrative costs | | 70 2,649,681 | |
| | f) (-) Profit participation and other commiss | sions received by reinsurers | 71 138,640 | 72 15,662,4 |
| | CAPITAL AND FINANCIAL CHARGES: | | | |
| | a) Investment management charges and i | nterest payable | 73 8,077,604 | |
| | b) Adjustments to investment values | | 74 4,119,803 | |
| | c) Loss on sale of investments | | 75 313,408 | 76 12,510,8 |
| 0 | CAPITAL AND FINANCIAL CHARGES AND NO BENEFITTING POLICYHOLDERS WHO BEAR PENSION FUND MANAGEMENT | | | 77 2,067,0 |
| 1 | OTHER TECHNICAL CHARGES, NET OF OUT | WARDS REINSURANCE | | 78 413,2 |
| 2 | (-) INCOME ON INVESTMENTS TRANSFERRED | 79 2,593,5 | | |
| 3 | RESULT OF LIFE BUSINESS TECHNICAL ACC | OUNT (Caption III. 2) | | 80 567,04 |
| | III. NON-TECHNICAL ACCOUNT | | | |
| | RESULT OF NON-LIFE BUSINESS TECHNICAL | ACCOUNT (Caption I.10) | | 81 130,519,90 |
| 2 | RESULT OF LIFE BUSINESS TECHNICAL ACC | OUNT (Caption II.13) | | 82 567,0 |
| 5 | INCOME ON INVESTMENTS IN NON-LIFE BUS | SINESS: | | |
| | a) Income on equity investments | | 83 506,816 | |
| | | (of which: from group companies | 84 506,816) | |
| | b) Income on other investments: | | | |
| | aa) land and buildings | 85 3,073,011 | | |
| | bb) other investments | 86 35,338,681 | 87 38,411,692 | |
| | | (of which: from group companies | 88 124,442) | |
| | | | ······ | |
| | c) Adjustments to investment values | | 89 | |
| | d) Profit on sale of investments | | 90 1,290,271 | |
| | | (of which: from group companies | | 92 40,208,7 |

| | Previ | ous year |
|---------------------------------------------------|-------------------------------------------------------------------------------------|---------------|
| | | 175 -27,4 |
| | 176 4,207,560 177 7,264,469 | |
| | 178 436,228 179 1,303,753 | |
| | 180 4,247,118 181 125,651 | 182 16,461,0 |
| | 183 5,705,073 184 6,662,796 185 106,923 | 186 12,474, |
| | | 187 5,254,0 |
| | | 188 363,0 |
| | | 189 |
| | | 190 -1,180, |
| | | 191 112,720,5 |
| | | 192 -1,180,6 |
| (of which: from group companies | <u>193</u> 336,071 1943336,071) | |
| 195 1,969,818 | | |
| 196 38,849,131 (of which: from group companies | 197 40,818,949 198 170,830 | |
| (of which: from group companies | 199 200 238,094 201) | 202 41,393, |

| | | | Current year |
|----|------------------------------------------------------------------------------------------------|----------------|-----------------|
| 4 | (+) INCOME ON INVESTMENTS TRANSFERRED FROM LIFE BUSINESS TECHNICAL ACCOUNT (caption II) 12) | | 93 2,593,574 |
| 5 | CAPITAL AND FINANCIAL CHARGES OF NON-LIFE BUSINESS: | | |
| | a) Investment management charges and interest payable | 94 6,495,695 | |
| | b) Adjustments to investment values | 95 18,333,383 | |
| | c) Loss on sale of investments | 96 1,221,286 | 97 26,050,365 |
| 6 | 6 (-) INCOME ON INVESTMENTS TRANSFERRED TO NON-LIFE BUSINESS TECHNICAL ACCOUNT (caption I . 2) | | 98 10,893,909 |
| 7 | OTHER INCOME | | 99 2,916,277 |
| 8 | OTHER CHARGES | | 100 29,374,790 |
| 9 | RESULT OF ORDINARY BUSINESS | | 101 110,486,612 |
| 10 | EXTRAORDINARY INCOME | 102 10,166,306 | |
| 11 | 1 EXTRAORDINARY EXPENSE | | 103 550,142 |
| 12 | 2 RESULT OF EXTRAORDINARY ORDINARY BUSINESS | | 104 9,616,164 |
| 13 | PROFIT (LOSS) BEFORE TAXATION | | 105 120,102,776 |
| 14 | TAXATION ON PROFIT FOR THE YEAR | | 106 53,834,183 |
| 15 | NET PROFIT (LOSS) FOR THE YEAR | | 107 66,268,593 |

| Previous year | | |
|--------------------------------------------------------------------------------------|-----|-------------|
| | 203 | |
| 204 7,695,635 205 15,161,172 206 749,937 | 207 | 23,606,744 |
| | 208 | 13,936,511 |
| | 209 | 4,953,413 |
| | 210 | 13,847,264 |
| | 211 | 106,496,313 |
| | 212 | 15,457,695 |
| | 213 | 391,895 |
| | 214 | 15,065,800 |
| | 215 | 121,562,114 |
| | 216 | 46,626,780 |
| | 217 | 74,935,333 |

EXPLANATORY NOTES TO ACCOUNTS

To Our Shareholders

Together with the Balance Sheet and Income Statement for the financial year ending on 31 December 2015, we also submit for your approval these Explanatory Notes, which, pursuant to Article 2423 of the Italian Civil Code, are an integral part of the year-end financial statements.

Format and content of year-end financial statements

The financial statements, prepared in euro, are presented in the specific format envisaged for insurance companies as per the requirements of Italian Legislative Decree no. 209 of 7 September 2005 "Private Insurance Company Code". For items not covered by the aforementioned Decree or by its implementation ordinances, the provisions of the Italian Civil Code and those of Italian Legislative Decree no. 173 of 26 May 1997.

Specifically, in compliance with ISVAP (now IVASS) Regulation no. 22 of 4 April 2008, the financial statements have been prepared as follows:

- the balance sheet and income statement are expressed in euro units. The arithmetical sum of rounding differences are recorded under captions F.IV.2) Sundry assets or G.IX.3) Sundry liabilities in the balance sheet and III.10) Extraordinary income or III.11) Extraordinary expense in the income statement;
- the Explanatory Notes to accounts, their appendices, and the restated balance sheet and income statement are presented in thousands of euro. Related rounding has been calculated to ensure consistency with the figures in euro units shown in the balance sheet and income statement.

As is required by regulations, the Explanatory Notes consist of three parts, i.e.

Part A – Accounting policies

Part B – Information on the balance sheet and income statement

Part C – Other information and cash flow statement.

The Notes include 32 appendices that analyse the technical and financial components of insurance and financial operations.

In order to provide more complete information, it has been deemed appropriate, as already done in previous years, also to present the restated balance sheet and income statement.

Restated balance sheet captions are shown net of reinsurance effects.

Other disclosures

Vittoria Assicurazioni S.p.A. has decided to exercise its right as provided in article 70, paragraph 8 and article 71, paragraph 1-bis of the Regulations for Issuers, to waive the obligation to publish documents that are required in significant merger, split, share capital increase by transfer of assets in kind, acquisition or transfer operations.

Reclassified balance sheet

| Investments 189,281 196,510 Investments in group and other companies 6,000 321,127 - Loans 15,783 6,000 Other financial investments: 184,408 28,404 - Unit trust units 48,408 28,404 - Bonds and other fixed-interest securities 1,845,030 1,763,827 - Unit trust units 48,408 28,404 - Bonds and other fixed-interest securities 1,845,030 1,763,827 - Coher financial investments 2,010 - - Deposits with ceding companies 175 175 Investments 2,634,578 2,384,733 Receivables 2,634,578 2,384,733 Receivables relating to direct insurance business from: 2,634,578 2,384,733 - Noursent be recovered from policyholders and third parties 27,065 35,545 - Current account companies 7,394 6,541 - Arnounts to be recovered from policyholders and third parties 259,433 258,047 Other receivables 64,839 51,860 51,860 Total receivables <th></th> <th></th> <th>(€/000)</th> | | | (€/000) |
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| TOTAL ASSETS 3 166 501 3 001 362 | Prepayments and accrued income | 26,032 | 25,188 |
| | TOTAL ASSETS | 3,166,591 | 3,001,362 |

| Shareholders' equity - Share capital 67,379 67,379 - Share premium reserve 33,355 33,355 - Revaluation reserves 18,193 18,193 - Legal reserve 12,619 12,669 - Other reserves 341,408 279,330 - Net profit (loss) for the year 66,269 74,335 Total shareholders' equity 539,223 485,757 Technical reserves, net of reinsurance - Premium reserve 376,436 362,271 - Claims reserve 1,028,494 987,302 485,757 Mathematical reserves 995,438 932,774 - Reserve for amounts payable 28,316 28,764 - Other technical reserves 13,397 14,119 - Technical reserves 2,500,717 2,387,053 - payables sis borne by policyholders and reserves relating to pension fund management 58,636 61,823 - Total technical reserves 2,500,717 2,387,057 Payables - Insurance business due to: - - - - | | | (€/000) |
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| - Premium reserve376,436362,271- Claims reserve1,028,494987,302- Mathematical reserves995,438932,774- Reserve for amounts payable28,31628,764- Other technical reserves13,39714,119- Technical reserves where investment riskis58,63661,823- Total technical reserves2,500,7172,387,053Payables2,500,7172,387,053Deposits from reinsurers14,42515,856Payables arising from direct14,42515,856- Insurance business due to: Insurance brokers and agents3,9526,983- Guarantee deposits and premiums paid by policyholders70568- Guarantee funds in favour of policyholders9971,632Payables arising from reinsurance business8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income5 | | | |
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| - Mathematical reserves995,438932,774- Reserve for amounts payable28,31628,764- Other technical reserves13,39714,119- Technical reserves where investment risk is borne by policyholders and reserves relating to pension fund management58,63661,823- Total technical reserves2,500,7172,387,053Payables2,500,7172,387,053Payables14,42515,856Payables arising from direct insurance business due to: Insurance bookers and agents3,9526,983- Current account companies2,4992,760- Guarantee deposits and premiums paid by policyholders70568- Guarantee funds in favour of policyholders9971,632Payables arising from reinsurance business8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | - Premium reserve | 376,436 | 362,271 |
| - Reserve for amounts payable28,31628,764- Other technical reserves13,39714,119- Technical reserves where investment risk is borne by policyholders and reserves relating to pension fund management58,63661,823- Total technical reserves2,500,7172,387,053Payables2,500,7172,387,053Payables14,42515,856Payables arising from direct insurance brokers and agents3,9526,983- Insurance brokers and agents2,4992,760- Guarantee deposits and premiums paid by policyholders70568- Guarantee funds in favour of policyholders9971,632Payables arising from reinsurance business8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,81024,503Accrued expenses and deferred income-5 | - Claims reserve | 1,028,494 | 987,302 |
| - Other technical reserves13,39714,119- Technical reserves where investment risk is borne by policyholders and reserves relating to pension fund management58,63661,823Total technical reserves2,500,7172,387,053Payables2,500,7172,387,053Deposits from reinsurers14,42515,856Payables arising from direct insurance business due to: Insurance brokers and agents3,9526,983- Current account companies2,4992,760- Guarantee deposits and premiums paid by policyholders70568- Guarantee funds in favour of policyholders9971,632Payables8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | - Mathematical reserves | 995,438 | 932,774 |
| - Technical reserves where investment risk is borne by policyholders and reserves relating to pension fund management58,63661,823Total technical reserves2,500,7172,387,053Payables2,500,7172,387,053Payables14,42515,856Payables arising from direct insurance business due to: Insurance brokers and agents3,9526,983- Current account companies2,4992,760- Guarantee deposits and premiums paid by policyholders70568- Guarantee funds in favour of policyholders9971,632Payables arising from reinsurance business8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | - Reserve for amounts payable | 28,316 | 28,764 |
| is borne by policyholders and reserves relating to pension fund management 58,636 61,823 Total technical reserves 2,500,717 2,387,053 Payables Deposits from reinsurers 14,425 15,856 Payables arising from direct insurance business due to: - Insurance brokers and agents 3,952 6,983 - Current account companies 2,499 2,760 - Guarantee deposits and premiums paid by policyholders 705 68 - Guarantee funds in favour of policyholders 997 1,632 Payables arising from reinsurance business 8,280 7,254 Other sums payable 61,664 61,484 Total payables 92,522 96,037 Provisions for contingencies and other charges 6,091 4,770 Employees' leaving entitlement 3,228 3,237 Other liabilities 24,810 24,503 Accrued expenses and deferred income - 5 | - Other technical reserves | 13,397 | 14,119 |
| pension fund management58,63661,823Total technical reserves2,500,7172,387,053PayablesDeposits from reinsurers14,42515,856Payables arising from direct insurance business due to:14,42515,856- Insurance brokers and agents3,9526,983- Current account companies2,4992,760- Guarantee deposits and premiums paid by policyholders70568- Guarantee funds in favour of policyholders9971,632Payables arising from reinsurance business8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,81024,503Accrued expenses and deferred income-5 | - Technical reserves where investment risk | | |
| Total technical reserves2,500,7172,387,053Payables14,42515,856Payables arising from direct14,42515,856Payables arising from direct3,9526,983- Insurance business due to:2,4992,760- Guarantee deposits and premiums paid by policyholders70568- Guarantee funds in favour of policyholders9971,632Payables arising from reinsurance business8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | is borne by policyholders and reserves relating to | | |
| Total technical reserves2,500,7172,387,053Payables14,42515,856Deposits from reinsurers14,42515,856Payables arising from direct insurance business due to:3,9526,983- Insurance brokers and agents2,4992,760- Guarantee deposits and premiums paid by policyholders70568- Guarantee funds in favour of policyholders9971,632Payables arising from reinsurance business8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | pension fund management | 58,636 | 61,823 |
| Deposits from reinsurers14,42515,856Payables arising from direct insurance business due to:3,9526,983- Insurance brokers and agents3,9526,983- Current account companies2,4992,760- Guarantee deposits and premiums paid by policyholders70568- Guarantee funds in favour of policyholders9971,632Payables arising from reinsurance business8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | Total technical reserves | 2,500,717 | 2,387,053 |
| Payables arising from direct insurance business due to:3,9526,983- Insurance brokers and agents3,9526,983- Current account companies2,4992,760- Guarantee deposits and premiums paid by policyholders70568- Guarantee funds in favour of policyholders9971,632Payables arising from reinsurance business8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | Payables | | |
| insurance business due to:3,9526,983- Insurance brokers and agents3,9526,983- Current account companies2,4992,760- Guarantee deposits and premiums paid by policyholders70568- Guarantee funds in favour of policyholders9971,632Payables arising from reinsurance business8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | Deposits from reinsurers | 14,425 | 15,856 |
| - Insurance brokers and agents3,9526,983- Current account companies2,4992,760- Guarantee deposits and premiums paid by policyholders70568- Guarantee funds in favour of policyholders9971,632Payables arising from reinsurance business8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | Payables arising from direct | | |
| - Current account companies2,4992,760- Guarantee deposits and premiums paid by policyholders70568- Guarantee funds in favour of policyholders9971,632Payables arising from reinsurance business8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | insurance business due to: | | |
| - Guarantee deposits and premiums paid by policyholders70568- Guarantee funds in favour of policyholders9971,632Payables arising from reinsurance business8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income5 | - Insurance brokers and agents | 3,952 | 6,983 |
| - Guarantee funds in favour of policyholders9971,632Payables arising from reinsurance business8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | - Current account companies | 2,499 | 2,760 |
| Payables arising from reinsurance business8,2807,254Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | - Guarantee deposits and premiums paid by policyholders | 705 | 68 |
| Other sums payable61,66461,484Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | - Guarantee funds in favour of policyholders | 997 | 1,632 |
| Total payables92,52296,037Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income5 | Payables arising from reinsurance business | 8,280 | 7,254 |
| Provisions for contingencies and other charges6,0914,770Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | Other sums payable | 61,664 | 61,484 |
| Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | Total payables | 92,522 | 96,037 |
| Employees' leaving entitlement3,2283,237Other liabilities24,81024,503Accrued expenses and deferred income-5 | Provisions for contingencies and other charges | 6,091 | 4,770 |
| Other liabilities 24,810 24,503 Accrued expenses and deferred income - 5 | | | |
| Accrued expenses and deferred income _ 5 | | | |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY 3 166 591 3 001 362 | | - | |
| | TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | 3,166,591 | 3,001,362 |

Reclassified individual profit and loss account

| (€/C | | (€/000) |
|-------------------------------------------------------------|------------|------------|
| | 31/12/2015 | 31/12/2014 |
| Technical account | | |
| Life businesses: | | |
| Direct insurance | | |
| (+) Gross premiums accounted for | 218,327 | 250,613 |
| (-) Charges relating to claims | 178,959 | 140,041 |
| (-) Change in mathematical and other | | |
| technical reserves | 53,928 | 124,172 |
| (+) Other technical captions, net | 171 | 1,097 |
| (-) Operating costs | 15,801 | 16,573 |
| (+) Return on investments where the company bears the risk | | |
| net of the portion transferred to the non-technical account | 26,476 | 24,461 |
| (+) income on investments where | | |
| policyholders bear the risk - Class D | 4,238 | 3,763 |
| Direct insurance result | 524 | -852 |
| Outwards reinsurance result | 43 | -251 |
| Retained direct insurance result | 567 | -1,103 |
| Indirect and retroceded insurance result | _ | -78 |
| Result of life business technical account | 567 | -1,181 |
| Non-life businesses: | | ., |
| Direct insurance | | |
| (+) Gross premiums accounted for | 1,069,114 | 1,032,980 |
| (-) Change in premium reserve | 15,596 | 13,143 |
| (-) Charges relating to claims | 697,122 | 676,954 |
| (+) Other technical captions, net | -7,806 | -10,924 |
| (-) Operating costs | 246,918 | 234,994 |
| Direct insurance result | 101,672 | 96,965 |
| Outwards reinsurance result | 18,442 | 2,256 |
| Retained direct insurance result | 120,114 | 99,221 |
| Indirect and retroceded insurance result | 46 | 57 |
| Total retained direct insurance result | 120,160 | 99,278 |
| (-) Change in equalisation reserves | 534 | 494 |
| (+) Income on investments transferred | 001 | |
| from the non-technical account | 10,894 | 13,937 |
| Result of non-life business technical account | 130,520 | 112,721 |
| Result of technical account | 131,087 | 111,540 |
| (+) Income on non-life business investments net of the | 101,007 | 111,010 |
| portion transferred to the technical account | 3,265 | 3,850 |
| (+) Income on investments transferred | 0,200 | 0,000 |
| from the life business technical account | 2,594 | - |
| (+) Other income | 2,914 | 4,953 |
| (-) Other charges | 29,373 | 13,847 |
| Result of ordinary business | 110,487 | 106,496 |
| (+) Extraordinary income | 10,166 | 15,458 |
| (-) Extraordinary expense | 550 | 392 |
| Profit (loss) before taxation | 120,103 | 121,562 |
| (-) Taxation on profit for the year | 53,834 | |
| Net profit (loss) | | 46,627 |
| | 66,269 | 74,935 |

Part A Accounting policies

The accounting policies used to draw up year-end financial statements comply with the requirements of Articles 2426 and 2427 of the Italian Civil Code, of Italian Legislative Decree no. 209 of 7 September 2005, of Italian Legislative Decree no. 173 of 26 May 1997 (to which the "Private Insurance Company Code" refers), of the IVASS regulation no. 22 of 4 April 2008 and of dispositions require by corporate law (Italian Legislative Decree no. 6 of 17 January 2003 and the following integrations and modifications), are described below.

In addition, the year-end financial statements comply with the requirements of Italian Legislative Decree no. 58 of 24 February and of CONSOB (Italian securities & exchange commission) guidelines, in particular no. 11971 of 14 May 1999 and the following integrations and modifications.

Unless otherwise specified, accounting policies relating to direct insurance also apply to outward reinsurance.

Taking into account the solvency ratio, the profitability of the Company and its careful management of risks, the financial statements have been prepared on a going concern basis.

Technical insurance captions

Classification of risks by business line

For the purposes of allocation of gross premiums written and of related transactions, classification of risks by business line is defined by Article 2 of Italian Legislative Decree no. 209 of 7 September 2005.

NON-LIFE Premiums and related premium reserves are allocated to the various Non-Life Business lines analytically for single guarantee; operating costs and technical income are allocated to the various Non-Life Business lines through appropriated drivers.

Costs relating to claims are directly allocated to the individual lines if they refer to transactions relating to an individual event, since allocations are made on the basis of the type of cover involved in a claim. Costs common to several claims are allocated to the various officially defined lines according to the weight of indemnities paid during the financial year. Costs borne for claims in the current and previous financial years are allocated in proportion to the indemnities paid in the various years concerned. Only for the Motor TPL (third-party liability) line is the impact of the number of claims occurring in the year taken into account.

LIFE Allocation of Life technical captions is done on a direct basis since the entire portfolio matches the regulatory classification.

Gross premiums

LIFE/

Premiums, together with their ancillary costs, gross of outward reinsurance are recognised as revenues upon maturity, regardless of when documents are recorded and of the date when they are effectively collected.

In the Non-Life business, cancellations of individual policies caused by technical events and by cancellations due to non-renewal are directly deducted from premiums, as long as they are issued in the same year. In the case of Non-Life business, the caption comprises all cancellations except for those relating to first-year premiums written in previous financial years.

For Non-Life business, allocation to the year is made via adjustment of the premium reserve. For the Life business, instead, it is implicit in the calculation of the mathematical reserves, of the complementary insurance premium reserve, and of other technical reserves of the life business.

Ceded and retroceded reinsurance premiums are accounted for in accordance with the contractual agreements made with reinsurers.

Operating costs

NON-LIFE

Operating costs include:

acquisition commissions

They include the commissions paid on the acquisition and renewal (also tacit) of contracts. They also include extra commissions and commission bonuses commensurate with achievement of productivity targets;

- other acquisition costs

They include personnel expenses, logistics costs, costs for services and purchase of goods of the management departments involved in the assessment, issue and management of insurance contracts. They also include costs accorded to the agency network for the issuing of contracts and for extra bonuses and commission bonuses not linked to productivity targets, plus costs incurred for medical check-ups;

- <u>changes in commissions and other acquisition costs to be amortised</u> The item includes the year's portion of amortisation for acquisition commissions and other acquisition expenses;
- premium collection commissions
 This item includes commissions paid for collection of premiums relating to longterm contracts;
- other administrative costs

They include personnel expenses, logistics costs, costs for services and purchase of goods of the company departments other than those relating to the other acquisition costs indicated above and those allocated to claims settlement and investment management. They also include charges incurred for the termination of agency agreements not the part not subject to compensation;

<u>commissions and profit participation received by reinsurers</u>
 This includes commissions and profit-participation amounts for reinsurers as established by contractual agreement for premiums ceded and retroceded.

Premium reserve

NON-LIFE

The Non-Life premium reserve is calculated on a pro-rata temporis basis, contract by contract, based on premiums written net of direct costs and of the unearned portion of premiums, i.e. pertaining to the period after December 31st in the financial year concerned.

There is an exception to this rule for the calculation of the reserve for some business lines for which risk exposure does not decrease as time elapses or for which the correlation between policy premiums and potential claim costs does not follow the usual economic and technical criteria.

The IVASS Regulation no. 16 of 4 March 2008 defines the business lines and the criteria of calculation, which are recalled below:

- Suretyship insurance: the additional reserve follows the criteria envisaged by article no. 14 of above mentioned Regulation;
- Hail insurance: the additional reserve follows the criteria envisaged by articles no. 16 and 17 of above mentioned Regulation;
- Miscellaneous asset damage (earthquake, seaquake and volcanic eruption insurance): the additional reserve follows the criteria envisaged by articles no. 19 and 20 of above mentioned Regulation;
- Nuclear risks: the additional reserve follows the criteria envisaged by article no. 22 of above mentioned Regulation.

The premium reserve is supplemented by:

- The reserve for unexpired risks: this reserve is set up to cover risks incumbent upon the company after the balance sheet date. It is a technical provision, mandatorily required by article no. 11 of IVASS Regulation no. 16 of 4 March 2008, possibily normalized to consider non-recurring events, made if, and to the extent that, the total amount of the presumed cost of expected claims – relating to in-force policies – is estimated to exceed the reserve for unearned premiums plus premiums outstanding, net of acquisition costs, for deferred-premium policies.

For the assessment of Unexpired risk reserve of the 14 line of business - Credit is not considered that the empirical method (Art. 11 Sec. II IVASS regulation No. 16) is consistent with the type of portfolio risks Vittoria which is entirely represented by the Salary-Backed Loans with the possibility of recourse.

The inadequacy of the empirical method is to use the pro rata premium reserve which assumes a linear distribution of risks. The expected loss ratio is in fact linked to the outstanding principal of outstanding contracts that is decreasing with respect to their maturity. Being a portfolio developed in the past years that today is an average of half of the period of coverage and so already today do not detect a significant new production, it was considered more appropriate to use a method of estimating the expected loss ratio.

Reinsurers' premium reserve: this is calculated applying the same criteria as those used for direct business and inward reinsurance.

Other technical reserves

NON-LIFE This caption comprises the aging reserve for health insurance as required by Article 37 of Italian Legislative Decree no. 209 of 7 September 2005.

Calculations include all the products that, in setting premiums, do not take into account changes in the policyholder's age and contain clauses that limit the Company's ability to withdraw, as indicated by paragraph 1 of article 46 of IVASS Regulation 16/2008.

The estimate is based on a comparison between estimated cash inflows (all premiums expected to be collected in future years on the contracts held in portfolio at December 2015) and estimated cash outflows (all losses expected to be paid for the contracts held in portfolio at December 2015).

For consistency and as a comparison, the reserve was calculated on a lump-sum basis by setting aside 10% of gross premiums written, as envisaged by paragraph 3 of article 47 of IVASS Regulation 16/2008.

Equalisation reserves

NON-LIFE Equalisation of Italian L

Equalisation reserves comprise all sums provisioned in compliance with Article 37 of Italian Legislative Decree no. 209 of 7 September 2005 in order to smooth fluctuations in claims rate in future years or to cover special risks. The item includes:

- the offsetting reserve for credit insurance as per Article 42 of IVASS Regulation no. 16/2008;
- the equalisation reserve for risks of natural disasters; the calculation is in accordance with the Ministerial Decree of 19/11/1996.

Equalisation reserving for FY2015, by business line, is shown in Appendix 25 to the Explanatory Notes.

Costs relating to claims paid

NON-LIFE In the Non-Life business costs relating to claims paid include amounts paid in the year as indemnities and direct expenses, as well as claims adjustment expenses and the cost of the contribution to the guarantee fund for road-accident victims.

Direct expenses are those incurred to avoid or minimise claim damage, including litigation costs as per Article 1917, paragraph 3, of the Italian Civil Code, rescue expenses in transport and aviation insurance, and extinguishing costs in fire insurance.

Settlement costs include amounts paid to professionals appointed for the purpose, personnel expenses, logistics costs, and costs for services and goods of the company departments dedicated to claims settlement and handling.

- LIFE Costs relating to claims in the Life business include sums recognised in the financial year against capital sums and annuities accruing, surrenders, and claims, including those relating to complementary insurance.
- NON-LIFE/ The amount of reinsurers' share of costs is calculated according to the provisions of provisions of contracts in place.

Recoverables

NON-LIFE The caption includes, sums to be recovered from policyholders and third parties for remedying of claims in policies with no-claims clauses, for deductibles, and for subrogations.

The income statement recognises the difference between the amount at year-end and the amount existing on 31 December of the previous year, together with what has been recovered during the year.

Claims reserve

NON-LIFE The claims reserve reflects the prudent evaluation of estimated indemnities and adjustment costs for claims relating to direct business that have been incurred and not yet paid, either totally or in part, as at balance sheet date. This valuation is performed considering the specific features of each line, based on all components forming the requirement for coverage of the claim's ultimate cost. "Ultimate cost" means the estimate of all foreseeable costs based on a prudent assessment of factual evidence (document examination) and forecasts (expected claims settlement time frame).

Assessment of each claim is performed according to the following phases:

- Preparation of inventory estimates for each open position by non-life claims settlement inspectors through sessions during the year;
- Analysis and checking of data and review of documentation concerning major claims by corporate management through sessions during the year.

Activities performed as part of claims assessment procedures are based on the following general criteria:

- Accurate and complete basic year-end inventory of all claims partly or totally not settled, highlighting claims that are the subject of disputes
- Analysis of claims featuring several positions in order to ascertain that proper evidence exists supporting each individual position;
- Separate indication of the quantification of bodily injury and property damage;
- Inclusion of estimated direct and settlement costs in the claims reserve. Settlement costs include both amounts paid to professionals taking part in claims handling and internal company costs relating to the claims handling department;
- Assessment of claims relating to credit and suretyship insurance in compliance with the dictates of Section 4 of IVASS Regulation no. 16 of 4/03/2008.

As regards current-generation claims, case documentation is examined at least quarterly to check the claim's progress and see whether the previous assessment was correct. In addition, the "continuous reserve" operating procedure is applied, which means that, when each partial payment is made or whenever new information is gathered, the claim is reviewed. The field claims settlement network is supported by the audit technical management. The latter checks, in terms of merit and method, that corporate house rules are properly applied.

The claims reserve includes the estimate for IBNR claims, i.e. claims pertaining to the year that have been incurred but not yet reported by year-end but pertaining to the year. Amounts are calculated considering the average cost of the current generation.

The claims reserves thus calculated that relate to mass risks, insofar as they refer to positions settled in the medium-long term, are subjected to statistical and actuarial checks to assess their consistency with ultimate cost and, when necessary, are topped up.

The claims reserve for Card and No Card of TPL line comply with the requirements of Article 33 IVASS Regulation no. 16 of 4 March 2008, paragraph 1 in the case of the company would be "managing" and paragraph 2 in the case of the company would be "indebted".

The total amount of claims reserve has been calculated in compliance with article no. 34 of the above regulation.

Mathematical reserves and other technical reserves

LIFE

Technical reserves for the Life business are calculated on the basis of the pure premiums and actuarial assumptions deemed to be appropriate as at the date when contracts were signed, insofar as they are still valid. Calculation of technical reserves is based on the rate of return determined on the basis of the related investments for respective "revaluable" benefits and on the mortality rate used to calculate pure premiums. In accordance with current regulations, the premiumscarried-forward component of mathematical reserves is calculated on a purepremium basis. The reserve for operating expenses is calculated taking operating loading as the basis and the other technical bases of the tariffs applied. For policies featuring health- and/or profession-related premium surcharges, an additional reserve is calculated equal to a full annual premium surcharge.

The premium reserve for complementary accident insurance is calculated analytically, applying the premium-carry-forward criterion to related pure premiums.

In no case is the mathematical reserve lower than surrender value.

In compliance with the requirements established by Article 50 of IVASS (Italian insurance regulator) Regulation no. 21 of 28 March 2008, an additional demographic risk reserve has been set up relating to annuity contracts and to capital contracts with a contractually guaranteed annuity conversion factor, in order to adjust the demographic bases used to calculate mathematical reserves to direct portfolio experience.

Mathematical reserves are always supplemented, when necessary, in order to take into account the time lag between the period when a contractually recognised return accrued and the time when it is accorded to the insured (Article 37 of IVASS - Regulation no. 21 of 28 March 2008).

In compliance with the rules established by Articles 38-46 of IVASS Regulation no. 21 of 28 March 2008, an ALM (Asset & Liability Management) procedure is implemented for joint analysis of asset and liability portfolios of internal separately managed accounts considered significant. The aim is to calculate forecast returns for each of them.

Reversals and profit participation

NON-LIFE/LIFE Profit participation includes all amounts pertaining to the year, paid and to be paid to Profit participation includes all amounts pertaining to the year, paid and to be paid to policyholders or other beneficiaries, including amounts used to increase technical reserves or reduce future premiums, as long as they constitute distribution of technical profits arising from non-life and life insurance activities, after deduction of amounts accrued in previous years' that are no longer necessary.

Reversals consist of the amounts that are partial rebates of premiums made on the basis of each contract's performance.

Other technical costs

LIFE/ NON-LIFE Other technical costs include:

- For the Non-Life business, premiums cancelled, due to technical events, of individual policies issued in previous financial years
- For the Life business, cancellation of first-year premiums written in previous years;
- Uncollectable premiums of amounts receivable from both Non-Life and Life policyholders;

- Costs relating to goods and services purchased to complement Non-Life insurance covers;

- Costs stemming from management of the knock-for-knock system.

Other technical income

LIFE/

- Other technical income includes:
- Commissions relating to cancelled premiums included in other technical costs of the Non-Life and Life businesses;
- Income relating to management of the knock-for-knock system and to the subsidy accorded by the ANIA (Italian insurers' association) to encourage scrapping of damaged vehicles in the Non-Life business.

Transfer of investment income

The allocation of investment income to the non-life business technical account and the transfer of the life business technical account to the non-technical account was carried out in accordance with article 55 of Legislative Decree no. 173 of 26 May 1997 and articles 22 and 23 of IVASS Regulation no. 22 of 4 April 2008.

For the non-life business, the income to be transferred was determined by multiplying the non-life business investment income, net of capital and financial charges recorded in the non-technical account, by the percentage obtained from the ratio between the sub-total of the technical reserves net of reinsurance at the end of the current year and at the end of the previous year and the same sub-total plus the sub-total of the equity at the end of the current year and at the end of the previous year.

For the non-life business, the income to be transferred was determined by multiplying the non-life business investment income, net of capital and financial charges recorded in the non-technical account, by the percentage obtained from the ratio between the sub-total of the technical reserves net of reinsurance at the end of the current year and at the end of the previous year and the same sub-total plus the sub-total of the equity at the end of the current year and at the end of the previous year.

If the income from the investments allocated to the life business technical account is lower than the technical interest recognised by contract to the policyholders during the year, the amount to be transferred to the non-technical accounting must be correspondingly reduced, until it reaches zero, by an amount equal to this lower value.

Inward reinsurance

Inward life insurance is recorded on an accruals basis.

If there are no specific negative indications, the economic effects of non-life inward reinsurance are accounted for one year later than the year to which they refer, as the necessary information is not available at balance sheet date. Related financial and balance sheet movements are recorded in the balance sheet under Other assets - Other liabilities in the reinsurance suspense accounts.

Treaties concerning aircraft hulls represent an exception to the above accounting treatment as the space risk business is accounted for on a strict accruals basis.

Indirect business claims reserves generally reflect those reported by the ceding insurer and Vittoria Assicurazioni supplements them when they are deemed inadequate with respect to the commitments underwritten.

Retrocession

Retroceded business mainly relates to Line 05 Aircraft hulls - space risks. Items relating to retrocession are measured according to the same policies as those applied to inward reinsurance.

Allocation of costs and revenues common to both the life and non-life businesses

- NON-LIFE/ The company is authorised to operate in life and non-life insurance and reinsurance.
- I IFF The criteria and methods for allocating costs and revenues common to both the life and non-life businesses are indicated in the report issued in accordance with article 4 of IVASS Regulation no. 17 of 11 March 2008. The main criteria for allocating the P&L items not directly attributable to either business are:

Other acquisition costs (including commission)

The costs for the company's sales function are allocated between the two businesses by dividing them into two distinct categories:

- the acquisition costs not directly attributable to purchase / collection commission (development plans, incentives, levies) use the mix of premiums issued at agency level as a driver.
- The remaining acquisition costs (contributions, agency rent, agent pension fund) use the mix of premiums at agency level as a driver.

The other acquisition costs also include personnel costs and overheads both of cost centres which are directly associated with acquiring policies (sales, assumptions) and those charged back to cost centres which carry out activities common to all company areas (general areas, IT). The costs can be allocated between the two businesses directly (as with the RE assumption service and the life business assumption service) or indirectly (general expenses) by using earned premiums as a driver.

Before doing this the costs are weighted in relation to the cumulative policies, in order to determine the total amounts for the life and non-life businesses.

Other administrative expenses (personnel costs and miscellaneous administrative expenses)

This category includes, in accordance with article 53 of Legislative Decree 173/95, all the remaining expenses not allocated to acquisition and liquidation costs.

For this category of costs the distinction between the two businesses is also made by using a direct criteria for all cost centres directly attributable to the non-life business or the life business, or by using the earned premiums (calculated using the same criteria adopted for other acquisition costs) as an allocation driver.

Investment captions

C I – Land and buildings

In compliance with Article 15, paragraph 2, of Italian Legislative Decree no. 173 of 26 May 1997, land and buildings are considered to be assets for enduring, long-term use, except in the case of buildings available for sale.

Refurbishments, improvements, and plant upgrades – which are all designed to extend building units' life and increase their profitability – are capitalised.

Ordinary maintenance costs are established in a long-term plan and are expensed in the income statement annually.

Market value

Measurement is based on the market value of each plot of land and building, taken from independent appraisals, which are drawn up taking into account, for property leased, the contractual lease payments required while for the head office, it was estimated a fee realizable potential in the current market conditions.

"Market value" means the price at which the plot of land or the building can be freely sold by means of an agreement between two parties (the seller and the buyer) in normal and evenly balanced conditions and, more specifically, if:

- Both parties act after have gathered the necessary information on the property's officially designated urban use, marketability, and absence of any prejudicial annotations as regards title;
- The seller is free, or otherwise, to sell and there are no economic/financial circumstances forcing him to do so;

- The buyer is not being encouraged to purchase by non-market related factors.

- Furthermore, the following conditions are taken into account:
- The asset has been on the market for a time reasonably long enough to permit its fair sale;
- The deed of sale has been signed after negotiations permitting the definition of price and terms.

Besides considering differences relating to age, position with respect to the importance of the zone where it is located, the valuation of each building also considers typical factors (building type and quality, and state of preservation, etc.), possible profitability, any town-planning constraints and/or restrictions imposed by the Heritage Ministry, and anything else that which may have an impact on the asset's valuation.

Valuation of leased buildings takes into account the type of contract, its expiry date and rental, also as regards possible revisions.

C II – Investments in Group companies and other investees

Pursuant to paragraph 2, Article 15 of Italian Legislative Decree no. 173 of 26 May 1997, investments in Group companies and other investee companies are considered to be long-term assets.

Group companies

Article 5 of Italian Legislative Decree no. 173 of 1997 define group companies as being:

- a) Parent companies;
- b) Subsidiaries;
- c) Affiliates, i.e. companies, other than those included in item b) that are controlled by the same entity controlling the parent company or subject to common management as defined by paragraph 1, Article 60, of the above decree;
- d) Associate companies.

For the purposes of this classification, the concept of "control" is as defined in Article 2359, paragraphs 1 and 2, of the Italian Civil Code.

Other investee companies

This item comprises companies held for their strategic function or support of the insurance business.

Investments in group and other companies are measured according to the following criteria:

- Investments denominated in euro are measured at acquisition cost inclusive of ancillary costs;
- Investments denominated in foreign currency are measured at acquisition cost, inclusive of ancillary costs, converted into euro at the exchange rate in force on transaction date.

Acquisition cost is written down to allow for any permanent impairment shown in investee companies' financial statements. If the reasons for such write-down no longer exist, the original value is reinstated in subsequent financial statements.

Dividends distributed by investee companies held are recognised when the right to collect them is established.

Information and changes concerning investments are provided in Appendices 6 and 7 to these Explanatory Notes.

C III – Other financial investments

Equity investments

This category includes short-term investments in shares and quotas. Measurement criteria are as follows:

- Listed securities are stated in year-end accounts at weighted average cost or, if lower, presumed realisable value based on market trends. This lower value is not maintained in subsequent year-end accounts if the reasons for the adjustment no longer exist;
- Unlisted securities are stated at purchase cost, net of any losses recorded in investee companies' approved year-end accounts. Once again, this lower value is not maintained in subsequent year-end accounts if the reasons for the adjustment no longer exist.

Foreign currency investments are converted into euro as follows:

- Purchases: at the exchange rate in force on the date of transaction or subscription;
- Sales: at the exchange rate in force on transaction date;
- Fair value: at the year-end exchange rate.

Dividends distributed by these companies are recognised when the right to collect them is established.

Units in mutual investment funds

Investments in this category, allocated to the current and non-current sector, are stated in year-end accounts at weighted average cost or, if lower, at realisable value based on market trends. This lower value is not maintained in subsequent year-end accounts if the reasons for the adjustment no longer exist.

Unlisted closed-end mutual securities investment funds and real estate investment funds are measured at acquisition cost.

The value of investments in foreign-currency mutual investment funds is converted into euro applying the following criteria:

- Purchases: at the exchange rate in force on the date of transaction or subscription;
- Sales: at the exchange rate in force on transaction date
- Fair value: at the year-end exchange rate.

Bonds and other fixed-income debt securities

In accordance with the IVASS Regulation no. 36 of 31 January 2011, the Board of Directors has issued guidelines for classification of the debt securities portfolio. Fixed-income securities are therefore classified as shown below.

Investment securities

These securities are stated at acquisition cost, inclusive of all ancillary costs. Cost is adjusted in the eventuality of permanent impairment of value. The higher or lower cost with respect to their repayment price is amortised on a straight-line basis over the period from acquisition to maturity.

These securities are held until they mature as the company has the financial resources to do this. Their classification depends on their importance and/or the expected normalisation of the rate of return of technical reserves in general and of segregated Life accounts in particular.

Trading securities

Securities in this category, recognised at purchase cost inclusive of all ancillary costs, are stated in year-end accounts at weighted average cost or, if lower, at presumed realisable value based on market trends. This lower value is not maintained in subsequent year-end accounts if the reasons for the adjustment no longer exist. The cost of fixed-income securities is adjusted for the quota accruing in the year of margin, i.e. the difference between issue price and repayment value.

"Market trends" means, for listed securities, the price recorded on the last trading day of the financial year.

Foreign-currency securities are converted into euro applying the following criteria:

- Purchases: at the exchange rate in force on the date of transaction or subscription;
- Sales: at the exchange rate in force on transaction date
- Fair value: at the year-end exchange rate.

Fair value of financial instruments

In compliance with the requirements of Article 2427/2 of the Italian Civil Code, in Part B of the Explanatory Notes we provide information on the fair value of derivative financial instruments as well as – for non-current financial assets recognised at a value higher than their fair value (excluding investments in subsidiaries, affiliates, and joint ventures) – related carrying value and fair value, together with the reasons why carrying value has not been reduced.

The fair value of assets in Classes C II and C III, traded in regulated markets, is the price recorded on the last trading day of the financial year.

As envisaged in Article 2427/2 of the Italian Civil Code, for the definition of "financial instrument", "derivative instrument", "fair value", and "generally accepted measurement model and technique", reference is made to international accounting standards compatible with European Union rules concerning the subject.

If a market valuation is not available for the investment, fair value is determined either on the basis of another similar financial instrument's fair market value or via use of appropriate valuation techniques. The latter include use of recent transactions, discounted cash flow analysis, or models able to provide reliable estimates of presumed prices in current market transactions. If fair value cannot be reliably measured, cost is used, adjusted for any impairment loss.

Investments benefiting policyholders bearing risk

Financial investments benefiting policyholders who bear the risk of such investments are stated at fair value, i.e. at the price and exchange rate of the last trading day of the financial year.

The concept of "policyholders bearing the investment risk" is the feature decisive for application of the fair-value accounting standard to measure assets, as it immediately reveals the relationship between the trend in technical reserves and that of assets covering such reserves.

In year-end financial statements, these investments are classified as follows:

D I - unit-linked and index-linked investments

D II - investments arising from pension fund management

Mortgages and loans

Mortgage loans granted are all expressed in euro and are shown on the basis of residual principal as they are secured by mortgages on buildings.

Loans are all expressed in euro and, if rated as collectable, are stated at the residual principal value. They are adjusted by means of appropriate bad-debt provision.

Other captions

Tangible assets

Tangible assets are recognised at purchase cost inclusive of ancillary costs. They are shown net of related cumulative depreciation. Assets are depreciated on a straight-line basis over their estimated useful lives.

Intangible assets

Intangible assets are recognised at cost and amortised on a straight-line basis as follows:

- Business and/or product trademarks = over a 10-year period;
- Over a period that takes their residual possibility of use if they are assets coming under the 2nd point of Article 2426 of the Italian Civil Code;
- Costs incurred for the convertible subordinate bond issue approved by shareholders at the Extraordinary Meeting on 26 April 2001 = over a 10-year period;
- Start-up and expansion costs pursuant to the 5th point of Article 2426 of the Italian Civil Code;
- Goodwill is recognised as an asset upon approval of the board of statutory auditors, if acquired against payment, within the limit of the amount paid and is amortised in 5 years. If the goodwill residual useful life is reasonably higher than five years, the amortisation period can be extended up to twenty years, giving appropriate disclosure.

This caption includes deferred acquisition costs to be amortised, only refer to the Life business, as from the year 2015 the acquisition costs for long-term contracts of Non-Life are charged entirely to the profit and loss account in the year in which those costs are incurred.

LIFE Acquisition costs for new contracts, for the part not outwardly reinsured, are capitalised, within the limits of their respective loading, and are amortised on a

straight-line basis over the duration of the underlying contract, with the maximum limit of 10 years. The amortisation period is considered to be economically consistent. Residual commissions of policies cancelled during the amortisation period are expensed in the financial year when the policies are eliminated from the portfolio.

Receivables

Receivables are shown in year-end accounts at face value adjusted to presumed realisable value via bad-debt provision.

With reference to the requirements of Article 2427 of the Italian Civil Code and of Italian Legislative decree no. 173/97, if in the section analysing balance sheet items, receivables are not specifically indicated as having a residual duration of more than one year and five years, they are taken to have a duration of less than one year.

Accrued, prepaid and deferred items

Accrued income, prepaid expenses, accrued liabilities, and deferred income link costs and income to the financial year to which they refer, even although related cash movements may take place after or before 31 December.

These items include only costs and income relating to two or more financial years.

Payables

Payables are shown in year-end accounts at face value.

With reference to the requirements of Article 2427 of the Italian Civil Code and of Italian Legislative decree no. 173/97, if in the section analysing balance sheet items, payables are not specifically indicated as having a residual duration of more than one year and five years, they are taken to have a duration of less than one year.

Reserve for employee severance indemnities

The reserve for employee severance indemnities is calculated in compliance with current regulations and, as at balance sheet date, fully covers amounts ultimately payable to eligible staff.

Income taxes

Income taxes for the period are recognized in accordance with the laws in force. Deferred taxes are calculated on the basis of the tax rates applicable when the temporary differences will reverse, making the necessary adjustments in case of changes in tax rates for the previous years, provided that the law that changed the tax rate has already been enacted at the balance sheet date.

Deferred tax assets are recognized when there is the reasonable certainty that there is an amount of taxable profit, in the years in which the deductible temporary differences that gave rise to such deferred tax assets will reverse, at least equal to the amount of such differences.

Deferred tax liabilities are not recognised if there is little possibility of them materialising or if their amount is immaterial.

Deferred tax liabilities, if any, are provisioned in the "Tax provision" caption of the balance sheet, whilst deferred tax assets are recorded under "Other assets".

Conversion into euro

Long term items expressed in foreign currency, are converted at spot exchange rates. For balance sheet items still existing at year-end, the exchange rate on the last trading day of the financial year is applied.

Part B Information on Balance Sheet and Income Statement

BALANCE SHEET

ASSETS

| CLASS B – INTANGIBLE ASSETS | | | |
|-----------------------------|------------|------------|---------|
| | 31/12/2015 | 31/12/2014 | Change |
| | 16,295 | 36,245 | -19,950 |
| | | | |

Intangible assets are stated net of amortisation of 16,299 thousand euro (2014: 13,299 thousand euro). Amortisation is calculated as stated in "Part A - Accounting policies" of these Explanatory Notes.

The Appendix 4 to these Explanatory Notes detailed changes over the year.

|--|

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 5,791 | 7,488 | -1,697 |

As more fully described in "Part A - Accounting Policies" of the Explanatory Notes, the deferred acquisition commissions refer only to the Life business, as from the year 2015 the acquisition costs for long-term contracts of Non-Life are charged entirely to the profit and loss account in the year in which those costs are incurred, pursuant of the regulation of the sector, which allows the policyholder to withdraw annually from the contract.

The income statement impact of this change in accounting policy amounted to 921 thousand euro.

If all policies have reached their full maturity, the different duration used for amortisation vs. actual policy duration would have led to an increase in shareholders' equity, before the related tax effect, in shareholders' equity of 420 thousand euro (2014: 347 thousand euro) for the Life business.

B.1.a - Deferred acquisition commissions - Life business

| 31/12/2015 | 31/12/2014 | Change |
|--------------------------------------------------------------------|------------|----------------|
| 5,791 | 5,675 | +115 |
| Life business deferred acquisition commissions changed due to: | | |
| commissions on policies acquired in the year | | +1,591 -436 |
| commissions for policies cancelled in the year annual amortization | | -430 |
| B.1.b – Deferred acquisition commissions – Non Life business | | |
| 31/12/2015 | 31/12/2014 | Change |
| 0 | 1,812 | -1,812 |
| Non-Life business deferred acquisition commissions changed due | to: | |
| annual amortization | | -1,812 |

If it had applied the same method of accounting of the previous year, the item would have been presented a balance of 1,796 thousand euro.

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 0 | 625 | -625 |

During the year it has been fully amortized the remaining portion of VIF arising from the SACE BT SpA's Life business.

B.5 – Other deferred costs

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|---------|
| 10,504 | 28,132 | -17,628 |

Deferred expenses, stated in year-end accounts at cost, are directly amortised. The decreasing over the year of 17,628 thousand euro is due to acquisitions for 2,803 thousand euro, disposals for 5 thousand euro, reclassifications for EDP under completion for 862 thousand euro and amortisation for 19,564 thousand euro.

Changes over the year are shown in the following table:

| | 31/12/2015 | 31/12/2014 | Change |
|-----------------------------------------|------------|------------|---------|
| Software applications | 10,504 | 25,742 | -15,238 |
| Software applications under completion | - | 861 | -861 |
| Refurbishment of HQ and agency premises | - | 1,529 | -1,529 |
| Total | 10,504 | 28,132 | -17,628 |

The item "Software applications" refers to long-term costs borne mainly for the development of IT procedures. During the year it has been considered necessary to review the remaining useful life of the NewAge System and other minor applications. This revision resulted in higher amortisation for 10,880 thousand euro.

During the year the software developed for Solvency II purposes has been completed and has started to be used.

CLASS C - INVESTMENTS

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|----------|
| 2,575,942 | 2,322,909 | +253,033 |

The comparison with investments' fair value is shown by type in the Appendices 4, 5 and 6 to these Explanatory Notes.

Below are shown the main investments:

C.I Land and buildings

| | 31/12/2015 | 31/12/2014 | Change |
|----------------------------------------|------------|------------|--------|
| | 189,281 | 196,510 | -7,229 |
| Of which: | | | |
| C.I 1. Operating buildings | 91,671 | 95,400 | -3,729 |
| C.I 2. Buildings used by third parties | 97,610 | 101,111 | -3,500 |

Changes over the year are mainly due to the annual amortization for a total amount of 7,450 thousand euro, of which 3,728 thousand euro relating to owner occupied properties and 3,721 thousand euro relating to non-owner occupied properties, to capitalization of maintenance expenses for 559 thousand euro and to impairment on properties rented to agencies for an amount of 339 thousand euro.

The other revaluations in prior years are shown in the table of changes in property.

C.II Investments in group and in other companies

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|----------|
| 483,945 | 327,126 | +156.819 |

As required by Article 2426 of the Italian Civil Code and by Article 58 of Italian consolidated law on income tax, investments in group (subsidiaries, associated and other investee companies) shall be deemed non-current financial assets.

Any differences between acquisition value and Associated shareholder's equity are attributable to surplus values not recognised to equity, due to unrealised capital gains on properties, current and future.

Changes in Investments in group and in other companies are shown in Appendix 5 to these Explanatory Notes.

Details about companies in which Vittoria holds an investment are shown in Appendices 6 and 7 to these Explanatory Notes.

C.II 1. Equity investments

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|----------|
| 468,162 | 321,126 | +147,036 |
| | | |

C.II 1.b Subsidiaries

| 31/12/2015 | 31/12/2014 | Change |
|-------------|------------|----------|
| 419,362 | 271,541 | +147,821 |

The investments in subsidiaries totalled 419,362 thousand euro and are allocated as follows: 51,751 thousand euro to the life business, including 48,256 thousand euro to the life segregated accounts, and 367,611 thousand euro to the non-life business.

Changes over the year are referred to:

- Acacia 2000 S.r.l.: paid 150,000 thousand euro for share capital increase and purchase of a further share capital for 4,650 thousand euro;
- Vittoria Immobiliare S.p.A.: recorded a write-down of the investment by 6,000 thousand euro for impairment;
- VP Sviluppo 2015 S.r.l.: payment to the future capital increase account for 3,000 thousand euro and recorded a write-down of the investment by 3,329 thousand euro for impairment;
- VAIMM Sviluppo S.r.l.: payment of capital for 3,000 thousand euro and recorded a write-down of the investment by 3,500 thousand euro for impairment.

The impairment losses are attributable to the persistence of the real estate sector crisis.

C.II 1.d Associated companies

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 19,882 | 19,971 | -89 |

The investments in associated companies totalled 19,882 thousand euro and are entirely allocated to the non-life business.

Changes over the year are mainly due to:

- Yarpa S.p.A.: reduction of the share capital through the release of members from the obligation of capital contributions and recognition of credits for 1,133 thousand euro;
- Touring Vacanze S.r.l.: purchase of a further 9% of the share capital for 1,800 thousand euro;
- Movincom Servizi S.p.a.: recorded a write-down of the investment by 756 thousand euro to cover losses;
- Consorzio Movincom S.c.r.l.: payment of 38 thousand euro to cover past losses, with relative write-down of the investment;
- joined the Consorzio Servizi Assicurativi at a cost of 0.4 thousand euro.

| C.II 1.e Other investee companies |
|-----------------------------------|
|-----------------------------------|

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 28,918 | 29,614 | -696 |

The investments in other investee companies totalled 28,918 thousand euro entirely allocated to the non-life business.

Change over the year is mainly due to extinguishment of participation for 705 thousand euro in Sofigea s.r.l. in liquidation for approval of the liquidation balance sheet.

C.II 3. Loans to group companies

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 15,783 | 6,000 | +9,783 |

Of which:

C.II 3.b Subsidiaries

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|---------|
| 13,500 | - | +13,500 |

The amount as at 31 December 2015 referred to:

- Vaimm Sviluppo S.r.l. for an amount of 5,000 thousand euro;
- V.P. Sviluppo 2015 S.r.l. for an amount of 4,500 thousand euro;
- Immobiliare Bilancia Prima S.r.I. for an amount of 4,000 thousand euro.

| C.II 3.d Associated companies |
|-------------------------------|
|-------------------------------|

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 2,283 | 6,000 | -3,717 |

The amount as at 31 December 2015 referred to the interest bearing loan toward the associate Spefin Finanziaria SpA., for an amount of 1,783 thousand euro and for the remaining 500 thousand euro to the interest bearing loan granted to the associate S.IN.T. S.p.A..

The loan duration is more than 1 year and the current interest rate applied is equal to threemonth euribor for that granted to the associate Spefin Finanziaria SpA. and 1.00% for the one with the associate S.IN.T. S.p.A..

C.III Other financial investments

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|----------|
| 1,902,541 | 1,799,098 | +103,443 |

The information on the breakdown and changes in other financial investments according to use and at current value are contained in Appendix 8 and in Appendix 9 to these Notes.

The income and charges are shown in Appendices 21 and 23 of the Explanatory Notes. The account refers to the following items:

C.III 2 Units in mutual investment funds

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|---------|
| 48,408 | 28,404 | +20,004 |

Investments in units in mutual funds are long-term investments. These totalled 48,408 thousand euro and are allocated as follows: 31,746 thousand euro to the life business, including 27,988 thousand euro to the life segregated accounts, and 16,662 thousand euro to the non-life business.

The change is mainly due to the following transactions:

- purchasing units of private equity fund Ardian ASF VII Feeder L.P. for 1,220 thousand euro;
- purchasing units of fund Ardian Infrastructure Fund IV CI.A1 for 3,856 thousand euro and rebates for 309 thousand euro;
- purchasing units of fund Axa Private Debt III SICAR CI.A S.1 for 6,148 thousand euro and rebates for 2,469 thousand euro;

- purchasing units of private debt fund BNP Par FLXI3-GL SRC-IP2015 for 5,000 thousand euro;
- rebates of principal of closed-end investment fund Alfa for 2,375 thousand euro;
- rebates of principal of closed-end investment fund Beta for 8,245 thousand euro;
- purchasing units of closed-end investment fund Delta for 6,452 thousand euro;
- purchasing units of closed-end investment fund Gamma for 2,598 thousand euro and rebates for 472 thousand euro;
- purchasing units of fund Idinvest Private Debt III Sh.A for 1,200 thousand euro and rebates for 600 thousand euro;
- purchasing units of private debt fund Lyxor European Sen Deb-Beur for 5,000 thousand euro;
- purchasing units of private debt fund Oddo Haut Rendem 2021-Di Eur for 3,000 thousand euro.

C.III 3 Bonds and other fixed-income securities

| | 31/12/2015 | 31/12/2014 | Change |
|----------------------|------------|------------|---------|
| | 1,845,030 | 1,763,827 | +81,203 |
| Of which: | | | |
| C.III 3.a Listed | 1,843,796 | 1,762,368 | +81,428 |
| C.III 3.b Not listed | 1,234 | 1,459 | -225 |

The investments in bonds and other fixed-income include short-term securities of 543,398 thousand euro and long-term securities of 1,301,632 thousand euro. These totalled 1,845,030 thousand euro and are allocated as follows: 935,954 thousand euro to the non-life business, and 909,076 thousand euro to the life business, including 858,748 thousand euro to the life segregated accounts.

The following table provides a breakdown of the bond portfolio as at 31 December 2015:

| - | Italian government securities | 98.7% |
|---|-------------------------------|-------|
| - | Foreign government securities | 0.3% |
| - | Italian corporate bonds | 0.7% |
| - | Foreign corporate bonds | 0.3% |

As indicated in Appendix 9 to these Notes, during the year 133,515 thousand euro was transferred from the long-term portfolio to the short-term portfolio, in compliance with the minimum limits established for securities to be allocated to the short-term portfolio by the company's framework resolution on investments.

C.III 3.a Bonds and other fixed-income securities Listed

The change over the year is due to the following transactions:

- increase depending on normal portfolio management and trading for 495,352 thousand euro and decrease depending on reimbursements and sales for 409,001 thousand euro;
- adjustment of zero coupon for 809 thousand euro;
- adjustment for positive issue differentials for 2,435 thousand euro;
- adjustment for positive and negative trading margins respectively for 936 thousand euro and 7,262 thousand euro;
- appreciation of BTP I/L and BTP ITALIA inflation-indexed for 9 thousand euro;
- downward alignment at fair value of trading securities for 1,042 thousand euro.

Financial instruments allocated to Life segregated funds amounted to 858,640 thousand euro (783,428 thousand euro in the previous year).

C.III 3.b Bonds and other fixed-income securities Not listed

The change over the year is due to the decrease depending on reimbursements for 225 thousand euro.

Financial instruments allocated to Life segregated funds amounted to 108 thousand euro (108 thousand euro in the previous year).

The following table provides a comparison of the financial instruments required by Article 2427/2 of the Italian Civil Code, as at 31 December 2015, of the book value with the relative «fair value» from the market trend at year end.

| | | | (€/000) |
|----------------------------------------------------|------------------|---------------------------|------------|
| | Account class | Carrying value FY 2015 | Fair value |
| Investments - Other investee companies | | 483,945 | 561,926 |
| - Equity investments in other investee companies | C.II.1 | 468,162 | 546,143 |
| of which carried at a value higher than fair value | | - | - |
| - Bonds issued by other investee companies | C.II.3.b) | 13,500 | 13,500 |
| - Loans to affiliate companies | C.II.3.d) | 2,283 | 2,283 |
| Other financial investments | | 1,902,541 | 2,112,429 |
| - Units in mutual investment funds | C.III.2 | 48,408 | 57,825 |
| of which carried at a value higher than fair value | | 25,219 | 24,448 |
| - Bonds and other fixed-income securities | C.III.3 | 1,845,030 | 2,045,501 |
| of which carried at a value higher than fair value | | - | - |
| - Loans | C.III.4 | 7,093 | 7,093 |
| - Bank deposits | C.III.6 | 2,010 | 2,010 |

Units in mutual investment funds registered for a value higher than fair value, concern seven private equity funds: Algebris Financial Coco Fund cl ID, Ardian Infrastructure Fund IV CI.A1, BNP Par FLXI3-GL SRC-IP2015, Lyxor European Sen Deb-Beur, Oddo Haut Rendem 2021-Di Eur, Ardian ASF VII Feeder L.P., closed-end investment fund Delta.

Operations involving repurchase agreements

During the year no operations involving repurchase agreements were carried out.

C.III 4 Loans

| | 31/12/2015 | 31/12/2014 | Change |
|--------------------------------------------|------------|------------|--------|
| | 7,093 | 6,867 | +226 |
| Of which: | | | |
| C.III 4.a Secured loans | 2,313 | 2,800 | -487 |
| C.III 4.b Loans against insurance policies | 1,650 | 2,445 | -795 |
| C.III 4.c Other loans | 3,130 | 1,622 | +1,508 |

Details and related changes over the year involving this account are shown in Appendices 10 to these Explanatory Notes.

C.III 4.a Secured loans

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 2,313 | 2,800 | -487 |

The item consists solely of mortgage loans granted by the company. The minimum interest rate applied to mortgages is 1.83%.

The amount of mortgage with a residual duration of more than 1 year and 5 years is, respectively 2,296 thousand euro and 2,127 thousand euro.

C.III 4.b Loans against insurance policies

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 1,651 | 2,445 | -794 |

These are loans granted to company Life policyholders.

These loans can be considered to have a duration of more than 5 years. The current interest rate applied to the loans is equal to the rate of return of segregated founds retroceded to policyholders, increased by 2 points.

C.III 4.c Other loans

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 3,130 | 1,622 | +1,508 |

The item mainly consists of loans granted to company employees and agents.

The minimum interest rate applied to loans is 1.0% and relates to loans granted to the agency network to upgrade its IT facilities.

The amount of loans with a residual duration of more than 1 year and 5 years is, respectively 2,999 thousand euro and 773 thousand euro.

C.IV Deposits with ceding companies

| 31/12/2015 | 31/12/2014 | Change |
|----------------|------------|--------|
| 175 | 175 | 0 |

The amount of these deposits relates to the technical reserves for indirect business, due to the inward reinsurance contract for Life business with Generali Italia S.p.A.

CLASS D – INVESTMENTS FOR THE BENEFIT OF LIFE POLICYHOLDERS BEARING THE RISK AND THOSE RELATING TO PENSION FUND MANAGEMENT

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 58,636 | 61,823 | -3,187 |

| D.I Investments relating to unit- and index-linked policies | | |
|-------------------------------------------------------------|------------|--------|
| 31/12/2015 | 31/12/2014 | Change |
| 41,496 | 46,251 | -4,755 |

The changes occurring over the year by asset category are detailed as follows:

| Unit - Linked portfolio | -4,755 |
|------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------|
| increase due to purchase and subscription of securities decreases following sales of securities, redemptions and switch | +4,902 -13,055 |
| - profit/loss on internal fund management | +3,063 |
| - alignment at fair value - write-ups | +358 |
| alignment at fair value - write-downs | -23 |

Investments breakdown by asset category belonging to Class D.I are shown in the Appendix 11 to these Explanatory Notes.

D.II Investments relating to pension fund management

| | | 01 |
|------------|------------|--------|
| 31/12/2015 | 31/12/2014 | Change |
| 17,140 | 15,572 | +1,568 |
| | | |

Changes occurring over the year by asset category are detailed as follows:

These investments are entirely concerning to the open pension fund called "Vittoria Formula Lavoro" and are shown in the Appendix 12 to these Explanatory Notes.

For further details, please refer to the Pension fund's annual report, enclosed to this annual financial report.

| CLASS D bis – REINSURERS' SHARE OF TECHNICAL RESERVE | S | |
|------------------------------------------------------|------------|--------|
| 31/12/2015 | 31/12/2014 | Change |
| 64,017 | 60,501 | +3,516 |

As regards their breakdown by type of reinsurance business, reference should be made to the description in Balance Sheet Liabilities - Class C - Technical Reserves.

Their breakdown by insurance segment is as follows:

| | 31/12/2015 | 31/12/2014 | Change |
|------------------------------|------------|------------|---------|
| D Bis. I Non - Life business | 57,020 | 53,853 | + 3,167 |
| Of which: | | | |
| Premium reserve | 17,439 | 16,007 | + 1,432 |
| Claims reserve | 39,581 | 37,846 | + 1,735 |
| D Bis. II Life business | 6,997 | 6,648 | + 350 |
| of which: | | | |
| Mathematical reserves | 6,966 | 6,609 | + 357 |
| Other techincal reserves | 31 | 39 | - 8 |

The item Other financial reserves for Life business refers to operating expense reserves for Class 1 - Whole and term life totalled 2 thousand euro and Class IV - Health insurance totalled 29 thousand euro.

| CLASS E - RECEIVABLES | | | |
|-----------------------|------------|------------|--------|
| | 31/12/2015 | 31/12/2014 | Change |
| | 259,433 | 258,048 | +1,385 |

The amount is payable from 2015. This item is shown net of related adjustment provisions. The changes over the year are detailed as follows:

E.I Receivables relating to direct insurance transaction

| | 31/12/2015 188,261 | 31/12/2014 201.936 | Change -13,675 |
|-----------------------------------------------------------|------------------------------|---------------------------|--------------------------|
| Towards: | , | | , |
| E.I.1 Policyholders | 55,610 | 55,964 | -354 |
| E.I.2 Insurance agents and brokers | 98,193 | 103,886 | -5,693 |
| E.I.3 Insurance companies – current accounts | 7,394 | 6,541 | +853 |
| E.I.4 Policyholders and third parties for recoverables | 27,064 | 35,545 | -8,481 |

In particular:

E.I 1. Direct insurance receivables, for premiums due from policyholders

| | 31/12/2015 | 31/12/2014 | Change |
|--------------------------------------|------------|------------|--------|
| | 55,610 | 55,964 | -354 |
| Of which: | | | |
| E.I 1.a For current years' premiums | 52,627 | 54,073 | -1,446 |
| E.I 1.b For previous years' premiums | 2,983 | 1,891 | +1,092 |

This item is shown net of related adjustment provisions, which, as at 31 December 2015, totalled 10,991 thousand euro (13,111 thousand euro as at 31 December 2014), related entirely to the non-life business, due to write-downs of estimated bad debts based on previous years' experience.

The provision made in the previous year has been in line with the subsequent evidence.

E.I 2. Receivables relating to direct insurance, due from insurance agents and brokers

| En 2: necentables relating to an out modiance, and more modiance agents and brokers | | | |
|-------------------------------------------------------------------------------------|------------|-----------|-------|
| 31/12/ | /2015 31/1 | 2/2014 Ch | ange |
| 9 | 8,192 1 | - 03,886 | 5,694 |

Amounts receivable from insurance agents and brokers are stated net of the related provision which, as at 31 December 2015, amounted to 16,012 thousand euro (12,617 thousand euro in the previous year), determined based on an analytical assessment of the recoverability and seniority and the implicit risk of the portfolio.

The item was adjusted by 8,174 thousand euro for the non-life business and 8,138 thousand euro for the life business.

The item includes 22,036 thousand euro for the recovery of the portfolio against leaving indemnities paid in the past to intermediaries who have ceased their activities. Of the remaining loans, totaling 76,156 thousand euro, as of 28 February 2016, 3,020 thousand euro are still to be collected.

In addition, the total amount includes receivables toward subsidiary companies, in particular, Aspevi Roma Srl for 1,624 thousand euro.

The amount of receivables with a residual duration of more than 1 years and 5 year, are respectively 19,457 thousand euro and 10,874 thousand euro.

E.I 3. Receivables relating to direct insurance, due from insurance companies - current accounts

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 7,394 | 6,541 | +853 |

This item primarily consists of receivables stemming from current accounts reflecting the results of technical management of co-insurance transactions, net of the related provision which, as at 31 December 2015, amounted to 650 thousand euro (743 thousand euro in the previous year).

E.I 4. Receivables relating to direct insurance, due from policyholders and third parties for recoverables

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 27,064 | 35,545 | -8,481 |

The caption shows amounts receivable from policyholders and third parties for deductibles and claim subrogation.

The decrease compared to the previous year is mainly attributable to the Deposit business, where sums have been recovered during the year and for which a revision of the amounts to recover was carried out, eliminating the positions that, based on current market conditions, it is believed to be no longer recoverable.

| E.II - Receivables relating to reinsurance business | 1 | | |
|-----------------------------------------------------|------------|------------|--------|
| | 31/12/2015 | 31/12/2014 | Change |
| 1. Insurance and reinsurance companies | 6,333 | 4,251 | +2,082 |

This item comprises receivables stemming from current accounts reflecting the results of technical management of reinsurance treaties net of related provision of 2,021 thousand euro (2,050 thousand euro as at 31 December 2014), based on expected losses for uncollectible accounts.

| E.III – Other receivables | | | |
|---------------------------|------------|------------|---------|
| | 31/12/2015 | 31/12/2014 | Change |
| | 64,839 | 51,860 | +12,979 |

This item is shown net of related adjustment provisions of 5,491 thousand euro (3,100 thousand euro as at 31 December 2014), related entirely to the non-life business.

The most significant items forming "Other receivables" are:

- receivables from Tax Authorities for 57,891 thousand euro for tax credits on mathematical reserves in accordance with D.L. 209/2002, advance payment on Non Life business (ex D.L. 282/2004), Group's VAT receivable and receivables on local tax (IRPEG and IRES) for which reimbursement has been requested including related interests (41,726 thousand euro as at 31 December 2014); these receivables are considered collectable essentially by next year. These receivables include also receivables stemming from tax consolidation;
- receivables for insurance agreements for 870 thousand euro (867 thousand euro as at 31 December 2014);
- advance payments for claims for 571 thousand euro (326 thousand euro as at 31 December 2014);
- receivables from subsidiary companies for 2,310 thousand euro for tax consolidation (4,186 thousand euro as at 31 December 2014).

The amount of receivables with a residual duration of more than 1 and 5 years are, respectively, 3,009 thousand euro and 71 thousand euro.

| CLASS F – OTHER ASSETS | | | |
|------------------------|------------|------------|---------|
| | 31/12/2015 | 31/12/2014 | Change |
| | 230,254 | 297,150 | -66,896 |

Of which:

F. I Tangible assets and inventory

| | 31/12/2015 | 31/12/2014 | Change |
|-------------------------------------------|------------|------------|--------|
| | 8,117 | 8,167 | -50 |
| F. I.1 Office, forniture & machinery, and | | | |
| internal transport systems | 7,027 | 7,627 | -600 |
| F. I.2 Registered chattels | 90 | 128 | -38 |
| F. I.3 Plant and equipment | 1,000 | 412 | +588 |

Assets related to the item F.I Tangible assets and inventory are stated at cost less cumulative depreciation. The change is due to the purchases during the year for 1,985 thousand euro and amortisation for 2,028 thousand euro and net disposals for 7 thousand euro.

Below, are detailed the items forming this sub-category F. I.1 Office, forniture & machinery, and internal transport systems:

| | 31/12/2015 | 31/12/2014 | Change |
|-----------------------------|------------|------------|--------|
| Forniture | 5,355 | 5,773 | -418 |
| Fittings | 988 | 1,022 | -34 |
| Ordinary office machinery | 587 | 682 | -95 |
| Electronic office machinery | 96 | 150 | -54 |
| Total | 7,027 | 7,627 | -601 |

Operations of financial lease

During the year no operations of financial lease were carried out.

F. II Cash & cash equivalents

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|---------|
| 138,206 | 174,593 | -36,387 |
| | | |

Year-end liquidity came primarily from the agency network's remittances on December and from the cash included in Life segregated founds.

The total amount is composed for 138,188 thousand euro by bank deposits and post office current accounts and for 18 thousand euro by cheques and cash in hand.

The changes of Cash & cash equivalents is detailed in the cash flow statement enclosed to the Part C "Other information" to these Explanatory Notes.

F. IV Other assets

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|---------|
| 83,931 | 114,390 | -30,459 |

The main items forming this caption are shown below:

- deferred tax assets relating to previous years' taxable items for 81,511 thousand euro (94,167 thousand euro as at 31 December 2014). For details, reference should be made to the schedule shown later on in the chapter "Information on the balance sheet and income statement";
- sums unavailable on current accounts as a result of foreclosures exercised by third parties to pending cases, amounted to 1,356 thousand euro;
- invoices to be issued and credit notes to be received for 216 thousand euro (461 thousand euro as at 31 December 2014).

| CLASS G – ACCRUED INCOME & PREPAID EXPENSES | | | | | | |
|---------------------------------------------|------------|------------|--------|--|--|--|
| | 31/12/2015 | 31/12/2014 | Change | | | |
| | 26,032 | 25,188 | +844 | | | |
| G.1 Interest | 22,225 | 21,798 | +427 | | | |
| G.2 Rent instalments | 725 | 796 | -71 | | | |
| G.3 Other accrued income & prepaid | | | | | | |
| expenses | 3,082 | 2,593 | +489 | | | |
| | | | | | | |

G.1 Interest

This refers mainly to interest totalling 22,137 thousand euro on fixed-income securities (21,765 thousand euro as at 31 December 2014).

G.2 Rent instalments

These are prepaid expense items relating to premises owned by third parties.

G.3 Other accrued income & prepaid expenses

The item refers to prepaid expenses calculated on miscellaneous invoices.

BALANCE SHEET

LIABILITIES

| CLASS A – SHAREHOLDERS' EQUITY | | | |
|--------------------------------|------------|------------|---------|
| | 31/12/2015 | 31/12/2014 | Change |
| | 539,223 | 485,757 | +53,466 |

The outline of changes in shareholders' equity as at 31 December 2015 is shown below, as required by Article 2427 Civil Code:

| Balance as at 31/12/2015 | 67,379 | 12,619 | 33,355 | 18,193 | 341,408 | 66,269 | 539,223 |
|---------------------------------------------------|---------|---------|---------|-------------|-----------|----------------------|-------------------|
| 2015 net profit | - | - | - | - | - | 66,269 | 66,269 |
| Allocation to earnings reserve 2014 | - | 54 | - | - | 62,079 | - 62,133 | - |
| Dividend distribution | - | - | - | - | - | - 12,802 - | 12,802 |
| Balance as at 31/12/2014 | 67,379 | 12,565 | 33,355 | 18,193 | 279,330 | 74,935 | 485,757 |
| 2014 net profit | - | - | - | - | - | 74,935 | 74,935 |
| Revaluation real estate reserve | - | - | - | - 2 | - | | 2 |
| Allocation to earnings reserve 2013 | - | 242 | - | - | 50,097 | - 50,339 | - |
| Dividend distribution | - | - | - | - | - | - 12,128 - | 12, 128 |
| Balance as at 31/12/2013 | 67,379 | 12,323 | 33,355 | 18,195 | 229,233 | 62,467 | 422,952 |
| 2013 net profit | - | - | - | - | - | 62,467 | 62,467 |
| Revaluation real estate reserve | - | - | - | 7,256 | - | - | 7,256 |
| Allocation to earnings reserve 2012 | - | 419 | - | - | 45,609 | - 46,028 | - |
| Dividend distribution | - | - | - | - | - | - 11,454 - | 11,454 |
| Balance as at 31/12/2012 | 67,379 | 11,904 | 33,355 | 10,939 | 183,624 | 57,482 | 364,683 |
| 2012 net profit | - | - | - | - | - | 57,482 | 57,482 |
| Allocation to earnings reserve 2011 | - | 797 | - | - | 23,078 | , | - |
| Balance as at 31/12/2011 Dividend distribution | 67,379 | 11,107 | 33,355 | 10,939 | 160,546 | 35,329 - 11,454 - | 318,655 11,454 |
| 2011 net profit | - | - | - | - | - | 35,329 | 35,329 |
| Allocation to earnings reserve 2010 | - | 1,462 | - | - | 16,339 | , | - |
| Dividend distribution | - | - | - | - | - | - 11,455 - | 11,455 |
| Balance as at 31/12/2010 | 67,379 | 9,645 | 33,355 | 10,939 | 144,207 | 29,256 | 294,781 |
| | capital | reserve | premium | reserve | reserve | year | Total |
| | Share | Legal | Share | Revaluation | Available | for the | |
| | Share | Logol | Share | Revaluation | Available | Net profit | (€/000 |

As at 31 December 2015 share capital, fully paid in, consisted of no. 67,378,924 ordinary shares of a par value of 1,00 euro each, authorised, issued and fully released.

Revaluation reserves refers to the real estate revaluation carried out in 2008, as required by Article 15, paragraph 20, of the Legislative Decree of 29 November 2008, no. 185 and in 2013 as required by Law no. 147/2013.

The following table highlights the nature and possibility of use of equity reserves as required by the aforementioned article of the Italian Civil Code:

| Nature/Description | Amount as at | Possibility of | Available | Summary of utilisation in the previous 3 financial years | |
|--------------------------------------------------------|--------------|--------------------|-----------|-------------------------------------------------------------|----------------------|
| | 31/12/2015 | utilization (*) | amount | to cover losses | for other reasons |
| Share capital | 67,379 | | | | |
| Equity reserves | | | | | |
| Share premium reserves | 33,355 | A, B, C | 31,782 | | |
| Revaluation reserves (2) | | | | | |
| Revaluation reserve - Law 147/2013 | 7,254 | A, B, C | 7,254 | | |
| Revaluation reserve - Law 185/2008 | 10,939 | A, B, C | 10,939 | | |
| Earnings reserves | | | | | |
| Legal reserve | 12,619 | В | - | | |
| Other available reserves | 341,408 | A, B, C | 341,408 | | |
| Net profit for the year | 66,269 | A, B, C | 66,269 | | |
| Total shareholders' equity | 539,223 | | | | |
| | | | 457,652 | | |
| Non-distributable portion of share premium reserve (1) | | | 857 | | |
| Residual distributable portion | | | 458,368 | | |

(*) A: for capital increases

B: to cover losses C:

C: for distribution to shareholders

(1) Under Article 2431 of the Italian Civil Code, the entire amount of this reserve can be distributed only if the legal reserve has reached the limit established by Article 2430 of the Italian Civil Code.

(2) These reserves might be decreased as established by Article 2445 of the Italian Civil Code, paragraph 2 and 3.

(3) This represents the share premium reserve and the non-distributable quota earmarked for coverage of deferred costs that have not yet been amortised ex Article 2426 of the Italian Civil Code.

Disclosure of equity reserves used for capital increases, as required by circular no. 8 issued by the Italian Finance Ministry on 16/03/1984:

| | | | (€ '000) |
|--------------------------|---------------------|---------------|----------|
| Date of Extraordinary | Year of recognition | As per | Amount |
| shareholders' resolution | in accounts | Visentini Law | |
| 19/5/78 | 1978 | 576/75 | 258 |
| 14/5/79 | 1980 | 576/75 | 516 |
| 15/4/81 | 1982 | 576/75 | 258 |
| 28/6/88 | 1988 | 576/75 | 13 |
| 28/6/88 | 1988 | 72/83 | 1,020 |
| 28/6/88 | 1990 | 72/83 | 3,099 |
| 27/6/08 | 2008 | - | 6,370 |

CLASS C – TECHNICAL RESERVES

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|----------|
| 2,506,099 | 2,385,732 | +120,367 |

The following tables show changes over the year of Non-Life business technical reserves:

C.I – Non-Life business

| | 31/12/2015 | 31/12/2014 | Change |
|---------------------------------|------------|------------|---------|
| | 1,468,101 | 1,409,042 | +59,059 |
| C.I.1 - Premium reserve | 393,875 | 378,278 | +15,597 |
| C.I.2 - Claims reserve | 1,068,076 | 1,025,148 | +42,928 |
| C.I.4 - Other technical riserve | 409 | 409 | - |
| C.I.5 - Equalisation reserve | 5,741 | 5,207 | +534 |

Information about analytical evaluation and accounting criteria of the technical reserves are enclosed in "Part A - Accounting Policies" to this financial report.

Changes over the year are shown by business line and type in Appendices 13 and 25 to these Explanatory Notes.

C.I.1 – Premium reserve

The breakdown and changes over the year of the premium reserve is shown below (in /000):

| | 31/12/2015 | 31/12/2014 | Change |
|----------------------------|------------|------------|----------|
| For directly insured risks | 393,833 | 378,236 | + 15,597 |
| For inwardly insured risks | 42 | 42 | |
| Gross reserves | 393,875 | 378,278 | + 15,597 |
| Reinsurers' share | 17,439 | 16,007 | + 1,432 |
| Net reserves | 376,436 | 362,271 | + 14,165 |

The breakdown of the direct insurance premium reserve, calculated in accordance with the *"pro-rata temporis"* criterion and the specific criteria set out in "Part A - Accounting policies" for each line, is as follows:

Reserve for unearned premiums and additions to reserve

| | | | | (€/000) |
|-------------------------------|-------------|-----------------|--------------------|---------|
| | Direct in | surance | Indirect insurance | |
| Line of business | Reserve for | Unexpired risks | Reserve for | |
| Life of busiless | unearned | , | unearned | |
| | premiums | reserve | premiums | TOTAL |
| 01 - Accident | 24,537 | | 0 | 24,537 |
| 02 - Health | 4,658 | | 0 | 4,658 |
| 03 - Land motor vehicle hulls | 37,425 | | | 37,425 |
| 05 - Aircraft hulls | 0 | | | 0 |
| 06 - Marine hulls | 299 | | 0 | 299 |
| 07 - Cargo insurance | 426 | | | 426 |
| 08 - Fire and natural events | 31,114 | | 0 | 31,115 |
| 09 - Miscellaneous damage | 15,591 | 1,352 | 0 | 16,943 |
| 10 - Motor TPL | 202,910 | | 0 | 202,910 |
| 11 - Aviation TPL | 1 | | | 1 |
| 12 - Marine TPL | 367 | 38 | | 405 |
| 13 - General TPL | 18,787 | | 28 | 18,814 |
| 14 - Credit insurance | 6,786 | 5,471 | | 12,257 |
| 15 - Bond insurance | 12,872 | 5,857 | 7 | 18,736 |
| 16 - Pecuniary losses | 16,951 | | | 16,951 |
| 17 - Legal protection | 1,476 | | | 1,476 |
| 18 - Support and assistance | 6,915 | | 6 | 6,921 |
| Total premium reserve | 381,114 | 12,719 | 42 | 393,875 |

Pro-rata temporis reserve integrations of FY2015, which totalled 12,719 thousand euro, are concerned to Bond (5,857 thousand euro), Marine TPL (38 thousand euro), Credit insurance (5,471 thousand euro) and Miscellaneous damage (1,352 thousand euro) in relation to earthquake risk.

In accordance with the IVASS clarification regarding an Additional reserve for Hail line of business, the Company did not set up this reserve considered the lack of risks existing as at 31 December 2015.

Unexpired risk reserve

Unexpired risk reserve as at 31 December 2015 is referred to Miscellaneous damage line and Marine TPL has been evaluated in accordance with the IVASS Regulation n. 16 article 11, set out in "Part A - Accounting policies" to this financial report.

For the assessment of Unexpired risk reserve of the 14 line of business - Credit is not considered that the empirical method (Art.11 Sec. II IVASS regulation No.16) is consistent with the type of portfolio risks Vittoria which is entirely represented by the Salary-Backed Loans with the possibility of recourse. It was considered, therefore, more appropriate to use a method of estimating the expected losses.

For the assessment of Unexpired risk reserve of the 15 line of business – Bond insurance has been evaluated using the empirical method (Art.11 Sec. II IVASS regulation No.16) removing by the current losses ratio the large-value claims (over 1,000 thousand euro) which believes are not recoverable. This choice is validated by an analysis of the time series of current event claims in the past four years.

Unexpired risk reserve related to the direct insurance is detailed in the following table:

| | | | | (€/000) |
|-------------------------------|--------------------------|------------------|---------------------------------------------|-------------------------------|
| Line of business | Loss Ratio adjusted Curr | rent year claims | Current year adjusted earned premiums | Unexpired risks reserve |
| 01 - Accident | 45.9 | 07.005 | 1 | 1030170 |
| | | 27,325 | 59,527 | - |
| 02 - Health | 80.7 | 7,995 | 9,905 | - |
| 03 - Land motor vehicle hulls | 75.6 | 61,316 | 81,059 | - |
| 04 - Railway rolling stock | - | - | | - |
| 05 - Aircraft hulls | - | - | 1 | - |
| 06 - Marine hulls | 78.9 | 787 | 998 | - |
| 07 - Cargo insurance | 55.2 | 535 | 968 | - |
| 08 - Fire and natural events | 66.6 | 25,967 | 38,993 | - |
| 09 - Miscellaneous damage | 94.4 | 31,343 | 33,209 | 1,352 |
| 10 - Motor TPL | 83.2 | 473,583 | 569,728 | - |
| 11 - Aviation TPL | - | - | 2 | - |
| 12 - Marine TPL | 110.5 | 862 | 781 | 38 |
| 13 - General TPL | 66.5 | 25,831 | 38,860 | - |
| 14 - Credit insurance | 168.9 | 4,011 | 2,375 | 5,471 |
| 15 - Bond insurance | 112.7 | 9,988 | 8,859 | 5,857 |
| 16 - Pecuniary losses | 9.7 | 3,877 | 39,909 | - |
| 17 - Legal protection | 8.2 | 296 | 3,630 | - |
| 18 - Support and assistance | 50.3 | 7,782 | 15,485 | - |
| Total | 75.4 | 681,499 | 904,288 | 12,719 |

C.I.2 - Claims reserve

The breakdown and changes over the year of the claims reserve is shown below (in /000):

| | 31/12/2015 | 31/12/2014 | Change |
|----------------------------|------------|------------|----------|
| For directly insured risks | 1,067,205 | 1,024,304 | + 42,901 |
| For inwardly insured risks | 871 | 844 | + 27 |
| Gross reserves | 1,068,076 | 1,025,148 | + 42,928 |
| Reinsurers' share | 39,239 | 37,540 | + 1,699 |
| Retrocessionaries' share | 342 | 306 | + 36 |
| Net reserves | 1,028,495 | 987,302 | + 41,193 |

Non-Life Business:

In continuity with the previous year in order to achieve an estimate of ultimate cost [for the purposes of reserving] closer to operating reality - which features a variety of cases featuring significant differences in the parameters used to measure the entity of claims - the parent company Vittoria Assicurazioni S.p.A. has decided to perform separate analysis of claims occurring before introduction of the knock-for-knock system (KFK for short) (i.e. events before 2007) and after its introduction. In doing so, it has in turn split them by type of management and by claims featuring only property damage and those involving hybrid damage (i.e. those with at least one case of bodily injury).

To do this, preliminary methodological work was done to identify an actuarial method permitting accurate estimation of ultimate-cost reserves at the level of detail indicated above.

Different methods were identified, of a different nature in order to have a more precise monitoring of the evolving dynamics of claims::

- Main method: Paid Chain Ladder: this method estimates the amount of future payments, until run-off of generations, constructing – using the historical series available – the triangles of cumulative amounts paid (organised by event) and calculating on the latter the observable development factors. These factors are then applied to cumulative data up to the current balance-sheet year to calculate estimated future payments.

In order to verify the sensitivity of the results, this methodology was subjected to a range of hypotheses and scenarios, in order to verify the sensitivity of the results.

- Alternative methods:
 - Incurred Chain Ladder: this method is similar to the previous one, except that the coefficients of development for each year of the event are calculated on the total amount of claims (payments already observed + reserves) in the various financial years. The rates are applied to the data accumulated up to the end of the current financial year, in order to estimate the total amount of future claims.
 - Fisher Lange: the method is based on the projection of the number of outstanding claims and the average cost estimate. This method consists to estimate for claim duration the vectors of claims settlement speed, rate of claims with follow-up, average cost of claims and future inflation trends. These performance measures are evaluated by the analysis of the triangles of run-off in the number of claims paid, reserved, without follow-up and reopened, and the average costs recorded for each generation / policy year.
 - Bornhuetter Ferguson Paid/Incurred: which method makes it possible to average the results obtained from the Chain Ladder methods described above and those of the Expected method Claims Technique. The latter provides an estimate of the total cost of claims starting from the identification of a Loss Ratio priori determined by the Expert judgment of the Company, possibly by reference to market data.

In order to obtain an adequate assessment, or rather less affected by possible modifications on shifting timing of the information in the "*room*", the above method has been also applied to IBNR payments observed, obtaining so a conjoint estimate of ultimate cost and IBNR reserve (the last one has been calculated directly with the method above mentioned).

For all the businesses, since they have sufficient historical depth, the queuing projection coefficients were estimated separately for each component analysed, in order to show the different developments (the time series were projected using appropriate regression functions).

Other risks:

For General TPL line, verifications on claims reserve (including IBNR) appropriateness have been made with Chain-Ladder method. For the valuation of risks for other businesses, the inventory was used. In addition, observable data were analysed and valued according to historical portfolio series.

IBNR claims:

CIA Other technical record

Calculation of the reserve for IBNR (incurred but not reported) claims requires estimation for each business of both the number and average cost of late claims. The estimate was made using as its source the balance-sheet input forms for the years 2004-2015 taking in consideration possible gaps between prior year allocation and the final amount.

For Motor TPL, the estimate is made separately for each type of management. Motor TPL reserves have been audited by the appointed Motor TPL actuary as required by Italian Legislative Decree no. 209 of 7 September 2005.

| C.1.4 - Other technical reserves | | | |
|----------------------------------|------------|------------|--------|
| | 31/12/2015 | 31/12/2014 | Change |
| | 409 | 409 | - |
| | | | |

These reserves refer to direct business and consist of the Health insurance ageing reserve. In order to evaluate this reserve analytical and lump sum criteria were used as described in the "Part A - Accounting Policies" to this financial report.

C.I.5 - Equalisation reserve

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 5,741 | 5,207 | +534 |

The reserves refer solely to direct business and feature the following breakdown by business line, accordance with the provisions contained in Chapter III of the Regulations IVASS n.16 /2008:

| | Line of business | 31/12/2015 | 31/12/2014 | Change |
|----------|---------------------------|------------|------------|--------|
| 03 | Land vehicle hulls | 3,364 | 3,044 | + 319 |
| 05 | Aircraft hulls | 138 | 138 | + 0 |
| 07 | Cargo (goods in transit) | 114 | 110 | + 4 |
| 08 | Fire and natural elements | 1,587 | 1,439 | + 147 |
| 09 | Other property damage | 539 | 476 | + 63 |
| Total ec | ualisation reserve | 5,741 | 5,207 | + 534 |

Breakdown and changes of technical reserve for the Life business over the year are shown in the following table:

C.II - Life business

| | 31/12/2015 | 31/12/2014 | Change |
|----------------------------------------------------|------------|------------|---------|
| | 1,037,999 | 976,689 | +61,309 |
| C.II.1 - Mathematical reserves | 1,002,404 | 939,383 | +63,021 |
| C.II.2 - Complementary insurance premium reserve | 91 | 111 | -20 |
| C.II.3 - Reserve for payable amounts | 28,316 | 28,764 | -448 |
| C.II.4 - Profit participation and reversal reserve | 27 | 2 | +25 |
| C.II.5 - Other technical reserves | 7,161 | 8,429 | -1,268 |

Information about analytical evaluation and accounting criteria of technical reserves are enclosed in "Part A - Accounting Policies" to this financial report.

Changes over the year related to Mathematical reserves (class C.II.1) and to Profit participation and reversal reserve (class C.II.4) are detailed by line and type in Appendices 14 to these Explanatory Notes.

C.II.1 - Mathematical reserves

Breakdown and changes of technical reserve for the Life business over the year are shown in the following table:

| | 31/12/2015 | 31/12/2014 | Change |
|----------------------------|------------|------------|----------|
| For directly insured risks | 1,002,231 | 939,210 | + 63,021 |
| For inwardly insured risks | 173 | 173 | - |
| Gross reserves | 1,002,404 | 939,383 | + 63,021 |
| Reinsurers' share | 6,966 | 6,609 | + 357 |
| Net reserves | 995,438 | 932.774 | + 62,664 |

The mathematical reserves comprise an additional reserve for longevity risk relating to annuity agreements and capital agreements with a contractually guaranteed coefficient of conversion to an annuity (art. 50 of ISVAP Regulation no. 21 of 28 March 2008) amounting to 1,827 thousand euro (2,024 thousand euro in the previous year); in the case of capital agreements, account is taken of the propensity to convert to an annuity when it is calculated.

The mathematical reserves also include additional reserves for the guaranteed interest rate risk (art. 47 of ISVAP Regulation no. 21 of 28 March 2008) amounting to 413 thousand euro (777 thousand euro in the previous year), obtained by joint analysis of the asset and liability portfolios of the segregated internal funds "Vittoria Rendimento Mensile", "Vittoria Valore Crescente" and "Vittoria Previdenza", the average rates of return on which were used to value the "Liquinvest" funds.

C.II.4 - Profit participation and reversal reserve

Breakdown and changes of profit participation and reversal reserve over the year are shown in the following table:

| | 31/12/2015 | 31/12/2014 | Change |
|----------------------------|------------|------------|--------|
| For directly insured risks | 25 | - | + 25 |
| For inwardly insured risks | 2 | 2 | - |
| Net reserves | 27 | 2 | + 25 |

C.II.5 - Other technical reserves

The amount of this item as at 31 December 2015 is 8,429 thousand euro and refers solely to operating expenses which is expected to incur, based on conservative valuation as required by IVASS regulation No. 21/2008.

Breakdown and changes of other technical reserves over the year are shown in the following table:

| | 31/12/2015 | 31/12/2014 | Change |
|----------------------------|------------|------------|---------|
| For directly insured risks | 7,161 | 8,429 | - 1,268 |
| Gross reserves | 7,161 | 8,429 | - 1,268 |
| Reinsurers' share | 31 | 39 | - 8 |
| Net reserves | 7,130 | 8,390 | - 1,260 |
| | | | |

The following table shows the split by line of business:

| | 31/12/2015 | 31/12/2014 | Change |
|---------------------|------------|------------|---------|
| Line of Business I | 6,550 | 7,755 | - 1,205 |
| Line of Business IV | 211 | 189 | + 22 |
| Line of Business V | 400 | 485 | - 85 |
| Total | 7,161 | 8,429 | - 1,268 |

CLASS D – TECHNICAL RESERVES WHEN INVESTMENT RISK IS BORNE BY POLICYHOLDERS AND RESERVES RELATING TO PENSION FUND MANAGEMENT

| · · · · · · | 31/12/2015 58,636 | 31/12/2014 61,823 | Change -3,187 |
|---------------------------------------------------------------------------------------------------|-----------------------------|-----------------------------|-------------------------|
| D.I – Reserves for unit- and index-linked policies D.II - Reserves relating to pension fund | 41,496 | 46,251 | -4,755 |
| management | 17,140 | 15,572 | +1,568 |

The following table shows the breakdown and changes by product type relating the class D.I:

| | 31/12/2015 41,496 | 31/12/2014 46,251 | Change -4,755 |
|------------------------------------|-----------------------------|-----------------------------|-------------------------|
| Reserves for index-linked policies | - | - | - |
| Reserves for unit-linked policies | 41,496 | 46,251 | -4,755 |

Below are detailed the key actuarial assumptions concerning technical reserves for direct business as at 31 December 2015:

| Risk category | Capital sums, | Technical | Year of issue | Т | echnical basis |
|-----------------|---------------|------------|---------------|-------------|--------------------|
| | annuities | reserves | | financial | demographic |
| Temporary | 5,056,128 | 53,522 | 1968 - 1977 | 4% | SIM 51 |
| | | | 1978 - 1989 | 4% | SIM 61 |
| | | | 1990 - 1997 | 4% | SIM 81 |
| | | | 1998 - 2001 | 3% - 4% | SIM 91 |
| | | | 2001 - 2007 | 3% | SIM 91 70% |
| | | | 2008 - 2011 | 3% | SIM 91 50% - 70% |
| | | | from 2012 | 3% | SIM 2001 90% - 70% |
| Adjustable | 8 | 9 | 1969 - 1979 | 3% * | SIM 51 |
| Indexed | 4 | 5 | 1980 - 1988 | 3% * | SIM 51 |
| Other types | 452 | 17 | | | |
| Revaluable | 1,198,688 | 952,945 | 1988 - 1989 | 3% * | SIM 71 |
| | | | 1990 - 1996 | 4% * | SIM 81 |
| | | | 1997 - 1999 | 3% * | SIM 91 |
| | | | 2000 - 2011 | 1.5% - 2% * | SIM 81 - 91 |
| | | | from 2012 | 2% | SIM 2001 80% |
| L.T.C. | 23,516 | 2,588 | 2001 - 2004 | 2.5% | (1) |
| | | | 2004 - 2011 | 2.5% | (2) |
| | | | from 2012 | 2.5% | (3) |
| Pension fund | 17,140 | 17,140 | from 1999 | | |
| Unit Linked | 51,282 | 39,257 | from 1998 | 0% | SIM 91 |
| Total ordinary | 6,347,218 | 1,065,483 | | | |
| AIL revalutable | 2,602 | 2,662 | 1986 - 1998 | 4% * | SIM 51 |
| | | | 1999 - 2004 | 3% * | SIM 81 |
| | | 1 000 1 15 | | | |

Total business lines 6,349,820 1,068,145

* Due to the effect of the contractually guaranteed revaluation, technical rates have increased to:

for indexed policies: 3.0% for adjustable policies: 3.0%

for revaluable policies: Vittoria Valore Crescente 3.74%; Vittoria Rendimento Mensile 2.42%; Vittoria Previdenza 2.70%.

for AIL revaluable policies: 3.78%

(1) SIM 91 reduced to 62%; SIF 91 reduced to 53%; mortality rates and LTC (long term care) rates taken from insurers' studies

(2) SIM 91 reduced to 60%; mortality rates and LTC rates taken from insurers' studies

(3) SIU 2001 indistinct; mortality rates and incidence rates LTC derived from reinsurers' studies

| CLASS E – PROVISIONS FOR CONTINGENCIES AND OTHER CHARGES | | | | | |
|----------------------------------------------------------|------------|------------|--------|--|--|
| | 31/12/2015 | 31/12/2014 | Change | | |
| | 6,090 | 4,770 | +1,320 | | |
| E.2 – Tax provision | 998 | 754 | 244 | | |
| E.3 – Other provisions | 5,092 | 4,016 | 1,076 | | |

E.2 – Tax provision

The change mainly was due to use of deferred tax liabilities relating to capital gains made in previous financial years for use of portion pertaining to the financial year in question for 501 thousand euro, instalments pursuant to art. 86 of Italian consolidated law on income tax, as well as the provision for 749 thousand euro always against capital gains realized in 2015 and paid in instalments in accordance with art. 86 cited. The changes are due to residual sterilization of exchange differences from valuation of foreign currency at 31.12.2015.

Changes of this caption are also shown to the Appendix 15 to these Explanatory Notes.

E.3 – Other provisions

The caption as at 31 December 2015 is related to a provisioning for litigations in progress, attributable to normal operations of the company for 800 thousand euro, of which 50 thousand euro set aside in the current year. Were also set aside 1,829 thousand euro as expenses fund for the renewal of the national labour contract and the Company integrative contract which added to the previous accrual, bring the fund up to 2,403 thousand euro.

In the year the Sofigea company was completely liquidated and the Company has fully utilized the 741 thousand euro fund "Sofigea art. 7 Legislative Decree no. 576/78".

| CLASS F – DEPOSITS RECEIVED FROM REINSURERS | | |
|---------------------------------------------|------------|--------|
| 31/12/2015 | 31/12/2014 | Change |
| 14,425 | 15,856 | -1,431 |
| | | |

These deposits are related to the technical reserves of reinsured direct business.

CLASS G – PAYABLES AND OTHER LIABILITIES

| | 31/12/2015 | 31/12/2014 | Change |
|----------------------------------------------|------------|------------|--------|
| | 106,135 | 107,922 | -1,787 |
| G.I - Payables arising from direct insurance | | | |
| business | 8,153 | 11,444 | -3,291 |
| G.II - Payables arising from reinsurance | | | |
| business | 8,280 | 7,254 | +1,026 |
| G.VII - Reserve for employee severance | | | |
| indemnities | 3,228 | 3,237 | -9 |
| G.VIII – Other payables | 61,664 | 61,484 | +180 |
| G.IX – Other liabilities | 24,810 | 24,503 | +307 |
| | | | |

Relating to G.I item, the following table shows the breakdown and change over the year:

G.I - Payables arising from direct insurance business

| | 31/12/2015 8,153 | 31/12/2014 11,444 | Change -3,291 |
|-----------------------------------------------------|----------------------------|-----------------------------|-------------------------|
| Of which: | | | |
| G.I.1 – due to insurance agents and brokers | 3,952 | 6,983 | -3,031 |
| G.I.2 – due to current accounts with other insurers | 2,499 | 2,760 | -261 |
| G.I.3 – due to policyholders for performance | 705 | 68 | +637 |
| deposits and premiums | | | |
| G.I.4 – due to guarantee funds for policyholders | 997 | 1,632 | -635 |

G.I.1 Payables arising from direct insurance business, due to insurance agents and brokers

| 31/12/ | 2015 31/ | 12/2014 | Change |
|--------|----------|---------|--------|
| | 3,952 | 6,983 | -3,031 |

These amounts refer to balances not yet settled as at 31 December 2015 and to indemnities payable at the end of agency mandates.

The item is allocated as follows: 3,499 thousand euro to the Life business and 453 thousand euro to the Non-Life business.

G.I.2 Payables arising from direct insurance business, due to current accounts with other insurers

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 2,499 | 2,760 | -261 |

This caption includes amounts payable arising from current accounts comprising the technical results of co-insurance transactions.

The item is allocated as follows: 2,431 thousand euro to the Non-Life business, and 68 thousand euro to the Life business.

G.I.3 Payables arising from direct insurance business, due to policyholders for performance deposits and premiums

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 705 | 68 | +637 |

The item refers to the performance deposits paid by policyholders for insurance coverage. The item is allocated as follows: 511 thousand euro to the Non-Life business and 194 thousand euro to the Life business.

| G.I.4 Payables arising from direct insurance business, due to guara | antee funds for | policyholders | |
|---------------------------------------------------------------------|-----------------|---------------|--|
| 31/12/2015 31/12/2014 Chang | | | |
| 997 | 1,632 | -635 | |

This item is mainly referred to the amount payable to CONSAP for the contribution to the fund for road-accident victims.

G.II Payables, arising from reinsurance business, due to insurers and reinsurers

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 8,280 | 7,254 | +1,026 |

This item is relative to payables arising from the current accounts comprising the technical results of reinsurance dealings.

The item is allocated as follows: 8,075 to the Non-Life business and 205 thousand euro to the Life business.

G.VII Reserve for employee severance indemnities

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 3,228 | 3,237 | +9 |

The item expresses the retirement allowance provision towards personnel as at 31 December 2015, in compliance with the Italian Civil Code.

The item is allocated as follows: 2,893 to the Non-Life business, and 335 thousand euro to the Life business.

Changes are also reported to the Appendix 15 to these Explanatory Notes. The overall change over the year is due to the following movements:

- decrease due to indemnities paid out for severance and to advance payouts granted for 43 thousand euro;
- increase due to provisioning for the year for 2,301 thousand euro;
- transfers to Pension Fund and Social Security fund for 1,968 thousand euro;
- recover of receivables toward INPS for 19 thousand euro.

The payables in question must be taken to have a residual duration of more than 5 years.

G.VIII - Other payables

| | 31/12/2015 | 31/12/2014 | Change |
|---------------------------------------------------|------------|------------|--------|
| | 61,663 | 61,483 | +180 |
| Of which: | | | |
| G.VIII.1 – for policyholders' taxes | 22,790 | 22,941 | -151 |
| G.VIII.2 – for miscellaneous taxes | 2,247 | 2,998 | -751 |
| G.VIII.3 – for social security & pension agencies | 2,573 | 2,407 | +166 |
| G.VIII.4 – other sundry payables | 34,053 | 33,137 | +916 |

G.VIII.1 Other payables for policyholders' taxes

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 22,790 | 22,941 | -151 |

The item mainly includes amounts due from the tax authorities for taxes on insurance for premiums written, net of the advance instalments paid during the year, and the amounts due for the contribution to the National Health Service and for other tax charges payable by the policyholders.

The item is allocated as follows: 22,628 thousand euro to the Non-Life business, and 162 thousand euro to the Life business.

G.VIII.2 Other payables for miscellaneous taxes

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 2,247 | 2,998 | -751 |

The item is allocated as follows: 1,821 to the non-life business, and 425 thousand euro to the life business.

The amount as at 31 December 2015 is mainly composed as follows:

- tax deduction on wages & salaries for 1,276 thousand euro (1,175 thousand euro as at 31 December 2014);
- tax deduction on fees for self-employed staff and advisors for 616 thousand euro (637 thousand euro as at 31 December 2014);
- tax deduction related to policies redemptions in life business for 292 thousand euro.

G.VIII.3 Other payables for social security & pension agencies

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 2,573 | 2,407 | +166 |

This item consists mainly of amounts payable to INPS (the state pension & welfare agency) on salaries paid in December.

| G.VIII.4 Other sundry payables | | | |
|--------------------------------|------------|------------|--------|
| | 31/12/2015 | 31/12/2014 | Change |
| | 34,053 | 33,137 | +916 |

The item is allocated as follows: 30,491 to the non-life business, and 3,562 thousand euro to the life business.

The amount as at 31 December 2015 is mainly composed as follows:

- amounts payable to employees for payments settled in January 2016 and also for accruals for holidays not taken for 2,587 thousand euro (2,462 thousand euro as at 31 December 2014);

- payables arising from directors, statutory auditors and managers with strategic responsibilities for 4,134 thousand euro (4,370 thousand euro as at 31 December 2014);
- trade payables for 8,583 thousand euro (9,383 thousand euro as at 31 December 2014);
- fees payable to professionals for 7,568 thousand euro (6,967 thousand euro as at 31 December 2014);
- amounts payable to subsidiaries for tax consolidation for 5,746 thousand euro (4,561 thousand euro as at 31 December 2014).

G.IX - Other liabilities

| | 31/12/2015 | 31/12/2014 | Change |
|----------------------------------------|------------|------------|--------|
| | 24,810 | 24,503 | +307 |
| Of which: | | | |
| G.IX.2 – commissions on premiums under | | | |
| collection | 12,372 | 14,088 | -1,716 |
| G.IX.3 – sundry liabilities | 12,438 | 10,415 | +2,023 |

G.IX.2 Commissions on premiums under collection

This item is relative to the provision for agent payable commissions on premiums that were in the process of collection at year-end for 9,569 thousand euro (10,173 thousand euro as at 31 December 2014).

G.IX.3 Sundry liabilities

This item is mainly relative to the following components:

- invoices and notes to be received from suppliers for 5,849 thousand euro (4,684 thousand euro as at 31 December 2014);
- technical accounts to be settled with agencies and sundry liabilities for 219 thousand euro (439 thousand euro as at 31 December 2014);
- provision for variable compensation for employees for 5,587 thousand euro (4,663 thousand euro as at 31 December 2014);
- amounts payable to subsidiaries invoices and notes to be received from suppliers for 745 thousand euro.

| CLASS H – ACCRUED LIABILITIES & DEFERRED | INCOME | | |
|---------------------------------------------------|------------|------------|--------|
| | 31/12/2015 | 31/12/2014 | Change |
| | 0 | 5 | -5 |
| H.3 – Other accrued liabilities & deferred income | 0 | 5 | -5 |

| GUARANTEES, COMMITMENTS, AND OTHER ME | MORANDUM | ACCOUNTS | |
|--------------------------------------------|------------|------------|---------|
| | 31/12/2015 | 31/12/2014 | Change |
| | 2,056,874 | 1,967,488 | +89,386 |
| I. Guarantees given | 0 | 20,500 | -20,500 |
| II. Guarantees received | 17,671 | 15,617 | +2,054 |
| IV. Commitments | 61,092 | 35,251 | +25,841 |
| V. Third-party assets | 534 | 1,398 | -864 |
| VI. Assets pertaining to pension funds | | | |
| managed for and on behalf of third parties | 17,140 | 15,572 | +1,568 |
| VII. Securities lodged with third parties | 1,962,767 | 1,879,150 | +83,617 |
| | | | |

I – Guarantees given

| | 31/12/2015 | 31/12/2014 | Change |
|---------------------------------|------------|------------|---------|
| 1.3 – Other personal guarantees | 0 | 20,500 | -20,500 |

It was extinguished the debt to Banca Intesa Sanpaolo S.p.A. therefore it is no longer valid letter of patronage for concession of credit facilities to the subsidiary Vittoria Immobiliare SpA. The guarantee provided by this comfort letter did not give rise to any contingent liabilities as at 31 December.

II - Guarantees received

| | 31/12/2015 | 31/12/2014 | Change |
|-------------------|------------|------------|--------|
| | 17,671 | 15,617 | +2.054 |
| Of which: | | | |
| II.1 - Sureties | 15,341 | 13,287 | +2.054 |
| II.4 – Collateral | 2,330 | 2,330 | - |

II.1 - Sureties

This item consists mainly of the surety set up in relation to the knock-for-knock (i.e. direct indemnity) system.

II.4 - Collateral

This items is related to pledging of securities in the company's favour.

IV - Commitments

This item is related to the commitments for private equity operations.

V - Third-party assets

This item is related to savings accounts set up in favour of eligible claimants.

VI - Assets pertaining to pension funds managed for and on behalf of third parties

This item refers to pension fund assets held by the depository bank.

VII - Securities lodged with third parties

Securities lodged with third parties include the book value of the securities owned by the company, lodged with credit institutes and other issuers, amounting to 1,962,767 thousand euro. The securities lodged with third parties relating to Group companies amounted to 37,452 thousand euro.

INCOME STATEMENT

| I.10 - RESULT OF NON-LIFE BUSINESS TECHNICAL ACCOUNT | - | |
|------------------------------------------------------|------------|---------|
| 31/12/2015 | 31/12/2014 | Change |
| 130,520 | 112,721 | +17,799 |

Summary information concerning to Non life business technical account are shown in Appendix 19, 25 and 26 to these Explanatory Notes.

Technical costs and revenues are classified as follows:

I. 1 - Premiums, net of outwards reinsurance

| | 31/12/2015 1,026,465 | 31/12/2014 984,037 | Change +42,428 |
|-------------------------------------------|--------------------------------|------------------------------|--------------------------|
| Of which: | | | |
| a) Gross premiums written | 1,069,216 | 1,033,091 | +36,125 |
| b) (-) Ceded premiums | 28,586 | 36,018 | -7,432 |
| c) (-) Change in gross premium reserve | 15,596 | 13,142 | +2,454 |
| d) Change in reinsurers' share of premium | | | |
| reserve | 1,431 | 106 | +1,325 |

The Company develops its business entirely in Italy. As shown in the Management Report, the Company operates in France on the basis of the free-provision-of-services regime.

The gross premiums written amounted to 1,069,216 thousand euro, of which 1,069,114 thousand euro relating to direct business and for 102 thousand euro relating to indirect business. Premiums ceded in the FY2015 totalled 28,586 thousand euro.

The breakdown of premiums by business has been indicated in the Management Report.

I. 2 - (+) Portion of investment income transferred from non-technical account

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 10,894 | 13,937 | -3,043 |

The amount to be transferred from the non-technical account to the technical account of the Non-Life business was determined in accordance with IVASS Regulation no, 22/2008, as indicated in "Part A – Valuation Criteria" of the Explanatory Notes.

As at 31 December 2015 were transferred to Non-Life technical account investment income amounting to 10,894 thousand euro (13,937 thousand euro in the previous year), accounting for 76.94% of total net investment income amounting to 14,158 thousand euro (17,786 thousand euro in the previous year).

I. 3 – Other technical income, net of outwards reinsurance

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 3,736 | 4,311 | -575 |

This item is mainly referred to:

- 115 thousand euro for recoveries on arbitrations.

⁻ reversal of commissions for previous years' cancelled premiums for 1,570 thousand euro (1,861 thousand euro in the previous year);

^{- 1,085} thousand euro for other technical items mainly relating to recoveries of settlement costs related to claims subject to knock-for-knock agreements (1,453 thousand euro in the previous year) and 115 thousand euro for recoveries on arbitrations of settlement costs related to claims subject to knock-for-knock agreements (118 thousand euro in the previous year);

^{- 937} thousand euro related to recoveries of receivables for premiums under litigation (803 thousand euro in the previous year);

| | 31/12/2015 | 31/12/2014 | Change |
|---------------------------------------------------|------------|------------|---------|
| | 656,323 | 645,012 | +11,311 |
| Of which: | | | |
| aa) Amounts paid – gross amount | 661,989 | 585,052 | +76,937 |
| bb) (-) Reinsurers' share | 34,568 | 41,898 | -7,330 |
| aa) Change in recoveries net of reinsurers' share | | | |
| – gross amount | 7,708 | 7,117 | +591 |
| bb) (-) Reinsurers' share | -4,582 | -3,292 | -1,290 |
| aa) Change in claims reserve – gross amount | 42,891 | 99,066 | -56,175 |
| bb) (-) Reinsurers' share | 1,699 | -13,201 | +14,900 |

I. 4 - Charges relating to claims, net of recoveries and outwards reinsurance

Amounts paid

They relate to indemnities for 567,685 thousand euro (499,186 thousand euro in the previous year), direct expenses for 15,003 thousand euro (13,779 thousand euro in the previous year), settlement costs for partial or definitive payments of claims reported during the year or reserved at the end of the previous year for 63,973 thousand euro (57,242 thousand euro in the previous year) and the amount payable to CONSAP for the contribution to the fund for road-accident victims for 15,266 thousand euro (14,845 thousand euro in the previous year).

Change in recoveries net of reinsurers' share

This is the balance between amounts to be recovered from policyholders and third parties for deductibles, subrogation and remedying of claims at the previous year-end, the amounts recovered during the year and amounts yet to be recovered at year-end.

Change in claims reserve

The item includes estimated indemnities, direct and settlement costs to be paid in future years for claims reported during the current and previous years and not yet settled as at 31 December.

I. 7 - Operating costs

| | 31/12/2015 | 31/12/2014 | Change |
|-------------------------------------------|------------|------------|---------|
| | 242,179 | 228,824 | +13,355 |
| Of which: | | | |
| a) Acquisition commissions | 156,478 | 148,510 | +7,968 |
| b) Other acquisition costs | 50,435 | 50,215 | +220 |
| c) Change in commissions and other | | | |
| acquisition costs to be amortised | -1,812 | -1,259 | +553 |
| d) Premium collection commissions | 10,353 | 10,610 | -257 |
| e) Other administrative expenses | 27,848 | 24,408 | +3,440 |
| f) (-) Commissions received by reinsurers | 4,747 | 6,178 | -1,431 |

They relate to purchase and collection commissions proportional to premiums written, incentives accrued by brokers and agents and common costs incurred for the sales network. The caption also includes overheads and depreciation of tangible assets not allocated to claims settlement and investments. The increase in other administrative expenses is related to increased incidence of non-life premiums in the total premiums.

The amount related to transactions with subsidiaries and associated companies is provided in the Directors' Report.

| 18 - Other technical cha | arges, net of outwards reinsurance | |
|---------------------------|------------------------------------|--|
| 1.6 - Other technical cha | arges, net of outwards reinsurance | |

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 11,540 | 15,234 | -3,694 |

The caption includes items relating to:

- technical write-offs of premiums and of uncollectible premiums for 3,598 thousand euro (4,008 thousand euro in the previous year);
- charge to the provision for bad debt from policyholders for 5,632 thousand euro (9,424 thousand euro in the previous year);
- other technical charges mainly relating to services supporting insurance covers and costs for premiums under litigation for 1,059 thousand euro (1,491 thousand euro in the previous year).

| I.9 - Change in equalisation reserves | | | |
|---------------------------------------|------------|------------|--------|
| | 31/12/2015 | 31/12/2014 | Change |
| | 534 | 494 | +40 |

The change detailed for line of business is shown in the caption C.I.5 in the Balance Sheet.

| II.13 - RESULT OF LIFE BUSINESS TECHNICAL ACCOUNT | | |
|---------------------------------------------------|------------|--------|
| 31/12/2015 | 31/12/2014 | Change |
| 567 | -1,181 | +1,748 |

Summary information concerning to life business technical account are shown in Appendix 20, 27 and 28 to these Explanatory Notes.

Technical costs and revenues are classified as follows:

II. 1 – Premiums, net of outwards reinsurance

| | 31/12/2015 | 31/12/2014 | Change |
|---------------------------|------------|------------|---------|
| | 217,118 | 249,460 | -32,344 |
| Of which: | | | |
| a) Gross premiums written | 218,327 | 250,694 | -32,367 |
| b) (-) Ceded premiums | 1,209 | 1,234 | -25 |

The gross premiums written amounted to 218,327 thousand euro, entirely attributable to direct business. Premiums ceded in the FY2015 totalled 1,209 thousand euro.

A premiums breakdown by line of business is shown in the Directors' report.

II. 2 - Investments income

| | 31/12/2015 | 31/12/2014 | Change |
|----------------------------------------|------------|------------|--------|
| | 41,580 | 36,935 | +4,645 |
| Of which: | | | |
| a) Income from equity investments | - | - | - |
| b) Income from other investments | 41,273 | 36,692 | +4,581 |
| c) Write-backs on investments | - | 5 | -5 |
| d) Profits made on sale of investments | 307 | 238 | +69 |

b) The caption includes:

- Income on land and buildings rented and other income on property for 2,770 thousand euro (1,834 thousand euro in the previous year);

- income on fixed-income securities for interest, issue and trading differentials for 37,944 thousand euro (34,503 thousand euro in the previous year);
- income on unit trust units for 430 thousand euro (61 thousand euro in the previous year);
- interest on loans on policies for 121 thousand euro (149 thousand euro in the previous year);
- interest on reinsurance deposits for 8 thousand euro (145 thousand euro in the previous year).

d) The caption refers to capital gains arising from fixed-income securities' reimbursement and sale.

Investment income are detailed in Appendix 21 to these Explanatory Notes, which also report non-technical account data relating to Non-Life business investment.

II. 3 - Income and unrealised capital gains relating to investments benefiting policyholders bearing the risk and investments relating to pension fund management

| bearing the next and integration to relating to penelon rand the | agomon | |
|------------------------------------------------------------------|---------------|--------|
| 31/12/20 | 15 31/12/2014 | Change |
| 6,3 | 05 9,017 | -2,712 |
| | | |

The increasing is due to the positive trend of the financial markets compared with the last year trend.

A breakdown of unrealised gains relating to investments benefiting policyholders bearing the risk is shown in Appendix 22 to these Explanatory Notes.

II.4 - Other technical income, net of outwards reinsurance

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 610 | 1,433 | -823 |

The caption includes commissions relating to first-year premiums cancelled and commissions retroceded by financial managers in relation to investments of unit-linked premiums and pension funds.

| II.5 - Charges relating to claims, net of outwards reinsurance | | | |
|----------------------------------------------------------------|------------|------------|---------|
| | 31/12/2015 | 31/12/2014 | Change |
| | 178,195 | 139,644 | +38,551 |
| Of which: | | | |
| aa) Amounts paid – gross amount | 179,407 | 133,623 | +45,784 |
| bb) (-) Reinsurers' share | 764 | 373 | +391 |
| aa) Change in reserve for payable amounts – | | | |
| gross amount | -448 | 6,394 | -6,842 |
| bb) (-) Reinsurers' share | - | - | - |

The amounts paid in the FY2015 totalled 179,407 thousand euro mainly due to direct business. They refer to costs relating to claims for 816 thousand euro (200 thousand euro in the previous year), claims for 24,081 thousand euro (28,050 thousand euro in the previous year), expired policies for 96,623 thousand euro (61,959 thousand euro in the previous year), surrenders for 57,449 thousand euro (42,953 thousand euro in the previous year) and annuities for 438 thousand euro (461 thousand euro in the previous year).

| Tellisularice | | | |
|----------------------------------------------------|------------|------------|---------|
| | 31/12/2015 | 31/12/2014 | Change |
| | 53,578 | 123,857 | -70,301 |
| Of which: | | | |
| aa) Mathematical reserves – gross amount | 58,404 | 129,162 | -70,758 |
| bb) (-) Reinsurers' share | 357 | 473 | -116 |
| | 001 | 470 | 110 |
| aa) Complementary insurance premium reserve – | | | |
| | -21 | -22 | . 4 |
| gross amount | -21 | -22 | +1 |
| | 1 000 | 1 405 | . 007 |
| aa) Other technical reserves – gross amount | -1,268 | -1,495 | +227 |
| bb) (-) Reinsurers' share | -7 | 11 | -18 |
| aa) Taabaiaal kaaan kaa udhan inwaatmaant kiele in | | | |
| aa) Technical reserves when investment risk is | | | |
| borne by policyholders or relating to pension fund | | | |
| management | -3,187 | -3,304 | +117 |

II.6 - Change in mathematical reserves and other technical reserves, net of outwards reinsurance

This refers to the change in technical reserves; for further information about evaluation and accounting method, please refer to the chapter "Part A - Accounting Policies" to these Explanatory Notes.

II.7 - Reversals and profit participation, net of outwards reinsurance

| neversals and pront participation, never suthards reinsdie | | |
|----------------------------------------------------------------|------------|--------|
| 31/12/2015 | 31/12/2014 | Change |
| -25 | -27 | +2 |
| | | |

This item comprises amounts paid in the year for profit participation, as well as the change in the related reserve. The amount is solely referred to direct business.

II.8 – Operating costs

| | 31/12/2015 | 31/12/2014 | Change |
|-------------------------------------------|------------|------------|--------|
| | 15,662 | 16,461 | -799 |
| Of which: | | | |
| a) Acquisition commissions | 5,083 | 4,208 | +875 |
| b) Other acquisition costs | 7,323 | 7,264 | +59 |
| c) Change in commissions and other | | | |
| acquisition costs to be amortised | -116 | 436 | +320 |
| d) Premium collection commissions | 861 | 1,304 | -443 |
| e) Other administrative expenses | 2,650 | 4,247 | -1,597 |
| f) (-) Commissions received by reinsurers | 139 | 126 | +13 |

They relate to purchase and collection commissions proportional to premiums written, incentives accrued by brokers and agents and common costs incurred for the sales network. The caption also includes overheads and depreciation of tangible assets not allocated to investment-related costs. The decrease in other administrative expenses is related to decreased incidence of life premiums over the total premiums.

II.9 - Capital and financial charges

| | 31/12/2015 | 31/12/2014 | Change |
|---------------------------------------------|------------|------------|--------|
| | 12,511 | 12,475 | +36 |
| Of which: | | | |
| a) Investment management costs and interest | | | |
| expense | 8,078 | 5,705 | +2,373 |
| b) Investment write-downs | 4,119 | 6,663 | -2,544 |
| c) Losses on sale of investments | 314 | 107 | +207 |

a) The caption mainly refers to:

- costs relating to municipal tax on property (IMU) charging 403 thousand euro to 2015 profit and loss (400 thousand euro in the previous year);

- housing expenses, taxes and building management costs for 936 thousand euro (894 thousand euro in the previous year);
- costs relating to fixed-income securities for issue and trading differentials, taxes, and operating and personnel expenses for 6,739 thousand euro (4,134 thousand euro in the previous year);
- b) The caption refers to write-downs of financial instruments, like indicated in the Management report, and it is mainly related for 1,506 thousand euro (4,141 thousand euro in the previous year) to write-downs of equity investments, for impairment relating to the portion allocated to the life business of the investment in Subsidiary Vittoria Immobiliare SpA. Included are also, amortization on property totaling 2,500 thousand euro (2,492 thousand euro in the previous year) of which 857 thousand euro (876 thousand euro in the previous year) relating to the head office in Portello area in Milan.

Appendix 23 to these Explanatory Notes reports details relating to Capital and financial charges on Life investments.

II.10 – Capital and financial charges and unrealised capital losses relating to investments benefiting policyholders bearing the risk and to investments connected with pension fund management

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 2,067 | 5,254 | -3,187 |

Details of charges and unrealised capital losses relating to the above types of investments are provided in Appendix 24 to these Explanatory Notes.

II.11 - Other technical charges, net of outwards reinsurance

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 413 | 363 | +50 |

The caption mainly refers to:

- allocations to the provision for bad debt toward policyholders for 269 thousand euro (214 thousand euro in the previous year);
- fees payable by the company, relegated to sales channels, regarding internal funds linked to unit-linked policies and to the open pension fund called "Vittoria Formula Lavoro" for 140 thousand euro (147 thousand euro in the previous year).

II.12 - (-) Income on investments transferred to non-technical account

| · · | 31/12/2015 | 31/12/2014 | Change |
|-----|------------|------------|--------|
| | 2,594 | - | +2,594 |

The amount to be transferred from the non-technical account to the technical account of the non-life business was determined in accordance with IVASS Regulation no. 22/2008, as indicated in "Part A – Valuation Criteria" of the Explanatory Notes.

| RESULT OF NON-TECHNICAL ACCOUNT | | | |
|---------------------------------|------------|------------|--------|
| | 31/12/2015 | 31/12/2014 | Change |
| | 10,984 | 10,021 | +963 |

Non-technical costs and revenues are classified as follows:

III. 3 – Income from Non-Life investments

| | | 31/12/2015 | 31/12/2014 | Change |
|-------|-------------------------------------|------------|------------|--------|
| | | 40,209 | 41,393 | -1,184 |
| Of wh | ich: | | | |
| a) | Income from equity investments | 507 | 336 | +171 |
| b) | Income from other investments | 38,412 | 40,818 | -2,406 |
| c) | Profits made on sale of investments | 1,290 | 238 | 1,052 |

a) This caption includes the dividend collected by the other subsidiaries.

- b) The caption consists of the following items:
- land and buildings amounting to 3,073 thousand euro (1,970 thousand euro in the previous year), relating to rental and to expenses recover and other income;
- other investments amounting to 35,339 thousand euro (38,849 thousand euro in the previous year), of which 35,035 thousand euro relating to income on fixed-income securities for interest, issue and trading differentials.

c) The caption refers to capital gains arising from fixed-income securities' reimbursement and alienation.

Appendix 21 to these Explanatory Notes reports details relating to Income from Life and Non-Life investments.

III.4 - (+) Income on investments transferred from Life business technical account

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 2,593 | - | +2,593 |

Please refer to information reported in Life technical account chapter.

III.5 - Capital and financial charges of Non-Life business

| | 31/12/2015 | 31/12/2014 | Change |
|---------------------------------------------|------------|------------|--------|
| | 26,050 | 23,607 | +2,443 |
| Of which: | | | |
| a) Investment management costs and interest | | | |
| expense | 6,496 | 7,696 | -1,200 |
| b) Investment write-downs | 18,333 | 15,161 | +3,172 |
| c) Loss on sale of investments | 1,221 | 750 | +471 |

a) The caption mainly includes:

- operating and personnel expenses relating to the equity portfolio for 292 thousand euro (465 thousand euro in the previous year);
- costs for fixed-income securities relating to issue and trading differentials, taxes, and operating and personnel expenses amounting to 3,342 thousand euro (5,302 thousand euro in the previous year);
- housing expenses, taxes and building management costs for 1,869 thousand euro (1,026 thousand euro in the previous year);

- costs relating to municipal tax on property (IMU) charging 879 thousand euro to 2015 profit and loss (754 thousand euro in the previous year);
- interest on deposits from reinsurers for 142 thousand euro (148 thousand euro in the previous year).
- b) The caption refers to write-downs of financial instruments, like indicated in the Management report, and it is mainly related for 12,117 thousand euro to write-downs of Equity investments that referring to the following investments:
- 4,494 thousand euro relating to the investment in subsidiary Vittoria Immobiliare SpA. for impairment;
- 3,500 thousand euro relating to the investment in subsidiary Vaimm Sviluppo S.r.l. for impairment;
- 3,329 thousand euro relating to the investment in subsidiary VP Sviluppo 2015 S.r.l. for impairment;
- 756 thousand euro relating to the investment in associated company Movincom Servizi S.p.A. to cover losses;
- 38 thousand euro relating to the investment in associated company Consorzio Movincom S.c.r.l. to cover past losses.

Included are also, the write-down of buildings loaned free of charge to agencies amounted to 339 thousand euro, and amortization on property totaling 4,949 thousand euro of which 2,852 thousand euro relating to the head office in Portello area in Milan.

c) The caption refers to the losses resulting from fixed-income securities' reimbursement and alienation.

Appendix 23 to these Explanatory Notes reports details relating to Capital and financial charges of Life and Non-Life investments.

III.6 - (-) Investment income transferred to the Non-Life business technical account

| | 31/12/2014 | Change |
|------------|------------|--------|
| 10,894 | 13,937 | -3,043 |

Please refer to information reported in Non-Life technical account chapter.

III.7 - Other income

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 2,916 | 4,953 | -2,037 |

This caption includes income other than that on investments, such as that relating to the general balance-sheet classes E - Receivables and F - Other assets.

As at 31 December 2015, the caption is mainly includes:

- interest on bank current account for 910 thousand euro (2,123 thousand euro in the previous year);
- infra-group charges for 640 thousand euro (671 thousand euro in the previous year);
- other interest accruing mainly on tax receivables and recoveries from agents for 877 thousand euro (1,087 thousand euro in the previous year);
- foreign-exchange gains on technical and financial items for 109 thousand euro (92 thousand euro in the previous year).

III.8 - Other charges

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|---------|
| 29,375 | 13,847 | +15,528 |
| | | |

As at 31 December 2015, the captions mainly includes:

- interest and charges on bank accounts for 441 thousand euro (467 thousand euro in the previous year);
- amortisation of residual charge of SACE goodwill for 625 thousand euro (454 thousand euro in the previous year);
- annual amortisation of intangible assets for 20,189 thousand euro of which 9,309 thousand euro relating to the ordinary amortization (8,746 thousand euro in the previous year) and 10,880 thousand euro relating to the amortization resulting from the revision of the useful life remaining of NewAge System and other minor applications;
- 1,879 thousand euro which fund expenses for the renewal of the labour contract;
- provisions for bad debts and agents for 3,776 thousand euro;
- provisions for bad debts amounting to 2,392 thousand euro mainly relating to loans granted to companies in liquidation.

III.10 - Extraordinary income

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 10,166 | 15,458 | -5,292 |

This item contains income from sale of long-term investments and other profits made on the sale of assets classified in the general balance-sheet Class F - Other assets.

Their main breakdown is shown below:

- capital gains on sale of Italian Government Bonds classified as non-current amounting to 9,392 thousand euro, resulting entirely from Non-Life business;
- extraordinary income for 726 thousand euro allocated for 79 thousand euro to the life business and for 647 thousand euro to the Non-Life business.

III.11 - Extraordinary charges

| 31/12/2015 | 31/12/2014 | Change |
|------------|------------|--------|
| 550 | 392 | +158 |

This item refers to charges due to sale of long-term investments and other losses arising from the sale of assets classified in the general balance-sheet Class F - Other assets, and mainly refers to incidental costs and charges amounting to 523 thousand euro (319 thousand euro in the previous year).

| III.14 - Taxation | | | |
|-------------------|------------|------------|--------|
| | 31/12/2015 | 31/12/2014 | Change |
| | 53,834 | 46,627 | +7,207 |

Current taxes set aside relate to the IRES and IRAP estimate for the current year, which was calculated in accordance with current tax rules.

With Law no. 208/2015 ("Stability Law 2016") was established a drop of 3.5% (from 27.5% to 24%) of IRES, beginning in fiscal year 2017.

The Company has therefore recalculated the deferred and prepaid IRES already charged to 31.12.2014 and not used in the course of 2015 or usable (by law or reasonable foreseeability) in 2016. The Company has also used the rate of 24% to calculate deferred and prepaid IRES arising from temporary changes in the tax base of the year which, by law or reasonable foreseeability, will not be used in the course of the tax year 2016.

The net overall effect on the year 2015 was of 8,974 thousand euro, due to:

- recalculation (at 24%) of deferred and prepaid IRES already in place at 01.01.2015 and not used in 2015 or usable in 2016 and

- allocation (always at 24% instead of 27.5%) of deferred and prepaid IRES 2015 not usable in 2016.

Reconciliation between the tax charge recognised in the financial statements and theoretical tax charge is shown below:

| | Taxable base | | Та | х | Tax | rate |
|------------------------------------------------------------------------------------------------------------------|--------------|---------|---------|-------------|---------|------------|
| | IRES | IRAP | actual | theoretical | | theoretica |
| IRES | | | | | | |
| Profit before taxation | 120,103 | | | 33,028 | | 27.509 |
| + Temporary differences deductible in future years | 45,860 | | | , | | |
| Temporary differences taxable in future years | 3,011 | | | | | |
| + Use of temporary differences | -57,763 | | | | | |
| Permanent differences: | 01,100 | | | | | |
| + Non-deductible interest and taxes | 1,225 | | | | | |
| + Non-deductible accruals, costs and expenses | 1,517 | | | | | |
| + Investment Portfolio | 13,623 | | | | | |
| - Tax-exempt income and Dividends | 484 | | | | | |
| + Other deductible items | -1.318 | | | | | |
| axable base | 119,752 | | | | | |
| A. Current IRES | 119,752 | | 32,932 | | 27.42% | |
| IBAP | | | 02,302 | | 21.4270 | |
| | | | | | | |
| Profit before taxation | | 120,103 | | 8,191 | | 6.82 |
| Profit & Loss items not taxable/deductible for IRAP purpose | | 10,984 | | | | |
| ife insurance business profit & loss + Non-life insurace business profit & loss | | 131,087 | | | | |
| Permanent taxable differences | | 55,326 | | | | |
| Permanent deductible differences | | 71,553 | | | | |
| heoretical taxable base | | 114,860 | | | | |
| +(Increase - Decrease) of temporary differences | _ | 2,467 | | | | |
| Taxable base | | 117,327 | | | | |
| B. Current IRAP | | | 8,002 | | 6.66% | |
| | | | | | | |
| C=(A+B) Total current Tax relating to 2015 | | | 40,934 | | 34.08% | 34.32 |
| Deferred tax assets | | | | | | |
| axable base for deferred tax assets of the previous year | 336,606 | 23,461 | | | | |
| Increase - Decrease) in deferred tax assets during the current year (27,5% IRES tax rate) | -272,656 | 3,216 | | | | |
| Increase - Decrease) in deferred tax assets during the current year (24% IRES tax rate) | 258,771 | | | | | |
| axable base for deferred tax assets of the current year | 322,721 | 26,677 | | | | |
| Deferred IRES assets on (Increase - Decrease) considering a 27,5% IRES tax rate | | | -74,980 | | | |
| Deferred IRES assets on (Increase - Decrease) considering a 24% IRES tax rate | | | 62,105 | | | |
| Deferred IRAP assets on (Increase - Decrease) | | | 219 | | | |
| D. Total deferred tax assets relating to 2015 | | | -12,656 | | -10.54% | |
| Deferred tax liabilities | | | | | | |
| axable base for provision for deferred tax liabilities of the previous year | 2.741 | | | | | |
| Increase - Decrease) in the provision for deferred tax liabilities during the current year (27,5% IRES tax rate) | -1,177 | | | | | |
| Increase - Decrease) in the provision for deferred tax liabilities during the current year (24% IRES tax rate) | 2,368 | | | | | |
| Faxble base for provision for deferred tax liabilities of the current year | 3,932 | | | | | |
| Deferred IRES liabilities on (Increase - Decrease) considering a 27,5% IRS tax rate | 0,502 | | -324 | | | |
| Deferred IRES liabilities on (Increase - Decrease) considering a 24% IRS tax rate | | | -324 | | | |
| Deferred IRAP liabilities on (Increase - Decrease) | | | 0 | | | |
| E. Total deferred tax liabilities relating to 2015 | | | 244 | | 0.20% | |
| | | | | | | |
| Fotal IRES relating to 2015 | | | 46,051 | | 38.34% | |
| Fotal IRAP relating to 2015 | | | 7,783 | | 6.48% | |
| | | | | | | |

The above schedule compares taxes related to local financial statements, apart from variances due to tax rules application in determining IRES and IRAP amounts with taxes related to tax rules compliance.

Schedules of deferred taxes pursuant to article 2427 of the civil code, are described in the tables below.

These were calculated by applying to such temporary differences the nominal rates in force at the time when they will appear, already approved at the date of these financial statements.

SCHEDULE OF DEFERRED TAXES PURSUANT TO ARTICLE 2427 OF THE CIVIL CODE

| Description of temporary difference Tail 2014 deferred tax assets Provisions for bad debts Directors' fees Goodwill Change in life technical reserves (as per law decr. 78/2010) Change in infe technical reserves (as per law decr. 78/2010) Change in indiverse Taxable earnings entering in future accounts (real estate free rent period) 2015 use to deferred tax assets Depreciation of tangible assets Provisions for bad debts Directors' fees Change in inon-life claims reserves (as per law decr. 209/2002) Provision for tak and charges Taxable earnings entering in future accounts (real estate free rent period) 2015 adjustments to deferred tax assets (rdop to 24% of IRES tax rate for 0217) Depreciation of tangible assets Provision for Tak and charges Taxable earnings entering in future accounts (real estate free rent period) 2015 adjustments to deferred tax assets Chorp to 24% of IRES tax rate of 27.5%) Depreciation of tangible assets (RES tax rate of 27.5%) Provision for raik and charges Taxable earnings entering in future accounts (real estate free rent period) 2015 Increase in deferred tax assets Depreciation of tangible assets (IRES tax rate of 27.5%) Provision for bad debts (IRES tax rate of 27.5%) Provision for bad debts (IRES tax | 169 7,417 1,129 45,637 4,441 268 | 27.50% | IRAP Taxable base 376 21,010 - 2,075 - - - 23,461 - - - - - - - - - - - - - | 6.82% | IRES+IRAP Tax 711 17,222 493 712 869 71,892 1,913 354 94,167 47 2,040 311 12,550 1,221 74 16,242 69 1,750 |
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| 2014 deferred tax assets Provisions for bad debts Directors' fees Goodwill Change in life technical reserves (as per law decr. 78/2010) Change in life technical reserves (as per law decr. 78/2010) Change in life technical reserves (as per law decr. 78/2010) Change in life technical reserves (as per law decr. 209/2002) Provision for tak and charges Taxable earnings entering in future accounts (real estate free rent period) 2015 use to deferred tax assets Depreciation of tangible assets Provision for risk and charges Taxable earnings entering in future accounts (real estate free rent period) 2015 adjustments to deferred tax assets (drop to 24% of IRES tax rate from 2017) Depreciation of tangible assets Provision for risk and charges Taxable earnings entering in future accounts (real estate free rent period) 2015 adjustments to deferred tax assets Directors' fees Goodwill Change in life technical reserves (as per decr. 78/2010) Change in non-life claims reserves (as per decr. 78/2010) Change in fife technical reserves (as per decr. 78/2010) Change in non-life claims reserves (as per decr. 78/2010) Change in fife tech | 2,492 57,417 1,792 2,075 3,159 261,427 6,958 1,289 336,606 169 7,417 1,129 45,637 4,411 268 59,061 1,977 50,000 662 1,850 662 1,859 170,153 2,517 | 27.50% | 376 21,010 - 2,075 - - - - - 23,461 - - - - - - - - - - - - - - - - - - - | 6.82% | 711 17,222 493 712 869 71,892 1,913 354 94,167 2,040 311 12,550 1,221 74 16,242 69 |
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| Provision for risk and charges Taxable earnings entering in future accounts (real estate free rent period) 2015 increase in deferred tax assets Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 2,517 | | - | | 111 |
| Taxable earnings entering in future accounts (real estate free rent period) 2015 Increase in deferred tax assets Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate o | | | - | | 5,955 |
| 2015 increase in deferred tax assets Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Codwill (IRES tax rate of 24%) | 752 | | | | 88 |
| Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 27.5%) Change in Inon-life claims reserves (as per law decr. 78/2010 - IRES tax rate of 24%) Change in non-life claims reserves (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Directors' fees (IRES tax | | | - | | 26 |
| Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 27.5%) Change in life technical reserves (as per law decr. 78/2010 - IRES tax rate of 24%) Change in non-life claims reserves (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Coodwill (IRES tax rate of 24%) | 231,069 | 3.50% | 0 | | 8,087 |
| Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 27.5%) Change in Inon-life claims reserves (as per law decr. 78/2010 - IRES tax rate of 24%) Change in non-life claims reserves (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Charge backs non- | 231,009 | 3.50 % | 0 | | 8,007 |
| Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 27.5%) Change in Inon-life claims reserves (as per law decr. 78/2010 - IRES tax rate of 24%) Change in non-life claims reserves (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 24%) 2015 deferred tax assets Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Charge backs rate of 24%) | 318 | 1 | | 1 | 76 |
| Charge backs non-life (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 1,205 | | | | 331 |
| Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 24%) Change in life technical reserves (as per law decr. 78/2010 - IRES tax rate of 24%) Change in non-life claims reserves (IRES tax rate of 27.5%) Depreciation of risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 591 | | - | | 142 |
| Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 24%) Change in non-life claims reserves (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 2,154 | | - | | 592 |
| Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 24%) Change in non-life claims reserves (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) 2015 deferred tax assets Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 5,907 | | 2,816 | | 1,610 |
| Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 24%) Change in life technical reserves (as per law decr. 78/2010 - IRES tax rate of 24%) Change in non-life claims reserves (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 24%) 2015 deferred tax assets Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 676 | | _, | | 186 |
| Goodwill (IRES tax rate of 24%) Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 24%) Change in life technical reserves (as per law decr. 78/2010 - IRES tax rate of 24%) Change in non-life claims reserves (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) 2015 deferred tax assets Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 317 | | - | | 76 |
| Depreciation of intangible assets (IRES tax rate of 27.5%) Depreciation of intangible assets (IRES tax rate of 24%) Change in non-life claims reserves (as per law decr. 78/2010 - IRES tax rate of 24%) Change in non-life claims reserves (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) 2015 deferred tax assets Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 400 | | 400 | | 123 |
| Depreciation of intangible assets (IRES tax rate of 24%) Change in life technical reserves (as per law decr. 78/2010 - IRES tax rate of 24%) Change in non-life claims reserves (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) 2015 deferred tax assets Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 27.5%) Goodwill (IRES tax rate of 24%) | 842 | | - | | 232 |
| Change in life technical reserves (as per law decr. 78/2010 - IRES tax rate of 24%) Change in non-life claims reserves (IRES tax rate of 27.5%) Change in non-life claims reserves (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) 2015 deferred tax assets Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 27.5%) Goodwill (IRES tax rate of 24%) | 437 | | - | | 105 |
| Change in non-life claims reserves (IRES tax rate of 24%) Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) 2015 deferred tax assets Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 851 | | - | | 204 |
| Provision for risk and charges (IRES tax rate of 27.5%) Provision for risk and charges (IRES tax rate of 24%) 2015 deferred tax assets Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 6,179 | | - | | 1,699 |
| Provision for risk and charges (IRES tax rate of 24%) 2015 deferred tax assets Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 18,536 | | - | | 4,449 |
| 2015 deferred tax assets Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 6,764 | | - | | 1,860 |
| Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 344 | | - | | 83 |
| Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 27,702 | 24% | 3,216 | 6.82% | 11,768 |
| Depreciation of tangible assets (IRES tax rate of 24%) Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 17,820 | 27.50% | 0,2.10 | 0.0170 | |
| Charge backs non-life (IRES tax rate of 27.5%) Charge backs non-life (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 0.005 | 1 | 070 | 1 | 570 |
| Charge backs non-life (IRES tax rate of 24%) Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 2,295 1,205 | | 376 | 1 | 576 331 |
| Provisions for bad debts (IRES tax rate of 27.5%) Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 1,205 591 | | - | 1 | 142 |
| Provisions for bad debts (IRES tax rate of 24%) Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 2,154 | | - | | 592 |
| Directors' fees (IRES tax rate of 27.5%) Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 55,906 | | - | | 13,418 |
| Directors' fees (IRES tax rate of 24%) Goodwill (IRES tax rate of 24%) | 676 | | _ | | 13,410 |
| Goodwill (IRES tax rate of 24%) | 980 | | | | 235 |
| | | | 0.475 | | |
| Goodwill (IRES tax rate of 27.5%) | | | 2,475 | | 709 |
| | 2,250 | | - | | 62 |
| Depreciation of intangible assets (IRES tax rate of 27.5%) | 225 | | 23,827 | | 1,856 |
| Depreciation of intangible assets (IRES tax rate of 24%) | 225 842 | | - | | 105 |
| Change in life technical reserves (as per law decr. 78/2010 - IRES tax rate of 24%) | 225 842 437 | 1 | - | | 962 |
| Change in non-life claims reserves (IRES tax rate of 27.5%) | 225 842 437 4,010 | 1 | - | | 14,249 |
| Change in non-life claims reserves (IRES tax rate of 24%) | 225 842 437 4,010 51,815 | | - | 1 | 45,286 |
| Provision for risk and charges (IRES tax rate of 27.5%) | 225 842 437 4,010 51,815 188,690 | | - | 1 | 1,860 |
| Provision for risk and charges (IRES tax rate of 24%) | 225 842 437 4,010 51,815 188,690 6,764 | | - | 1 | 687 |
| Taxable earnings entering in future accounts (real estate free rent period - IRES tax | 225 842 437 4,010 51,815 188,690 | | | | 74 |
| rate of 27.5%) Taxable earnings entering in future accounts (real estate free rent period - IRES tax | 225 842 437 4,010 51,815 188,690 6,764 2,861 | | - | 1 | 74 |
| rate of 24%) | 225 842 437 4,010 51,815 188,690 6,764 | | | | 180 |
| · | 225 842 437 4,010 51,815 188,690 6,764 2,861 268 | | - | | |
| — | 225 842 437 4,010 51,815 188,690 6,764 2,861 | 24% | - 26,677 | 6.82% | 81,511 |

Detail and movement of deferred tax liabilities:

SCHEDULE OF DEFERRED TAXES PURSUANT TO ARTICLE 2427 OF THE CIVIL CODE

| | | | (in thou | isands of euros) |
|--------------------------------------------------------------------------------------------|--------------|----------|-----------------------|------------------|
| Description of temporary difference | IRES | | IRAP | IRES+IRAP |
| | Taxable base | tax rate | Taxable base tax rate | Tax |
| 2014 deferred tax liabilities | | | | |
| Division by instalments of realised gains on Investment Portfolio | 2,733 | | - | 752 |
| Exchange rate fluctuations | 7 | | - | 2 |
| | 2,740 | 27.50% | - 6.82% | 754 |
| 2015 use to deferred tax liabilities | | | | |
| Division by instalments of realised gains on Investment Portfolio | 1,813 | | - | 498 |
| Exchange rate fluctuations | 7 | | = | 2 |
| | 1,820 | 27.50% | - 6.82% | 501 |
| 2015 adjustments to deferred tax liabilities | | | | - |
| Division by instalments of realised gains on Investment Portfolio | 109 | | 0 | 4 |
| | 109 | 3.50% | 0 | 4 |
| 2015 increase in deferred tax liabilities | | | | |
| Division by instalments of realised gains on Investment Portfolio (IRES tax rate of 24%) | 2,259 | | - | 621 |
| Division by instalments of realised gains on Investment Portfolio (IRES tax rate of 27.5%) | 753 | | - | 181 |
| | 2,259 | 24% | | |
| | 753 | 27.5% | - 6.82% | 802 |
| 2015 deferred tax liabilities | | | | |
| Division by instalments of realised gains on Investment Portfolio (IRES tax rate of 24%) | 2,368 | | - | 568 |
| Division by instalments of realised gains on Investment Portfolio (IRES tax rate of 27.5%) | 1,564 | | - | 430 |
| | 2,368 | 24% | - 6.82% | 998 |
| | 1,564 | 27.50% | - 0.02 % | 990 |

Part C: Other information

Solvency margin

In relation to Solvency Margin the reports issued by IVASS with Regulation 19 of 14 March 2008 and subsequent amendments and additions, highlight the following items in thousand euro:

| | | | (€/000) |
|--------------------------|---------------------|---------------|---------|
| | Non - life business | Life business | Total |
| Required Solvency Margin | 168,288 | 55,383 | 223,671 |
| Solvency Margin Assets | 421,595 | 87,858 | 509,453 |
| Surplus/Deficit | 253,307 | 32,475 | 285,782 |
| Ratio | 2.5 | 1.6 | 2.3 |

If consolidated companies and Yam Invest NV had been equity-accounted using the method typical of consolidated accounts, instead of at historical cost, net capital relating to available equity (i.e. excluding the portion assigned to Life segregated accounts) would have been 29,473 thousand euro higher.

As a result of the above considerations the elements of equity rise from 509,453 thousand euro to 538,926 thousand euro, which compared to the required solvency margin amounting to 223,671 thousand euro, results in a ratio of 2.41.

| | | (€/000) |
|-----------------------------------------------------------------------|-------------------|-----------------|
| Required Solvency Margin | | 223,671 |
| Solvency Margin Assets Higher net equity of consolidated companies | 509,453 29,473 | |
| Solvency Margin Assets Ratio | | 538,926 2.41 |

Assets allocated to coverage of technical reserves

Non-Life Business

| | | | (€ million) |
|-------------------------------------------------|-----------------|---------------------|-------------|
| | 31/12/14 | 31/12/15 | Change |
| Technical Reserves (A) | 1,408.2 | 1,467.2 | 59 |
| Securities issued or secured by Governments | | | 892.7 |
| Bonds or other similar securities | | | 2.5 |
| Shares traded in a regulated market | | | 10.4 |
| Shares not traded in a regulated market | | | 35.9 |
| Real Estate | | | 342.6 |
| Closed-end mutual fund shares are not traded on | a regulated mai | rket, reserved fund | ds |
| and hedge funds | | | 15.4 |
| Receivables | | | 128.0 |
| Bank accounts | | | 38.5 |
| Othe assets | | | 1.5 |
| Total Assets Allocated (B) | | | 1,467.5 |
| % of coverage (B/A) | | | 100.0% |

Life Business

| | | | (€ million) |
|---------------------------------------------------|---------------|-------------------|-------------|
| | 31/12/14 | 31/12/15 | Change |
| Mathematical and Other Technical Reserves | 947.7 | 1,009.5 | 61.8 |
| Reserve for payable amounts | 28.8 | 28.3 | -0.5 |
| Technical Reserves (A) | 976.5 | 1,037.8 | 61.3 |
| Securities issued or secured by Governments | | | 882.8 |
| Bonds or other similar securities | | | 11.4 |
| Shares not traded in a regulated market | | | 19.0 |
| Real Estate | | | 79.2 |
| Closed-end mutual fund shares are not traded on a | regulated mar | ket, reserved fun | ds |
| and hedge funds | C | | 12.7 |
| Receivables | | | 10.5 |
| Bank accounts | | | 19.4 |
| Othe assets | | | 3.0 |
| Total Assets Allocated (B) | | | 1038.0 |
| % of coverage (B/A) | | | 100.0% |
| <u>_</u> | | | |
| | | | (€ million) |
| | 31/12/07 | 31/12/15 | Change |

| 31/12/07 | 31/12/13 | Change |
|----------|----------|--------|
| | | |
| | | |
| 61.8 | 58.6 | -3.2 |
| | | |
| 61.8 | 58.6 | -3.2 |
| | 61.8 | |

Finance expense allocated to balance sheet assets

Pursuant to the first paragraph, point 8, of Article 2427 of the Italian Civil Code, we declare that no finance expense was capitalised in the year in amounts posted in balance sheet assets.

Employees

The cost of salaries, related social security charges, severance indemnity provisioning, and of miscellaneous personnel-related expenses are shown in Appendix 32.

Employees on the payroll as at 31 December 2015 numbered 532 heads (522 heads to 31 December 2014). The average number of employees on the payroll during the year, by category and calculated according to in-force presence, was as follows:

| | 31/12/2015 | 31/12/2014 |
|----------------------|------------|------------|
| Managers | 25 | 24 |
| Officers | 148 | 147 |
| Administrative staff | 354 | 344 |
| Total | 527 | 514 |

Disclosure of auditing fees

As required by Article 149/12 of CONSOB Regulation 11971 of 14 May 1999, below we report the fees relating to FY2015 for services rendered to the Company by the auditing company Deloitte & Touche SpA – and by entities forming part of its network.

| | | (€/000) |
|-------------------------------------------|---------------------|--------------------------------------------|
| Type of services rendered | Auditing company | Entities forming part of its network |
| Independent audit services* | 217 | - |
| Verifications for issue of attestations** | 56 | - |
| Other services | - | 95 |

* of which 36 thousand euro related to audit services provided to Vaimm Sviluppo Srl ** related to segregated funds, unit linked and pension fund

Breakdown of direct insurance premiums by business category and geographical area

The breakdown of the company's premiums – all referring to the Italian portfolio - by official Ministerial business line is shown in Appendices 19 and 20.

The following table shows the geographical breakdown of premiums, calculated on the basic of agency locations.

| | | | _ | | (€/000) |
|-----------------------|-------------------|-----------|-------|------------|---------|
| Regions | Non-Life Business | | | Life Busin | |
| 3 | Agencies | Premiums | % | Premiums | % |
| NORTH | | | | | |
| Emilia Romagna | 34 | 84,206 | | 22,104 | |
| Friuli Venezia Giulia | 4 | 8,341 | | 2,431 | |
| Liguria | 15 | 49,422 | | 4,848 | |
| Lombardy | 104 | 228,612 | | 82,940 | |
| Piedmont | 47 | 84,600 | | 10,467 | |
| Trentino Alto Adige | 8 | 10,835 | | 1,798 | |
| Valle d'Aosta | 1 | 3,967 | | 259 | |
| Veneto | 36 | 61,715 | | 12,874 | |
| Total | 249 | 531,698 | 49.7 | 137,721 | 63.1 |
| CENTRE | | | | | |
| Abruzzo | 12 | 51,004 | | 8,751 | |
| Lazio | 28 | 108,504 | | 19,343 | |
| Marche | 17 | 37,322 | | 5,216 | |
| Tuscany | 47 | 112,503 | | 12,482 | |
| Umbria | 15 | 48,802 | | 6,313 | |
| Total | 119 | 358,135 | 33.5 | 52,105 | 23.9 |
| SOUTH AND ISLANDS | | | | | |
| Basilicata | 3 | 8,994 | | 1,063 | |
| Calabria | 2 | 4,289 | | 41 | |
| Campania | 10 | 39,950 | | 3,290 | |
| Molise | 2 | 4,436 | | 460 | |
| Puglia | 6 | 28,066 | | 20,006 | |
| Sardinia | 10 | 40,340 | | 818 | |
| Sicily | 12 | 53,101 | | 2,823 | |
| Total | 45 | 179,176 | 16.8 | 28,501 | 13.1 |
| Total ITALY | 413 | 1,069,009 | 100.0 | 218,327 | 100.0 |
| France | 0 | 105 | 0.0 | 0 | 0.0 |
| OVERALL TOTAL | 413 | 1,069,114 | | 218,327 | |

Real estate assets

Real estate assets are listed in the following table :

| | AS AT 31 DECEMBER 2015 | | | | | | |
|---------------------------------------------------|------------------------|--------------|-------------------------------|---------------|--------------|----------------------------------------|-------------|
| | Historical value | Monetary | Fiscally-driven | Law 02/2009 | Law 147/2013 | Accumulated depreciation | Total |
| | | revaluations | and voluntary revaluations | Revaluations | Revaluations | and impairment losses at 31/12/2014 | 2015 |
| | | | | | | | |
| BUILDINGS HELD FOR INVESTMENT Operating buildings | | | | | | | |
| Milano - Via V. Colonna 2 | 306 | 0 | 0 | 477 | 21 | -84 | 72 |
| Milano - Via I. Gardella 2 | 97.983 | 0 | 0 | 0 | 8.301 | -15.484 | 90.80 |
| PERUGIA - Via Pellas 44 | 151 | 11 | 0 | 189 | 0 | -200 | 15 |
| Total operating buildings | 98.440 | 11 | 0 | 666 | 8.322 | (15.768) | 91.67 |
| Buildings used by third parties | | | | | | | |
| Acqui - Piazza Matteotti 25 | 53 | 10 | | 63 | 0 | -24 | 179 |
| Alessandria - P.za Carducci 1 | 79 | 79 | | 102 | 0 | -65 | 19 |
| Asti - C.So Alfieri 130 | 50 | 57 | 0 | 264 | 0 | -142 | 22 |
| Biella - Piazza V. Veneto 16 | 17 | 43 | | 274 | 0 | -192 | 170 |
| Brescia - Via Saffi 1 | 121 | 67 | 0 | 395 | 0 | -203 | 38 |
| Busto Arsizio - Via C. Tosi 8 | 80 | 31 | 0 | 197 | 0 | -123 | 18 |
| Como - V.Le Rosselli 13 | 116 | 22 | 77 | 549 | 0 | -447 | 31 |
| Cremona - P.Za Roma 7 | 111 | 24 | 23 | 271 | 0 | -198 | 23 |
| Cuneo - Piazza Europa 26 | 62 | 75 | 0 | 420 | 0 | -249 | 30 |
| Ferrara - Via Don Minzoni 17 | 98 | 10 | 93 | 287 | 0 | -126 | 36 |
| Gallarate - P.Za Risorgimento 10 | 34 | 7 | 44 | 98 | 0 | -24 | 15 |
| Livorno - Via Grande 225 | 128 | 5 | 0 | 187 | 0 | -164 | 15 |
| Lodi - C.So V. Emanuele Iiº 12 | 13 | 10 | 41 | 209 | 0 | -117 | 156 |
| Milano - Via Ariosto 21 | 2.485 | 0 | 0 | 609 | 212 | -353 | 2.95 |
| Milano - Via B. D'Alviano 2 | 22 | 46 | 62 | 532 | 0 | -175 | 48 |
| Milano - Via Correggio 3 | 145 | 0 | 0 | 95 | 86 | -35 | 29 |
| Milano - Palazzo A | 48.845 | 0 | 0 | 0 | 0 | -3.873 | 44.97 |
| Milano - Palazzo C | 38.029 | 0 | 0 | 0 | 0 | -3.247 | 34.78 |
| Milano - Area Commerciale | 6.108 | 0 | | 0 | 0 | -213 | 5.89 |
| Modena - Via Ganaceto 39 | 33 | 13 | | 553 | 0 | -303 | 34 |
| Napoli - Via S. Carlo 26 | 63 | 45 | | 1,197 | 0 | -560 | 90 |
| Parma - Via Longhi 1 | 87 | 42 | 62 | 439 | 0 | -162 | 46 |
| Perugia - Via Pellas 44 - AG | 122 | 7 | | 126 | 0 | -82 | 173 |
| Pisa - Piazza Toniolo 10 | 87 | 41 | | 343 | 0 | -281 | 24 |
| Pistoia - Via S. Fedi 67 | 75 | 39 | | 176 | 0 | -122 | 16 |
| Pontedera - C.So Matteotti 108 | 61 | 41 | | 205 | 0 | -70 | 23 |
| Rovigo - C.So Del Popolo 4 | 63 | 24 | | 121 | 0 | -94 | 114 |
| Sondrio - Via C. Alessi 16 | 54 | 15 | | 97 | 0 | -65 | 10 |
| Terni - Via Beccaria 22 | 17 | 28 | | 195 | 0 | -100 | 14 |
| Trieste - Via Torrebianca 18 | 15 | 20 | | 135 | 0 | -100 | 14 |
| Udine - Via Carducci 4 | 39 | 72 | | 247 | 0 | -23 | 20; |
| | 158 | 72 | | 247 | 0 | -183 | 37 |
| Varese - Via Mazzini 1 | | | | | | | |
| Venezia Mestre - Via Verdi 4 | 47 | 65 | | 330 | 0 | -296 | 17: |
| Verona - C.So Porta Nuova 53 | 245 | 257 | | 1.062 | 0 | -732 | 96 |
| Vicenza - C.So Palladio 155 | 97.843 | 76 | | 280 10.348 | 0 298 | -56 (13.257) | 42 97.60 |
| Total buildings used by third parties | 97.043 | 1.330 | 1.019 | 10.346 | 290 | (13.257) | 97.00 |
| Buildings under construction | | | | | | | |
| Milano - Area Commerciale | 0 | 0 | | 0 | 0 | 0 | (|
| Total buildings under construction | 0 | 0 | 0 | 0 | 0 | 0 | (|
| TOTAL BUILDINGS HELD FOR INVESTMENT | 196.283 | 1.369 | 1.019 | 11.014 | 8.620 | (29.024) | 189.28 |
| TOTAL BUILDINGS | 196.283 | 1.369 | 1.019 | 11.014 | 8.620 | (29.024) | 189.28 |

Cash flow Statements

| | | (€/000) |
|-------------------------------------------------------------------------------|------------|------------------|
| | 31/12/2015 | 31/12/2014 |
| | | |
| Net profit for the year | 66,269 | 74,935 |
| Positive or negative adjustments relating to | | |
| unsettled positions: | | |
| Net increase (+) decrease (-) in: | | |
| claims reserve | 40,744 | 118,751 |
| premium reserve | 14,698 | 13,530 |
| life business technical reserves | 58,222 | 124,362 |
| Increase (-) Decrease (+) in receivables from policyholders | 354 | 8,289 |
| Net increase (-) decrease (+) in | | |
| agent, reinsurer and coinsurer balances | -940 | -13,785 |
| Net increase (-) decrease (+) in | | , |
| intangible assets | 19,951 | 3,882 |
| Increase in specific provisions | 1,320 | 1,436 |
| Employees' leaving entitlement: | , | , |
| accruals | 2,301 | 2,176 |
| utilisation | -2,310 | -2,294 |
| Increase (-) decrease (+) in other receivables, | 2,0.0 | _, |
| sundry assets and accrued income | 25,166 | -39,043 |
| Increase (+) decrease (-) in other sums payable, | 20,100 | 00,010 |
| other liabilities and accrued expenses | 485 | -11,402 |
| Adjustments to securities | 22,415 | 21,819 |
| Adjustments to class D securities | -335 | -125 |
| Aujustinients to class D seconties | -000 | -120 |
| Cash flow from operating activities | 248,340 | 302,531 |
| Diapopal of fixed aparts | | 4 002 |
| Disposal of fixed assets Sale of bonds and other fixed-interest securities | 417,715 | 4,993 455,728 |
| Sale of investments | 1,875 | 455,726 |
| Sale of unit trusts | 14,469 | 14,702 |
| Sale of class D | | |
| | 13,483 | 11,204 |
| Repayment of loans and borrowings | 11,820 | 28,103 |
| Cash flow arising from disinvesting activities | 459,362 | 514,905 |
| Cash flow generated | 707,702 | 817,436 |
| outilities generated | 101,102 | 017,430 |

Cash flow Statements

| | | (€/000) |
|-------------------------------------------------------|------------|------------|
| | 31/12/2015 | 31/12/2014 |
| | | |
| Buildings | 559 | 7,050 |
| Fixed-interest securities | 499,959 | 582,920 |
| Investments | 162,496 | 140,734 |
| Unit trusts | 34,474 | 11,198 |
| Other financial investments | 2,010 | - |
| Class D investments | 9,961 | 7,775 |
| Loans to third parties | 21,829 | 26,729 |
| Previous year's dividend distributed | 12,802 | 12,128 |
| | | |
| | | |
| Total application of funds | 744,090 | 788,534 |
| | | |
| Increase/decrease in | | |
| liquid funds | -36,388 | 28,902 |
| | | |
| Cash flows used / generated from financing activities | - | - |
| | | |
| TOTAL | 707,702 | 817,436 |
| | | |
| Line of the second | | |
| Liquid funds | 174 500 | 145 601 |
| at the beginning of the year | 174,593 | 145,691 |
| Liquid funda | | |
| Liquid funds | 138,205 | 174 502 |
| at the end of the year | 130,205 | 174,593 |
| | | |

Investments in subsidiaries

Vittoria Immobiliare SpA

Registered offices in Milan - Galleria San Babila 4/B

Share Capital: euro 112,418,835 - equity interest: 100.00%.

This company is active in the real estate trading sector and is also a holding company for investments in companies operating in the real estate management, brokerage and promotion sectors.

The draft financial statements reviewed by the Board of Directors on 10 March 2016 show shareholders' equity of 96,986 thousand euro, including 4,366 thousand euro of net loss for the year. The consolidated financial statements, prepared for the purposes of parent company consolidation, show consolidated shareholders' equity of 100,114 thousand euro, including the year's net profit of 4,997 thousand euro.

Immobiliare Bilancia Srl ["Srl" = private limited liability company]

Registered offices in Milan - Galleria San Babila 4/B

Share capital: euro 6,650,000 - equity interest: 100.00%.

A company active in real estate trading.

The draft financial statements reviewed by the Board of Directors on 2 March 2016 show shareholders' equity of 32,656 thousand euro, including the year's net loss of 417 thousand euro.

Immobiliare Bilancia Prima Srl

Registered offices in Milan - Galleria San Babila 4/B

Share capital: euro 3,000,000 - equity interest: 100.00%.

A company active in real estate trading.

The draft financial statements reviewed by the Board of Directors on 2 March 2016 show shareholders' equity of 47,054 thousand euro, including the year's net loss of 879 thousand euro.

Acacia 2000 S.r.l.

Registered offices in Milan - Via Gardella 2

Share capital: euro 369,718 – 67.54% directly owned and 28.40% via Vittoria Immobiliare SpA A company active in real estate development trading.

The draft financial statements reviewed by the Board of Directors on 2 March 2016 show shareholders' equity of 222,352 thousand euro, including the year's net profit of 720 thousand euro.

VAIMM Sviluppo S.r.l.

Registered offices in Milan - Galleria San Babila 4/B Share capital: euro 2.000,000 - equity interest: 100.00%.

A company active in real estate development trading.

The draft financial statements reviewed by the Board of Directors on 2 March 2016 show shareholders' equity of 15,749 thousand euro, including the year's net loss of 3,055 thousand euro.

VP Sviluppo 2015 S.r.l.

Registered offices in Milan - Via Gardella 2

Share capital: euro 1.000,000 - equity interest: 100.00%.

A company active in real estate development.

The draft financial statements reviewed by the Board of Directors on 2 March 2016 show shareholders' equity of 18,815 thousand euro, including the year's net loss of 2,850 thousand euro.

Vittoria Properties Srl Registered offices in Milan – Via Gardella 2 Share capital: euro 8,000,000 - equity interest: 100.00% A company active in the management and letting of its property assets. The draft financial statements reviewed by the Board of Directors on 2 March 2016 show shareholders' equity of 17,480 thousand euro, including the year's net loss of 223 thousand euro.

Interbilancia Srl

Registered offices in Milan – Via Gardella 2

Share capital: euro 80,000 - equity interest: 100.00%

A holding company for investments in companies active in the service sector.

Draft financial statements reviewed by the Board of Directors on 10 March 2016 show shareholders' equity of 2,140 thousand euro including the year's net profit of 281 thousand euro.

Litigation

Litigation existing at the end of the period is related to the normal operation linked to the claims management.

Tax situation

In the year 2015, the Company confirmed or exercised the option for the National Tax Consolidation Regime (art. 117 and following of Presidential Decree 22 December 1986, n. 917) with the subsidiaries Immobiliare Bilancia Srl, Immobiliare Bilancia Prima Srl, Acacia 2000 Srl, Vaimm Sviluppo Srl, Vittoria Properties Srl, Vittoria Immobiliare SpA, Gestimmobili Srl, Interimmobili Srl, Interbilancia srl, VRG Domus Srl, Valsalaria srl, VP Sviluppo 2015 srl. Consolidated IRES national tax with these subsidiaries will persist also in 2016.

With reference to the year 2015, the Company exercised the option for VAT payment at the group level under D.M. 12.13.1979, together with its subsidiaries Vittoria Immobiliare, Gestimmobili srl, Interimmobili srl, Acacia 2000 Srl, VRG Domus Srl, Vittoria Properties Srl, Immobiliare Bilancia Prima Srl, Immobiliare Bilancia Srl, Vaimm srl Sviluppo and Valsalaria srl It is noted that for the year 2016, the Company exercised this option, along with the same subsidiaries listed above as well as the subsidiary VP Sviluppo 2015 srl.

In accordance with Law no. 147/2013, at the end of 2013 the company revalued the residential buildings in Milan and the building housing its registered office. The revaluation was declared in the UNICO 2014 tax return for the 2013 tax period. As a result, the parent company will pay a substitute tax on the gains recorded and the gains will be recognised for IRES and IRAP purposes. This recognition will take effect from the 2016 tax period, unless the assets are disposed of, in which case the recognition will be postponed until 2017. The substitute tax is 16% for depreciable property and 12% for non-depreciable property.

The value recognised in the balance sheet was aligned to the fair value, determined by an independent evaluation expert. Against these greater values recognised in the balance sheet, the parent company recorded in equity a reserve equal to the revaluation less the substitute tax.

In 2009, the company was subject to a tax inspection by the Italian Tax Authorities for fiscal years 2004, 2005 and 2006, from which disputes related to IRES, IRAP and VAT have ensued.

Between 2009 and 2011 higher assessments for all three years under inspection were notified with details of higher IRES and IRAP, fines and interest for an overall amount of 101 thousand euro; regarding VAT, the higher tax rate, the fines and interest amount to 387 thousand euro. The company has settled its tax obligations related to IRES and IRAP for all three years.

Regarding VAT, the parent company has appealed against the assessments for the three years (2004, 2005 and 2006), obtained a favourable judgement in the first and second instance.

Appeals of the Tax Authorities with the Supreme Court of Cassation are pending, waiting for court meeting.

With Law no. 208/2015 ("Stability Law 2016") was established a drop of 3.5% (from 27.5% to 24%) of IRES, beginning in fiscal year 2017.

The Company has therefore recalculated the deferred and prepaid IRES already charged to 31.12.2014 and not used in the course of 2015 or usable (by law or reasonable foreseeability) in 2016. The Company has also used the rate of 24% to calculate deferred and prepaid IRES arising from temporary changes in the tax base of the year which, by law or reasonable foreseeability, will not be used in the course of the tax year 2016.

The net overall effect on the year 2015 was of 8,974 thousand euro, due to:

- recalculation (at 24%) of deferred and prepaid IRES already in place at 01.01.2015 and not used in 2015 or usable in 2016 and

- allocation (always at 24% instead of 27.5%) of deferred and prepaid IRES 2015 not usable in 2016.

The Board of Directors

Milan, 10 March 2016

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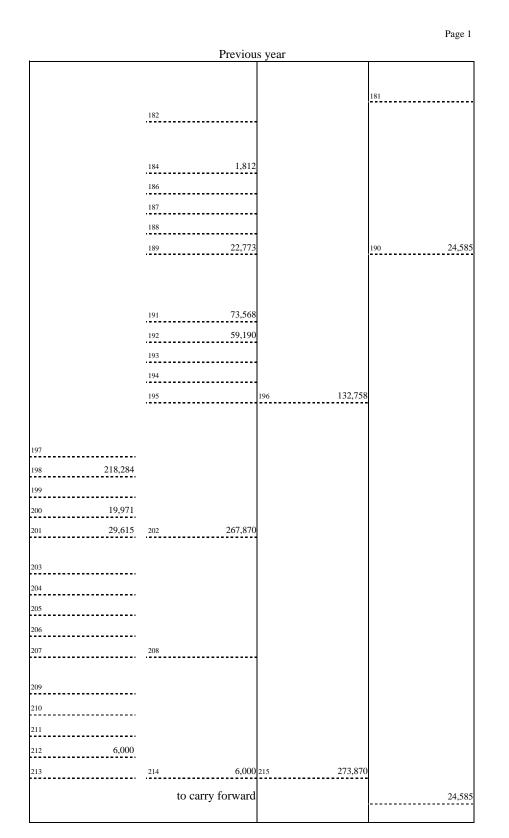
Company VITTORIA ASSICURAZIONI S.p.A.

BALANCE SHEET - NON-LIFE BUSINESS

ASSETS

| | | | Current assets | |
|------------------------------------------------------------|-----------------------|------------------|----------------|--------|
| A. SHARE CAPITAL PROCEEDS TO BE RECEIV | ED | | | 1 |
| | | | | 1 |
| of which: called-up | | 2 | | |
| 8. INTANGIBLE ASSETS | | | | |
| 1. Acquisition commissions to | be amortised | 4 | | |
| 2. Other acquisition costs | | 6 | | |
| 3. Start-up and capital costs | | 7 | | |
| 4. Goodwill | | 8 | | |
| 5. Other deferred costs | | 9 6.049 | | 10 6,0 |
| | | | | |
| 2. INVESTMENTS | | | | |
| I - Land and buildings | | | | |
| 1. Operating buildings | | 11 70,697 | | |
| 2. Buildings used by third partie | es | 12 57,071 | | |
| 3. Other buildings | | 13 | | |
| 4. Other property rights | | 14 | | |
| 5. Assets under construction and | d payments on account | 15 | 16 127,768 | |
| II - Investments in group and other | companies: | | | |
| 1. Equity investments in: | - | | | |
| a) parent companies | 17 | | | |
| b) subsidiaries | 18 367,611 | | | |
| c) related companies | 19 | | | |
| d) associated companies | 20 19,883 | | | |
| e) other companies | 21 28,918 | 22 416,412 | | |
| 2. Bonds issued by: | | | | |
| a) parent companies | 23 | | | |
| b) subsidiaries | 24 | | | |
| c) related companies | 25 | | | |
| d) associated companies | 26 | | | |
| - | | 20 | | |
| e) other companies | 27 | 28 | | |
| 3. Loans to:a) parent companies | 20 | | | |
| | 29 | | | |
| b) subsidiaries | 30 13,500 | | | |
| c) related companies | 31 | | | |
| d) associated companies | 32 2,283 | | | |
| e) other companies | 33 | 34 15,783 | 35 432,195 | |
| | | to carry forward | | 6,0 |
| | | to cally forward | | |

Year 2015



BALANCE SHEET - NON-LIFE BUSINESS

ASSETS

| | | | | Current year | |
|----------|-----------------------------------|-------------------|------------------|--------------|-------------|
| | | | brought forward | | 6,04 |
| C. INVES | TMENTS (continues) | | | | |
| III | - Other financial investments: | | | | |
| | 1. Equity investments | | | | |
| | a) Listed shares | 36 | | | |
| | b) Unlisted shares | 37 | | | |
| | c) Quotas | 38 | 39 | | |
| | 2. Unit trust units | | 40 16,662 | 2 | |
| | 3. Bonds and other fixed-interest | | | | |
| | a) listed | 41 935,893 | | | |
| | b) unlisted | 42 60 | | | |
| | c) convertible bonds | 43 | 44 935,953 | 3 | |
| | 4. Loans | | | | |
| | a) secured loans | 45 2,313 | | | |
| | b) loans on policies | 46 | | | |
| | c) other loans | 47 3,130 | 48 5,443 | 5 | |
| | 5. Shares in investment pools | | 49 | | |
| | 6. Deposits with banks | | 50 | | |
| | 7. Other financial investments | | 51 | 52 958,058 | |
| IV | - Deposits with ceding companies | | | 53 | 54 1,518,02 |
| D bis. | REINSURERS' SHARE OF TECHNIC | CAL RESERVES | | | |
| | I - NON-LIFE BUSINESSES | | | | |
| | 1. Premium reserve | | 58 17,439 | 2 | |
| | 2. Claims reserve | | 59 39,581 | | |
| | 3. Profit participation and reim | bursement reserve | 60 | | |
| | 4. Other technical reserves | | 61 | | 62 57,02 |
| | | | to carry forward | | 1,581,09 |
| | | | | | 1,001,070 |



| | Previou | is year | Tage 2 |
|-------------|------------------|-------------|---------------|
| | brought forward | | 24,585 |
| | brought for ward | | 24,303 |
| | | | |
| | | | |
| | | | |
| | | | |
| 216 | | | |
| 217 | | | |
| 218 | 219 | | |
| | 220 15,255 | | |
| | · | | |
| 221 905,752 | | | |
| 222 82 | | | |
| 223 | 224 905,834 | | |
| | | | |
| 225 2,800 | | | |
| 226 | | | |
| 227 1,623 | 228 4,423 | | |
| | 229 | | |
| | 230 | | |
| | 231 | 232 925,512 | |
| | | 233 | 234 1,332,140 |
| | | | 1,002,110 |
| | | | |
| | | | |
| | | | |
| | 238 16,007 | | |
| | 239 37,846 | | |
| | 240 | | |
| | 241 | | 242 53,853 |
| | to carry forward | | 1,410,578 |
| | | | |

BALANCE SHEET - NON-LIFE BUSINESS

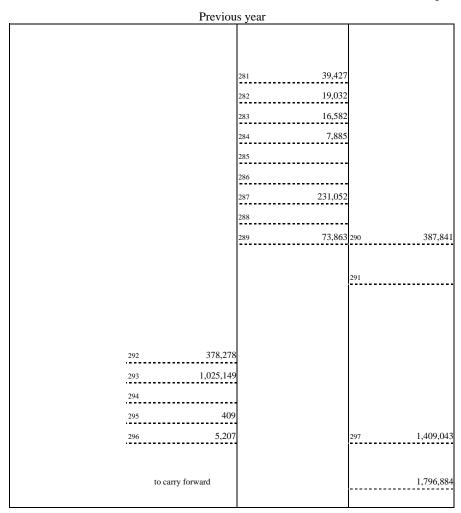
ASSETS

| | | | | Current year | |
|----------|-----------------------------------------------------------------------------------------------|--------------|-----------------|--------------|--------------|
| | | | brought forward | 1 | 1,581,09 |
| | | | | | |
| E. RECEI | | | | | |
| Ι | Receivables relating to direct insurance due from: Policyholders | | | | |
| | a) premiums for the year 71 | 48,120 | | | |
| | b) premiums for previous years 72 | 1,703 | 73 49,82 | 3 | |
| | 2. Insurance brokers and agents | | 74 87,12 | 5 | |
| | 3. Current account companies | | 75 7,394 | 1 | |
| | 4. Amounts to be recovered from policyholders and the | nird parties | 76 27,06 | 4 77 171,407 | |
| II | - Receivables relating to reinsurance due from: | • | | | |
| | 1. Insurance and reinsurance companies | | 78 5,84 | | |
| | 2. Reinsurance brokers and agents | | 79 | 80 5,840 | |
| III | - Other receivables | | | 81 52,145 | 82 229,39 |
| | | | | | |
| . OTHEI | R ASSETS | | | | |
| Ι | - Tangible assets and inventory: | | | | |
| | 1. Office furniture and machines and internal transport | t systems | 83 6,27 | 5 | |
| | 2. Registered chattel property | | 84 90 |) | |
| | 3. Plant and machinery | | 85 96 | 5 | |
| | 4. Inventory and other assets | | 86 | 87 7,332 | |
| II | - Liquid funds | | | | |
| | 1. Bank and postal accounts | | 88 107,55 | 3 | |
| | 2. Cheques on hand and cash-in-hand | | 89 18 | 90 107,571 | |
| III | - Own shares or quotas | | | 91 | |
| IV | - Other assets | | | | |
| | 1. Suspense reinsurance accounts | | 92 | _ | |
| | 2. Sundry assets | | 93 81,35 | 1 94 81,351 | 95 196,25 |
| | of which: giro account with life business | | 901 | - | |
| J. PREPA | AYMENTS AND ACCRUED INCOME | | | | |
| | 1. Interest | | | 96 10,736 | |
| | 2. Rent instalments | | | 97 725 | |
| | 3. Other prepayments and accrued income | | | 98 2,767 | |
| | TOTAL ASSI | ETS | | | 100 2,020,96 |
| | 10142 455 | 210 | | | 2,020,90 |

Previous year brought forward 1,410,578 48,762 251 605 49,367 253 252 93,110 254 255 6,541 35,545 184,563 256 258 4,015 4,015 259 41,255 262 229,833 261 263 6,696 264 128 265 373 7,197 266 268 139,087 269 13 270 139,100 271 272 109,860 27 109,860 275 256,157 273 903 10,842 276 796 2,301 13,939 1,910,507 280

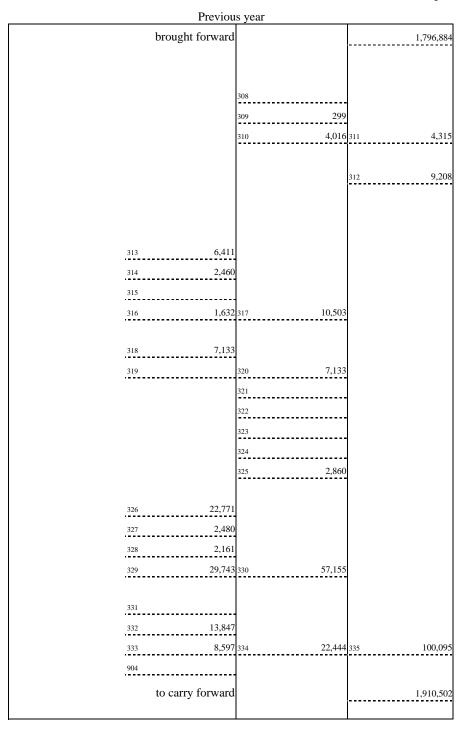
BALANCE SHEET - NON-LIFE BUSINESS LIABILITIES AND SHAREHOLDERS' EQUITY

| | | | | | Curre | ent year | |
|----|---------|----------------------------------------------------------------|------------|-----------|-------|----------|--------------|
| | | | | | | | |
| A. | SHAREHO | DLDERS' EQUITY | | | | | |
| | Ι | - Subscribed share capital or equivalent fund | | | 101 | 39,427 | |
| | п | - Share premium reserve | | | 102 | 19,032 | |
| | III | - Revaluation reserves | | | 103 | 16,582 | |
| | IV | - Legal reserve | | | 104 | 7,885 | |
| | v | - Statutory reserves | | | 105 | | |
| | VI | - Reserves for purchase of own shares and shares of parent com | pany | | 106 | | |
| | VII | - Other reserves | | | 107 | 292,115 | |
| | VIII | - Retained earnings or losses carried forward | | | 108 | | |
| | IX | - Net profit/(loss) for the year | | | 109 | 66,080 | 110 441,12 |
| B. | SUBORDI | NATED LIABILITIES | | | | | 111 |
| C. | TECHNIC | CAL RESERVES | | | | | |
| | Ι | - NON-LIFE BUSINESSES | | | | | |
| | | 1. Premium reserve | 112 | 393,875 | | | |
| | | 2. Claims reserve | 113 1 | 1,068,076 | | | |
| | | 3. Profit participation and reimbursement reserve | 114 | | | | |
| | | 4. Other technical reserves | 115 | 409 | | | |
| | | 5. Equalisation reserves | 116 | 5,741 | | | 117 1,468,10 |
| | | | to carry f | orward | | | 1,909,22: |



BALANCE SHEET - NON-LIFE BUSINESS LIABILITIES AND SHAREHOLDERS' EQUITY

| | | | Current year | |
|----------|-----------------------------------------------------------|------------------|--------------|------------|
| | | brought forward | | 1,909,222 |
| | | | | |
| E. PROVI | SIONS FOR CONTINGENCIES AND OTHER CHARGES | | | |
| 1. | Pension and similar provisions | | 128 | |
| 2. | Provision for taxation | | 129 841 | |
| 3. | Other provisions | | 130 5,092 | 131 5,933 |
| F. DEPOS | SITS FROM REINSURERS | | | 132 7,428 |
| G. PAYAI | BLES AND OTHER LIABILITIES | | | |
| Ι | - Payables arising from direct insurance business due to: | | | |
| | 1. Insurance brokers and agents | 133 3,499 | | |
| | 2. Current account companies | 134 2,431 | | |
| | 3. Guarantee deposits and premiums paid by policyholders | 135 511 | | |
| | 4. Guarantee funds in favour of policyholders | 136 997 | 137 7,438 | |
| п | - Payables arising from reinsurance business due to: | | | |
| | 1. Insurance and reinsurance companies | 138 8,075 | | |
| | 2. Reinsurance brokers and agents | 139 | 140 8,075 | |
| III | - Bond issues | | 141 | |
| IV | - Due to banks and other financial institutions | | 142 | |
| v | - Secured debts | | 143 | |
| VI | - Sundry loans and other financial payables | | 144 | |
| VII | - Employees' leaving entitlement | | 145 2,893 | |
| VIII | - Other sums payable | | | |
| | 1. Policyholders' tax due | 146 22,628 | | |
| | 2. Other sums payable to taxation authorities | 147 1,822 | | |
| | 3. Social security charges payable | 148 2,342 | | |
| | 4. Sundry payables | 149 30,490 | 150 57,282 | |
| IX | - Other liabilities | | | |
| | 1. Suspense reinsurance accounts | 151 | | |
| | 2. Commissions on premiums under collection | 152 11,652 | | |
| | 3. Other liabilities | 153 11,041 | 154 22,693 | 155 98,381 |
| | of which: giro account with life business | 902 | | |
| | | to carry forward | | 2,020,964 |



BALANCE SHEET - NON-LIFE BUSINESS LIABILITIES AND SHAREHOLDERS' EQUITY

| | Current year | | | |
|-----------------------------------------------|-----------------|-----|-----|-----------|
| | brought forward | | | 2,020,964 |
| | | | | |
| H. ACCRUED EXPENSES AND DEFERRED INCOME | | | | |
| 1. Interest | | 156 | | |
| 2. Rent instalments | | 157 | | |
| 3. Other accrued expenses and deferred income | | 158 | 159 | |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | | | 160 | 2,020,964 |
| | | | | |

BALANCE SHEET - NON-LIFE BUSINESS

GUARANTEES, COMMITMENTS AND OTHER MEMORANDUM AND CONTINGENCY ACCOUNTS

| | | Current year | |
|---------|--------------------------------------------------------------------|--------------|--------|
| | | | |
| GUARANT | EES, COMMITMENTS AND OTHER MEMORANDUM AND CONTINGENCY ACCOUNTS | | |
| Ι | - Guarantees given | | |
| | 1. Sureties | 161 | |
| | 2. Endorsements | 162 | |
| | 3. Other personal guarantees | 163 | |
| | 4. Collateral | 164 | |
| П | - Guarantees received | | |
| | 1. Sureties | 165 | 15,34 |
| | 2. Endorsements | 166 | |
| | 3. Other personal guarantees | 167 | |
| | 4. Collateral | 168 | 2,33 |
| III | - Guarantees given by third parties in the interest of the Company | 169 | |
| IV | - Commitments | 170 | 36,63 |
| v | - Third party assets | 171 | 534 |
| VII | - Securities held by third parties | 173 | 982,00 |
| VIII | - Other memorandum and contingency accounts | 174 | |

| Previous year | | | |
|-----------------|-------|--------------|---|
| brought forward | | 1,910,50 | 2 |
| | | | Ī |
| | | | |
| | 336 | _ | |
| | 337 | | |
| | 338 5 | 339 | 5 |
| | | 340 1,910,50 | 7 |
| | | | |

| Previo | us year | |
|--------|---------|---------|
| | | |
| | | |
| | | |
| | | |
| | 341 | |
| | 342 | |
| | 343 | 7,634 |
| | 344 | |
| | | |
| | 345 | 13,287 |
| | 346 | |
| | 347 | |
| | 348 | 2 220 |
| | | 2,330 |
| | 349 | |
| | 350 | 35,251 |
| | 351 | 1,398 |
| | 353 | 960,647 |
| | 354 | |
| | | |

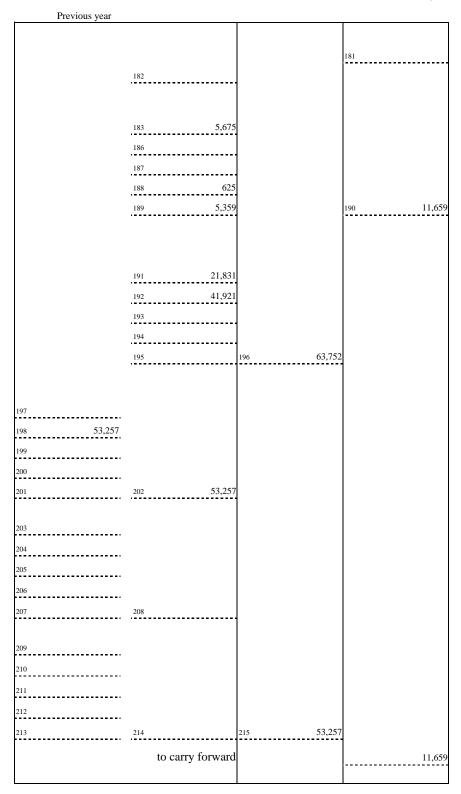
Company VITTORIA ASSICURAZIONI S.p.A.

BALANCE SHEET - LIFE BUSINESS

ASSETS

| | | | Current year | 1 |
|---------------------------------------------------------------------|-----------------|------------------|--------------|---------|
| | | | | |
| A. SHARE CAPITAL PROCEEDS TO BE RECE | IVED | | | 1 |
| of which: called-up | | 2 | | |
| | | | | |
| 3. INTANGIBLE ASSETS | | | | |
| 1. Acquisition commissions to b | be amortised | 3 5,791 | | |
| 2. Other acquisition costs | | 6 | | |
| 3. Start-up and capital costs | | 7 | | |
| 4. Goodwill | | 8 | | |
| 5. Other deferred costs | | 9 4,455 | | 10 10,2 |
| | | | | |
| C. INVESTMENTS | | | | |
| I - Land and buildings 1. Operating buildings | | 11 20,975 | | |
| 2. Buildings used by third partie | 5C | | | |
| 3. Other buildings | .5 | | | |
| - | | 13 | | |
| 4. Other property rights | 1 | 14 | | |
| 5. Assets under construction and | | 15 | 16 61,513 | |
| II - Investments in group and other of 1. Equity investments in: | companies: | | | |
| a) parent companies | 17 | | | |
| b) subsidiaries | 17 18 51,751 | | | |
| c) related companies | 10 | | | |
| | 19 | | | |
| d) associated companies | 20 | 51 551 | | |
| e) other companies | 21 | 22 51,751 | | |
| Bonds issued by: a) parent companies | 22 | | | |
| | 23 | | | |
| b) subsidiaries | 24 | | | |
| c) related companies | 25 | | | |
| d) associated companies | 26 | | | |
| e) other companies | 27 | 28 | | |
| 3. Loans to: | | | | |
| a) parent companies | 29 | | | |
| b) subsidiaries | 30 | | | |
| c) related companies | 31 | | | |
| d) associated companies | 32 | | | |
| e) other companies | 33 | 34 | 35 51,751 | |
| | | to carry forward | | 10,2 |
| | | to carry forward | | |

Year 2015



BALANCE SHEET - LIFE BUSINESS

ASSETS

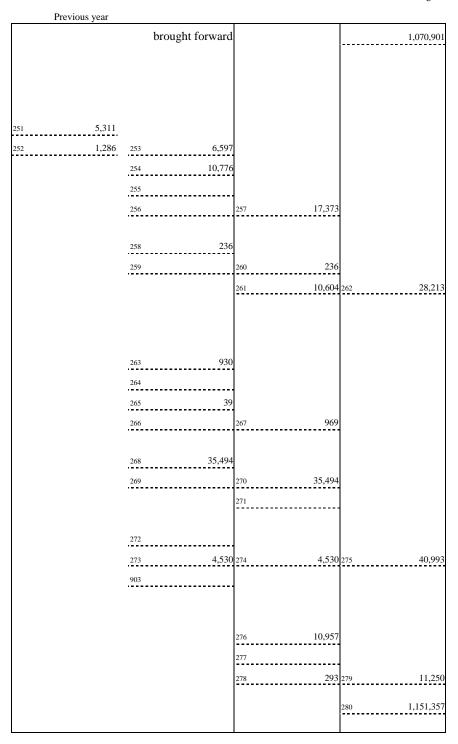
| | | | | Current year | |
|-----------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|-------------------------------------------|--------------|------------|
| | | | brought forward | | 10,24 |
| C. INVES | TMENTS (continues) | | | | |
| C. INVES III | Other financial investments 1. Equity investments a) Listed shares b) Unlisted shares c) Quotas 2. Unit trust units 3. Bonds and other fixed-interest secution a) listed | 36 37 38 rities: 41 907,902 42 1,174 43 | 39 40 31,746 44 909,076 | | |
| | b) loans on policiesc) other loans5. Shares in investment pools6. Deposits with banks7. Other financial investments | 45 46 1,651 47 | 48 1,651 49 50 2,010 51 | 52 944,483 | |
| | - Deposits with ceding companies TMENTS BENEFITING LIFE POLICYHOLI ISK AND STEMMING FROM PENSION FU | | | 53 175 | 54 1,057,9 |
| I | - Investments relating to index-linked | | | 55 41,496 | |
| П | - Investments relating to pension fund | | | 56 17,140 | 57 58,63 |
| D bis. | REINSURERS' SHARE OF TECHNICAL I II - LIFE BUSINESSES Mathematical reserves Complementary insurance premi Reserve for amounts payable Profit participation and reimburss Other technical reserves Technical reserves where investment is borne by policyholders and reserves pension fund management | um reserve ement reserve nent risk | 63 6,966 64 65 66 67 31 68 | | 69 6,99 |

| Valori dell'esercizio prece | dente | | |
|-----------------------------|------------------|-------------|-------------|
| | brought forward | | 11,659 |
| | | | |
| | | | |
| | | | |
| | | | |
| 216 | | | |
| | | | |
| 217 | | | |
| 218 | 219 | | |
| | 220 13,149 | | |
| | | | |
| 221 856,616 | | | |
| 222 1,377 | | | |
| 223 | 224 857,993 | | |
| | 001,000 | | |
| 227 | | | |
| 225 | | | |
| 226 2,445 | | | |
| 227 | 228 2,445 | | |
| | 229 | | |
| | 230 | | |
| | 231 | 232 873,587 | |
| | | 233 175 | 234 990,771 |
| | | 235 115 | 234 220,771 |
| | | | |
| | | | |
| | | 235 46,251 | |
| | | 236 15,572 | 237 61,823 |
| | | | |
| | | | |
| | | | |
| | 243 6,609 | | |
| | | | |
| | 244 | | |
| | 245 | | |
| | 246 | | |
| | 247 39 | | |
| | | | |
| | | | aua |
| | 248 | | 249 6,648 |
| | to carry forward | | 1,070,901 |
| | | | |

BALANCE SHEET - LIFE BUSINESS

ASSETS

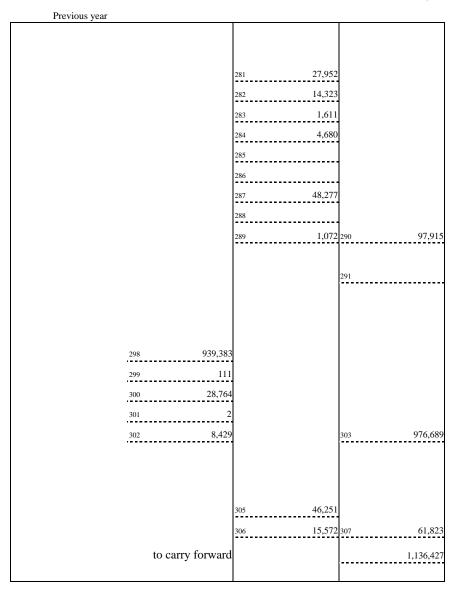
| | | Current year | I | 1 |
|---------|-----------------------------------------------------------------|-----------------|-----------------------------------------|---------------|
| | | brought forward | L | 1,133,801 |
| E DECE | EIVABLES | | | |
| I. KECE | - Receivables relating to direct insurance due from: | | | |
| 1 | 1. 1. Policyholders | | | |
| | a) premiums for the year 71 4,507 | | | |
| | b) premiums for previous years 72 1,280 | 73 5,787 | 7 | |
| | 2. Insurance brokers and agents | 74 11,066 | 1 | |
| | 3. Current account companies | 75 | - | |
| | 4. Amounts to be recovered from policyholders and third parties | | - 16,853 | |
| II | - Receivables relating to reinsurance due from: | 570 | 10,000 | |
| п | Insurance and reinsurance companies | 78 493 | 8 | |
| | - 2. Reinsurance brokers and agents | 79 | 80 493 | |
| Ш | - Other receivables | | | |
| 111 | - Other receivables | | 81 12,694 | 82 30,040 |
| e otu | ER ASSETS | | | |
| I I | - Tangible assets and inventory: | | | |
| - | 1. Office furniture and machines and internal transport systems | 83 751 | | |
| | 2. Registered chattel property | 84 | - | |
| | 3. Plant and machinery | 85 35 | - | |
| | 4. Inventory and other assets | 86 | 87 786 | |
| II | - Liquid funds | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | |
| п | 1. Bank and postal accounts | 88 30,634 | 4 | |
| | 2. Cheques on hand and cash-in-hand | 89 | - 90 30,634 | |
| III | - Own shares or quotas | | 91 | |
| IV | - OTHER ASSETS | | | |
| 1, | 1. Suspense reinsurance accounts | 92 | | |
| | 2. Sundry assets | 93 2,581 | 94 2,581 | 95 34,001 |
| | | | 2,301 | 55 57,001 |
| | of which: giro account with non-life business 901 | | | |
| G. PREF | PAYMENTS AND ACCRUED INCOME | | | |
| | 1. Interest | | 96 11,489 | |
| | 2. Rent instalments | | 97 | |
| | 3. Other prepayments and accrued income | | 98 316 | 99 11,805 |
| | TOTAL ASSETS | | | 100 1,209,647 |



BALANCE SHEET - LIFE BUSINESS

LIABILITIES AND SHAREHOLDERS' EQUITY

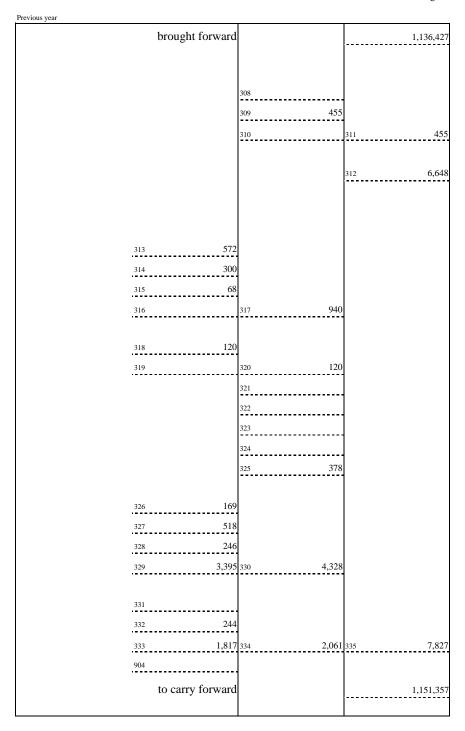
| | | | | | Current year | |
|-------|---------|----------------------------------------------------------------------------------------------------|----------------|-----|--------------|---------------|
| | | | | | | |
| A. SH | HAREHOI | LDERS' EQUITY | | | | |
| Ι | - 5 | Subscribed share capital or equivalent fund | | 1 | 101 27,952 | |
| п | - 5 | Share premium reserve | | 1 | 102 14,323 | |
| ш | - F | Revaluation reserves | | 1 | 103 1,611 | |
| IV | - I | Legal reserve | | 1 | 104 4,734 | |
| v | - 5 | Statutory reserves | | 1 | 105 | |
| VI | - F | Reserves for purchase of own shares and shares of parent compa | any | 1 | 106 | |
| VII | II - (| Other reserves | | 1 | 107 49,295 | |
| VII | II - F | Retained earnings or losses carried forward | | 1 | 108 | |
| IX | - N | Net profit (loss) for the year | | 1 | 109 189 | 110 98,104 |
| | | L RESERVES | | | | |
| Π | - L | JFE BUSINESSES | | | | |
| | | 1. Mathematical reserves | 118 1,002, | 404 | | |
| | | 2. Complementary insurance premium reserve | 119 | 91 | | |
| | 1 | 3. Reserve for amounts payable | 120 28, | 316 | | |
| | 2 | 4. Profit participation and reimbursement reserve | 121 | 27 | | |
| | - | 5. Other technical reserves | 122 7, | 161 | | 123 1,037,999 |
| | | L RESERVES WHERE THE INVESTMENT RISK IS BORNE YHOLDERS AND RESERVES ARISING FROM PENSION FUND M | IANAGEMEN7 | | | |
| Ι | -] | Reserves arising from index- linked policies | | 1 | 125 41,496 | |
| Π | -] | Reserves arising from pension fund management | | 1 | 126 17,140 | 127 58,636 |
| | | | to carry forwa | 1 | | 1,194,739 |



BALANCE SHEET - LIFE BUSINESS

LIABILITIES AND SHAREHOLDERS' EQUITY

| | | | Current year | r |
|-------|-----------------------------------------------------------|------------------|--------------|-----------|
| | | brought forward | | 1,194,739 |
| E. PR | OVISIONS FOR CONTINGENCIES AND OTHER CHARGES | | | |
| 1. | Pension and similar provisions | | 128 | |
| 2. | Provision for taxation | | 129 158 | |
| 3. | Other provisions | | 130 | 131 158 |
| | | | | |
| F. DE | POSITS FROM REINSURERS | | | 132 6,997 |
| G. PA | YABLES AND OTHER LIABILITIES | | | |
| I | - Payables arising from direct insurance business due to: | | | |
| | 1. Insurance brokers and agents | 133 453 | | |
| | 2. Current account companies | 134 68 | | |
| | 3. Guarantee deposits and premiums paid by policyholders | 135 195 | | |
| | 4. Guarantee funds in favour of policyholders | 136 | 137 716 | |
| Π | - Payables arising from reinsurance business due to: | | | |
| | 1. Insurance and reinsurance companies | 138 205 | | |
| | 2. Reinsurance brokers and agents | 139 | 140 205 | |
| Ш | - Bond issues | | 141 | |
| IV | - Due to banks and other financial institutions | | 142 | |
| v | - Secured debts | | 143 | |
| VI | - Sundry loans and other financial payables | | 144 | |
| VII | - Employees' leaving entitlement | | 145 335 | |
| VII | I - Other sums payable | | | |
| | 1. Policyholders' tax due | 146 162 | | |
| | 2. Other sums payable to taxation authorities | 147 425 | | |
| | 3. Social security charges payable | 148 232 | | |
| | 4. Sundry payables | 149 3,562 | 150 4,381 | |
| IX | - Other liabilities | | | |
| | 1. Suspense reinsurance accounts | 151 | | |
| | 2. Commissions on premiums under collection | 152 719 | | |
| | 3. Other liabilities | 153 1,397 | 154 2,116 | 155 7,753 |
| | of which: giro account with non-life business | 902 | | |
| | | to carry forward | | 1,209,647 |



BALANCE SHEET - LIFE BUSINESS

LIABILITIES AND SHAREHOLDERS' EQUITY

| | Current year | | | |
|-----------------------------------------------|-----------------|-----|-----|-----------|
| | brought forward | | | 1,209,647 |
| | | | | |
| H. ACCRUED EXPENSES AND DEFERRED INCOME | | | | |
| 1. Interest | | 156 | | |
| 2. Rent instalments | | 157 | | |
| 3. Other accrued expenses and deferred income | | 158 | 159 | |
| TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY | | | 160 | 1,209,647 |
| | | | | |

BALANCE SHEET - LIFE BUSINESS

GUARANTEES, COMMITMENTS AND OTHER MEMORANDUM AND CONTINGENCY ACCOUNTS

| | | Current year |
|--------|---------------------------------------------------------------------------------------|--------------|
| | | |
| GUARAN | TEES, COMMITMENTS AND OTHER MEMORANDUM AND CONTINGENCY ACCOUNTS | |
| Ι | - Guarantees given | |
| | 1. Sureties | 161 |
| | 2. Endorsements | 162 |
| | 3. Other personal guarantees | 163 |
| | 4. Collateral | 164 |
| П | - Guarantees received | |
| | 1. Sureties | 165 |
| | 2. Endorsements | 166 |
| | 3. Other personal guarantees | 167 |
| | 4. Collateral | 168 |
| Ш | - Guarantees given by third parties in the interest of the company | 169 |
| IV | - Commitments | 170 24,4 |
| v | - Third party assets | 171 |
| VI | - Assets pertaining to pension funds managed in favour and on behalf of third parties | 172 17,1 |
| VII | - Securities held by third parties | 173 980,7 |
| VIII | - Other memorandum and contingency accounts | 174 |

| Previous year | | |
|-----------------|-----|---------------|
| brought forward | | 1,151,357 |
| | | |
| | 336 | |
| | 337 | |
| | 338 | 339 |
| | | 340 1,151,357 |
| | | |

| Previous ye |
|-------------|
| |
| |
| |
| |
| |
| 341 |
| 342 |
| |
| 343 12,8 |
| 344 |
| |
| |
| 345 |
| 346 |
| |
| 347 |
| 348 |
| |
| 349 |
| 350 |
| |
| 351 |
| 352 15,5' |
| 353 918,5 |
| |
| 354 |
| |

Company VITTORIA ASSICURAZIONI S.p.A.

Year 2015

| Allocation of the net profit (loss) | for the year between | non-life and life businesses |
|-------------------------------------|----------------------|------------------------------|
|-------------------------------------|----------------------|------------------------------|

| | | Non-life businesses | Life businesses | | Total |
|------------------------------------------------------------------------------|-----|---------------------|-----------------|----|---------|
| Result of technical account | | 1 130,520 | 21 567 | 41 | 131,087 |
| Income on investments | . + | 2 40,209 | | 42 | 40,209 |
| Capital and financial charges | | 3 26,050 | | 43 | 26,050 |
| Income on investments transferred from the life business technical account | . + | | 24 2,594 | 44 | 2,594 |
| Income on investments transferred to the non-life business technical account | | 5 10,894 | | 45 | 10,894 |
| Operating result | | 6 133,785 | 26 3,161 | 46 | 136,946 |
| Other income | + | 7 2,264 | 27 652 | 47 | 2,916 |
| Other expense | | 8 26,797 | 28 2,578 | 48 | 29,375 |
| Extraordinary income | . + | 9 10,038 | 29 128 | 49 | 10,166 |
| Extraordinary expense | | 10 496 | 30 54 | 50 | 550 |
| Profit (loss) before taxation | | 11 118,794 | 31 1,309 | 51 | 120,103 |
| Taxation on profit for the year | | 12 52,714 | 32 1,120 | 52 | 53,834 |
| Net profit (loss) for the year | | 13 66,080 | 33 189 | 53 | 66,269 |

Year 2015

Company VITTORIA ASSICURAZIONI S.p.A.

Assets - Changes in intangible assets (caption B) and land and buildings (caption C.I)

| | | Intangible assets B | Land and buildings C.I |
|--------------------------------------------------------|---|------------------------|---------------------------|
| Gross opening book value | + | 1 116,082 | 31 211,227 |
| Increase of the year | + | 2 3,531 | 32 559 |
| for: acquisitions or increases | | 3 3,531 | 33 559 |
| write-backs | | 4 | 34 |
| revaluations | | 5 | 35 |
| other variations | | 6 | 36 |
| Decrease of the year | - | 7 2,253 | |
| for: sales or decreases | | 8 2,248 | 38 |
| permanent write-downs | | 9 | 39 339 |
| other variations | | 10 5 | 40 |
| Gross closing book value (a) | | 11 117,360 | 41 211,447 |
| Amortisation and depreciation: | | | |
| Opening book value | + | 12 79,837 | 42 14,717 |
| Increase of the year | | 13 21,229 | 43 7,449 |
| for: amortisation/depreciation charge of the year | | 14 21,229 | 44 7,449 |
| other variations | | 15 | 45 |
| Decrease of the year | - | 16 | 46 |
| for: disposals | | 17 | 47 |
| other variations | | 18 | 48 |
| Closing book value (b) (*) | | 19 101,066 | |
| Book value (a - b) | | 20 16,294 | 50 189,281 |
| Current value | | | 51 218,703 |
| Total revaluations | | 22 | 52 |
| Total write-downs | | 23 | 53 339 |
| (*) of which resulting from fiscally-driven entries | | 24 | 54 |

Year 2015

Company VITTORIA ASSICURAZIONI S.p.A.

Assets - Changes in investments in group and other companies: equity investments (caption C.II.1), bonds (caption C.II.2) and loans (caption C.II.3)

| | | Equity investments C.II.1 | Bonds C.II.2 | Loans C.II.3 |
|---------------------------------------------|---|------------------------------|-----------------|-----------------|
| Opening book value | + | 1 321,127 | 21 | 41 6,000 |
| Increase of the year | + | 2 162,496 | 22 | 42 18,500 |
| for: acquisitions, subscriptions or lending | | 3 6,450 | 23 | 43 18,500 |
| write-backs | | 4 | 24 | 44 |
| revaluations | | 5 | | |
| other variations | | 6 156,046 | 26 | 46 |
| Decrease of the year: | - | 7 15,460 | 27 | 47 8,717 |
| for: sales or repayments | | 8 | 28 | 48 8,717 |
| write-downs | | 9 13,623 | 29 | 49 |
| other variations | | 10 1,837 | 30 | 50 |
| Book value | | 11 468,163 | 31 | 51 15,783 |
| Current value | | 12 546,141 | 32 | 52 |
| Total revaluations | | 13 | | |
| Total write-downs | | 14 13,623 | 34 | 54 |
| | | | | |

Caption C.II.2 includes:

| Listed bonds | 61 |
|-----------------------------|----|
| Unlisted bonds | 62 |
| Book value | 63 |
| of which: convertible bonds | 64 |
| | |

Company Vittoria Assicurazioni S.p.A.

Assets - Information on subsidiaries (*)

| Number | Туре | Listed or | Business | Name and registered offices | Currency |
|--------|------|-----------|----------|--------------------------------------------------------------------------------|----------|
| | | unlisted | activity | | |
| | (1) | (2) | (3) | | |
| | b | NQ | 2 | VITTORIA IMMOBILIARE S.p.A Galleria San Babila 4/B - 20122 Milano | 242 |
| 2 | b | NQ | 2 | VITTORIA IMMOBILIARE S.p.A Galleria San Babila 4/B - 20122 Milano | 242 |
| 3 | d | NQ | 9 | SINT S.p.A Via Bertola 34 - 10122 Torino | 242 |
| 4 | d | NQ | 2 | YARPA S.p.A Via Roma 3 - 16121 Genova | 242 |
| 5 | d | NQ | 2 | YARPA S.p.A. NON INT LIB - Via Roma 3 - 16121 Genova | 242 |
| 5 | e | NQ | 2 | GRUPPO G.P.A. S.p.A. in Liquidazione - Via Melchiorre Gioia 124 - 20125 Milano | 242 |
| 7 | e | NQ | 3 | BANCA PASSADORE & C. S.p.A Via E. Vernazza 27 - 16121 Genova | 242 |
| 8 | e | NQ | 3 | BCC VALDOSTANA Soc.Coop Fraz.Taxel 26 - 11020 Gressan AO | 242 |
| 9 | e | NQ | 3 | ROVIGO BANCA Cred.Coop Via Casalini n.10 - 45100 Rovigo | 242 |
| 10 | e | NQ | 9 | DOWNALL ITALIA S.r.l. in Liquidazione - Piazza Sicilia 6 - 20146 Milano | 242 |
| 11 | e | NQ | 9 | SOFIGEA S.r.l. in liq Via S.Nicola da Tolentino 72 - 00187 Roma | 242 |
| 12 | e | NQ | 9 | U.C.I. S.cons.r.l Corso Sempione 39 - 20145 Milano | 242 |
| 13 | e | NQ | 2 | MEDINVEST INTERNATIONAL S.C.A 26-28 Rives de Clausen - L-2165 Lussemburgo | 242 |
| 14 | b | NQ | 2 | INTERBILANCIA S.r.l Via Ignazio Gardella n.2 - 20149 Milano | 242 |
| 15 | b | NQ | 4 | IMMOBILIARE BILANCIA S.r.l Galleria San Babila 4/B - 20122 Milano | 242 |
| 16 | b | NQ | 4 | IMMOBILIARE BILANCIA S.r.l Galleria San Babila 4/B - 20122 Milano | 242 |
| 17 | d | NQ | 9 | TOURING VACANZE S.r.l Corso Italia n.10 - 20122 Milano | 242 |
| 18 | b | NQ | 4 | VITTORIA PROPERTIES S.r.l Via Ignazio Gardella n.2 - 20149 Milano | 242 |
| 19 | b | NQ | 4 | IMMOBILIARE BILANCIA PRIMA S.r.l Galleria San Babila 4/B - 20122 Milano | 242 |
| 20 | e | NQ | 3 | BCC APUANA Sc in LIQUIDAZIONE - Viale Eugenio Chiesa n.4 - 54100 Massa | 242 |
| 21 | e | Q | 3 | MEDIOBANCA S.p.A P.tta E.Cuccia 1 - 20121 Milano | 242 |
| 22 | d | NQ | 7 | CONSORZIO MOVINCOM S.c.r.l Via Bertola 34 - 10122 Torino | 242 |
| 23 | e | NQ | 2 | YAM INVEST N.V Herengracht 514 - 1017 CC Amsterdam | 242 |
| 24 | e | NQ | 3 | BCC DI SIGNA Soc.Coop Piazza Michelacci 1-2 - 50058 Signa FI | 242 |
| 25 | e | NQ | 3 | BCC DI CARUGATE E INZAGO Soc.Coop Via De Gasperi 11 - 20061 Carugate | 242 |
| 26 | e | NQ | 3 | BCC DEL VOMANO Soc.Coop Via Pellecchia, 14 - 64100 Teramo | 242 |
| 27 | e | NQ | 2 | NUOVE PARTECIPAZIONI S.p.A Via Lodovico Mancini n.5 - 20129 Milano | 242 |
| 28 | e | NQ | 3 | BCC ROMAGNA in Liq.Coatta.Amm Via Leopoldo Lucchi, 135 - 47521 Cesena FC | 242 |
| 29 | d | NQ | 9 | MOVINCOM SERVIZI SpA - Via Bertola 34 - 10122 Torino | 242 |
| 30 | b | NQ | 4 | ACACIA 2000 S.r.l Via Ignazio Gardella n.2 - 20149 Milano | 242 |
| 31 | e | NQ | 2 | PORTA ROMANA 4 S.r.l Corso di Porta Romana 6 - 20122 Milano | 242 |
| 32 | b | NQ | 4 | VAIMM SVILUPPO S.r.l Galleria San Babila 4/B - 20122 Milano | 242 |
| 33 | b | NQ | 4 | VP SVILUPPO 2015 S.r.l. unipersonale - Via Ignazio Gardella n.2 - 20149 Milano | 242 |
| 34 | d | NQ | 7 | CONSORZIO SERVIZI ASSICURATIVI col - Via Ignazio Gardella 2 - 20149 Milano | 242 |

(*) List of group companies and other companies held either directly or through trustee or nominee.

- (1) Type
 a = Parent companies
 b = Subsidiaries
 c = Related companies
 d = Associated companies
 e = Other companies

(2) Indicate Q for listed securities and NQ for unlisted securities

- (3) Business activity
 1 = Insurance company
 2 = Financial company
 3 = Bank
 4 = Real estate company
 5 = Trust
 6 = Trust management company
 7 = Consortium
 8 = Manufacturing company
 9 = Other

(4) Amounts in original currency

(5) Indicate total holding percentage

| Share cap | ital | Shareholders' equity (**) | Net profit or loss | Pe | ercentage held | (5) |
|-------------|-------------|---------------------------|------------------------|--------|----------------|--------|
| Amount | Number of | | for the last year (**) | Direct | Indirect | Total |
| (4) | shares | (4) | (4) | % | % | % |
| 112,418,835 | 261,818 | 96,988,690 | -4,365,960 | 25.09 | | 25.09 |
| 112,418,835 | 261,818 | 96,988,690 | -4,365,960 | 74.91 | | 74.91 |
| 900,000 | 900,000 | 1,160,283 | 215,155 | 48.19 | | 48.19 |
| 30,000,000 | 30,000,000 | 29,208,453 | 701,604 | 27.31 | | 27.3 |
| 30,000,000 | 30,000,000 | 29,208,453 | 701,604 | | | |
| 8,528,000 | 16,400,000 | | | 9.74 | | 9.74 |
| 50,000,000 | 50,000,000 | | | 2.76 | | 2.76 |
| 6,573,628 | 1,273,959 | | | 0.30 | | 0.30 |
| 2,068,931 | 80,128 | | | 0.12 | | 0.12 |
| 100,000 | 100,000 | | | 10.00 | | 10.00 |
| 47,664,600 | 47,664,600 | | | | | |
| 510,000 | 1,000,000 | | | 0.79 | | 0.79 |
| 9,962,680 | 7,663,600 | | | 3.91 | | 3.91 |
| 80,000 | 80,000 | 2,139,733 | 281,194 | 100.00 | | 100.00 |
| 6,650,000 | 6,650,000 | 32,655,948 | -416,727 | 67.48 | | 67.48 |
| 6,650,000 | 6,650,000 | 32,655,948 | -416,727 | 32.52 | | 32.52 |
| 12,900,000 | 12,900,000 | 14,691,272 | 97,417 | 46.00 | | 46.00 |
| 8,000,000 | 8,000,000 | 17,479,817 | -222,660 | 100.00 | | 100.00 |
| 3,000,000 | 3,000,000 | 47,053,616 | -878,676 | 100.00 | | 100.00 |
| 5,723,556 | 28,594 | | | 0.67 | | 0.67 |
| 435,177,547 | 870,355,094 | | | 0.14 | | 0.14 |
| 103,000 | 103,000 | 96,519 | -27,806 | 29.14 | | 29.14 |
| 63,083,168 | 63,083,168 | | | 18.75 | | 18.75 |
| 11,542,151 | 221,326 | | | 0.41 | | 0.41 |
| 43,284,209 | 1,676,383 | | | 0.11 | | 0.11 |
| 5,180,800 | 51,808 | | | 0.97 | | 0.97 |
| 249,314,516 | 249,314,516 | | | 5.59 | | 5.59 |
| 15,040,925 | 601,637 | | | 0.33 | | 0.33 |
| 3,080,810 | 3,080,810 | 2,734,264 | -1,115,525 | 49.34 | | 49.34 |
| 369,718 | 369,718 | 222,351,999 | 719,681 | 67.54 | | 67.54 |
| 100,000 | 100,000 | | | 6.45 | | 6.45 |
| 2,000,000 | 2,000,000 | 15,748,598 | 3,054,648 | 100.00 | | 100.0 |
| 1,000,000 | 1,000,000 | 18,814,571 | -2,849,568 | 100.00 | | 100.0 |
| 103,000 | 103,000 | 385,428 | 6,654 | 0.39 | | 0.39 |
| | | | | | | |

(**) To be compiled only for subsidiary and associated companies

VITTORIA ASSICURAZIONI S.P.A. Società

Assets - Changes in investments in group and other companies: equity investments

| Numbe | Туре | | Name | | Increase of the year | : |
|-------|------|-----|--------------------------------------------------------------------------------|------------|----------------------|-----------|
| | | | | Acc | quisitions | Other |
| (1) | (2) | (3) | | Quantity | Amount | increases |
| 1 | В | D | VITTORIA IMMOBILIARE S.p.A Galleria San Babila 4/B - 20122 Milano | | | |
| 2 | В | D | VITTORIA IMMOBILIARE S.p.A Galleria San Babila 4/B - 20122 Milano | | | |
| 3 | D | D | SINT S.p.A Via Bertola 34 - 10122 Torino | | | |
| 4 | D | D | YARPA S.p.A Via Roma 3 - 16121 Genova | 16,715,859 | | 6,728 |
| 5 | D | D | YARPA S.p.A. NON INT LIB - Via Roma 3 - 16121 Genova | | | |
| 6 | Е | D | GRUPPO G.P.A. S.p.A. in Liquidazione - Via Melchiorre Gioia 124 - 20125 Milano | | | |
| 7 | Е | D | BANCA PASSADORE & C. S.p.A Via E.Vernazza 27 - 16121 Genova | | | |
| 8 | Е | D | BCC VALDOSTANA Soc.Coop Fraz.Taxel 26 - 11020 Gressan AO | | | |
| 9 | Е | D | ROVIGO BANCA Cred.Coop Via Casalini n.10 - 45100 Rovigo | | | |
| 10 | Е | D | DOWNALL ITALIA S.r.l. in Liquidazione - Piazza Sicilia 6 - 20146 Milano | | | 8 |
| 11 | Е | D | SOFIGEA S.r.l. in liq Via S.Nicola da Tolentino 72 - 00187 Roma | | | |
| 12 | Е | D | U.C.I. S.cons.r.l Corso Sempione 39 - 20145 Milano | | | |
| 13 | Е | D | MEDINVEST INTERNATIONAL S.C.A 26-28 Rives de Clausen - L-2165 Lussemburgo | | | |
| 14 | в | D | INTERBILANCIA S.r.l Via Ignazio Gardella n.2 - 20149 Milano | | | |
| 15 | в | D | IMMOBILIARE BILANCIA S.r.l Galleria San Babila 4/B - 20122 Milano | | | |
| 16 | в | D | IMMOBILIARE BILANCIA S.r.l Galleria San Babila 4/B - 20122 Milano | | | |
| 17 | D | D | TOURING VACANZE S.r.l Corso Italia n.10 - 20122 Milano | 1,161,000 | 1,800 | |
| 18 | в | D | VITTORIA PROPERTIES S.r.l Via Ignazio Gardella n.2 - 20149 Milano | | | |
| 19 | в | D | IMMOBILIARE BILANCIA PRIMA S.r.l Galleria San Babila 4/B - 20122 Milano | | | |
| 20 | Е | D | BCC APUANA Sc in LIQUIDAZIONE - Viale Eugenio Chiesa n.4 - 54100 Massa | | | |
| 21 | Е | D | MEDIOBANCA S.p.A P.tta E.Cuccia 1 - 20121 Milano | | | |
| 22 | D | D | CONSORZIO MOVINCOM S.c.r.l Via Bertola 34 - 10122 Torino | | | 38 |
| 23 | Е | D | YAM INVEST N.V Herengracht 514 - 1017 CC Amsterdam | | | |
| 24 | Е | D | BCC DI SIGNA Soc.Coop Piazza Michelacci 1-2 - 50058 Signa FI | | | |
| 25 | Е | D | BCC DI CARUGATE E INZAGO Soc.Coop Via De Gasperi 11 - 20061 Carugate | | | |
| | | | Total C.II.1 | | | |
| | а | | Parent companies | | | |
| | b | | Subsidiaries | | | |
| | с | | Related companies | | | |
| | d | | Associated companies | | | |
| | е | | Other companies | | | |
| | | | Total D.I | | | |
| | | | Total D.II | | | |

(1) It should match that indicated in Annex

(2) Type

 a = Parent companies
 b = Subsidiaries
 c = Related companies
 d = Associated companies
 e = Other companies

(3) Indicate: D investment allocated to the non-life business (caption C.II.1 V investments allocated to the life business (caption D.I V1 investments allocated to the life business (caption D.1 V2 investments allocated to the life business (caption D.2 Even if it is only a portion, the investment should be identified with the same numbe

Year 2015

| | Decrease of the y | /ear | Bool | k value (4) | Acquisition | Current |
|------------|-------------------|-----------|------------|-------------|-------------|---------|
| : | Sales | Other | Quantity | Amount | cost | value |
| Quantity | Amount | decreases | | | | |
| | | 1,506 | 65,703 | 29,104 | 29,104 | 29,104 |
| | | 4,494 | 196,115 | 86,871 | 86,871 | 86,87 |
| | | | 433,710 | 440 | 440 | 440 |
| 14,005,255 | | 1,133 | 8,193,406 | 8,280 | 8,280 | 8,28 |
| 16,715,859 | | 6,728 | | | | |
| | | | 1,596,959 | | | |
| | | | 1,377,848 | 3,540 | 3,540 | 8,73 |
| | | | 3,800 | 41 | 41 | 4 |
| | | | 100 | 3 | 3 | |
| | | | 9,999 | 21 | 21 | 2 |
| 695,819 | | 705 | | | | |
| | | | 7,879 | 4 | 4 | 4 |
| | | | 300,000 | 1 | 1 | - |
| | | | 80,000 | 1,638 | 1,638 | 1,63 |
| | | | 4,487,398 | 22,647 | 22,647 | 22,64 |
| | | | 2,162,602 | 10,914 | 10,914 | 10,91 |
| | | | 5,934,000 | 9,597 | 9,597 | 9,59 |
| | | | 8,000,000 | 18,016 | 18,016 | 18,01 |
| | | | 3,000,000 | 44,346 | 44,346 | 44,34 |
| | | | 193 | 30 | 30 | 3 |
| | | | 1,225,350 | 10,354 | 10,354 | 10,88 |
| | | 38 | 30,010 | 44 | 44 | 4 |
| | | | 11,828,094 | 6,594 | 6,594 | 61,40 |
| | | | 900 | 46 | 46 | 4 |
| | | | 1,818 | 46 | 46 | 4 |
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(4) Insert (*) if stated with the equity method (only for types b and \mathfrak{c}

VITTORIA ASSICURAZIONI S.P.A. Società

Assets - Changes in investments in group and other companies: equity investments

| Numbe | Туре | | Name | | Increase of the ye | ar |
|-------|--------|-----|--------------------------------------------------------------------------------|----------|--------------------|-----------|
| | | | | Acq | quisitions | Other |
| (1) | (2) | (3) | | Quantity | Amount | increases |
| 26 | Е | D | BCC DEL VOMANO Soc.Coop Via Pellecchia, 14 - 64100 Teramo | | | |
| 27 | Е | D | NUOVE PARTECIPAZIONI S.p.A Via Lodovico Mancini n.5 - 20129 Milano | | | |
| 28 | Е | D | BCC ROMAGNA in Liq.Coatta.Amm Via Leopoldo Lucchi, 135 - 47521 Cesena FC | | | |
| 29 | D | D | MOVINCOM SERVIZI SpA - Via Bertola 34 - 10122 Torino | | | |
| 30 | В | D | ACACIA 2000 S.r.l Via Ignazio Gardella n.2 - 20149 Milano | 227,218 | 4,650 | 150,000 |
| 31 | Е | D | PORTA ROMANA 4 S.r.l Corso di Porta Romana 6 - 20122 Milano | | | |
| 32 | в | D | VAIMM SVILUPPO S.r.l Galleria San Babila 4/B - 20122 Milano | | | 3,000 |
| 33 | в | D | VP SVILUPPO 2015 S.r.l. unipersonale - Via Ignazio Gardella n.2 - 20149 Milano | | | 3,000 |
| 34 | D | D | CONSORZIO SERVIZI ASSICURATIVI col - Via Ignazio Gardella 2 - 20149 Milano | 400 | | |
| | | | | | | |
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| | | | | | | |
| | | | Total C.II.1 | | 6,450 | 162,774 |
| | a 1 | | Parent companies | | | |
| | b | | Subsidiaries | | | |
| | C 1 | | Related companies | | 4,650 | 156,000 |
| | d | | Associated companies | | | |
| | e | | Other companies | | 1,800 | 6,766 |
| | | | Total D.I | | | 8 |
| | | | Total D.II | | | |

(1) It should match that indicated in Annex (

(2) Type
 a = Parent companies
 b = Subsidiarie:
 c = Related companie:
 d = Associated companie:
 e = Other companie:

(3) Indicate: D investment allocated to the non-life business (caption C.II.1 V investments allocated to the life business (caption D.I V1 investments allocated to the life business (caption D.1 V2 investments allocated to the life business (caption D.2 Even if it is only a portion, the investment should be identified with the same numbe

Year 2015

| | Decrease of the year | | Bo | ok value (4) | Acquisition | Current |
|----------|----------------------|-----------|------------|--------------|-------------|---------|
| Sales | 3 | Other | Quantity | Amount | cost | value |
| Quantity | Amount | decreases | | | | |
| | | | 500 | 50 | 50 | 50 |
| | | | 13,929,850 | 6,673 | 6,673 | 24,119 |
| | | | 2,000 | 50 | 50 | 50 |
| 578,992 | | 756 | 1,520,164 | 1,520 | 1,520 | 1,520 |
| | | | 249,718 | 168,400 | 168,400 | 168,400 |
| | | | 6,450 | 1,464 | 1,464 | 1,464 |
| | | 3,500 | 2,000,000 | 18,386 | 18,386 | 18,38 |
| | | 3,329 | 1,000,000 | 19,040 | 19,040 | 19,04 |
| | | | 400 | | | |
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| | | | | | | |
| | | 22,189 | | 468,160 | 468,160 | 546,14 |
| | | | | | | |
| | | | | | | |
| | | 12,829 | | 419,362 | 419,362 | 419,36 |
| | | 12,027 | | 417,502 | 417,502 | 417,50 |
| | | 8,655 | | 19,881 | 19,881 | 19,88 |
| | | | | | | |
| | | 705 | | 28,917 | 28,917 | 106,89 |
| | | | | | | |
| | | | | | | |

(4) Insert (*) if stated with the equity method (only for types b and d

Notes - Annex 8 Year 2015

Company VITTORIA ASSICURAZIONI S.p.A.

Assets - Allocation based on the use of other financial investments: equity investments, unit trust units, bonds and other fixed-interest securities, shares in investment pools and other financial investments (captions C.III.1, 2, 3, 5, 7)

I - Non-life business

| | Investment portfolic | folic | Trading portfolio | 0 | | Total |
|----------------------------------------------|----------------------|---------------|-------------------|---------------|---------------|---------------|
| | Book value | Current value | Book value | Current value | Book value | Current value |
| 1. Equity investments: | - | 21 | 41 | 61 | 81 101 | 101 |
| a) listed shares | 2 | 22 | 42 | 62 | 82 | 102 |
| b) unlisted shares | 3 | 23 | 43 | 63 | 83 | 103 |
| c) quotas | 4 | 24 | 44 | 64 | 84 | 104 |
| 2. Unit trust units | 5 16,662 | 25 23,056 45 | 45 65 | 65 85 | 85 16,662 105 | 105 23,056 |
| 3. Bonds and other fixed-interest securities | 624 | 26 (| 16 | | 86 | |
| a1) listed government securities | 7 546,052 | 27 | 17 | | 87 | |
| a2) other listed securities | | 28 | | | | |
| b1) unlisted government securities | 9 29 | 29 | 49 69 | 69 | 89 109 | 109 |
| b2) other unlisted securities | 10 60 | 30 | | 70 90 | | 60 110 60 |
| c) convertible bonds | 11 | 31 | 51 | 71 | 91 | 111 |
| 5. Shares in investment pools | | 32 | 52 | 72 | 92 | 112 |
| 7. Other financial investments | | | | 73 | 93 113 | |
| | | | | | | |

II - Life business

| | Investment portfolic | | Trading portfolio | 0 | | Total |
|----------------------------------------------|----------------------|---------------|-------------------|-----------------|-----------------|---------------|
| | Book value | Current value | Book value | Current value | Book value | Current value |
| 1. Equity investments: | 121 | 141 | 161 | 181 | 201 | 221 |
| a) listed shares | 122 | 142 | | 182 | 202 | - 1 |
| b) unlisted shares | 123 | 143 | 163 | 183 | 203 | 223 |
| c) quotas | 124 | 144 | 164 | 184 | 204 | 224 |
| 2. Unit trust units | 125 31,746 145 | 34,769 | 165 | 185 | | 34,769 |
| 3. Bonds and other fixed-interest securities | | 146 \$ | 166 156,069 186 | 186 160,387 206 | 206 909,076 226 | - |
| a1) listed government securities | 127 737,463 | 147 | | | | |
| a2) other listed securities | 128 14,370 | 148 | | 188 | 208 14,370 228 | |
| b1) unlisted government securities | | 149 169 | | 189 | 209 229 | |
| b2) other unlisted securities | 130 1,174 150 | 150 1,174 170 | - | 190 | 210 1,174 230 | |
| c) convertible bonds | | 151 | 171 | 191 | 211 | 231 |
| 5. Shares in investment pools | | | | 192 | | |
| 7. Other financial investments | 133 | | 153 | 193 | 193 213 | 233 |

Notes - Annex 9 Year 2015

Company VITTORIA ASSICURAZIONI S.p.A.

Assets - Changes in other financial investments - investment portfolio: equity investments, unit trust units, bonds and other fixed-interest securities, shares in investment pools and other financial investments (captions C.III.1, 2, 3, 5, 7)

| | | Equity investments | Unit trust units | Bonds and other fixed-interest securities | Shares in investment pools | Other financial investments |
|--------------------------------------|-------|--------------------|------------------|----------------------------------------------|----------------------------|--------------------------------|
| | | C.III.1 | C.III.2 | C.III.3 | C.III.5 | C.III.7 |
| Opening book value | + | | 21 28,404 41 | 41 1,402,304 81 | 81 | 101 |
| Increase of the year: | + | | 22 34,474 42 | | 82 | 102 |
| for: acquisitions | • | | 23 27,123 43 | | 83 | 103 |
| write-backs | 4 | | 24 | 44 | 84 | 104 |
| transfers from the trading portfolio | 5 | | 25 | 45 | 85 | 105 |
| other variations | | | 26 7,351 46 | 46 1,984 86 | 86 | 106 |
| Decrease of the year: | - 7 | | 27 14,469 47 | 2 | 87 | 107 |
| for: sales | ∞ | | 28 2,778 48 | 48 44,995 88 | 88 | 108 |
| write-downs | 6 | | 29 | | 89 | 109 |
| transfers to the trading portfolio | 10 | | 30 | 50 133,515 90 | 90 | 110 |
| other variations | Ξ | | 31 11,691 51 | | 91 | 111 |
| Book value | 12 | | 32 48,409 52 | 52 1,301,632 92 | 92 | 112 |
| Current value | 13 | | 33 57,825 53 | 53 1,496,768 93 | 93 | 113 |
| | | | | | | |

Year 2015

Company VITTORIA ASSICURAZIONI S.p.A.

Assets - Changes in loans and deposits with banks (captions C.III.4, 6)

| | | Loans C.III.4 | Deposits with banks C.III.6 |
|-----------------------|-----|------------------|-----------------------------------|
| Opening book value | . + | 1 6,867 | 21 |
| Increase of the year | . + | 2 3,329 | 22 2,010 |
| for: lending | | 3 3,329 | |
| write-backs | | 4 | |
| other variations | | 5 | |
| Decrease of the year: | - | 6 3,103 | 26 |
| for: repayments | | 7 3,103 | |
| write-downs | l | 8 | |
| other variations | | 9 | |
| Book value | | 10 7,093 | 30 2,010 |

Year 2015

Company Vittoria Assicurazioni S.p.A.

Assets - List of assets relating index-linked policies (caption D.I)

Unit trust code: Unit trust description:

| | Curr | Current value | Acqui | Acquisition cost |
|-----------------------------------------------|---------------|---------------|--------------|------------------|
| | Year | Previous year | Year | Previous year |
| I. Land and buildings | - | 21 | 41 | 61 |
| II. Investments in group and other companies: | | | | |
| 1. Equity investments | 2 | 22 | 42 | 62 |
| 2. Bonds | 3 | 23 | 43 | 63 |
| 3. Loans | 4 | 24 | 44 | 64 |
| III. Unit trust units | . 5 27,841 | 25 24,550 | 45 25,429 | 65 22,092 |
| IV. Other financial investments: | | | | |
| 1. Equity investments | 6 7,158 26 | 26 8,776 46 | 46 7,042 66 | 66 9,459 |
| 2. Bonds and other fixed-interest securities | . 7 4,764 27 | | | |
| 3. Bank deposits | 8 | | | |
| 4. Other financial investments | 9 176 | 176 29 25 | 49 | 69 19 |
| v. Other assets | . 10 -93 30 | 4, | 50 -76 70 | 4, |
| vı. Liquid funds | . 11 1,650 31 | | 51 1, | |
| | . 12 | 32 | 52 | 72 |
| | . 13 | 33 | 53 | 73 |
| Total | 14 41,496 34 | 34 46,251 | 54 40,040 74 | 74 46,336 |
| | _ | | _ | |

Year 2015

Company Vittoria Assicurazioni S.p.A.

Assets - List of assets arising from pension fund management (caption D.II)

Code: Pension fund description

| | Curr | Current value | Acquisit | Acquisition cost |
|----------------------------------------------|--------------|---------------|--------------|------------------|
| | Year | Previous year | Year | Previous year |
| I. Investments in group and other companies: | | | | |
| 1. Equity investments | | 21 | 41 61 | |
| 2. Bonds | 2 | 22 | 42 62 | |
| II. Other financial investments: | | | | |
| 1. Equity investments | ŝ | 23 | 43 63 | |
| 2. Bonds and other fixed-interest securities | 4 8,090 24 | 24 7,974 44 | 44 7,082 64 | 6,997 |
| 3. Unit trust units | 5 8,085 25 | 25 6,879 45 | 45 5,555 65 | |
| 4. Bank deposits | 9 | 26 | 46 66 | |
| 5. Other financial investments | 7 | 27 | 47 67 | |
| III. Other assets | 8 -200 28 | -61 | 48 -207 68 | |
| IV. Liquid funds | 9 1,165 29 | 29 780 49 | 49 1,165 69 | 780 |
| | 10 | 30 | 50 | |
| | 1 | 31 | | |
| Total | 12 17,140 32 | 32 15,572 52 | 52 13,595 72 | |

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Company VITTORIA ASSICURAZIONI S.p.A.

Year 2015

Liabilities - Changes in premium reserve (caption C.I.1) and claims reserve (caption C.I.2) of non-life business

| Туре | Year | Previous year | Change |
|---------------------------------------------------|-------------|---------------|-----------|
| Premium reserve: | | | |
| Unearned premium reserve | 1 381,156 | 11 374,614 | 21 6,542 |
| Reserve for current risks: | 2 12,719 | 12 3,664 | 22 9,055 |
| Book value | 3 393,875 | 13 378,278 | 23 15,597 |
| Claims reserve: | | | |
| Reserve for claims settlement and direct expenses | 4 933,289 | 14 893,433 | 24 39,856 |
| Reserve for settlement costs | 5 58,149 | 15 60,618 | 25 -2,469 |
| IBNR reserve | 6 76,638 | 16 71,097 | 26 5,541 |
| Book value | 7 1,068,076 | 17 1,025,148 | 27 42,928 |
| | | | |

Company VITTORIA ASSICURAZIONI S.p.A.

Year 2015

Liabilities - Changes in the mathematical reserves (caption C.II.1) and profit participation and reimbursement reserve(caption C.II.4)

| Туре | Year | Previous year | Change |
|------------------------------------------------|-------------|---------------|-----------|
| Pure premium reserve | 1 991,031 | 11 926,297 | 21 64,734 |
| Premiums carried forward | 2 9,122 | 12 10,284 | 22 -1,162 |
| Mortality risk reserve | 3 1 | 13 | 23 1 |
| Integration reserves | 4 2,250 | 14 2,802 | 24 -552 |
| Book value | 5 1,002,404 | 15 939,383 | 25 63,021 |
| Profit participation and reimbursement reserve | 6 27 | 16 2 | 26 25 |
| | | | |

Year 2015

Company VITTORIA ASSICURAZIONI S.p.A.

Liabilities - Changes in provisions for contingencies and other charges (caption E) and employees' leaving entitlement (caption G.VII)

| Opening book value + | | Other accruals | entitlement |
|--------------------------|-----------|----------------|-------------|
| | 1 754 21 | 21 4,016 31 | 31 3,237 |
| Accruals of the year + 2 | 12 541 22 | | 32 2,301 |
| Other increases + 3 | 3 | 23 33 | 33 |
| Utilisation of the year | 14 297 24 | | 34 26 |
| Other decreases | 15 25 | 25 35 | 35 2,284 |
| Book value | 16 998 26 | 26 5,092 36 | 36 3,228 |

Year 2015

Company VITTORIA ASSICURAZIONI S.p.A.

List of assets and liabilities relating to group and other companies

I: Assets

| | Parent companies | Subsidiaries | Related companies | Associated companies | Other companies | Total |
|------------------------------------------------------|------------------|--------------|-------------------|----------------------|-----------------|------------|
| Equity investments | 1 | 2 419,362 | 3 | 4 19,883 | 28,918 | 6 468,163 |
| Bonds | 7 | ∞ | | 10 | | 12 |
| Loans | | _ | | 16 2,28 | 17 | _ |
| Shares in investment pools | 19 | 20 | 21 | | 23 | 24 |
| Bank deposits | 25 | 26 | 27 | 28 | 29 | 30 |
| Other financial investments | 31 | 32 | 33 | 34 | 35 | 36 |
| Deposits with ceding companies | 37 | 38 | 39 | 40 | 41 | 42 |
| Investments relating to index-linked policies | 43 | 44 | 45 | 46 | 47 1,385 | 48 1,385 |
| Investments relating to pension fund management | 49 | 50 | 51 | 52 | 53 | 54 |
| Receivables relating to direct insurance business | 55 | 56 | 57 | - ² 2 | 59 | 60 |
| | 61 | 62 | 63 | 64 | 65 | 99 |
| Other receivables | | 68 2,310 | 69 | 70 4 | 71 | 72 2,314 |
| Bank and postal accounts | 73 | 74 | 75 | 76 | 77 17,267 | 78 17,267 |
| Sundry assets | 79 | 80 | 81 | 82 | 83 | 84 |
| Total | 85 | 86 435,172 | 87 | 88 22,170 | 89 47,570 | 90 504,912 |
| of which: subordinated assets | 91 | 92 | 93 | 94 | 95 | 96 |

List of assets and liabilities relating to group and other companies

II: Liabilities

| | Parent companies | Subsidiaries | Related companies | Associated companies | Other companies | Total |
|----------------------------------------------------|------------------|--------------|-------------------|-------------------------|-----------------|-----------|
| Subordinated liabilities | 86 26 | 86 | 66 | 100 | 101 | 102 |
| Deposits from reinsurers | 103 | | 105 | 106 | 107 | |
| Payables arising from direct insurance business | 109 | 110 | Ξ | 112 | 113 | 114 |
| Payables arising from reinsurance business | 115 | 116 | 117 | 118 | 119 | 120 |
| Due to banks and other financial institutions | | 122 | 123 | 124 | 125 | 126 |
| Secured debts | 127 | | 129 | | | 132 |
| Sundry loans and other financial payables | 133 | | | | | 138 |
| Sundry payables | 139 140 | | 141 | 142 | 143 9 | 144 5,755 |
| Other liabilities | | | | | | 150 |
| Total | 151 152 | 152 5,782 | 153 | 5,782 153 154 745 155 9 | 155 9 | 156 6,536 |
| | | | | | | |

Company VITTORIA ASSICURAZIONI S.p.A.

Year 2015

List of classes I, II, III and IV of "guarantees, commitments and other memorandum and contingency accounts"

| | | Y | /ear | Previous year |
|-------|---------------------------------------------------------------------------------------------------------|----|-----------|---------------|
| I. | Guarantees given: | | | |
| a) | sureties and endorsements given in the interest of parent companies, subsidiaries and related companies | 1 | 31 | |
| b) | sureties and endorsements given in the interest of associated companies and other group companies | 2 | 32 | |
| c) | sureties and endorsements given in the interest of third parties | 3 | 33 | |
| d) | other personal guarantees given in the interest of parent companies, subsidiaries and related companies | 4 | 34 | 20,500 |
| e) | other personal guarantees given in the interest of associated and other group companies | 5 | 35 | |
| f) | other personal guarantees given in the interest of third parties | 6 | 36 | |
| g) | collateral against obligations of parent companies, subsidiaries and related companies | 7 | 37 | |
| h) | collateral against obligations of associated companies and other group companies | 8 | 38 | |
| i) | collateral against third party obligations | | | |
| 1) | guarantees given against company's obligations | | | |
| m) | assets pledged as guarantee deposit against inwards reinsurance | 11 | 41 | |
| Total | | 12 | 42 | 20,500 |
| П. | Guarantees received: | | | |
| a) | from associated and other group companies | 13 | 43 | |
| b) | from third parties | | 17,671 44 | |
| Total | - | | 17,671 45 | |
| III. | Guarantees given by third parties in the interest of the company: | | | |
| a) | from associated and other group companies | 16 | 46 | |
| b) | from third parties | 17 | 47 | |
| Total | | | 48 | |
| IV. | Commitments: | | | |
| a) | purchase commitments with resale obligation | 19 | 49 | |
| b) | sale commitments with repurchase obligation | | 50 | |
| c) | other commitments . | 21 | 61,092 51 | 35,251 |
| Total | | | 61,092 52 | |

2015 Year

> VITTORIA ASSICURAZIONI S.p.A. Company

Commitments for derivative transactions

| | | Curr | Current year | | | Previous year | is year | |
|------------------------------------|------------------------|-----------------------------------------|--------------|-----------|-----------------|---------------|----------|------------|
| Derivative | | Purchase | Sa | Sale | Pur | Purchase | Sale | le |
| | (1) | (2) | (1) | (2) | (1) | (2) | (1) | (2) |
| Futures: on shares | _ | 101 | 21 | 121 | 41 | 141 | 61 | 161 |
| on bonds | | | | | 42 | | 62 | 162 |
| on currencies | cies 3 | 103 | | 123 | 43 | 143 | 63 | 163 |
| on exchange rates | | 104 | 24 | | 44 | 144 | 62 | 164 |
| other | 5 | | 25 | 125 | 45 | | 65 | 165 |
| Options: on shares | 9 | 106 | 26 | 126 | 46 | 146 | 66 | 166 |
| on bonds | <u> </u> | | _ | 127 | 47 | _ | 67 | 167 |
| on currencies | | | 28 | 128 | 48 | _ | 68 | 168 |
| on exchange rates | 1ge rates 9 | 109 | 29 | 129 | 49 | 149 | 69 | 169 |
| other | 10 | | | 130 | 50 | 150 | 70 | |
| | | | | | | | | |
| on currencies on exchange rates | cles 11 De rates 12 | 111 112 | 31 32 | 31 32 | 51 52 | 151 152 | 71 72 | 171 172 |
| other | | 113 | 33 | 133 | 53 | | 73 | 173 |
| Other transactions | 14 | 114 | 34 | 134 | 54 | 154 | 74 | 174 |
| Total | | 115 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | 0 35 0 | 135 0 | ⁵⁵ 0 | 155 0 | 75 0 | 175 0 |
| | | _ | | | | | | |

Notes: - Include only derivative transactions existing at the bulance short due which imply a commitment for the company; where the derivative dess not earchy match one of the above captions or relates to more than one caption, it should be included in the one more related, no of setting is allowed if for related to purchases alter tunnections relating to the same contents, maturity, underlying used, etc.)

Derivatives involving two carrency scapes should be stated only once, referring to the currency to be parchased. Derivatives involving both interest rate and currency swape should only be included in currency swape.
 Derivatives relating to interest rate swape are classified as "parchases" or "sales" depending on whether or not they introly the fixed rate parchase or sale.

(1) Derivatives which involve or may involve capital forward exchanges should be stared at their regulated price; all other derivatives should be stared at their nominal value (2) Indicate fair value of derivatives;

Year 2015

Company VITTORIA ASSICURAZIONI S.p.A.

Summarised non-life business technical account

| | Gross premiums accounted for | Gross premiums earned | Gross claims charge | Management fees | Reinsurance balance |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------|--------------------------|------------------------|--------------------|------------------------|
| Direct insurance: | | | | | |
| Accident and health insurance (classes 1 and 2) | 1 92,453 | 2 91,165 | 3 31,421 | 4 31,228 | 5 86 |
| Third-party motor liability (class 10) | 6 643,945 | 7 | 8 469,588 | 9 117,780 | 10 334 |
| Hull insurance for motor vehicles (class 3) | 11 106,489 | 12 | 13 56,655 | 14 29,057 | -2,292 |
| Marine, aviation and transport insurance $(A) = (A) =$ | | | | | |
| | 21 20,200 11,200 22 22 21 22 22 22 22 22 22 22 22 22 22 | 22 90,408 23 | 23 53,595 24 | 28,554 25 | 25 -739 |
| | | | | | |
| Credit and bond insurance (classes 14 and 15) | 31 7,546 32 | | | | 18, |
| Pecuniary losses (class 16) | 36 48,459 37 | | | | |
| Legal protection (class 17) | 41 4,626 | | | | -1,156 |
| Support and assistance (class) 18) | | | | | |
| Total direct insurance | 51 1,069,113 52 | 1. | 9 | 6 | 55 18,441 |
| Indirect insurance | 56 103 57 | 57 104 58 | 58 51 59 | 59 J | 50 1 |
| Total domestic portfolio | 61 1,069,216 62 | 62 1,053,620 63 | 63 697,171 64 | 34 246,926 | 55 18,442 |
| Foreign portfolio | 66 | 67 | 58 | 6 | 02 |
| Total | 71 1,069,216 72 | 72 1,053,620 | 73 697,171 | 4 246,926 | 18,442 |

Company VITTORIA ASSICURAZIONI S.p.A.

Year 2015

Summarised life business premiums and reinsurance balance

| | | Direct insurance | Indirect insurance | Total |
|---------|------------------------------------------------------------------------------------------------------------|------------------|--------------------|------------|
| | | | | |
| Gross p | premiums: | 1 218,326 | 11 | 21 218,326 |
| a) | 1. individual policies | 2 211,192 | 12 | 22 211,192 |
| | 2. group policies | 3 7,134 | 13 | 23 7,134 |
| b) | 1. periodic premiums | 4 57,897 | 14 | 24 57,897 |
| | 2. single premiums | 5 160,429 | 15 | 25 160,429 |
| c) | 1. non-profit participation contracts | 6 13,077 | 16 | 26 13,077 |
| | 2. profit participation contracts | 7 197,578 | 17 | 27 197,578 |
| | contracts where the investment risk is borne by policyholders and pension fund | | 18 | 28 7.671 |

| Reinsurance balance | .9 43 | 19 -8 | 29 35 |
|---------------------|-------|-------|-------|
| | | [| |

Year 2015

Company VITTORIA ASSICURAZIONI S.p.A.

Income on investments (captions II.2 and III.3)

| | Non-life business | Life business | Total |
|---------------------------------------------------------------------|-------------------|---------------|-----------|
| Income on equity investments | | | |
| Dividends and other income on equity investments in group companies | 1 507 | 41 | 81 50 |
| Dividends and other income on equity investments | 2 | 42 | 82 |
| in other companies | | | |
| Total | | 43 | 83 50 |
| Income on investments in land and buildings | | 44 2,770 | 84 5,84 |
| Income on other investments: | | | |
| Income on bonds issued by group companies | 5 | 45 | 85 |
| Interest on loans to group companies | 6 124 | 46 | 86 12 |
| Income on unit trust units | 7 | 47 430 | 87 43 |
| Income on bonds and other fixed-interest securities | | | 88 72,97 |
| Interest on loans | | 49 121 | 89 30 |
| Income on shares of investment pools | | 50 | 90 |
| Interest on bank deposits | | 51 | 91 |
| Income on other financial investments | | 52 | 92 |
| Interest on deposits with ceding companies | | 53 8 | 93 |
| Total | | 54 38,503 | 94 73,84 |
| Adjustments to investment values: | | | |
| Land and buildings | 15 | 55 | 95 |
| Equity investments in group companies | | 56 | 96 |
| Bonds issued by group companies | | 57 | 97 |
| Other equity investments | | 58 | 98 |
| Other bonds | | 59 | 99 |
| Other financial investments | | 60 | 100 |
| Total | | 61 | 101 |
| Profits on sale of investments: | | | |
| Profit on sale of land and buildings | | 62 | 102 |
| Profit on sale of equity investments in group companies | | 63 | 103 |
| Profit on sale of bonds issued by group companies | | 64 | 104 |
| Profit on sale of other equity investments | | 65 | 105 |
| Profit on sale of other bonds | | 66 307 | 106 1,59 |
| Profit on sale of other financial investments | | 67 | 107 |
| Total | | 68 307 | 108 1,59 |
| | | 69 41,580 | 109 81,78 |

Company VITTORIA ASSICURAZIONI S.p.A.

Year 2015

Income and non-realised capital gains relating to investments benefiting policyholders bearing the risk and investments stemming from pension fund management (caption II.3)

| | Amount |
|--------------------------------------------------|------------|
| Income on: | |
| Land and buildings | 1 |
| Investments in group companies | 2 |
| Unit trust units | |
| Other financial investments | 4 692 |
| - of which: bonds 5 252 | |
| Other assets | . 6 1 |
| Total | |
| Profit on sale of investments | |
| Profit on sale of land and buildings | 8 |
| Profit on sale of investments in group companies | 9 |
| Profit on sale of unit trust units | |
| Profit on sale of other financial investmentsi | |
| - of which: bonds 12 31 | |
| Other income | 13 718 |
| Total | . 14 1,903 |
| Non-realised capital gains | |
| TOTAL | |

I. Investments relating to index-linked policies

II. Investments relating to pension fund management

| | Amount |
|--------------------------------------------------|----------|
| Income on: | |
| Investments in group companies | 21 |
| Other financial investments | |
| - of which: bonds 23 327 | |
| Other assets | 24 64 |
| Total | 25 480 |
| Profit on sale of investments | |
| Profit on sale of investments in group companies | 26 |
| Profit on sale of other financial investments | 27 10 |
| - of which: bonds | |
| Other income | 29 |
| Total | |
| Non-realised capital gains | 31 841 |
| TOTAL | 32 1,331 |
| | -,,,,, |

Year 2015

Company VITTORIA ASSICURAZIONI S.p.A.

Capital and financial charges (captions II.9 and III.5)

| | | N | on-life business | Li | fe business | | Total |
|--------------|-------------------------------------------------------|----|------------------|----|-------------|----|--------|
| Investment | management and other charges | | | | | | |
| | Charges relating to equity investments | 1 | 292 | 31 | 35 | 61 | 327 |
| | Charges relating to investments in land and buildings | 2 | 2,709 | 32 | 1,339 | 62 | 4,048 |
| | Bond charges | 3 | 3,342 | 33 | 6,445 | 63 | 9,787 |
| | Charges relating to unit trust units | 4 | 11 | 34 | 21 | 64 | 32 |
| | Charges relating to shares in investment pools | 5 | | 35 | | 65 | |
| | Other financial investment charges | | | 36 | | 66 | |
| | Interest on deposits from reinsurers | | | 37 | 238 | | 380 |
| Total | | 8 | 6,496 | 38 | 8,078 | 68 | 14,574 |
| Adjustment | ts to investment values: | | | | | [| |
| | Land and buildings | 9 | 5,288 | 39 | 2,500 | 69 | 7,788 |
| | Equity investments in group companies | 10 | 12,117 | 40 | 1,506 | 70 | 13,623 |
| | Bonds issued by group companies | 11 | | 41 | | 71 | |
| | Other equity investments | | | 42 | | 72 | |
| | Other bonds | 13 | 928 | 43 | 114 | 73 | 1,042 |
| | Other financial investments | | | 44 | | 74 | |
| Total | | | 18,333 | | 4,120 | 75 | 22,453 |
| Loss on sale | e of investments | | | | | [| |
| | Loss on sale of land and buildings | 16 | | 46 | | 76 | |
| | Loss on sale of equity investments | 17 | | 47 | | 77 | |
| | Loss on sale of bonds | | 1,221 | 48 | 313 | 78 | 1,534 |
| | Loss on sale of other financial investments | | | 49 | | 79 | |
| Total | | 20 | 1,221 | 50 | 313 | 80 | 1,534 |
| TOTAL | | 21 | 26,050 | 51 | 12,511 | 81 | 38,561 |

Company VITTORIA ASSICURAZIONI S.p.A.

Year 2015

Capital and financial charges and non-realised capital losses relating to investments benefiting policyholders who bear the risk and investments stemming from pension fund management (caption II.10)

I. Investments relating to index-linked policies

| | | Amount |
|------------------------------------------------|------|--------|
| Management charges arising from: | | |
| Land and buildings | 1 | |
| Investments in group companies | 2 | |
| Unit trust units | | |
| Other financial investments | . 4 | 83 |
| Other assets | . 5 | 286 |
| Total | | |
| Loss on sale of investments | | |
| Loss on sale of land and buildings | 7 | |
| Loss on sale of investments in group companies | . 8 | |
| Loss on sale of unit trust units | | |
| Loss on sale of other financial investments | . 10 | 104 |
| Other charges | | |
| Total | | |
| Non-realised capital losses | | |
| TOTAL | | |

II. Investments relating to pension fund management

| | A | Amounts |
|------------------------------------------------|----|---------|
| Management charges arising from: | | |
| Investments in group companies | 21 | |
| Other financial investments | | 432 |
| Other assets | | |
| Total | | |
| Loss on sale of investments | | |
| Loss on sale of investments in group companies | | |
| Loss on sale of other financial investments | | |
| Other charges | | |
| Total | F | |
| Non-realised capital losses | | |
| - TOTAL | | 532 |
| | | |

Company VITTORIA ASSICURAZIONI S.p.A.

Non-life business- Summarised technical

~ -

| | | | Class | 01 | Clas | s 02 |
|----------------------------------------------------------------|-----|-------|---------------|--------|-------|-----------------|
| | | | Accident insu | irance | He | ealth insurance |
| | | | (name) | | | (name) |
| Direct insurance gross of outwards reinsurance | | | | | | |
| Gross premiums accounted for | . + | 1.00 | | 80,097 | 1.00 | 12,357 |
| Change in premium reserve (+ o -) | - | 2.00 | | 1,205 | 2.00 | 84 |
| Charges relating to claims | | 3.00 | | 23,610 | 3.00 | 7,810 |
| Change in other technical reserves (+ or -) (1) | | 4.00 | | | 4.00 | |
| Other technical captions, net (+ or -) | . + | 5.00 | | -940 | 5.00 | -175 |
| Management fees | | 6.00 | | 27,401 | 6.00 | 3,826 |
| Direct insurance technical result (+ or -) A | | 7.00 | | 26,941 | 7.00 | 462 |
| Outwards reinsurance result (+ or -) B | | 8.00 | | 77 | 8.00 | 9 |
| Indirect insurance net result (+ o -) C | | 9.00 | | 1 | 9.00 | |
| Change in equalisation reserve (+ o -) D | | 10.00 | | | 10.00 | |
| Income on investments transferred from non-technical account E | | 11.00 | | 445 | 11.00 | 87 |
| Result of technical account (+ or -) $(A + B + C - D + E)$ | | 12.00 | | 27,464 | 12.00 | 558 |
| | | | | | | |

| | | Class | 07 | Class | 08 |
|---------------------------------------------------------------------|---|----------|---------|--------|-------------------|
| | | Cargo in | surance | Fire a | nd natural events |
| | | (nan | ne) | | (name) |
| Direct insurance gross of outwards reinsurance | | | | | |
| Gross premiums accounted for | + | 1.00 | 1,287 | 1.00 | 49,109 |
| Change in premium reserve (+ or -) | - | 2.00 | 45 | 2.00 | -209 |
| Charges relating to claims | - | 3.00 | 580 | 3.00 | 22,932 |
| Change in other technical reserves (+ or -) (1) | - | 4.00 | | 4.00 | |
| Other technical captions, net (+ o -) | + | 5.00 | -43 | 5.00 | -873 |
| Management fees | - | 6.00 | 472 | 6.00 | 15,680 |
| Direct insurance technical result (+ or -) A | | 7.00 | 147 | 7.00 | 9,833 |
| Outwards reinsurance result (+ or -) B | | 8.00 | -120 | 8.00 | 1,311 |
| Indirect reinsurance net result (+ o -) C | | 9.00 | | 9.00 | 1 |
| Change in equalisation reserve (+ o -) D | | 10.00 | 4 | 10.00 | 147 |
| Income on investments transferred from non-technical account E | | 11.00 | 12 | 11.00 | 391 |
| Result of technical account $(+ \text{ or } -) (A + B + C - D + E)$ | | 12.00 | 35 | 12.00 | 11,389 |

| | | Class | 13 | Class | |
|----------------------------------------------------------------|---|------------------|----------------|-------|---------------|
| | | Third-party gene | eral liability | Cred | lit insurance |
| Direct insurance gross of outwards reinsurance | | (name) | | | (name) |
| Gross premiums accounted for | + | 1.00 | 50,277 | 1.00 | 54 |
| Change in premium reserve (+ or -) | - | 2.00 | 573 | 2.00 | 38 |
| Charges relating to claims | - | 3.00 | 25,330 | 3.00 | 4,467 |
| Change in other technical reserves (+ or -) (1) | - | 4.00 | | 4.00 | |
| Other technical captions, net (+ or -) | + | 5.00 | -800 | 5.00 | 106 |
| Management fees | - | 6.00 | 16,419 | 6.00 | 494 |
| Direct insurance technical result (+ or -) A | | 7.00 | 7,155 | 7.00 | -4,839 |
| Outwards reinsurance result (+ or -) B | | 8.00 | 292 | 8.00 | |
| Indirect reinsurance net result (+ o -) C | | 9.00 | 47 | 9.00 | |
| Change in equalisation reserve (+ o -) D | | 10.00 | | 10.00 | |
| Income on investments transferred from non-technical account E | | 11.00 | 974 | 11.00 | 191 |
| Result of technical account (+ or -) $(A + B + C - D + E)$ | | 12.00 | 8,468 | 12.00 | -4,648 |

(1) This caption includes changes in "Other technical reserves" as well as changes in "Profit participation and reimbursement reserve

account by line of business - Domestic portfoli

| Iotor vehicle hulls (name) 106,489 4,266 | Railway truck (name) | | | tion hulls name) | Ma | rine hulls |
|---------------------------------------------------|-------------------------------------------------|-------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 106,489 | 1.00 | | (| name) | | (name) |
| | 1 | | | | | |
| 4,266 | | | 1.00 | 1 | 1.00 | 1,185 |
| | 2.00 | | 2.00 | -1 | 2.00 | -26 |
| 56,652 | 3.00 | | 3.00 | | 3.00 | 3,358 |
| | 4.00 | | 4.00 | | 4.00 | |
| -71 | 5.00 | | 5.00 | | 5.00 | -56 |
| 29,057 | 6.00 | | 6.00 | | 6.00 | 487 |
| 16,443 | 7.00 | | 7.00 | 2 | 7.00 | -2,690 |
| -2,292 | 8.00 | | 8.00 | | 8.00 | 2,167 |
| | 9.00 | | 9.00 | | 9.00 | |
| 320 | 10.00 | | 10.00 | | 10.00 | |
| 533 | 11.00 | | 11.00 | 1 | 11.00 | 9 |
| 14,364 | 12.00 | | 12.00 | 3 | 12.00 | -514 |
| | -71 29,057 16,443 -2,292 320 533 | 4.00 -71 5.00 29,057 6.00 16,443 7.00 -2,292 8.00 9.00 320 10.00 533 11.00 | 4.00 -71 5.00 29,057 6.00 16,443 7.00 -2,292 8.00 9.00 320 10.00 533 11.00 | 4.00 4.00 -71 5.00 5.00 29,057 6.00 6.00 16,443 7.00 7.00 -2,292 8.00 8.00 9.00 9.00 9.00 320 10.00 10.00 533 11.00 11.00 | 4.00 4.00 -71 5.00 29,057 6.00 16,443 7.00 -2,292 8.00 9.00 9.00 320 10.00 533 11.00 | 4.00 4.00 4.00 4.00 -71 5.00 5.00 5.00 29,057 6.00 6.00 6.00 16,443 7.00 7.00 2 7.00 -2,292 8.00 8.00 8.00 9.00 9.00 320 10.00 10.00 10.00 10.00 |

| | Class | 09 | Class | 10 | Class | 11 | Class | 12 |
|-------|-----------------|--------|----------------|---------------|------------------|----------------|---------------|------------------|
| | Miscellaneous d | amages | Third-party mo | tor liability | Third-party avia | tion liability | Third-party n | narine liability |
| | (name) | | (name) | | (name) | | (na | me) |
| 1.00 | | 42,299 | 1.00 | 643,945 | 1.00 | 2 | 1.00 | 914 |
| 2.00 | | 1,209 | 2.00 | 4,596 | 2.00 | | 2.00 | 76 |
| 3.00 | | 30,663 | 3.00 | 469,586 | 3.00 | 307 | 3.00 | 954 |
| 4.00 | | | 4.00 | | 4.00 | | 4.00 | |
| 5.00 | | -487 | 5.00 | -3,373 | 5.00 | | 5.00 | |
| 6.00 | | 12,872 | 6.00 | 117,779 | 6.00 | 1 | 6.00 | 154 |
| 7.00 | | -2,932 | 7.00 | 48,611 | 7.00 | -306 | 7.00 | -270 |
| 8.00 | | -2,050 | 8.00 | 335 | 8.00 | 291 | 8.00 | -2 |
| 9.00 | | 1 | 9.00 | | 9.00 | | 9.00 | |
| 10.00 | | 63 | 10.00 | | 10.00 | | 10.00 | |
| 11.00 | | 219 | 11.00 | 7,499 | 11.00 | | 11.00 | 12 |
| 12.00 | | -4,825 | 12.00 | 56,445 | 12.00 | -15 | 12.00 | -260 |

| C | llass 15 | Class | 16 | Class | 17 | Class | 18 |
|-------|----------------|-----------------|------|-----------|----------|---------|----------------|
| | Bond insurance | Pecuniary losse | es | Legal pro | otection | Support | and assistance |
| | (name) | (name) | | (nam | e) | | (name) |
| 1.00 | 7,492 | 1.00 48 | ,459 | 1.00 | 4,626 | 1.00 | 20,521 |
| 2.00 | 3,373 | 2.00 | -880 | 2.00 | 121 | 2.00 | 1,128 |
| 3.00 | 39,861 | 3.00 2 | ,392 | 3.00 | 281 | 3.00 | 8,326 |
| 4.00 | | 4.00 | | 4.00 | | 4.00 | |
| 5.00 | -970 | 5.00 | -94 | 5.00 | -10 | 5.00 | -18 |
| 6.00 | 2,731 | 6.00 12 | ,851 | 6.00 | 1,240 | 6.00 | 5,450 |
| 7.00 | -39,443 | 7.00 34 | ,002 | 7.00 | 2,974 | 7.00 | 5,599 |
| 8.00 | 18,907 | 8.00 | 32 | 8.00 | -1,156 | 8.00 | 642 |
| 9.00 | | 9.00 | | 9.00 | | 9.00 | -4 |
| 10.00 | | 10.00 | | 10.00 | | 10.00 | |
| 11.00 | 212 | 11.00 | 254 | 11.00 | 10 | 11.00 | 41 |
| 12.00 | -20,324 | 12.00 34 | ,288 | 12.00 | 1,828 | 12.00 | 6,278 |
| | | | | | | | |

-----Year 2015

Company VITTORIA ASSICURAZIONI S.p.A.

Summarised non-life business technical account Domestic portfolio

| | Direct insurance risk | sk | Indirect i | Indirect insurance risk | Retained risks |
|--------------------------------------------------------------|-----------------------|-----------------------|---------------------------|---------------------------|-------------------|
| | Direct risk | Transferred risks | Inwards reinsurance risks | Inwards reinsurance risks | Total |
| | 1 | 2 | 3 | 4 | 5 = 1 - 2 + 3 - 4 |
| | | | | | |
| Premiums accounted for | + 1 1,069, | ,069,114 11 28,586 21 | 21 103 31 | | 41 1,040,631 |
| Change in premium reserve (+ or -) | - 2 15, | 15,598 12 1,432 22 | 22 -1 32 | | 42 14,165 |
| Charges relating to claims | - 3 697, | 697,121 13 40,848 23 | 23 51 33 | - | 43 656,323 |
| Change in other technical reserves (+ or -) (1) | - 4 | 14 | 24 | 34 | 44 |
| Other technical captions, net (+ or -) | | -7,804 15 | 25 | 35 | 45 -7,804 |
| Management fees | - 6 246, | 246,919 16 4,747 26 | | 7 36 | 46 242,179 |
| Technical result (+ or -) | 7 101, | 101,672 17 -18,441 27 | 27 46 37 | -1 | 47 120,160 |
| Change in equalisation reserves (+ or -) | | | | 4 | 48 534 |
| Income on investments transferred from non-technical account | 6 | 10,890 | 29 4 | 4 | 49 10,894 |
| Result of technical account (+ 0 -) | 10 112, | -18,441 | 30 50 40 | -1 | 50 130,520 |
| | | | | | |

(1) This caption includes changes in "Other technical reserves" as well as changes in "Profit participation and reimbursement reserve"

Year 2015

Company VITTORIA ASSICURAZIONI S.p.A.

Life business - Summarised technical account by line of business - Domestic portfolio

| | | Class 01 | Class 02 | Class 03 |
|----------------------------------------------------------------------------------------|--------------|-------------------------------|------------------------------|---------------------------------|
| | Whole and te | Whole and term life insurance | Marriage and birth insurance | Insurance linked to unit trusts |
| | (name) | (name) | (name) | (name) |
| Direct insurance gross of outwards reinsurance | | | | |
| Gross premiums accounted for | -+ | 1 192,404 | _ | 1 4,337 |
| Charges relating to claims | - 2 | 135,418 | 2 | 2 12,520 |
| Change in mathematical and other technical reserves (+ or -) (*) | - 3 | 64,794 | 3 | 3 -4.743 |
| Other technical captions, net (+ or -) | + 4 | 4 -241 | 4 | 4 259 |
| Management fees | - 5 | 14,210 | 5 | 5 294 |
| Income on investments net of the portion transferred to the non-technical account (**) | و + | 23,781 | 6 | 6 3,323 |
| Direct insurance result gross of outwards reinsurance (+ or -)A | 7 1,522 | 1,522 | 7 | 7 -152 |
| Outwards reinsurance result (+ or -) B | 8 | 266 | 8 | 8 |
| Indirect insurance net result (+ or -) C | 9 | 8 | 9 | 9 |
| Result of technical account $(+ \text{ or } -)$ $(A + B + C)$ | 10 | 10 1.796 | 10 | 10 -152 |

| | Class 04 | Class 05 | Class 06 |
|-----------------------------------------------------------------------------|------------------|-----------------------|-------------------|
| | Health insurance | Capitalisation transa | Unit trust Manage |
| | (name) | (name) | (name) |
| Direct insurance gross of outwards reinsurance | | | |
| Gross premiums accounted for | + 1 642 | 1 19,370 | 1 1,574 |
| Charges relating to claims | - 2 29 | 30,371 | 2 620 |
| Change in mathematical and other technical reserves $(+ \text{ or } -)$ (*) | - 3 261 | 3 -8,085 | 3 1,727 |
| Other technical captions, net (+ or -) | + 4 | 4 | 4 187 |
| Management fees | - 5 101 | 5 1.087 | 5 109 |
| | + 6 -25 | 6 2.880 | 6 747 |
| Direct insurance result gross of outwards reinsurance (+ or -) A | 7 218 | 7 -1,123 | 7 52 |
| Outward reinsurance result B | 8 -223 | 8 | 8 |
| Indirect insurance net result (+ or -) C | 9 | 9 | 9 |
| Result of technical account (+ or -) $\dots (A + B + C)$ | 10 -5 | 10 -1,123 | 10 52 |
| | | | |

(*) The caption "other technical reserves" includes "other technical reserves" and "technical reserves where investment risk is borne by policyholders and reserves relating to pension fund management".

(**) Algebraic sum of the items relating to the domestic line of business and portfolio included in captions II.2, II.3, II.9, II.10 and II.12 of the profit and loss account

Year 2015

Company VITTORIA ASSICURAZIONI S.p.A.

Summarised life business technical account

Domestic portfolio

| | | Direct insurance risks | ce risks | Indirect in | Indirect insurance risks | Retained risks |
|----------------------------------------------------------------------------------------|--------|------------------------|-------------------|---------------------------|------------------------------------------------------|-------------------|
| | | Direct risks | Transferred risks | Inwards reinsurance risks | Inwards reinsurance risks Outwards reinsurance risks | Total |
| | | 1 | 2 | 3 | 4 | 5 = 1 - 2 + 3 - 4 |
| | | | | | | |
| Premiums accounted for | + | 218,327 11 | 1,209 21 | | 31 41 | 41 217,118 |
| Charges relating to claims | - 2 | 178,958 12 | 763 22 | | 32 42 | 42 178,195 |
| Change in mathematical and other technical reserves (+ or -) (*) | ς Γ | 53,954 13 | 350 23 | | 33 43 | 53,604 |
| Other technical captions, net (+ or -) | + 4 | 197 14 | 24 | | 34 44 | |
| Management fees | - 5 | 15,801 15 | 139 25 | | 35 45 | 45 15,662 |
| Income on investments net of the portion transferred to the non-technical account (**) | و + | 30,706 | | 26 8 | 46 | 46 30,714 |
| Result of technical account (+ or -) | 7 | 517 17 | -43 | 27 8 37 | | 47 568 |
| | | | | | | |

(*) The caption "other technical reserves" includes "other technical reserves" and "technical reserves where investment risk is borne by policyholders and reserves relating to pension fund management".

(**) Algebraic sum of the items relating to the domestic portfolio included in captions IL2, IL3, IL9, IL10 and IL12 of the profit and loss account

Year 2015

Summarised life and non-life business technical accounts - foreign portfolio

Section I:Non-life businesses

| | | Total lines of business |
|----------------------------------------------------------------|---|-------------------------|
| Direct insurance gross of outwards reinsurance | | |
| Gross premiums accounted for | + | 1 |
| Change in premium reserve (+ or -) | | |
| Charges relating to claims | - | 3 |
| Change in other technical reserves (+ or -) (1) | | |
| Other technical captions, net (+ or -) | | |
| Management fees | | |
| Direct insurance technical result (+ or -) | | 7 |
| Outwards reinsurance result (+ or -) B | | 8 |
| Indirect insurance net result (+ or -) C | | 9 |
| Change in equalisation reserves (+ or -) D | | 10 |
| Income on investments transferred from non-technical account E | | 11 |
| Result of technical account (+ or -) $(A + B + C - D + E)$ | | 12 |

Section II:Life business

| | | Total lines of business |
|---------------------------------------------------------------------------------------|---|-------------------------|
| Direct insurance gross of outwards reinsurance | | |
| Gross premiums accounted for | + | 1 |
| Charges relating to claims | | |
| Change in mathematical and other technical reserves (+ or -) (2) | - | 3 |
| Other technical captions, net (+ or -) | + | 4 |
| Management fees | - | 5 |
| Income on investments net of the portion transferred to the non-technical account (3) | + | 6 |
| Direct insurance result gross of outwards reinsurance (+ or -) A | | 7 |
| Outwards reinsurance result (+ or -) B | | 8 |
| Indirect insurance net result (+ or -) C | | 9 |
| Result of technical account (+ or -) | | 10 |

(1) This caption includes changes in "Other technical reserves" as well as changes in "Profit participation and reimbursement reserve"

(2) The caption "other technical reserves" includes "other technical reserves" and "technical reserves where investment risk is borne by policyholders and reserves arising from pension fund management".

(3) Algebraic sum of the items relating to the foreign portfolio included in captions 11.3, 11.2, 11.3, 11.9 and 11.10 of the profit and loss account

Year 2015

Company VITTORIA ASSICURAZIONI S.p.A. Intercompany relationships

I: Income

| | | Parent companies | | Subsidiaries | | Related companies | _ ₹ | Associated companies | 0 | Other companies | Total |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|------------------|----|--------------|----|-------------------|-----|----------------------|----|-----------------|-------|
| Income on investments | | | | | | | l | | | | |
| Income on land and buildings | - | | 7 | 3 | 3 | 7 | 4 | 5 | | 6 | |
| Dividends and other equity investments | 7 | | ∞ | 6 | 6 | | 10 | 34 1 | 11 | 473 12 | 507 |
| Bonds | | | 14 | - | 15 | ,, | 16 | - | 17 | 18 | |
| Loans | <u>'</u> | | 20 | 114 2 | 21 | . 4 | 22 | 10 2 | 23 | 24 | 124 |
| Income on other financial investments | | | 26 | | 27 | . 4 | 28 | 2 | 29 | 30 | |
| Interest on deposits with ceding companies | | | 32 | | 33 | | 34 | 3 | 35 | 36 | |
| Total | . 37 | | 38 | 114 3 | 39 | 7 | 40 | 44 41 | | 473 42 | 631 |
| Income and non-realised capital gains relating to investments benefiting policyholders bearing the risk and investments stemming from pension fund management | 43 | | 4 | 24 24 | 2 | 46 | ~ | 47 | | 48 | |
| Other income | | | | | | | | | | | |
| Interest on receivables | . 49 | | 50 | 51 | _ | 52 | 2 | 53 | | 54 | |
| Recovery of administrative costs and charges | . 55 | | 56 | 640 57 | 7 | 58 | 8 | 59 | | 09 | 640 |
| Other income and recoveries | | | 62 | 63 | 3 | 64 | 4 | 65 | | 118 66 | 118 |
| Total | 67 | | 68 | 640 69 | 6 | 70 | C C | 71 | | 118 72 | 758 |
| Profit on sale of investments (*) | 73 | | 74 | 75 | 5 | 76 | 2 | 77 | | 78 | |
| Extraordinary income | 79 | | 80 | 81 | | 82 | 2 | 83 | | 28 | |
| TOTAL | . 85 | | 86 | 754 87 | 7 | 88 | ~ | 44 89 | | 591 90 | 1,389 |

| hips |
|---------|
| ationsl |
| / rel |
| company |
| Interc |

II: Expense

| | | Parent companies | Subs | Subsidiaries | Associated companies | - sí | Related companies | | Other companies | Total | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|-----|------------------|------|--------------|----------------------|------|-------------------|-----|-----------------|-------|-----|
| Investment management charges and interest payable: | | | | | | | | | | | |
| Charges relating to investors | 91 | 6 | 92 | 551 | 93 | 94 | | 95 | 96 | | 551 |
| Interest on subordinated liabilities | | 36 | 98 | | 66 | 100 | | 101 | 102 | | |
| Interest on deposits from reinsurers | 103 | 10 | 104 | | 105 | 106 | | 107 | 108 | | |
| Interest on payables arising from direct insurance business | | 110 | 110 | | Ξ | 112 | | 113 | 114 | | |
| Interest on payables arising from reinsurance business | 115 | 116 | 9 | | 117 | 118 | | 119 | 120 | | |
| Interest on sums due to banks and financial instituti | 121 | 122 | 2 | | [23 | 124 | - | 125 | 126 | | |
| Interest on secured debts | 127 | 128 | 128 | | 129 | 130 | - | 131 | 132 | | |
| Interest on other sums payable | | 13 | 134 | | 135 | 136 | _ | 137 | 138 | | |
| Losses on receivables | 139 | 140 | 0 | - | 141 | 142 | Г | 143 | 144 | | |
| Administrative and third party charges | 145 | 146 | 6 | - | 147 | 148 | | 149 | 150 | | |
| Other charges | 151 | 152 | 2 | 1 | 153 | 154 | - | 155 | 156 | | |
| | 157 | 15 | 158 | 551 1 | 159 | 160 | _ | 161 | 162 | | 551 |
| Charges and non-realised capital losses on investments benefiting policyholders bearing the risk and investments stemming from pension fund management | 163 | 164 | 4 | | <u>85</u> | 166 | | 167 | 168 | | |
| Loss on sale of investments (*) | 169 | 170 | 0 | - | 171 | 172 | - | 173 | 174 | | |
| Extraordinary expense | 175 | 170 | 176 | | 177 | 178 | _ | 179 | 180 | | |
| TOTAL | 181 | 18 | 182 | 5511 | 183 | 184 | | 185 | 186 | | 551 |
| | | | | | | | | | | - | 1 |

(*) With reference to the counterparty

Nota integrativa - Allegato 31 Esercizio

Società

Prospetto riepilogativo dei premi contabilizzati del lavoro diretto

| | | Gestione danni | Gesti | Gestione vita | L | Totale |
|------------------------------------|--------------|----------------|---------------------------|---------------|-----------------|--------|
| | Stabilimento | L.P.S. | Stabilimento | L.P.S. | Stabilimento | L.P.S. |
| Drami contabilizzati: | | | | | | |
| i retti contaottizzatt. | 000 020 1 | | | | 20 200 LOC L | |
| דון דומודק | 1 | c | | CT | 0000,102,1 | c7 |
| in altri Stati dell'Unione Europea | 2 | 6 105 12 | 6 105 12 16 22 105 26 105 | 16 | 22 | 26 105 |
| in Stati terzi | 3 | 7 | 7 [7 23 27 27 | 17 | 23 | 27 |
| Totale | | 8 105 14 | 14 218,327 | 18 | 24 1.287,336 28 | 28 105 |
| | | | | | | |

Company VITTORIA ASSICURAZIONI S.p.A.

Personnel expenses and directors' and statutory auditors' fees

I: Personnel expenses

| | | Non-life business | Life business | Total |
|-----------------------------------------------------------------------------------------------|---|-------------------|---------------|-----------|
| Employees' expenses: | Ī | | | |
| Domestic portfolio: | | | | |
| - Wages and salaries | | 1 32,263 | 31 3,713 | 61 35,976 |
| - Social security contributions | | 2 8,415 | 32 968 | 62 9,383 |
| Accruals to the employees' leaving entitlement and similar provisions | | 3 2,081 | 33 239 | 63 2,320 |
| - Other personnel expenses | | 4 3,340 | 34 423 | 64 3,763 |
| Total | | 5 46,099 | 35 5,343 | 65 51,442 |
| Foreign portfolio: | | | | |
| - Wages and salaries | | 6 | 36 | 66 |
| - Social security contributions | | 7 | 37 | 67 |
| - Other personnel expenses | | 8 | 38 | 68 |
| Total | | 9 | 39 | 69 |
| Total | | 10 46,099 | 40 5,343 | 70 51,442 |
| Consultants' fees: | | | | |
| Domestic portfolio | | 11 45,617 | 41 580 | 71 46,197 |
| Foreign portfolio | | 12 | 42 | 72 |
| Total | | 13 45,617 | 43 580 | 73 46,197 |
| Total personnel expenses | | 14 91,716 | 44 5,923 | 74 97,639 |

II: Allocation captions

| | Non-life business | Life business | Total |
|----------------------------------------|-------------------|---------------|-----------|
| Investment management charges | 15 833 | 45 514 | 75 1,347 |
| Charges relating to claims | 16 57,114 | 46 475 | 76 57,589 |
| Other acquisition costs | 17 17,235 | 47 2,868 | 77 20,103 |
| Other administrative costs | 18 16,292 | 48 2,063 | 78 18,355 |
| Administrative and third party charges | 19 | 49 | 79 |
| Other technical captions | 20 241 | 50 3 | 80 244 |
| Total | 21 91,715 | 51 5,923 | 81 97,638 |
| | | | |

III: Average number of employees for the year

| | Number |
|---------------|--------|
| Managers | 91 24 |
| White collars | 92 502 |
| Blue collars | 93 |
| Other | 94 |
| Fotal | 95 526 |

IV: Directors and statutory auditors

| Directors | 5 |
|--------------------|-------|
| | 2,389 |
| Statutory auditors | 222 |

Year 2015

Management attestation

Attestation of local annual financial statements pursuant to Article 81/3 of CONSOB Regulation no. 11971 of 14 May 1999 as subsequently amended and supplemented

- 1. The undersigned Roberto Guarena (as Managing Director) and Luca Arensi (as the Manager Charged with preparing the financial reports), of Vittoria Assicurazioni S.p.A., taking into consideration Article 154-bis (subparagraph 3 and 4) of Italian Legislative Decree February 24th 1998 n.58, do hereby certify:
 - the adequacy in relation to the Legal Entity features and
 - the actual application

of administrative and accounting procedures for formation of financial statements during the period 1 January 2015 - 31 December 2015.

- 2. In this respect no remarks emerged besides what already reported in Director's report to the financial report as at 31 December 2015.
- 3. It is also attested that:
 - 3.1 the financial statements as at 31 December 2015:
 - a) Having been prepared in compliance with (a) the Italian Civil Code, (b) the requirements indicated in Italian Legislative Decree no. 173 of 26 May 1997, (c) the Italian Legislative Decree no. 209 of 7 September 2005, and (d) applicable ISVAP (Italian insurance regulator now IVASS) ordinances, regulations, and circulars, are to the best of their knowledge such as to provide fair and true representation of the assets and liabilities, profit or loss, and financial position of the issuer.
 - b) Match corporate books and accounting records
 - 3.2 the directors' report contains a reliable analysis of the business outlook and management result, the financial position of the issuer and a description of the main risks and uncertain situation to which they are exposed.

Milan, 10th March 2016

Roberto Guarena Managing Director Luca Arensi Manager Charged with preparing the financial reports

Board of Statutory Auditors' Report

VITTORIA ASSICURAZIONI S.p.A.

Report of the Board of Statutory Auditors to the Shareholders' Meeting pursuant to Article 153 of the Legislative Decree No. 58/98

To the shareholders of Vittoria Assicurazioni S.p.A.

In the course of financial year 2015, we carried out the supervisory activities as required by Law, by Consob (the Italian stock exchange authority), by IVASS (the Italian insurance regulatory authority Institute), and by the so called "professional practices".

In particular, in compliance with the tasks assigned to the Board of Statutory Auditors by Legislative Decree no. 58/98, we hereby represent that:

- we participated in the meetings of the Board of Directors and obtained information on a quarterly basis on the activities carried out by the company and the company's subsidiaries and those operations that have a major effect on their economic and financial situation and their assets, ensuring that the resolutions adopted were compliant with the Law and the company mission and that they were not in conflict with resolutions adopted in Shareholders' Meetings;
- we checked, within the bounds of our responsibility, that the principles of correct administration were adhered to by the Directors in carrying out their duties, by means of direct observation, collection of information from the managers in charge of implementing the company's administrative requirements and through meetings with the External Auditor for the purpose of exchanging relevant information;
- during the financial year we monitored the adequacy of the internal accounting and administrative control systems as well as the reliability of the latter for the purpose of stating relevant events by:
 - ✓ obtaining information from the managers in charge of the various company functions, including the manager in charge of compiling company accounting records;
 - ✓ examining company documents and the reports of the "Internal Audit" and the "Compliance and Risk Management" functions;
 - ✓ meeting periodically with the External Auditor who notified us during the financial year the results of quarterly checks showing that accounting records had been regularly kept and through participation in the activities of the Control and Risks Committee.

Constant participation in the Control and Risks Committee enabled the Board of Statutory Auditors to coordinate with said Control and Risks Committee the execution of its Internal Control Committee functions and its auditing functions as provided by Article 19 of Legislative Decree 39/2010, and specifically to monitor:

- ✓ the financial disclosure process;
- ✓ the efficiency of the systems for internal control, internal audit and risk management;
- ✓ external auditing of annual single-company and consolidated accounts;
- ✓ aspects concerning the independence of the External Auditor, with particular reference to services provided by said External Auditor to the audited company other than the statutory audit itself.

During the financial year a consulting service costing 95,000 euros, other than the statutory audit, was commissioned to one of the companies belonging to Deloitte & Touche S.p.A. network, related to the process of compliance to Solvency II regime undertaken by the company.

The independent auditors have anticipated that the report pursuant to Article 19, Paragraph 3 of Legislative Decree 39/2010 will not highlight key matters arising during the audit, or significant weaknesses in the internal control system with reference to the financial information process.

Based on the work that was carried out, the internal control system therefore proved to be adequate on the whole, and there were no critical issues to report.

Furthermore, we hereby represent that:

- we performed the controls required by IVASS in relation to insurance books and registers, classification and valuation of the securities portfolio, use of financial derivatives, and checks as required by anti-money laundering regulations;
- we noted, during periodical checks, the proper and correct allocation of funds to cover technical reserves, as required by ISVAP (now IVASS) circular No. 176/1992, supplemented by Regulation 36 of 31st January 2011;
- we received the Quarterly Reports in accordance with ISVAP (now IVASS) Regulation 24 of 19th May 2008, on complaints prepared by the manager in charge of the Internal Audit of the Company that did not reveal any critical situations nor any organisational shortcomings;
- we met with the members of the Supervisory Body set up pursuant to Legislative Decree 231/01, which prepared the specific half-yearly reports for the Board of Directors, and there were no critical issues to report;
- we did not have specific meetings with the Boards of Statutory Auditors of the subsidiaries as we were updated directly by a member of this Board of Statutory Auditors who is also a member of the Boards of Statutory Auditors of the subsidiaries;
- we checked that the Company set up regulations, procedures and company structures aimed at monitoring and protecting insurance, financial, credit and business risks pursuant to ISVAP (now IVASS) Regulation 20;
- of the actions taken for the implementation of Solvency II, and in particular: the adoption of a specific calculation and reporting software, the adoption and updating of policies required by the legislation and the adoption of the framework ORSA (Own Risk and Solvency Assessment) as described in the management report;
- we noted the proper operation of the procedures regarding related parties.

In addition, also in accordance with CONSOB recommendations, the Board of Statutory Auditors represents that:

- the information provided by the Board of Directors, also specifically regarding subsidiaries, intra-group transactions and transactions with related parties was deemed adequate;
- there were no atypical or unusual transactions with subsidiaries or with related parties or with other third parties as declared by the Directors in the Management Report;
- ordinary transactions with subsidiaries or with related parties were conducted at market conditions in the best interest of the company and were conducted in compliance with the specific procedure approved by the Board of Directors; said transactions are described in the Management Report with specification of their size and the economic effect on the company results;
- no particularly important events were reported after the end of the financial year;
- in 2015 there were 14 meetings of the Board of Statutory Auditors of which 9 were held jointly with the Control and Risks Committee and 9 meetings of the Board of Directors;
- the instructions given by the Company to subsidiaries are deemed adequate for the purpose of Article 114, Paragraph 2, of the Italian Legislative Decree 58/1998;
- we have expressed an opinion on the remuneration of Directors with specific duties as required by Law, as well an opinion on the appointment of the new head of Risk Management and Actuarial office, whose term runs from January 2016.

The Company adhered to the Self-Regulation Code for listed companies of the Committee for Corporate Governance. It adopted its terms and put it into practice as demonstrated by the relevant report prepared for the Shareholders' Meeting. The Company verified the independence of the Directors and we confirm proper application of the assessment criteria and audit procedures used by the Board of Directors. We also confirm our independence as required by the Self-Regulation Code.

During the financial year, the Board of Statutory Auditors did not receive any reports pursuant to article 2408 of the Italian Civil Code and neither have any other reports been made. During the year, Ivass carried out inspections at the Company as reported in the Management Report.

The Company has drawn up the Financial Statements and the Consolidated Financial Statements using (as required by law) the National Accounting Principles (the Financial Statements) and IAS / IFRS accounting principles, such as endorsed by the EU (Consolidated Financial Statements).

With regard to these financial statements, independent auditor Deloitte & Touche S.p.A. today released audit reports with no comments or limitation of scope.

As regards the 2015 Financial Statements and allocation of the year's profits, we agree with the proposal of the Board of Directors, which consists of setting aside the amount of 9,464 euros to the legal reserve, allocating 52,783,344 euros to the available reserve, and 13,475,785 euros for distribution of dividends.

The Shareholders Meeting called to approve the financial statements at 31 December 2015, will have to appoint the Board of Statutory Auditors, whose mandate is due to expire at the conclusion of the three-year term.

Milan, 29th March 2016

THE BOARD OF STATUTORY AUDITORS

Alberto Giussani

Giovanni Maritano

Francesca Sangiani

Report of Independent auditors

Deloitte

Deloitte & Touche S.p.A. Via Tortona, 25 20144 Milano Italia Tel: +39 02 83322111

Fax: +39 02 83322111 Fax: +39 02 83322112 www.deloitte.it

INDEPENDENT AUDITORS' REPORT PURSUANT TO ART. 14 AND 16 OF LEGISLATIVE DECREE No. 39 OF JANUARY 27, 2010 AND WITH ARTICLE 102 OF LEGISLATIVE DECREE No. 209 OF SEPTEMBER 7, 2005

To the Shareholders of VITTORIA ASSICURAZIONI S.p.A.

Report on the Financial Statements

We have audited the financial statements of Vittoria Assicurazioni S.p.A., which comprise the balance sheet as at December 31, 2015, the income statement for the year then ended and the explanatory notes.

Management's Responsibility for the Financial Statements

The Company's Directors are responsible for the preparation of these financial statements that give a true and fair view in accordance with the Italian law governing financial statements.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (ISA Italia) issued pursuant to art. 11, n° 3, of Italian Legislative Decree 39/10. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Ancona Bari Bergamo Bologna Brescia Cagliari Firenze Genova Milano Napoli Padova Palermo Parma Roma Torino Treviso Verona

Sede Legale: Via Tortona, 25 - 20144 Milano - Capitale Sociale: Euro 10.328.220,00 i.v. Codice Fiscale/Registro delle Imprese Milano n. 03049560166 - R.E.A. Milano n. 1720239 Partita IVA: IT 03049560166

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of Vittoria Assicurazioni S.p.A. as at December 31, 2015, and of its financial performance for the year then ended in accordance with the Italian law governing financial statements.

Report on Other Legal and Regulatory Requirements

Opinion on the consistency of the report on operations and of certain information included in the report on corporate governance and ownership structures with the financial statements

We have performed the procedures indicated in the Auditing Standard (SA Italia) n° 720B in order to express, as required by law, an opinion on the consistency of the report on operations and of certain information included in the report on corporate governance and ownership structures required by art. 123-bis, n° 4, of Italian Legislative Decree n° 58/98, which are the responsibility of the Directors of Vittoria Assicurazioni S.p.A., with the financial statements of Vittoria Assicurazioni S.p.A. as at December 31, 2015. In our opinion the report on operations and the information included in the report on corporate governance and ownership structures referred to above are consistent with the financial statements of Vittoria Assicurationi S.p.A. as at December 31, 2015. In our opinion the report on operations and the information included in the report on corporate governance and ownership structures referred to above are consistent with the financial statements of Vittoria Assicurationi S.p.A. as at December 31, 2015.

DELOITTE & TOUCHE S.p.A.

Signed by Vittorio Frigerio Partner

Milano, Italy March 29, 2016

This report has been translated into the English language solely for the convenience of international readers.

Principal Prof. Gennaro Olivieri

Partner scientifico Prof.ssa Paola Fersini

Partners Giuseppe Melisi Annalisa Lenti

Associate Laura Brusco

Sede legale, amministrativa e operativa

00193 Roma Via Alberico II, 35

Tel./Fax: +39 06 97614458

Partita IVA e Codice Fiscale: 10741671001

REPORT OF THE ACTUARY IN ACCORDANCE WITH ART. 102 AND 103 OF LEGISLATIVE DECREE NO. 209 OF SEPTEMBER 7, 2005

/IERI & ASSOCIATI

Consulenza Attuariale e Finanziaria

To the auditors Deloitte & Touche S.p.A. Via Tortona, 25 20144 MILANO

OBJECT: VITTORIA ASSICURAZIONI S.p.A. – FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015

In accordance with my engagement, I have carried out an actuarial audit of the caption relating to the technical reserves life business included in the balance sheet - liabilities of the financial statements of VITTORIA ASSICURAZIONI S.p.A. for the year ended December 31, 2015.

In my opinion, these technical reserves taken as a whole, included in the balance sheet liabilities of the financial statements, are sufficient in accordance with relevant law and regulations and correct actuarial practices in compliance with the guidelines set out in article 26, par. 1, of ISVAP Regulation no. 22 of April 4, 2008.

Rome, March 29, 2016

Prof. Gennaro Olivieri Emeritus Professor at Luiss Guido Carli Actuary Principal Prof. Gennaro Olivieri

Partner scientifico Prof.ssa Paola Fersini

Partners Giuseppe Melisi Annalisa Lenti

Associate Laura Brusco

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/IERI & ASSOCIATI

Consulenza Attuariale e Finanziaria

To the auditors Deloitte & Touche S.p.A. Via Tortona, 25 20144 MILANO

OBJECT: VITTORIA ASSICURAZIONI S.p.A. – FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2015

In accordance with my engagement, I have carried out an actuarial audit of the caption relating to the technical reserves non-life business included in the balance sheet - liabilities of the financial statements of VITTORIA ASSICURAZIONI S.p.A. for the year ended December 31, 2015.

In my opinion, these technical reserves taken as a whole, included in the balance sheet liabilities of the financial statements, are sufficient in accordance with relevant law and regulations and correct actuarial practices in compliance with the guidelines set out in article 26, par. 1, of ISVAP Regulation no. 22 of April 4, 2008.

Rome, March 29, 2016

Prof. Gennaro Olivieri Emeritus Professor at Luiss Guido Carli Actuary